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Hermina Certeza <hermina.certeza@senatorbjcruz.com>

Fwd: Transmittal of CCR 2016 for A.B. Won Pat Int'l. Airport Authority, Guam

Benjamin J.F. Cruz <senator@senatorbjcruz.com> Wed, Mar 22, 2017 at 12:07 AM
To: Hermina Certeza <hermina.certeza@senatorbjcruz.com>, Sarah Elmore <sarah.elmore@senatorbjcruz.com>

---------- Forwarded message ----------
From: "Elfrieda Koshiba" <elfrieda@guamairport.net>
Date: Mar 21, 2017 4:35 PM
Subject: Transmittal of CCR 2016 for A.B. Won Pat Int'l. Airport Authority, Guam
To: "The Hon. Speaker BJ Cruz (34th Guam Legislature)" <senator@senatorbjcruz.com>
Cc: "Chuck Ada" <chuck.ada@guamairport.net>, "Peter Roy Martinez" <peterroy@guamairport.net>, "Jean Arriola" <jeana@guamairport.net>, "Rolenda Faausuamalie" <rolenda@guamairport.net>, "Marcia D. Taitano" <marciad@guamairport.net>

Hafa Adai Mr. Speaker,

Transmitted herewith is a pdf file of the FY2016 Citizen-Centric Report (CCR) for the A.B. Won Pat International Airport Authority, Guam, pursuant to Public Law 30-127.

Please note that a similar file was sent to the Public Auditor Doris Flores Brooks via her staff Jerrick Hernandez and Clariza Roque on March 15th and March 16th, respectively.

2017 MAR 22 AM 9:02

Senseramente,

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Speaker Benjamin J.F. Cruz
Date: 03/22/17 Time: 8:40AM
File No.: GL# 34-17-314
Received By:

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2 attachments

A.B. WON PAT INTERNATIONAL AIRPORT GUAM

GIAA_Horizontal_Logo.jpg
24K

0314

CCR FY2016 - Draft 3 FINAL.pdf
11844K

Doc. No. 34GE-17-0314.


A.B. WON PAT
INTERNATIONAL
AIRPORT
GUAM

A.B. WON PAT INTERNATIONAL AIRPORT GUAM
ATURIDAT PUETTON BATKON AIREN GUAHAN ENTENASIONAT

CITIZEN CENTRIC REPORT FY 2016

Publication Date: March 2017



40 YEARS ANNIVERSARY ISSUE: 1976 – 2016

THE PEOPLE'S AIRPORT

In 2016, the Airport celebrated 40 years since the creation of the A.B. Won Pat International Airport Authority, Guam (GIAA). GIAA was created as a government entity by Public Law 13-57, and took over operations from the Department of Commerce in January of 1976. At that time, only three carriers – Pan American Airlines, Japan Airlines and Continental Air Micronesia – serviced Guam at the old Latte Stone Terminal, now a leased facility to United Airlines.

Since that time, the Airport has floated three bonds and built two terminals and a second expansion of Guam's current terminal is underway! When complete, the terminal will boast a third floor that will receive arriving passengers and lead them directly into the USCBP Hall, thereby meeting TSA mandates to ensure arriving and departing passengers are separated in the concourse.

Today, the airport serves over 3.55 million arriving, departing and transit passengers on 16 air carriers. The Guam airport ranks in the top 10 for international overseas arrivals by the National Travel and Tourism Office, U.S. Department of Commerce, for all points of entry. Travel to Guam is from over 24 direct points of origin all over the Asia Pacific region. In 2016, the Guam Airport obtained a 100% "No Discrepancy" report from the FAA, the first time ever that any airport in the Pacific has received this distinction.

Guam's Airport Terminal is recognized as a world class, safe and secure facility with more than $USD 900 million invested in the terminal and surrounding airport properties. Come explore the peoples' airport!

More INSIDE!



Guam Airport Terminal circa 1975

FYI



GUM is a unique, three letter code designation issued by the International Air Transport Association (IATA) that identifies the Guam Airport facility. The codes are used and recognized internationally, appearing in travel documents, passenger itineraries, tickets and baggage tags.

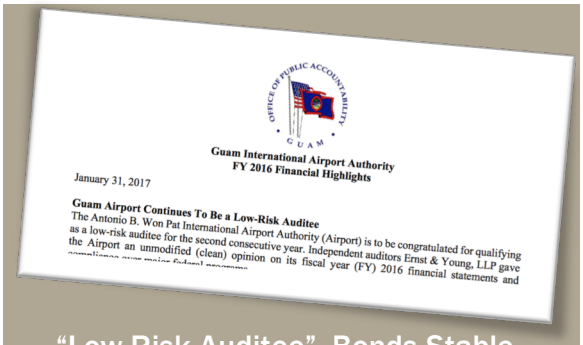
GIAA's FY2016 FINANCIAL PERFORMANCE

Fiscal Performance results in Healthy Debt Service Coverage and Lower Rates to Airlines

The key highlight to the GIAA's FY 2016 fiscal performance was the Authority's ability to achieve a 1.75 Debt Service Coverage over the 1.25 debt service requirement under the 2013 GIAA Revenue Bond Indenture. This is a testament to the Authority's fiduciary prudence in managing its resources and providing a superior level of service while maintaining security and safety in all aspects of airport operations. Net results of FY 2016 also resulted in a decrease in the cost per enplaned passenger [1] assessed to our signatory airlines from $16.54 in FY 2015 to $16.30 in FY2016.

Operating Revenue Increases by $1.5M, Operating Costs Decreased by $936K, Net Position up by 2.7%

In FY 2016, the Authority increased operational revenue and decreased operational costs. The Airport's operating revenue increased to $65.6M, compared to $64.2M in FY2015. This can be primarily attributed to increases in revenue from facility and system usage charges, and concession fees from food and beverage and car rentals that increased proportionately with the growth in passenger traffic in FY 2016. Concurrently, operating costs decreased by $936K in FY2016 due to decreases in contractual services and personnel services combined with decreased power costs and lower fuel surcharges assessed in FY2016, along with fiscal management of contracted engineering services required under the $167M Capital Improvement Program underway in various phases of completion at the Airport. The Authority ended FY 2016 with a 2.7% increase in net position, up to $320.6M from $312M in FY 2015.


Guam International Airport Authority
FY 2016 Financial Highlights

January 31, 2017

Guam Airport Continues To Be a Low-Risk Auditee
The Antonio B. Won Pat International Airport Authority (Airport) is to be congratulated for qualifying as a low-risk auditee for the second consecutive year. Independent auditors Ernst & Young, LLP gave the Airport an unmodified (clean) opinion on its fiscal year (FY) 2016 financial statements and

"Low Risk Auditee", Bonds Stable

Results of the Fiscal Year (FY) 2016 Financial Statements of the A. B. Won Pat International Airport Authority, Guam (GIAA) were presented and approved by the Board of Directors at its regular meeting of January 26, 2017. The audit was performed by Ernst & Young, and gave GIAA a "clean" opinion on its compliance report for FY 2016 financial statements and major federal programs. A clean opinion means financial statements are fairly presented in accordance with generally accepted accounting principles. The Office of Public Accountability (OPA) highlighted in its report that GIAA should be commended for achieving the coveted low risk auditee status for the second year in a row, having achieved this status for the first time in FY2015, after 22 years since the Authority achieved that status. Moody's Investors Services also affirmed GIAA's Baa2 rating with a stable outlook, confirmation of the investment grade rating for Airport General Revenue Bonds. This updated rating was published on January 11, 2017.

FYI



16 Airlines Service Guam in FY 2016

Passenger Traffic & Airlines

Passenger Activity increases by 4.8% to 1,774,590 passengers; New Airline Begins Service

Passenger enplanements for FY 2016 increased by 4.8% from 1,692,943 in FY2015 to 1,774,590 in FY2016. The increases can be attributed to the 35.2% increase in Korean visitors reported by the Guam Visitors Bureau (GVB) in FY2016. The proliferation of Low-Cost Carriers (LLCs), Jeju Airlines, Air Busan, Jin Air and T'way Air, along with Korean Airlines accounted for 32.9% of visitors. Cebu Pacific's entry into the Guam market in March 2016 was enthusiastically received and provided a third, lower-cost option for direct service to Manila. Cebu Pacific increased weekly seat inventory to Manila by 820 seats.

STATISTICS 2011 ➤ 2016

A.B. WON PAT INTERNATIONAL AIRPORT, GUAM

A.B. WON PAT INTERNATIONAL AIRPORT GUAM
ATURIDAT PUETTON BATKON AIREN GUAHAN ENTENASIONAT

ARRIVALS

2016 1.58M+
2015 1.49M+
2014 1.48M+
2013 1.48M+
2012 1.4M+
2011 1.24M+

DEPARTURES

2016 1.56M+
2015 1.48M+
2014 1.48M+
2013 1.48M+
2012 1.4M+
2011 1.26M+

TRANSIT

417,387 2016
419,312 2015
424,342 2014
405,117 2013
322,450 2012
329,376 2011

LANDING/ TAKEOFFS

59,424 '16
55,974 '15
53,228 '14
52,725 '13
48,750 '12
46,030 '11

24/7 WE'RE ON IT

The Guam Airport remains the **LARGEST CAPITAL IMPROVEMENT** ever done on Guam, with over **$900M invested.**

CARGO [METRIC TONS]

2016 20,111
2015 18,392
2014 17,221
2013 21,094
2012 30,379
2011 24,541

TAKEOFF WEIGHT GROSS (in 1000's lbs.)

'16 3,302,529
'15 3,351,229
'14 3,017,815
'13 3,017,815
'12 3,017,815
'11 3,017,815

FROM CURB TO CABIN... Projects Elevate Guam Airport

Many passenger enhancement projects were completed in FY2016 meant to elevate the Guam Airport. This elevation encompasses passenger enhancements, safety and security and efficient passenger processing.

The most significant projects are highlighted below:

Automated Passport Control (APC) Kiosks ($600k)

GIAA acquired 8 APCs to expedite the federal inspection process by automating clearance for US citizens, green card holders, and ESTA visitors, with the goal of reducing processing time by 33-58%. This project was completed in Sept. 2016.



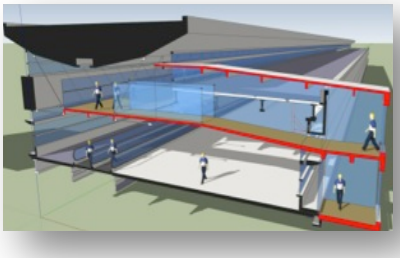
Hold Bag Screening Relocation Construction ($30.3M)

This project relocates the Transportation Security Administration (TSA) screening pods behind the ticket counters, reclaiming floor space and increasing efficiency in the Ticketing and Check-in Lobby. This project is slated for completion in May 2017.



International Arrivals Corridor ($96.9M)

This project will be the permanent solution to the TSA mandate to separate arriving and departing passengers by adding a third floor to receive arriving passengers. The project was awarded in Dec. 2016 and is scheduled for a September 2019 completion date.



2016 Airport Highlights



Sendai Airport Sister Airport
Re-Signing Ceremony



Routes Asia 2016
Air Service Development Meetings



GIAA Accepts
1st Place Marketing Awards
Routes Asia 2016, Manila, PI



PURPLEicious "Carnival of Hope"
Cancer Awareness Campaign



Mes Chamorro Airport
Fiesta



Pacific Asia Travel Association
(PATA) Plaque Installation



Cebu Pacific Inaugural Arrival
Welcome Ceremony

FYI

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info@guamairport.net

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