Gmail

Benjamin J.F. Cruz <senator@senatorbjcruz.com>

GUAM MEMORIAL HOSPITAL: CITIZEN CENTRIC REPORT FY 2016

2 messages

Edward Birn <edward.birn@gmha.org> Fri, Sep 8, 2017 at 4:00 PM
To: dfbrooks@guamopa.com, senator@senatorbjcruz.com
Cc: PeterJohn Camacho - HA/CEO <peterjohn.camacho@gmha.org>, Benita Manglona <benita.manglona@gmha.org>

Attached please find, Guam Memorial Hospital Authority Citizen Centric Report for FY 2016 pursuant to PL 30-127.

This will also be posted on GMH website.

Speaker Benjamin J.F. Cruz

SEP 0 8 2017

Time: 4:40 [ ] AM [ ] PM File No.

Received By:

GL# 34-17-958

--

Edward Birn FCA CPA CGMA

Assistant Chief Financial Officer

Guam Memorial Hospital Authority

850 Gov. Carlos G. Camacho Road

Tamuning, Guam 96913-3128

Web Site: www.gmha.org

Email: edward.birn@gmha.org

Ph: 647-2342

2017 SEP -8 PM 4:39

CONFIDENTIALITY NOTICE: This email message and any included attachments are intended only for the addressee or entity named above and may contain Confidential and Privileged information for the sole use of the intendedrecipient(s). If you have received this e-mail in error, please immediately notify the sender by return e-mail and delete this e-mail and any attachments from your computer system. To the extent the information in this e-mail and any attachments contain protected health information as defined by the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), PL 104-191; 45 CFR Parts 160 and 164; it is confidential and/or privileged. If you are not the intended recipient, any disclosure, copying, forwarding, printing, distribution or use of the information is strictly PROHIBITED. (GMHA Policy No. 6420-2.)

GMHA Citizen Centric Report- FY2016.pdf
1350K

Benjamin J.F. Cruz <senator@senatorbjcruz.com> Fri, Sep 8, 2017 at 4:37 PM
To: Guam Legislature Clerks <clerks@guamlegislature.org>
Cc: "<rennae@guamlegislature.org>" <rennae@guamlegislature.org>, BENJAMIN CRUZ <speaker@senatorbjcruz.com>

9/8/2017	9/8/2017	Guam Memorial Hospital Authority	Citizen Centric Report FY 2016. *Emailed	34-17-958

[Quoted text hidden]

--

Speaker Benjamin J.F. Cruz
I Mina trentai Kuåttro Na Liheslaturan Guåhan
T 671-477-2520 | F 671-477-2522
http://www.senatorbjcruz.com

GMHA Citizen Centric Report- FY2016.pdf
1350K

0358

Guam Memorial Hospital Authority

Citizen Centric Report- FY2016

A Report to the Citizens of Guam



Table of Contents

About Us 1
Performance..... 2
Financial Position..... 3
Future Outlook..... 4

Mission Statement

"To provide quality patient care in a safe environment"

Board of Trustees

Eloy S. Lizama
Chairman of the Board

Lillian Q. Perez-Posadas
Vice Chairperson

Melissa Waibel
Secretary

Ricardo M. Terlaje, MD
Trustee

Sharon J. Davis
Trustee

Jeanine Cruz
Ex Officio Member

About Guam's only Public Hospital

Guam Memorial Hospital Authority, a component unit of the Government Of Guam, was created on July 26, 1977 pursuant to Public Law 14-29 as an autonomous agency. The hospital provides acute, outpatient, long-term, urgent care, and emergency care treatment to all patients who seek medical services. The hospital has 161 licensed acute care beds and 40 beds for long-term care at its Skilled Nursing Unit (SNU). GMHA was accredited by The Joint Commission, an independent body accrediting healthcare providers in the United States. GMHA acquires sources of revenue from third-party payors, which include Medicare, Medicaid, Medically Indigent Program, and other commercial insurers.

Vision Statement

Quality Service and standards Compliance

Open and consistent communication

Fiscal responsibility and Accountability at all levels

Strategic Goals

Maintaining Joint Commission Accreditation

Implementation of revenue enhancements

Recruitment of physicians, skilled specialty nurses, and other vacancies

Developing a Master Plan and Business Plan to provide better services

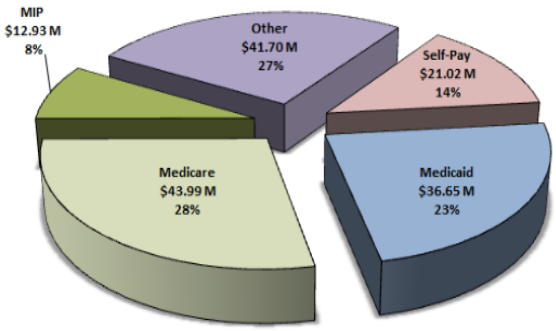


Peterjohn D. Camacho, MPH
Hospital Administrator, CEO

FTE (Full-Time Employee Count)

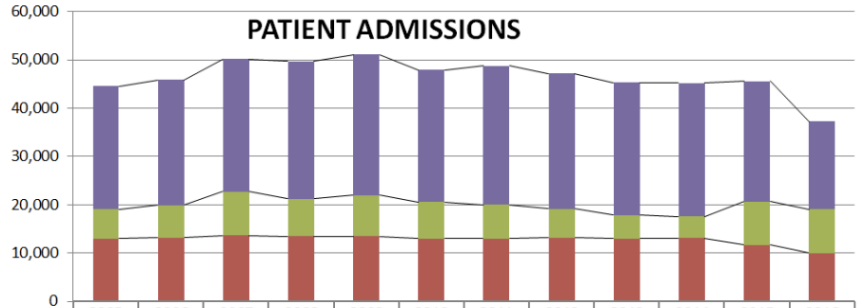
Division	FY2016	FY2015
Nursing	455	485
Professional Support	200	208
Administrative Support	166	170
Fiscal Services	94	93
Administration	16	16
Medical Staff	46	47
DOC	8	
Total:	985	1019

Payer Mix



Guam Memorial Hospital Authority faces its financial challenges for many reasons such as "Payer Mix". In FY2016 the breakdown of the gross revenue of $156 M is shown on chart, which the 3 M's (Medicare, Medicaid, and MIP) makeup 59% of the total revenue of the year, reducing the collection to billing ratio.

Patient Census declined in fiscal year 2016 due to the opening of a local private hospital. Despite the 18% decrease, the severity of the patients' condition or length of stay did not impact the cost of providing necessary medical services to these patients.



	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Emergency room	25,409	25,963	27,434	28,481	29,103	27,416	28,804	27,939	27,414	27,559	24,877	18,130
Outpatient	6,109	6,753	9,095	7,832	8,496	7,552	7,004	6,033	4,913	4,500	9,074	9,113
Inpatient	12,996	13,173	13,661	13,420	13,475	12,993	13,006	13,168	12,975	13,117	11,632	9,959
Total	44,514	45,889	50,190	49,733	51,074	47,961	48,814	47,140	45,302	45,176	45,583	37,202

HIGHLIGHTS OF 2016

Continued Strategic/master planning, implementation, and capital improvement

Successfully designing our soon to be built Family Birth Center

Developing a Master Plan and Business Sustainability Plan to replace the Z-Wing (50+ Year old building) and establish an enhanced Service Center.

Service improvements and meeting its mission "to provide quality patient care in a safe environment."

Outstanding hospital accreditation and certification deficiencies continued to be quickly corrected after initial detection by internal GMHA staff and external survey team

Modernization of GMHA's Hospital Elevators

Removal and Replacement of the Hospital's Cooling Towers

SNU Typhoon Shutters System Upgrade (a competitive FEMA Pre-Disaster Mitigation Grant)

Revenues	FY2016	FY2015	Change%
Net Patient Service Revenue	$95,065,140	$83,652,660	-13.6%
Cafeteria Food Sales	511,387	443,698	-15.3%
Misc Revenue	3,306,720	104,284	-3070.9%
Non-Operating Revenues	68,735,953	21,200,589	-224.2%
Capital Grants and Contributions	529,458	1,258,956	57.9%
Total Revenue	$168,148,658	$106,660,187	-57.6%

Expenses	FY2016	FY2015	Change %
Nursing	$61,515,851	$51,153,215	-20.3%
Professional Support	30,367,052	26,417,388	-15.0%
Administrative Support	13,588,634	12,551,194	-8.3%
Fiscal Services	8,958,852	8,378,854	-6.9%
Depreciation	5,121,496	4,627,703	-10.7%
Administration	4,559,584	3,463,586	-31.6%
Retiree Healthcare	3,090,962	2,779,965	-11.2%
Medical Staff	929,792	668,856	-39.0%
Total Expenses	$128,132,223	$110,040,761	-16.5%
Change in Net Position	$40,016,335	-$3,381,574	1,283.4%

Strategic Challenges FY2017

Pursue adequate funding levels (Medicare, Medicaid, MIP, & Selfpay)

|

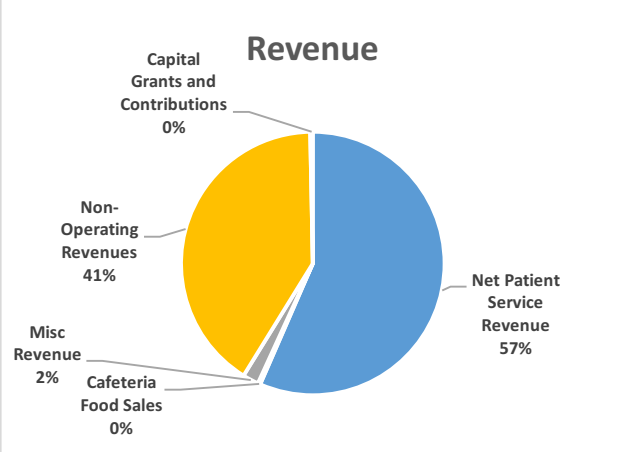
Enhancing Revenues, implementing cost reduction measures, and elimination existing debt

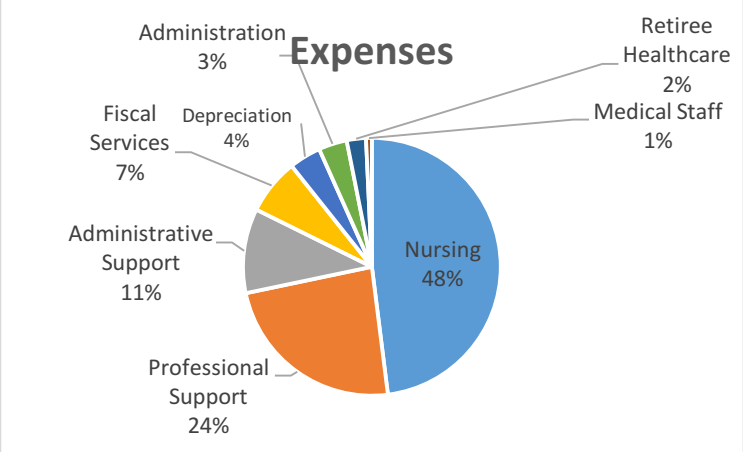
|

Changing reimbursement laws to allow for additional coverage

|

Recruitment and retention of physicians and other healthcare professionals





An independent audit report of GMHA's financial statements prepared by Deloitte & Touche, LLP conclude that the statements were prepared accordance with generally accepted accounting principles in the United State of America

We want to hear from you! Let us know what information you want to see. Please contact GMHA (671)647-2555

ECONOMIC OUTLOOK

GMHA continues to provide the best patient care despite decades of financial challenges. Its continued effort to improve efficiencies, contain cost and generate internal revenue enhancements will contribute to GMHA's sustainability.

Successful Projects

Online Payment

The hospital has negotiated with a vendor to provide online payment services to patients and has successfully launched these services in February 2017. Patients have the ability to view their account at their own convenience and privacy. This may provide a positive impact to the hospital's efforts in collections especially the self payer mix.





Insurance Provider Agreement

GMHA successfully negotiated a new Insurance Provider Agreement essentially ending a ten-year-old Payer Agreement originally signed in 2006. The hospital successfully negotiated the terms of the new Payer Agreement without the 8% incentive, which would allow$2M additional income each year. All four local HMO providers signed the new agreement.

Looking Forward

Family Birth Center

The US Department of Agriculture approved a loan of $9.2M to finance the design and construction of a new Family Birth Center within the hospital, with additional Federal grant funds of up to $3M to finance new equipment for this facility. The center will offer an improved delivery of care to support approximately 250 babies born at GMHA each month.





Information Technology Upgrades and Meaningful Use

As part of the Business Sustainability Plan, GMHA intends to conduct a thorough review of its information system to determine whether Optimum, the current general financial system, remains the best answer to its information needs. The hospital, in order to comply with regulatory standards, needs systems which integrate clinical, demographic, and financial information seamlessly. GMHA's goal is to acquire a system that best responds to the needs and objectives in delivering patient care and promoting efficiency.