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BENJAMIN CRUZ <speaker@senatorbjcruz.com>

MC Fwd: Guam Visitors Bureau FY 2017 Financials & Staffing Pattern

BENJAMIN CRUZ <speaker@senatorbjcruz.com> Wed, Nov 8, 2017 at 9:55 AM
To: 34th Guam Legislature Clerks <clerks@guamlegislature.org>
Cc: Rennae Meno <rennae@guamlegislature.org>

11/8/2017	11/8/2017	Guam Visitors Bureau	Guam Visitors Bureau FY 2017 Financials July 2017 - September 2017 and FY 2017 4th Quarter Staffing Pattern.	34-17-1205

---------- Forwarded message ----------
From: **Lisa Linek** <lisa.linek@visitguam.org>
Date: Wed, Nov 8, 2017 at 9:37 AM
Subject: Guam Visitors Bureau FY 2017 Financials & Staffing Pattern
To: speaker@senatorbjcruz.com
Cc: Rose Cunliffe <rose.cunliffe@visitguam.org>, Juanita Sablan <juanita.sablan@visitguam.org>, Laurette Perez <laurette.perez@visitguam.org>

Hafa Adai Speaker.

Attached are the Guam Visitors Bureau FY 2017 Financials July 2017 - September 2017 and FY 2017 4th Quarter Staffing Pattern.

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Senseramente',

Lisa B. Linek
Accountant III

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Think before you print...

GLF# 34-17-1205
Speaker Benjamin J.F. Cruz

NOV 08 2017
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OFFICE OF SPEAKER BENJAMIN J.F. CRUZ

Committee on Appropriations and Adjudication

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4 attachments

- **FY 2017 Income Statement July 2017.pdf** 52K
- **FY 2017 Income Statement August 2017.pdf** 52K
- **FY 2017 Income Statement September 2017.pdf** 53K
- **FY 2017 4th Quarter Staffing Pattern.pdf** 83K

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Guam Visitors Bureau
Fiscal Year 2017
4th Quarter Staffing Pattern

[BBMR SP-1]

FUNCTIONAL AREA:

AGENCY: GUAM VISITORS BUREAU

PROGRAM:

FUND: TOURIST ATTRACTION FUND

																Input by Department			
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)
								Increment			Benefits								
No.	Position Number	Position Title	Name of Incumbent	Grade/ Step	Salary	Overtime	Special*	Date	Amt.	(E+F+G+I) Subtotal	Retirement (J *27.41%)	Retire (DDI) ($19.01*26PP)	Social Security (6.2% * J)	Medicare (1.45%*J)	Life (1/)	Medical (Premium)	Dental (Premium)	Total Benefits (K thru Q)	(J + R) TOTAL
1	2001	General Manager	Denight, Jon Nathan	UNCL	$125,000	$0	$0	-		$125,000	$34,263	$494	$0	$1,813	$178	$4,489	$298	$41,534	$166,534
2	2002	Deputy General Manager	Muna, Antonio	UNCL	94,857	0	0	-		$94,857	$26,000	$494	$0	$1,375	$178	$2,473	$223	$30,743	$125,600
3	2003	Executive Secretary	Brennan, Karida	I-Mid UNCL	40,000	0	0	-		$40,000	$10,964	$494	$0	$580	$178	$2,473	$223	$14,912	$54,912
4	2004	Controller	Cunliffe, Rose Q	R-max	98,434	0	0	4/1/2017	0	$98,434	$26,981	$494	$0	$1,427	$178	$2,473	0	$31,553	$129,987
5	2005	Public Information Officer	Tyquiengco, Joshua G.	M-4	45,573	0	0	11/18/2016	0	$45,573	$12,492	$494	$0	$661	$178	$1,320	$223	$15,368	$60,941
6	2006	Cultural Heritage Officer	Hernandez, Dina Rose	N-5	52,235	0	0	4/22/2017	0	$52,235	$14,318	$494	$0	$757	$178	$2,473	$223	$18,443	$70,678
7	2007	Special Projects Officer	Ada, Doris C	N-Max	67,522	0	0	8/19/2017	0	$67,522	$18,508	$494	$0	$0	$178	$2,473	$223	$21,876	$89,398
8	2008	Tourism Ind Relations Officer	Peredo, Meriza U.	M-4	45,573	0	0	12/2/2016	0	$45,573	$12,492	$494	$0	$661	$178	$3,773	$239	$17,837	$63,410
9	2009	Community Dev Officer	Camacho, Kraig	M-Mid	53,501	0	0	7/29/2017	0	$53,501	$14,665	$494	$0	$776	$178	$2,473	$223	$18,809	$72,310
10	2010	Accountant III	Linek, Lisa B.	N-3	48,490	0	0	12/29/2016	0	$48,490	$13,291	$494	$0	$703	$178	$1,320	$0	$15,986	$64,476
11	2011	Clerk/Typist Receptionist	Mojica, Jamielyn	D-1	19,040	0	0	8/7/2018	721	$19,761	$5,416	$494	$0	$287	$178	$6,234	$404	$13,012	$32,773
12	2012	Administrative Assistant (Adm.)	Certeza, Annabel R.	J-5	36,061	0	0	7/15/2017	0	$36,061	$9,884	$494	$0	$523	$178	$2,473	$223	$13,775	$49,836
13	2013	Messenger Clerk	Aguon, Garrett	D-Mid	23,800		0	5/9/2017	0	$23,800	$6,524	$494	$0	$345	$178	$2,145	$298	$9,984	$33,784
14	2014	Accounting Technician III	Sablan, Juanita	J-mid	40,010	0	0	12/27/2016	0	$40,010	$10,967	$494	$0	$580	$178	$3,773	$239	$16,231	$56,241
15	2015	Administrative Assistant (CP)	Munoz, Miranda C.	J-max	46,614	0	0	12/27/2016	0	$46,614	$12,777	$0	$0	$676	$178	$1,806	$239	$15,676	$62,290
16	2016	Administrator, Res & Evaluation	Cid, Ana Lisa A	O-mid	73,680	0	0	6/28/2017	0	$73,680	$20,196	$0	$0	$1,068	$178	$2,473	$223	$24,138	$97,818
17	2017	Research & Stats Analyst II	Fujikawa, Nico	M-1	40,762	0	0	9/26/2017	1,545	$42,307	$11,596	$494	$0	$613	$178	$2,981	$403	$16,265	$58,572
18	2018	Research & Stats Analyst I	Leon Guerrero, Sydney	K-1	33,911	0	0	6/12/2018	1,285	$35,196	$9,647	$494	$0	$510	$178	$2,473	$223	$13,525	$48,721
19	2019	Computer Operator II	Dydasco, Celia	I-5	33,182	0	0	6/3/2017	0	$33,182	$9,095	$494	$0	$481	$178	$0	$0	$10,248	$43,430
20	2020	Computer Operator I	Camacho, Derrick	H-5	30,774	0	0	8/12/2017	0	$30,774	$8,435	$494	$0	$446	$178	$4,489	$298	$14,340	$45,114
21	2021	Marketing Manager	Laguana, Pilar	P-max	83,232	0	0	4/1/2017	0	$83,232	$22,814	$0	$0	$1,207	$178	$2,473	$223	$26,894	$110,126
22	2022	Marketing Officer II	Cabedo, Colleen	M-2	42,307	0	0	8/7/2018	1,603	$43,910	$12,036	$494	$0	$637	$178	$1,320	$223	$14,888	$58,798
23	2023	Marketing Officer II	Leon Guerrero, Nadine Y	M-Max	61,143	0	0	10/1/2016	0	$61,143	$16,759	$494	$0	$887	$178	$4,489	$298	$23,104	$84,247
24	2024	Marketing Officer II	Nedlic, Regina Ann G	M-Mid	52,482	0	0	9/15/2017	0	$52,482	$14,385	$494	$0	$761	$178	$3,773	$239	$19,830	$72,311
25	2025	Marketing Officer II	Pangelinan, Elaine	M-3	43,910	0	0	9/4/2018	1,663	$45,573	$12,492	$494	$0	$661	$178	$2,145	$298	$16,268	$61,841
26	2026	Marketing Officer II	Manglona, Mark	M-4	45,573	0	0	10/6/2016	0	$45,573	$12,492	$494	$0	$661	$178	$2,473	$223	$16,521	$62,094
27	2027	Marketing Officer I	Franquez, Gabryel	L-1	37,100	0	0	8/7/2018	1,406	$38,506	$10,554	$494	$0	$558	$178	$0	$0	$11,784	$50,290
28	2028	Marketing Officer I	VACANT	L-1	37,100	0	0	-	0	$37,100	$10,169	$494	$0	$538	$178	$6,234	$403	$18,016	$55,116
29	2029	Marketing Officer II	Borja, Brian J Vincent	M-5	47,300	0	0	6/17/2017	0	$47,300	$12,965	$494	$0	$686	$178	$4,489	$298	$19,110	$66,410
30	2030	Marketing Officer II	Sugawara, June O	M-Mid	60,215	0	0	6/27/2017	0	$60,215	$16,505	$0	$0	$873	$178	$4,489	$298	$22,343	$82,558
31	2031	Administrative Assistant (Mktg)	Aguon, Frances C.	J-1	31,076	0	0	9/11/2018	1,177	$32,253	$8,841	$494	$0	$468	$178	$3,773	$240	$13,994	$46,247
32	2032	Clerk/Typist III	Quitugua, Breeana	F-4	25,906	0	0	6/30/2017	0	$25,906	$7,101	$494	$0	$376	$178	$3,773	$239	$12,161	$38,067
33	2033	Marketing Officer I	Garrido, Nakisha O.	L-5	43,051	0	0	9/9/2017	0	$43,051	$11,800	$494	$0	$624	$178	$2,473	$223	$15,792	$58,843
34	2034	Marketing Officer I	VACANT	L-1	37,100	0	0	-	0	$37,100	$10,169	$494	$0	$538	$178	$6,234	$403	$18,016	$55,116
35	2035	Computer Specialist	Rosario, Alan	N-3	48,490	0	0	8/31/2017	0	$48,490	$13,291	$494	$0	$703	$178	$2,981	$403	$18,050	$66,540
36	2036	Management Analyst IV	Lizama, Maria Christina	N-4	50,328	0	0	7/28/2017	0	$50,328	$13,795	$494	$0	$730	$178	$4,489	$298	$19,983	$70,311
37	2037	Business Development Specialist	VACANT	UNCL	60,000	0	0	-		$60,000	$16,446	$494	$0	$870	$178	$6,234	$403	$24,625	$84,625
38	2038	Accountant III	Perez, Laurette L.	N-Mid	56,268	0	0	5/26/2017	0	$56,268	$15,423	$494	$0	$816	$178	$1,320	$223	$18,454	$74,722
39	2039	Customer Service Representative	Fejeran, Ha'ane I.	LTA H-1	26,520	0	0	-		$26,520	$7,269	$495	$0	$385	$178	$1,320	$223	$9,870	$36,390
			Grand Total:	----	$1,938,120	$0	$0	----	$9,400	$1,947,520	$533,817	$17,299	$0	$27,260	$6,927	$119,064	$9,589	$713,956	$2,661,476

GUAM VISITORS BUREAU
SETBISION BISITAN GUÅHAN

Statement of Revenues & Expenditures
From 10/1/2016 through 08/31/2017

Revenue	
GovGuam Allotments	21,891,500.01
Federal	106,432.56
Membership	93,311.00
Interest Income	33,990.02
Foreign Exchange Gain/(Loss)	(37,410.37)
TCD Investment Gain/(Loss)	(3,129.14)
Miscellaneous	394,601.40
Consumption Tax	154,000.18
In-Kind Contributions	120,423.97
Total Revenue	22,753,719.63
Expenditures	
Personnel	2,378,520.24
Travel	681,965.08
Utilities	190,247.65
Professional Services	13,762,143.11
Materials & Supplies	212,258.36
Equipment	36,031.48
Rent/Lease	238,912.24
Repairs & Maintenance	117,459.66
Advertising & Printing	125,568.34
Grants & Sponsorships	581,234.08
Miscellaneous	512,492.41
In-Kind Contributions	120,423.97
Consumption Tax	17,896.42
Pass-Thru Appropriations	1,555,542.04
Depreciation	80,237.14
Total Expenditures	20,610,932.22
Net Gain/Loss	2,142,787.41

GUAM VISITORS BUREAU
SETBISION BISITAN GUÅHAN

Statement of Revenues & Expenditures
From 10/1/2016 through 07/31/2017

Revenue	
GovGuam Allotments	19,926,361.58
Federal	106,432.56
Membership	93,311.00
Interest Income	31,679.98
Foreign Exchange Gain/(Loss)	(35,906.46)
TCD Investment Gain/(Loss)	(4,063.71)
Miscellaneous	377,235.03
Consumption Tax	154,000.18
In-Kind Contributions	120,423.97
Total Revenue	20,769,474.13
Expenditures	
Personnel	2,172,694.31
Travel	623,027.66
Utilities	169,218.62
Professional Services	11,875,606.26
Materials & Supplies	200,508.76
Equipment	34,911.83
Rent/Lease	221,371.27
Repairs & Maintenance	110,984.80
Advertising & Printing	108,939.34
Grants & Sponsorships	554,760.00
Miscellaneous	428,894.68
In-Kind Contributions	120,423.97
Consumption Tax	17,896.42
Pass-Thru Appropriations	1,451,032.46
Depreciation	72,942.86
Total Expenditures	18,163,213.24
Net Gain/Loss	2,606,260.89

GUAM VISITORS BUREAU
SETBISION BISITAN GUÅHAN

Statement of Revenues & Expenditures
From 10/1/2016 through 09/30/2017

Revenue	
GovGuam Allotments	21,891,500.01
Federal	106,432.56
Membership	93,311.00
Interest Income	33,990.02
Foreign Exchange Gain/(Loss)	(37,410.37)
TCD Investment Gain/(Loss)	(3,129.14)
Miscellaneous	394,601.40
Consumption Tax	154,000.18
In-Kind Contributions	120,423.97
Total Revenue	22,753,719.63
Expenditures	
Personnel	2,378,520.24
Travel	681,965.08
Utilities	190,247.65
Professional Services	13,762,143.11
Materials & Supplies	212,258.36
Equipment	36,031.48
Rent/Lease	238,912.24
Repairs & Maintenance	117,459.66
Advertising & Printing	125,568.34
Grants & Sponsorships	581,234.08
Miscellaneous	512,492.41
In-Kind Contributions	120,423.97
Consumption Tax	17,896.42
Pass-Thru Appropriations	1,555,542.04
Depreciation	80,237.14
Total Expenditures	20,610,932.22
Net Gain/Loss	2,142,787.41

NOTE: This income statement is subject to change pending the final closing of the fiscal year and the completion of the fiscal year audit