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UFISINAN I MAGA'HÅGA
OFFICE OF THE GOVERNOR

LOURDES A. LEON GUERRERO
MAGA'HÅGA • GOVERNOR

JOSHUA F. TENORIO
SIGUNDO MAGA'LÅHI • LIEUTENANT GOVERNOR

April 9, 2019

35GL-19-0357
Speaker Tina Rose Muña Barnes

APR 10 2019
Time 945 (X)AM ( )PM
Received By:

Honorable Tina Muna Barnes
Speaker
I Mina'trentai Singko Na Liheslaturan Guåhan
Guam Congress Building
163 Chalan Santo Papa
Hagatna, Guam 96932

RE: Board Appointment

Dear Madame Speaker:

By virtue of the authority vested in me pursuant to the Organic Act of Guam and the local laws applicable to the following position, I am pleased to transmit the following appointment and supporting documents for:

APPOINTEE:	Margaret E.R. Tyquiengco
POSITION:	Member, Guam Ethics Commission
TERM LENGTH:	**To be determined by the members at their initial meeting as per 4 GCA § 15301 not to exceed Four (4) years**

The appointment is subject to the consent of *I Liheslaturan Guåhan*. Please schedule a hearing at your earliest convenience.

Senseramente,

LOURDES A. LEON GUERRERO
I Maga'hågan Guåhan
Governor of Guam

cc: Lt. Governor of Guam

2019 APR 10 AM 11:44

RICARDO J. BORDALLO GOVERNOR'S COMPLEX • HAGÅTÑA, GUAM 96910
P.O. BOX 2950 • HAGÅTÑA, GUAM 96910
671.472.8931 • 671.472.8932/6

0357

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OFFICE OF THE GOVERNOR

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MAGA'HÅGA • GOVERNOR

JOSHUA F. TENORIO
SIGUNDO MAGA'LÅHI • LIEUTENANT GOVERNOR

April 9, 2019

Margaret E.R. Tyquiengco
[redacted]

Dear Ms. Tyguiengco:

Pursuant to my authority under 4 GCA § 15301, I am appointing you to serve as a

MEMBER, GUAM ETHICS COMMISSION

Appointing you to this position comes with great responsibility because you will have a vital role to perform which will place many demands on your time and energy. Integrity and honesty are virtues that I prioritize for my Administration to exemplify, and I know that you will do the same while in service to the people of Guam. Your responsibilities shall be significant and consequential. I trust that you will fulfill your duties and set a standard for others to follow.

I appreciate your willingness to serve in this position, and I am confident that your time will be spent in a manner to improve the island of Guam.

This appointment is subject to the advice and consent of *I Liheslaturan Guåhan*. If you have any questions or concerns, please contact the Office of the Governor.

Senseramente,

LOURDES A. LEON GUERRERO
I Maga'hågan Guåhan
Governor of Guam

cc: Lt. Governor of Guam

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LOURDES A. LEON GUERRERO
Governor

JOSHUA F. TENORIO
Lieutenant Governor

OFFICE OF THE GOVERNOR OF GUAM
Nomination and Appointment Information Sheet

The following information is required for submission to the
Speaker of *I Liheslaturan Guåhan* in accordance with Title 4, Guam Code Annotated Section 2103

NOMINEE INFORMATION

Last Name	*First Name*	*Middle Initial*
TYQUIENGCO	MARGARET	Estelle Raftary

Mailing Address	*Apartment/Unit #*
[redacted]	

City	*State*	*Zip Code*
[redacted]	[redacted]	[redacted]

Phone	*E-mail Address*
[redacted]	[redacted]

Position to which Appointment is Made
Member, Guam Ethics Commission

Are you a citizen of the United States? Yes ☑ No ☐

If no, are you authorized to work in the United States? Yes ☐ No ☐

EDUCATION

SCHOOL (Name, City and State)	*DATES OF ATTENDANCE*	*TYPE OF DEGREE*	*YEAR EARNED*
High School Dearborn High, Dearborn, Michigan			1978
College Henry Ford Community College, Michigan University of Michigan, Michigan	1978 - 1980 1981 - 1983	Assoc.Commerce BA General Studies	1980 1983
Graduate School			
Other Degree			

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EMPLOYMENT HISTORY

Name of Present/Last Employer and Mailing Address	***Position Title***
Energetic Presence Guam PO Box 8001 Merizo, GU 96916	President
	Dates Held
	2014 - Present

Previous Employer and Mailing Address	***Position Title***
Xerox Corporation Agana, Guam	General Manager
	Dates Held
	2000 - 2013

Previous Employer and Mailing Address	***Position Title***
Computerland Maite, Guam	Sr. Acct Manager
	Dates Held
	1999 - 2000

Previous Employer and Mailing Address	***Position Title***
Atkins Kroll Tamuning, Guam	Manager
	Dates Held
	1993 - 1998

Previous Employer and Mailing Address	***Position Title***
Triple J Enterprise Tamuning, Guam	Director
	Dates Held
	1990 - 1993

PRIOR GOVERNMENT OF GUAM SERVICE

Agency or Department Name		***Position Title***
Address	***Phone No.***	***Dates Held***

Agency or Department Name		***Position Title***
Address	***Phone No.***	***Dates Held***

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PRIOR GOVERNMENT SERVICE (EXCLUDING GOVERNMENT OF GUAM)

Agency or Department Name	*Position Title*	
Address	*Phone No.*	*Dates Held*

Agency or Department Name	*Position Title*	
Address	*Phone No.*	*Dates Held*

TRAINING

INSTITUTE/SEMINARS/ON-THE-JOB TRAINING	*DATE*
Jack Canfield Train the Trainer-Success Principles, Train the Trainer	2016 - 2019
10 years of Xerox provided Leadership & Coaching - Lean Six Sigma	2004 - 2013
13 years of Xerox Sales Training	2000 - 2013
Effective Comm. & Human Relations, Counselor Selling, Dale Carnes	1980's

AWARDS

List all educational, professional, civic awards, and recognition for public service:
Recognition of Service - 2017-18 Board Member, Guam Women's Chamber Certificate of Recognition - 2017 Legislature of Guam, Junior Achievement of Guam Symposium Certificate of Recognition - 2012-12 Board Director, Guam Chamber of Commerce Mentor, 2007 Shell Guam Live Wire Business Plan Competition

PROFESSIONAL INVOLVEMENT

List involvement on a local/national/international level. List organizations, activities participated in, and offices held:

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COMMUNITY / CIVIC INVOLVEMENT

List organizations, activities participated in, and offices held:
Chairman 2012-present & Member, Junior Achievement Guam, 1993 - present Board Member 2017-present, Guam Symphony Board Member 2017-18, Guam Women's Chamber of Commerce, 2013 - present Board Member 2013, Guam Chamber of Commerce, 2004 - Current, WBN & SBD Committees Volunteer for American Cancer Society, Kamalen Karidat, Alee Shelter, DYA, Shell Live Wire, Detroit Society for the Blind, Detroit Parks & Recreation & Camp for the Disabled

PUBLICATIONS AND PRESENTATIONS

List any published articles, papers delivered at professional meetings, etc.:

MILITARY SERVICE (Please attach Form DD-214)

BRANCH	*DATES OF SERVICE*	*RANK AT DISCHARGE*	*TYPE OF DISCHARGE*

OTHER INFORMATION

(1) Have you ever been found guilty of a felony in any court, whether within or without the United States?

Yes ☐ **No** ☑ **If so, please specify in detail:** _____

Address of the Court: _____

Date(s) of Conviction: _____

Specific Infraction Committed: _____

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(2) Have you ever been declared mentally incompetent by any court, whether within or without the United States?

Yes ☐ No ☑ If so, please specify in detail the reasons and facts related to such declaration:

_____

_____

_____

_____

_____

(3) Have you ever been found not guilty or not punishable in any criminal proceedings by reason of insanity?

Yes ☐ No ☑

(4) Have you ever been confined to a mental institution for any reason?

Yes ☐ No ☑ If so, please specify in why the appointing authority believes you that you are not suffering from any mental illness or affliction:

_____

_____

_____

_____

_____

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LOURDES A. LEON GUERRERO
Governor

JOSHUA F. TENORIO
Lieutenant Governor

OFFICE OF THE GOVERNOR OF GUAM

Statement of Financial Interests

(Required by 4 G.C.A. §13104.1)

TO: The Honorable Lourdes A. Leon Guerrero
Governor of Guam
Ricardo J. Bordallo Governor's Complex
Adelup, Guam 96910

FROM: Margaret E R Tyquiengco

☐ I have no financial interest in any business

☑ I do have interest(s) in the following business(es):

NAME AND ADDRESS OF BUSINESS INTEREST	TYPE AND AMOUNT OF INTEREST
Energetic Presence	Owner, President
Creative Energy	Owner, President

Signature

3/13/2019
Date

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AFFIDAVIT / DECLARATION UNDER PENALTY OF PERJURY

I, the undersigned, do hereby depose and say that: (1) I have read and reviewed the information contained in the attached Appointment/Nomination letter from the Governor of Guam; (2) that the matters contained in the Appointment/Nomination letter, together with all attachments thereto, are true and correct and that I am competent to testify to said matters; and (3) that this Declaration is made for the purpose of complying with the requirements of 4 G.C.A. Section 2103.5.

I declare under penalty of perjury under the laws of Guam (4 G.C.A. Section 4308) that the foregoing is true and correct.

Margaret E R Tyquiengco — 3/13/2019

Print Name and Signature — Date

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Government of Guam
GUAM POLICE DEPARTMENT
RECORDS & IDENTIFICATION SECTION
P.O. Box 23909
Guam Main Facility, Guam 96921

April 8, 2019

SUBJECT: CRIMINAL HISTORY RECORD

NAME:	**Margaret Raftary TYQUIENGCO**		
DATE OF BIRTH:	[redacted]	**FINGERPRINT#:**	[redacted]
■	**The individual has no record of criminal conviction(s) in GPD files that are subject to Guam law and rules and regulations of the Department.**		

******************NOTHING FOLLOWS*******************

THIS INFORMATION MAY BE LIMITED TO A LOCAL CRIMINAL OFFENSE ONLY AND IS NOT INTENDED FOR USE FOR ANY LOCAL, STATE, OR FEDERAL LAW ENFORCEMENT AGENCY.

By Direction: BARBIE

The absence of an original GUAM POLICE seal invalidates this police clearance.
REVISED 01/06/19

STEPHEN C. IGNACIO
Acting Chief of Police

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SUPERIOR COURT OF GUAM

Guam Judicial Center • 120 West O'Brien Drive • Hagatña, Guam 96910

Telephone (671) 475-3370/475-3449
Fax (671) 472-2856

DANIELLE T. ROSETE
Clerk of Court

Name: MARGARET ESTELLE RAFTARY TYQUIENGCO

SS#: ID# [redacted] Date of Birth: [redacted]

CERTIFICATE OF SEARCH

The undersigned Clerk hereby certifies the following results of a diligent search of the records of this Court:

Criminal Cases:			**Civil Cases:**		
A.	[X]	No Case Found	A.	[ ]	No Case Found
B.	1.	Criminal Case No.	B.	1.	Civil Case No.
	2.	Criminal Case No.		2.	Civil Case No.
	3.	Criminal Case No.		3.	Civil Case No.
	4.	Criminal Case No.		4.	Civil Case No.
	5.	Criminal Case No.		5.	Civil Case No.
	Criminal Record:	Page 1 of 1		Civil Record:	Page 1 of 1

Request for further information may be addressed at the Records Division of the Superior Court of Guam, Guam Judicial Center, 120 West O'Brien Drive, Hagatña, Guam. Hours of operation are Monday – Friday, 8:00 a.m. to 5:00 p.m. Closed Saturday, Sunday and local/federal holidays. Court Clearances are Non-Refundable.

Dated: 03/15/2019

DANIELLE T. ROSETE
Clerk of Court

BY: RODNEY JOE P. MANIBUSAN
Deputy Clerk

Prepared By: MG

The absence of an original Court Seal invalidates this document

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Margaret Raftary Tyquiengco

[redacted]

Career Profile

- A successful background building and leading top performing teams focused on exceeding goals in the areas of sales, marketing, territory development, service and management.
- Cultivator of key relationships with all levels of personnel, clients, businesses, and executive managers.
- Big picture thinker, talented and driven to impact bottom line while ensuring staff compliance with enterprise standards, procedures and regulations.
- Skilled provider of advanced training, counseling, and motivation that result in the retention of top performing professionals.
- Strong management and sales experience providing leadership, strategic planning and execution, and business development.
- Passionate and energetic about making a difference in individuals, clients, and community by inspiring others to be successful and embracing change.

Sales Leadership & Team Direction	Assessment & Analysis	Budgeting & Forecasting
Team Development & Coaching	Project Management	Client Vendor Negotiations
High-Impact Sales Presentations	Proposal Development	Business Development

Professional Experience

PRESIDENT, ENERGETIC PRESENCE, GUAM – 2014 TO PRESENT

Specializing in the development of people skills and behaviors and the understanding of client needs to improve performance objectives. Provide feedback and solutions to clients by offering a unique perspective, knowing the value drivers, and creating constructive tension to drive action. Clients include for profit and not-for-profit businesses and organizations.

GENERAL MANAGER / SALES MANAGER, XEROX CORPORATION, GUAM – 2000 TO 2013

General Manger / Sales Manager - (2004 - 2013)

Responsible for leading a high performance sales and service organization in achieving continuous revenue growth, client satisfaction,and employee motivation. Delivered results by taking accountability of hiring, skills development, coaching, collaboration and communication with employees, peers and clients. Engaged and interfaced with clients working cross-organizationally to achieve business results, client retention and new client growth. Analyzed and interpreted performance metrics and other data to make timely and informed decisions.

Marketing Representative - (2000 - 2004)

Responsible for selling Xerox products, solutions and services to both current Xerox clients and non-clients within a specified geographic and vertical territories while driving profitable and sustainable growth. Developed and maintained a healthy pipeline to meet and exceed 30/60/90 day forecast and annual budget requirements. Exceeded all quarterly sales budgets, new business growth, customer satisfaction and retention while meeting non sales activity administrative requirements during tenure in position.

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SENIOR ACCOUNT MANAGER, COMPUTERLAND, GUAM – 1999 TO 2000

Responsible for the sales and marketing of all ComputerLand products, solutions and services with concentration of hospitality products Micros-Fidelio point of sales and property management systems software in an outside sales environment. Provided account development within existing accounts and prospects for new clients.

MANAGER, ATKINS KROLL, INC., GUAM – 1993 TO 1998

General Motors & Mercedes-Benz Service (1996-1998)

Full responsibility for departmental operations, annual budgeting and profit performance, managing personnel, fostering manufacturer and customer relations, and ensuring customer satisfaction.

Toyota Rent-A-Car & Leasing (1993 - 1996)

Full responsibility for departmental operations, profit before tax, and managing personnel in five locations. Responsible for marketing, public relations and advertising, annual budget, identifying new facility locations and negotiating terms of leases.

DIRECTOR, TRIPLE J ENTERPRISES, GUAM - 1990 TO 1993

Responsible for the parts and service department's operation which include franchises of Subaru, Isuzu, Daihatsu, and Volkswagen/Audi. Managed managers and over saw department's personnel, parts inventory, service traffic flow, expense control for maximum net profit, and served as liaison between the dealer and manufacturers.

ZONE MANAGER, FORD MOTOR COMPANY, MICHIGAN , OHIO - 1983 TO 1990

Began as an Owner Relations Analyst responsible for handling customer assistance requests prior to promotion to Parts and Service Zone Manager. Managed four progressively responsible zones comprised of Ford and Lincoln Mercury dealerships. Consulted with dealers and dealership personnel in all areas of their parts and service departments including: finance and insurance, warranty and policy administration, extended service plan sales, technical training, tool and equipment sales, quality and sales and company program solicitation and implementation. As Project Manager, developed, organized and launched teleoperation for the Detroit District. Team member on a National Process Improvement Task Force for teleoperation implementation.

MANAGER, RUTTMAN KAWASAKI/SUZUKI/YAMAHA, MICHIGAN - 1980-1983

Operated parts department for dealership. Responsibilities included shipping and receiving, processing repair orders, training new personnel, inventory control, and parts and accessories sales.

SALES, PARTS GALORE, MICHIGAN - 1977-1980

Responsible for sales within the apparel department of Metro Detroit's largest supermarket-style motorcycle parts and accessories store.

Education

University of Michigan, Michigan – Bachelor of General Studies - Business, Communications, Psychology

Henry Ford Community College, Michigan - Associate in Commerce

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Professional Workshops & Seminars

Lean Six Sigma Yellow Belt pending, Lean Six Sigma Green Belt certified, Coaching for Growth & Performance, Coaching for Success, Switch on Coaching, Sales Management Leadership, Leading from Within, Effective Communication & Human Relations, Counselor Selling, Challenger Sales Coaching, Beingness of Facilitation, Advanced Leadership.

Community

Junior Achievement Guam - Chairman of the Board - current. Vice Chairman, Member, Advisor. 1993 to present

Guam Women's Chamber of Commerce - Board Member 2017 - 2020, member 2013 - present

Guam Chamber of Commerce - Board Member - 2013, Women In Business Committee 2015 - present, Small Business Focus Committee 2015 - present

Volunteering - American Cancer Society, Kamalen Karidat, Alee Shelter, Department of Youth Affairs, Shell Live Wire, Detroit Society for the Deaf Blind, Detroit Parks & Recreation Camp for Disabled