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Speaker's Office <speaker@guamlegislature.org>

MC Fwd: Board Packet for Regular Board Meeting 04-11-2019

1 message

Speaker's Office <speaker@guamlegislature.org> Wed, Apr 10, 2019 at 4:28 PM
To: Clerks Office <clerks@guamlegislature.org>
Cc: Rennae Meno <rennae@guamlegislature.org>
Bcc: Tina Muna Barnes <tinamunabarnes@gmail.com>

04-10-19	10:10 AM	04-10-19	GVB Regular Board Meeting April 11, 2019.*	Guam Visitors Bureau	35GL-19-0359

35GL-19-0359
Speaker Tina Rose Muña Barnes

APR 10 2019
Time 4:26 ( )AM ( )PM
Received By:

Sinsenru yan Minagåhet,

Office of the Speaker • Tina Rose Muña Barnes
Committee on Public Accountability, Human Resources & the Guam Buildup

35th Guam Legislature
I Mina'trentai Singko na Liheslaturan Guåhan

Guam Congress Building | 163 Chalan Santo Papa | Hagatna, GU 96910
T: (671) 477-2520/1
speaker@guamlegislature.org

This e-mail message is intended only for the use of the individual or entity named above and may contain confidential and privileged information. If you are not the intended recipient, any disclosure, copying, distribution or use of the information contained in this transmission is strictly PROHIBITED. If you have received this transmission in error, please immediately notify us by replying to speaker@guamlegislature.org and delete the message immediately. Thank you very much.

Gumai pribilehu yan konfedensia este siha na mensåhi. Solo espesiåtmente para hågu ma entensioña pat ma aturisa para unrisibi. Sen prubidu kumu ti un ma aturisa para manribisa, na'setbe, pat mandespåtcha. Yanggen lachi rinisibu-mu nu este na mensåhi , put fabot ågo' guatu gi I numa'huyong gi as speaker@guamlegislature.org yan despues destrosa todu siha I kopian mensåhi. Si Yu'os ma'åse'.

2019 APR 10 PM 4:44

---------- Forwarded message ---------
From: **Yolanda Bordallo** <yolanda.bordallo@visitguam.org>
Date: Wed, Apr 10, 2019 at 10:10 AM
Subject: Board Packet for Regular Board Meeting 04-11-2019
To: <speaker@guamlegislature.org>, Senator Therese Terlaje <senatorterlajeguam@gmail.com>
Cc: Pilar Laguana <pilar.laguana@visitguam.org>, Bobby Alvarez <bobby.alvarez@visitguam.org>, Rose Q. Cunliffe <rose.cunliffe@visitguam.org>, Josh Tyquiengco <josh.tyquiengco@visitguam.org>

Hafa Adai!

Please see attached Board Packet for GVB Regular Board Meeting April 11, 2019.

Kindly,

--

Yolanda Bordallo
Executive Secretary

GUAM VISITORS BEAUTY
401 Pale San Vitores Road | Tumon, Guam 96913 | (671) 646-5278
yolanda.bordallo@visitguam.com | visitguam.com

Facebook: http://www.facebook.com/guamvisitorsbureau

5 attachments

- **BOD Agenda 04-11-2019.pdf** 98K
- **Previous BOD AgendaMinutes 2019-03-28.pdf** 1584K
- **GVB GVB FY2020 Budget.pdf** 116K
- **Sports & Events Minutes for BOD 4_11_19.pdf** 7402K
- **GM Report 04-11-2019.pdf** 866K

0359

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BOARD OF DIRECTORS REGULAR MEETING
Thursday, April 11, 2019 – 3:30 p.m.
Guam Visitors Bureau Main Conference Room

AGENDA

I. CALL TO ORDER

II. MINUTES OF THE PREVIOUS MEETING Exhibit A

Approval of minutes of the previous Board of Directors meeting dated March 28, 2019.

III. CHAIRMAN'S REPORT

IV. PRESIDENT & CEO'S REPORT

V. TREASURER'S REPORT

VI. REPORT OF THE BOARD COMMMITTEES

A. EXECUTIVE COMMITTEE

B. ADMINISTRATION & GOV'T RELATIONS

- Budget FY2020 Exhibit B

C. RESEARCH

D. DESTINATION MANAGEMENT

Bus Shelter Maintenance

Motion to authorize the President and Chief Executive Officer as Chief Procurement Officer of GVB to enter into a contract with the most responsive and lowest responsible bidder for GVB IFB 2019-001 BUS SHELTER MAINTENANCE.

Background: Consistent upkeep is needed to maintain the hardware quality of twelve (12) bus shelters along San Vitores Road that were completed in 2018. Locations are: GVB, PIC, PIC across, Fountain Plaza, Holiday Resort, Pacific Bay/Churrasco, Kracked Egg, Hyatt across, Sandcastle, Westin, Pacific Place, Lotte Hotel. The existing Outrigger bus shelter only requires a map pylon. Note: An electrical maintenance plan will be issued separately.

Issue: Board approval required.

E. SPORTS & EVENTS

Committee minutes dated April 1, 2018 Exhibit C

"Sado Island Toki Marathon Sister City Event" Niigata, Japan

Motion to approve travel for GVB Destination Specialist Sports & Events (1) Miss Guam and (1) Local celebrity runner to travel to Sado Island Niigata, Japan to continue the Friendship Sister Marathon Agreement and activities associated with the Sado-Shima Island Toki Marathon from April 19-22, 2019. Account number ESP001 (Estimated cost of travel: $5,896.00).

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Airfare:	Round-trip Airfare: $1000 x 3 pax	$3,000.00
Per Diem:	Tokyo Lodging: $82 x 4 nights x 3 pax	$984.00
	Tokyo M&IE: $101x 4 days x 3 pax	$1,212.00
Miss Guam Honorarium:	$100 x 2 day	$200.00
Misc. Expenses:	Excess baggage fees, Rental car and fuel charges	$500.00
	Total:	$5,896.00

Background: The Guam Visitors Bureau Sister-Race Agreement between Sado-Shima Island Marathon (Toki Bird) and the Guam Ko'ko Road Race (Ko'ko Bird) was initiated on April 7, 2013. The Guam Ko'ko Road Race and Sado Shima Toki Marathon agreement is now on its 6th year and the Bureau would like to continue to restructure the agreement now that the Bureau has made changes to the Guam Ko'ko' event. It has been agreed that GVB will continue to honor this agreement to encourage better relations; enhance stronger sports tourism through the mutual promotion of both races. Please note that each year a 5-7-person delegation from Sado-Shima Island has been attending the Ko'ko' Road Race as part of the agreement.

Issue: Board approval required for all travel.

"Toyohiragawa Marathon Sister City Event" Sapporo, Japan

Motion to approve travel for GVB Destination Specialist Sports & Events, (1) GVB DM staff or designee, (1) Miss Guam and (1) Local Celebrity Runner to travel to Sapporo, Japan to participate in the activities associated with the Toyohiragawa Marathon from May 3-6, 2019. Account number ESP001 (Estimated cost of travel: $12,316.00).

Airfare:	Round-trip Airfare: $1200 x 4 pax	$4,800.00
Per Diem:	Tokyo Lodging: $283 x 4 nights x 4 pax	$4,528.00
	Tokyo M&IE: $143 x 4 days x 4 pax	$2,288.00
Miss Guam Honorarium:	$100 x 2 day	$200.00
Misc. Expenses:	Excess baggage fees, Rental car and fuel charges	$500.00
	Total:	$12,316.00

Background: The Toyohiragawa/Guam Ko'ko' Road Race Sister Race Agreement was signed May 3, 2011 with the Guam Visitors Bureau and the Hokkaido Track and Field Association to encourage better relations, stronger sports tourism through the Toyohiragawa River Marathon and the Guam Koko Road Race. The sisterhood race agreement summarized the arrangements necessary for both race events', which includes commitment to attend the Toyohiragawa River Marathon and Guam Koko Road Race for both parties. The Bureau now must restructure the agreement to encourage better relations; enhance stronger sports tourism through the mutual promotion of

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both races. Please note that each year a 6-7-person delegation from Sapporo has been attending the Ko'ko' Road Race events as part of the agreement

Issue: Board approval required for all travel.

F. RUSSIA & NEW MARKETS

G. KOREA

KOTFA 2019

Motion to approve travel for (2) Musicians and (4) Dancers to attend the 2019 KOTFA Show from June 6-9, 2019 in Seoul, Korea. Cost is approximately $20,992.00 from Acct# DM-CPO002.

Airfare:	$1,000 x 6 pax					$6,000.00
Per Diem:	Seoul	Lodging	Nights	M&IE	Days	
	(2) Musicians	$230.00	6	$142.00	6	$4,464.00
	(4) Dancers	$230.00	6	$142.00	6	$8,928.00
Misc.	Professional Fee: Musicians $100 x 2 pax x 4 days					$800.00
	Professional Fee: Dancers $50 x 4 pax x 4 days					$800.00
	TOTAL					$20,992.00

Background: The KOTFA motion was approved by the Board at the beginning of the fiscal year. The Board approved the travel for (1) GVB Board Member, GVB President & CEO, GVB Director of Global Marketing or their designees, (1) Marketing Staff, GVB Culture & Heritage Officer or designee, and (1) Miss Guam. Due to the overseas office's recommendation, they request to also have cultural performers participate at the KOTFA Show to perform at the Guam booth and main stage. Thus, we are seeking approval to include our cultural entertainment team to assist in our efforts to promote the CHamoru culture and dance.

The Korea World Travel Fair (KOTFA) is, with its 33 years history, the largest international travel fair in Korea where 60 countries participate to promote their tourism resources and cultures. The KOTFA is the only international travel fair in Korea where the official tourism organizations domestic and abroad participate and sponsor. The KOTFA supports strengthening the competitiveness of the tourism industry in Korea by combining inbound, outbound and intrabound tourism together and providing a market place for mutual relationship among tourism businesses in Korea and abroad.

The KOTFA is constantly pursuing the public concerns by providing various benefits to enable the developing countries to participate in the Fair, and enlarging the international relationship. The KOTFA dedicates to encourage the sound tourism of Korean travelers by offering various information of domestic and foreign tourism attractions.

The KOTFA is Korea's longest running general consumer travel event with more than 120,000 visitors over the four-day event. KOTFA is a very important component to GVB's overall Korea marketing and PR strategy with key GVB and Guam representatives coming to express face-time appreciation to the Korean travel trade and consumers for continued Guam support. GVB's presence will also convey support to its members who will be attending.

GVB's participation is in-line with our FY2019 smart goal to conduct consumer promotions up to four-times a year.

Issue: Board approval for travel required.

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H. JAPAN

I. NORTH AMERICA & PACIFIC MARKETS

IGLTA 2019

Motion to approve travel for the Lieutenant Governor of Guam's staff to attend the IGLTA Annual Global Convention in New York City, New York from April 21-28, 2019. Estimated total cost is $4,803.00; Account # US-SMD023.

Airfare:	$2,800 x 1 pax					$2,800.00
Per Diem:	New York City	Lodging	Nights	M&IE		
	Lt. Governor Staff	$253.00	7	$76.00		$2,303.00
Miscellaneous:						$0.00
TOTAL						$5,103.00

Background: The BOD previously approved on [date] travel for GVB and the Lt. Governor of Guam to attend the IGLTA Annual Global Convention from April 21-28, 2019. As lead delegate and representative for Guam at this convention, the caliber of this official role and the long travel distance necessitates a staff assistant from this office to accompany the Lt. Governor during this important mission. The Lt. Governor would continue his official duties while addressing the IGLTA with the support of the staff assistant.

Issue: Board approval required for travel.

MVA-GVB JOINT BOARD MEETING

Motion to approve travel for GVB President & CEO or designee, GVB Chairman and 3 GVB Board of Directors to attend the Marianas Visitors Authority (MVA) and Guam Visitors Bureau (GVB) Joint Board Meeting in Saipan, CNMI. Projected travel dates: May 9-11, 2019 or May 23-25, 2019. Estimated total cost for is $6,406.25; Account #PA-SMD023.

Airfare:	$500 x 5 pax					$2,500.00
Per Diem:	Saipan	Lodging	Nights	M&IE	Days	
	GVB President & CEO or Designee	$201.25	2	$126.25	3	$781.25
	GVB Chairman, Board of Directors (BOD)	$201.25	2	$126.25	3	$781.25
	GVB Board of Directors (BOD) x 3 pax	$201.25	2	$126.25	3	$2,343.75
*Additional 25% added for GVB President & CEO and GVB BOD Chairman, BOD				Grand Total:		$6,406.25

Background: The GVB President & CEO was requested to attend the MVA-GVB joint board meeting in Saipan, CNMI as Guam's Tourism Representative on May 10th or 24th, 2019. The joint board meeting, which was held on Guam in February 2018, provides both tourism boards the opportunity to share ideas and engage in dialogue over common opportunities and challenges present in both island communities. Collectively both tourism boards will discuss topics such as free trade, food security, health, tourism, homeland security, labor, etc.

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Issue: Board approval required for travel

J. GREATER CHINA

K. MEMBERSHIP & COMMUNITY OUTREACH

L. VISITOR SAFETY & SATISFACTION

26TH INTERNATIONAL TOURISM SECURITY CONFERENCE

Motion to approve travel to Las Vegas, Nevada for the delegate below to participate in the 26th International Tourism Security Conference from April 29 – May 2, 2019. Estimated cost is $2,886.00; from account # VS-VSS001.

Airfare:	$2,000.00					$2,000.00
Conference Registration:	$150.00 x 1 pax					$150.00
Per Diem:	Las Vegas	Lodging	Nights	M&IE	Days	
	GVB – Destination Specialist: Visitor Safety & Satisfaction	$102.00	3	$60	3	$486.00
Miscellaneous (Business communications, excess baggage, etc.):						$250.00
Total:						$2,886.00

Background: GVB has a vested interest in protecting and ensuring the safety & security of all visitors.

The International Tourism Security Conference gathers safety and security officials in the travel and tourism industry and focuses on providing delegates with new information, trends, equipment, strategies and best practices in keeping visitors safe.

Conference presentations will provide an overview of the state of tourism in the world, address tourism related comparative risk assessment in dealing with crime, terrorism, natural or manmade disasters, Consular safety and security messaging, integrating intelligence functions into travel risk plans, emergency management preparedness, water security and the social media era in traditional tourism security.

Issue: Board approval required for travel.

M. CULTURAL & HERITAGE

VII. EXECUTIVE SESSION

VIII. OLD BUSINESS

- FY2019 Travel Motions
- Legal Counsel Gumamon Recommendation

IX. NEW BUSINESS

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

X. ANNOUNCEMENTS

- Thursday, April 25, 2019 at 3:30pm, GVB BOD Board Meeting @ Main Conference Room
- Thursday, May 9, 2019 at 3:30pm, GVB BOD Board Meeting @ Main Conference Room

XI. ADJOURNMENT

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BOARD OF DIRECTORS REGULAR MEETING
Thursday, March 28, 2019 – 3:30 p.m.
Guam Visitors Bureau Main Conference Room

BOARD OF DIRECTORS PRESENT:

Director Milton Morinaga	Director Eduardo Calvo
Director Theresa Arriola	Director Satoru Murata
Director Brad Kloppenburg	Director Joann Camacho
Director Samuel Shinohara	Director Flori-Ann Dela Cruz

A quorum was met

BOARD OF DIRECTORS TELEPHONICALLY:

BOARD OF DIRECTORS ABSENT:

Director Sonny Ada	Director Robert Hoffman
Director Shun Matsumoto	Director Antoinette Sanford

GVB MANAGEMENT & STAFF PRESENT:

Pilar Laguaña	Bobby Alvarez	Yolanda Bordallo
Lisa Linek	Josh Tyquiengco	Doris Ada
Brian Borja	Elaine Pangelinan	Karida Brennan
Nicole Benavente	Sydney Leon Guerrero	Breeana Garrido
Nico Fujikawa	Regina Nedlic	Colleen Cabedo
Gabbie Franquez	Maria San Nicolas	Mark Manglona
Brian Borja	Russell Ocampo	

GVB MANAGEMENT & STAFF TELEPHONICALLY:

GUESTS:
Aurelia C. David with Thai Airways, Tom Fisher, GVB Legal Counsel

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AGENDA

I. CALL TO ORDER

Chairman Morinaga called to order at 3:34pm.

II. MINUTES OF THE PREVIOUS MEETING **Exhibit A**

Director Kloppenberg made a motion, seconded by Director Shinohara to approve the minutes of the previous Board of Directors meeting dated March 14, 2019. (Subject to corrections.)

III. CHAIRMAN'S REPORT

- Welcomed Governor Appointed Director Flori-Ann Dela Cruz to the board, also the President & CEO's nominee for the PATA Face of the Future 2018. Governor Appointed Director Sonny Ada is another new member on the board. Once the next Governor Appointed Director is confirmed, hopefully within a couple of weeks, we will have a full board and can move forward.

- Legal Counsel Tom Fisher and guest Aurelia C. David with Thai Airways are acknowledged.

IV. PRESIDENT & CEO'S REPORT

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- Director Shinohara recommends looking at possible coating to protect artwork from being defaced to be done around the island by Korean Artists coming up.

- KoKo' Kids Fest was a huge success for the kids and the parents. Mix of sports and culture. All the right ingredients to be a huge international event.





March 2019

March 1-25, 2019 — **Total: 116,903 (+10.9%)**

% Market Mix	Origin	2018	2019	% to LY
50.5%	Japan	47,866	59,091	23.5%
37.3%	Korea	42,952	43,650	1.6%
1.3%	Taiwan	1,975	1,538	-22.1%
0.4%	China	1,006	519	-48.4%
5.7%	US/Hawaii	5,238	6,658	27.1%
0.9%	Philippines	1,042	1,097	5.3%
0.3%	Hong Kong	381	318	-16.5%
0.5%	Russia	460	548	19.1%

Source: Guam Customs Declaration Forms. Processed by the Guam Visitors Bureau.

Note: March 2019 Daily Arrivals reflect Civilian Air arrivals only

Calendar Year to Date 2019

January - March 1-25, 2019 — **Total: 401,654 (+9.3%)**

% Market Mix	Origin	2018	2019	% to LY
43.8%	Japan	136,238	175,886	29.1%
42.9%	Korea	173,140	172,374	-0.4%
1.6%	Taiwan	6,922	6,534	-5.6%
1.1%	China	6,144	4,429	-27.9%
5.6%	US/Hawaii	20,541	22,452	9.3%
0.9%	Philippines	2,973	3,655	22.9%
0.4%	Hong Kong	1,196	1,517	26.8%
0.4%	Russia	1,380	1,705	23.6%

Source: Guam Customs Declaration Forms. Processed by the Guam Visitors Bureau.

Note: March 2019 Daily Arrivals reflect Civilian Air arrivals only

Fiscal Year to Date 2019

October - March 1-25, 2019 — **Total: 802,263 (+7.8%)**

% Market Mix	Origin	2018	2019	% to LY
42.0%	Japan	263,858	336,669	27.6%
44.2%	Korea	360,936	354,441	-1.8%
1.6%	Taiwan	12,880	12,822	-0.5%
1.0%	China	10,246	7,771	-24.2%
5.6%	US/Hawaii	39,233	45,050	14.8%
1.3%	Philippines	9,310	10,058	8.0%
0.4%	Hong Kong	3,300	3,545	7.4%
0.4%	Russia	2,532	3,406	34.5%

Source: Guam Customs Declaration Forms. Processed by the Guam Visitors Bureau.

Note: March 2019 Daily Arrivals reflect Civilian Air arrivals only



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Korea Marketing

Upcoming Projects

Budget: $3,300
ROI: To meet new MICE planners and build listing

- ASIA PACIFIC MICE BUSINESS FESTIVAL 2019
- April 4 – 5, 2019
- Suwon Convention Center, Seoul, Korea
- Organized by the Korea MICE Association
- Around 1,500 MICE professionals
- GVB Korea to distribute MICE Collaterals and conduct 1-to-1 meetings





Korea Marketing

Upcoming Projects

Budget: $53,280.00
ROI: N/A

- 2019 GUAM CULTURE WAVE
- April 30 – May 3, 2019 Pre-inspection
- May 22 – 26, 2019 Culture Wave Project
- Cetti Bay, Umatac
- Collaboration between local and Korean artists to produce murals and contribute to the beautification of public spaces
- Exhibition on Guam and in Korea

Project Location





Mural from Guam Eco Wave 2018 at Inarajan Pools

Japan Marketing

- March 15, 2019
- Kashiwa International Relations Association Chairman, Rikuo Nakayama
- Agenda: Kashiwa Student Exchange Program with San Vicente Catholic School
- The Superintendent of Catholic Schools has granted approval to proceed with the exchange program beginning in 2020



Courtesy Visit with Kita-Nagoya Students

- March 25, 2019
- 12 junior high school students from Kita-Nagoya City visited GVB as part of their Guam English Study Tour
- Agenda: Guam presentation by Miss Asia-Pacific International Cyndal Abad, Kita-Nagoya presentation by the visiting students, Chamorro dance lesson



Japan Marketing

- March 16-17, 2019 at Hisaya Odori Park
- More than 240,000 attendees (largest travel fair in the Chubu area)
- GVB shared a booth with United Airlines to promote travel to Guam, UA's Nagoya-Guam flight, and GVB's family and wedding campaigns





Pacific & North America Marketing

Overseas Mission-

GVB & PAL Guam Product Presentation
Kuala Lumpur, Malaysia
March 13, 2019

- GVB met with eight (8) key travel agents
- Growing interest for travel to Guam
- Guam travel packages are attractive
- Two (2) groups in March
- One (1) Muslim group planned for August





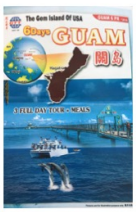


Pacific & North America Marketing

Overseas Mission-

MATTA FAIR 2019
Kuala Lumpur, Malaysia
March 15-17, 2019

- Two (2) All-Inclusive Travel Packages Sold
  - Golden Tourworld Travel
  - Apple Vacations
- PAL sold out on special promo fares
- Growing interest for Guam











GUAM VISITORS BUREAU | SETBISION BISITAN GUAHAN
401 Pale San Vitores Road | Tumon, Guam 96913 | Ph: (671) 646-5278 | Fax: (671) 646-8861 | www.visitguam.com

GUAM

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Pacific & North America Marketing

Malaysia Travel Groups

Apple Vacations Travel Group
- Ten (10) Pax
- 6-days, 4-nights travel package
- Fourth (4th) group sent to Guam

Golden Tourworld Travel Group
- Fifteen (15) Pax
- 6-days, 4-nights travel package

KKKP 1508



DESTINATION

United Airlines Guam Marathon

UGM 2019 YTD Registration by Country

COUNTRY	WEEK 12 2019	WEEK 11 2019	WEEK 12 2018	FINAL (2018)
Australia	1	1	2	2
Bulgaria	0	0	0	0
Canada	2	2	0	0
China	11	11	14	14
Czech Republic	0	0	0	0
Estonia	0	0	0	0
Finland	0	0	0	0
Germany	1	1	0	0
Guam	663	621	491	826
Guatemala	1	1	0	
Hong Kong	90	86	53	75
Iran	1	1	0	0
Ireland	0	0	1	1
Japan*	696	694	907	960
Kazakhstan	0	0	0	1
Korea	358	358	324	581
Macao	1	1	3	3
Malaysia	2	2	0	
New Zealand	0	0	0	0
Northern Mariana	8	7	4	8
Norway	0	0	0	0
Palau	0	0	1	1
Philippines	24	24	8	10
Poland	0	0	1	1
Russia	0	0	7	10
Serbia	0	0	0	0
Singapore	8	7	3	3
Slovakia	1	1	0	0
Taiwan	55	41	71	72
Thailand	1	1	0	0
United Kingdom	0	0	0	0
United States	858	771	791	1168
REG CHOICE TOTAL	2782	2631	2681	3736

Last Updated: 3/25/19
* Japan Registration number includes agent sales, Runnit and Chronotrack
* 2019 Chronotrack registration opened on 6/1/18

RACE DISTANCE	2018 (FINAL)	2019 (CURRENT)	2019 GOAL
Marathon	608	567	700
Half Marathon	894	794	1000
10K	862	626	1000
5K	1372	577	1500
TOTAL*	3736	2564	4200

Guam Ko'ko' Kids Fest



- March 24th Ko'ko' Kids Fest
- 470 Trench Obstacle participants, 30 Striders Bike participants
- New Family event
- Next years event information being prepared for each market



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V. TREASURER'S REPORT

VI. REPORT OF THE BOARD COMMMITTEES

A. EXECUTIVE COMMITTEE

B. ADMINISTRATION & GOV'T RELATIONS

- Continuing work on budget for FY2020. The RFP for the budget to be submitted April 15, 2019 to the legislature. Board directors encouraging management to look at ways to trim the budget then submit to the Board for approval by the next board meeting, April 11, 2019.

- In news report, GVB to send an RFP for an impact study and sitting on a marijuana control board. Bill has passed. The Board wants President to read the Bill 32-35 and have management give its analysis and advice. Circulate to the board but do so quickly before the governor signs the bill. Director Arriola mentioned the governor will be taking her time. Home cultivation allowed in the interim which is what needs to be looked at. Consulate General of Japan and Korea have a written statement warning people that if they travel to any country where marijuana is legal, they cannot come back and get away with smoking marijuana.

- Legal Counsel Tom Fisher clarified MOU between GVB and Gumamon (previously Guamzilla), approved earlier by the board and signed by previous President of GVB Jon Nathan Denight, is a License and Use Agreement with terms for (1) Mascot of Guam (2) purchasing of product (3) usage of other characters in their line never seen and approved (4) official representative of GVB. Clauses are missing

Director Calvo made a motion, seconded by Director Arriola, to have legal counsel review License and Use Agreement, and recommend how to get out of this agreement.
Motion unanimously approved.

C. RESEARCH

D. SPORTS & EVENTS

- Director Camacho will serve as temporary chairperson to facilitate a needed committee meeting.

E. RUSSIA & NEW MARKETS

F. KOREA

- Director Kloppenberg went over schedule of events for several months.

- Next committee meeting is Tues, April 16, 2019.

- Guam's 75th Liberation to market in advance to this market as well as Japan market. Ms. Pilar Laguaña to provide a report to the Board on Guam's 75th Liberation with Mayor Hoffman.

G. JAPAN

Committee minutes dated March 13, 2019 Exhibit B

- Next committee meeting is postponed until April 16, 2019.

H. NORTH AMERICA & PACIFIC MARKETS

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IGLTA 2019

- Director Shinohara raised concern that Lt. Governor cannot be funded and that GM cannot be designee and staff.

- Legal Counsel, Tom Fisher, was asked for his legal opinion if GVB could bring the Lt. Governor as a designee. Mr. Tom Fisher said his answer is yes as long as it is funded by the Tourist Attraction Fund. FY2019 Budget Law Section 2(c) page 170, designee is not restricted to staff and can be persons with certain talents that the GM determines is necessary for the success of the travel. GM can be designee or staff. So, Lt. Governor can go as the designee and GM as the staff. Legal counsel also clarified that designee is both singular or plural. GM has the authority to determine who and how many designee or staff can go based on her qualifications and experience in order to accomplish the goal of travel.

Director Camacho made the motion, seconded by Director Kloppenberg to approve travel for the Lieutenant Governor of Guam, GVB President & CEO or designee and one (1) Marketing Staff to attend the IGLTA Annual Global Convention in New York City, New York from April 21-28, 2019. Estimated total cost is $16,500.00; Account # US-SMD023.
Motion unanimously approved (Subject to minor revisions)

Airfare:	$2,500 x 3 pax					$7,500.00
Per Diem:	New York City	Lodging	Nights	M&IE	Days	
	Lt. Governor	$328.90	7	$96.20	7	$2,975.70
	President & CEO or designee	$316.25	7	$92.50	7	$2,861.25
	Marketing Staff	$253.00	7	$74.00	7	$2,289.00
Miscellaneous: Excess baggage, communications expense, booth décor and supplies, and transportation.						$874.05
					TOTAL	**$16,500.00**

Background: The IGLTA Annual Global Convention is the world's premier educational and networking event for LGBT tourism professionals. The conference connects gay, lesbian and gay friendly travel and tourism suppliers and buyers through its hosted buyer and scheduled appointment program, numerous educational workshops and networking receptions. GVB plans to attend the convention to better understand the LGBT market and to potentially promote Guam as an LGBTQ-friendly destination.

The Guam Visitors Bureau is a member of IGLTA and attended the travel show for the first time in 2017. With Guam's passage of the Same Sex Marriage law, GVB is actively promoting Guam as an ideal destination for travel to the LGBTQ market. It's location in Asia and as a U.S. Territory that is LGBTQ-friendly should attract visitors from all over the world, especially Asia.

Furthermore, GVB is a major sponsor of this year's IGLTA. As a sponsor, GVB will be given 15 to 20 minutes to give a Guam Product Presentation and have, as a keynote speaker, the Lieutenant Governor of Guam, to address the IGLTA participants, VIP guests and various travel industry professionals in attendance and. In addition, Guam will be promoted on the IGLTA platforms both online and on traditional outlets.

As a result of our participation at IGLTA, GVB has successfully partnered with IWorld of Travel (IWOT), pride world a large travel wholesaler in North America that specializes in tailor-made experiences and itineraries, creating memories for travelers across the globe. GVB and IWOT has expanded its partnership into 2019 and with the support from H.I.S. International Tours, a Guam-Japan travel package is available in the market for travelers looking into visiting both destinations on a single trip.

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Finally, during IGLTA, GVB President & CEO, Ms. Pilar Laguaña, has been exclusively invited to participate at the Google Think Tank roundtable discussion in New York City, New York. IGLTA. At the roundtable, GVB's President & CEO will be able to participate in an exchanging of ideas that will focus on LGBTQ-welcoming destinations in the world which will tie in a theme of sustainability, LGBTQ travel, and how to challenge over-tourism. The discussions in this session will produce a white paper that will provide Guam an opportunity to be presented in a purposeful dialogue.

Issue: Board approval required for travel.

INTERNATIONAL POW WOW (IPW) 2019

- Revisions to reflect change of Ms. Pilar Laguaña's change of position from Director of Global Marketing to President & CEO, and additional costs.

Director Camacho made the motion, seconded by Director Arriola to approve travel for the GVB President & CEO or designee and four (4) Marketing Staff to attend the 51st U.S. Travel Association's IPW Convention in Anaheim, California from June 1-8, 2019. Estimated total cost is $22,000.00; Account # US-SMD023, CI-SMD023, and KO-SMD023.
Motion unanimously approved on March 28, 2019.

Airfare:	$2,000 x 6 pax					$12,000.00
Per Diem:	**Anaheim**	**Lodging**	**Nights**	**M&IE**	**Days**	
	Board Director	$216.25	8	$80.00	8	$2,370.00
	President & CEO or designee	$216.25	8	$80.00	8	$2,370.00
	(4) Marketing Staff	$173.00	8	$64.00	8	$7,584.00
Miscellaneous: Excess baggage, communications expense, etc.						$650.00
					TOTAL	**$24,974.00**

Background: The U.S. Travel Association is the national, non-profit organization representing all components of the travel industry that generates $2.1 trillion in economic output and supports 15 million jobs. U.S. Travel's mission is to increase travel to and within the United States.

U.S. Travel Association's IPW, going on its 51st year in 2019, is the travel industry's premier international marketplace and the largest generator of travel to the U.S. – it is NOT a typical trade show. In just three days of intensive pre-scheduled business appointments, more than 1,000 U.S. travel organizations from every region of the USA (representing all industry category components), and more than 1,300 international and domestic buyers from more than 70 countries conduct business negotiations that result in the generation of more than $4.7 billion in future Visit USA travel. At IPW, buyers and sellers are able to conduct business that would otherwise be generated only through an exhaustive number of around-the-world trips.

As the premier partner of IPW, Brand USA looks forward to welcoming travel professionals around the globe to IPW in Anaheim. As the nation's destination marketing organization, Brand USA inspires travelers worldwide to experience the United States' boundless possibilities. In 2013, Brand USA's marketing efforts helped welcome 1.1 million additional visitors to the USA. At IPW, Brand USA will be available for business appointments to discuss how the organization continues to expand into new markets and introduce new programs that are helping to increase global visitation to the USA.

GVB plans to send key marketing staff to this very important and strategic event to maximize one-on-one appointments with key media, buyers and trade professionals from our source markets and from around the world.

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Over the 3 days of one-on-one pre-scheduled appointments GVB has consistently been able to conduct with over 130 buyers and 28 media representatives during our participation at the Media Marketplace. The GVB delegates also will meet numerous travel industry delegates during the networking events held during the 5 days of IPW.

Issue: Board approval required for travel.

I. GREATER CHINA

- More MICE and wedding conversations for Hong Kong.

J. MEMBERSHIP & COMMUNITY OUTREACH

- Quarterly membership meeting on April 18, 2019. Lining up guest speakers.

K. VISITOR SAFETY & SATISFACTION

L. CULTURAL & HERITAGE

- Director Hoffman and Lt. Governor were representing Guam this weekend at the Chelu Festival in San Marcos, CA.

M. DESTINATION MANAGEMENT

- Doris Ada reported that AMA, a contractor, will be submitting a proposal for improving crosswalk at Oka Payless, JFK, Kmart and Westin. Pedestrian safety is a concern. One in front of Outrigger does not work, but that's a GEDA project which we have mentioned to them. Remind AMA about ADA requirements. DPW will part of the discussions.

- Director Arriola asked to look in the budget for a quicker facelift for Tumon…paint or plants. Director Shinohara mentioned Singapore is a great place to refer to for ideas. Put in budget to have done properly, not cheaply…for right plants and flowers to be planted. Consult plant experts.
- Chairman Morinaga: Airport in disarray while its undergoing construction.

VII. OLD BUSINESS

- Director Camacho concerned about all the money being spent in Russia, China and New Markets. Too much money going out and very little coming in.

- Director Shinohara recommending to have a list of travel motions as done before, and Ms. Pilar Laguana to follow up with the list.

- Director Murata preparing a statement on cannabis from JGTA, and inquired where he should send it.

VIII. NEW BUSINESS

IX. ANNOUNCEMENTS

- Thursday, April 11, 2019 at 3:30pm, GVB BOD Board Meeting @ Main Conference Room
- Thursday, April 25, 2019 at 3:30pm, GVB BOD Board Meeting @ Main Conference Room

X. ADJOURNMENT

Director Shinohara made a motion, seconded by Director Kloppenberg to adjourn the meeting. Meeting adjourned at 4:47pm.

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

_____

Mrs. Theresa C. Arriola, Secretary of the Board of Directors

_____

Board Minutes respectively submitted by Yolanda Bordallo, Executive Secretary

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Exhibit B

GVB FY2020 BUDGET

DRAFT as of April 5, 2019

	FY 2017 ACTUAL	FY 2018 ACTUAL	FY 2019 REQUEST	FY 2019 ACTUAL[1]	FY 2019 ACTUAL (BOD/MGMT ALLOCATION)	FY 2020 REQUEST	INCREASE / (DECREASE)	
Administration	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	-	0%
Marketing								
Japan	7,500,000	8,250,000	9,000,000	7,750,000	8,000,000	9,000,000	1,000,000	13%
Korea	2,200,000	4,000,000	4,000,000	2,500,000	3,000,000	3,000,000	-	0%
Taiwan	390,000	400,000	400,000	650,000	650,000	750,000	100,000	15%
Pacific	180,000	180,000	180,000	180,000	180,000	180,000	-	0%
U.S./North America	250,000	250,000	250,000	250,000	250,000	250,000	-	0%
China	1,800,000	1,000,000	1,000,000	1,000,000	1,000,000	800,000	(200,000)	-20%
New Market Development	250,000	250,000	250,000	250,000	250,000	250,000	-	0%
Hong Kong	312,000	230,216	230,216	230,216	230,216	250,000	19,784	9%
Philippines	267,000	350,000	400,000	350,000	350,000	350,000	-	0%
Branding	500,000	500,000	600,000	500,000	500,000	500,000	-	0%
Social Media Support	340,000	340,000	340,000	340,000	340,000	300,000	(40,000)	-12%
Global Website	300,000	300,000	300,000	300,000	300,000	300,000	-	0%
Printing Promotion	300,000	200,000	300,000	200,000	200,000	170,000	(30,000)	-15%
Air Supply Incentive	-	-	-	-	-	3,000,000	3,000,000	100%
TOTAL MARKETING	14,589,000	16,250,216	17,250,216	14,500,216	15,250,216	19,100,000		
Research	600,000	600,000	600,000	600,000	600,000	650,000	50,000	8%
Sports & Events	850,000	850,000	850,000	850,000	850,000	850,000	-	0%
Cultural and Heritage (Formerly CHaCo)	750,000	750,000	750,000	750,000	850,000	750,000	(100,000)	-13%
Visitor Safety and Satisfaction	893,472	700,000	950,000	950,000	1,050,000	1,550,000	500,000	32%
Destination Maintenance	1,085,000	1,085,000	1,300,000	1,085,000	1,300,000	1,500,000	200,000	13%
TOTAL NON-MARKETING	4,178,472	3,985,000	4,450,000	4,235,000	4,650,000	5,300,000		
TOTAL OPERATIONS BUDGET	22,367,472	23,835,216	25,300,216	22,335,216	23,500,216	28,000,000	4,499,784	16%
Capital Improvement			1,000,000		3,000,000	1,000,000	(2,000,000)	
TOTAL GVB BUDGET	22,367,472	23,835,216	26,300,216	22,335,216	26,500,216	29,000,000	2,499,784	9%

TAF Revenue Projection	$ 41,502,455	$ 44,662,497		$ 44,746,562	$ 46,696,683
Total Appropriations from the TAF	$ 41,502,455	$ 44,662,497		$ 44,746,561	$ 51,411,345
Unappropriated / (Over Appropriated)	$ -	$ -	$ -	$ 1	$ (4,714,662)

NOTE 1: FY 2019 Actual does not include BOD/MGMT supplemental funding of $7.1M

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SPORTS & EVENTS COMMITTEE MEETING
Monday, April 1, 2019, 2018 at 2:00 P.M.
GVB CONFERENCE ROOM

MINUTES

Members Present: **Joann Camacho, Katarina Sgro, Joe McDonald, Bill Nault**
GVB staff present: **Kraig Camacho, Miranda Munoz**

CALL TO ORDER
Sports & Events Chairperson Mrs. Joann Camacho called the meeting to order at 2:10PM

REPORT OF CHAIRPERSON
No report.

REPORT OF MANAGEMENT

Mr. Kraig Camacho welcomed new Sports & Events committee Chairperson Mrs. Joann Camacho. Mr. Camacho shared that Mr. Bill Nault had been replaced by newly appointed GVB Board Chairman Mr. Sonny Ada. Mr Camacho shared that Mrs. Camacho had volunteered to temporarily oversea the Sports & Events committee in order to continue the business of the Bureau.

Mr. Camacho shared that there were a lot of items on the agenda and requested to start committee review on Sports Ambassador Grants.

SPORTS AMBASSADOR GRANT REVIEW:

Guam Aikido Association-*(Please see attached grant application labeled as exhibit "A")*

Guam Aikido Association
20 travelers
Travel Date: March July1-15, 2019
Hokkaido, Japan
Average trip cost: $1,207.05
Per traveler cost $250.00
Recommend: $5,000

Committee approved $5,000.00. No further comment.

EVENT SPONSORSHIP SUPPORT:

Holifest Sponsorship review *(Please see attached sponsorship request letter labeled as exhibit "B")*

Mr. Joe McDonald requested to table the sponsorship until the organizers can provide more information about the event. Mr. McDonald shared that the sponsorship request didn't event detail event activities or location. Mr. Camacho agreed and mentioned that he will reach out to the organizers to provide the information. Sports Chair Mrs.

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Camacho shared that the event didn't event tie in our Chamorro culture and would probably not support this type of event. Mr. Camacho shared that he will get more information and will provide such at the next Sports & Events committee meeting.

Guam Women's Chamber of Commerce *(Please see attached sponsorship request letter labeled as exhibit "C")*

Mr. Camacho shared the GWCC High Tide conference request with the committee and mentioned a similar event was supported two years ago. Mr. Camacho shared that two years ago they were awarded with a $5,000 sponsorship. Mrs. Camacho shared that she was aware of the event and suggest that we secure the sponsorship along with the golf event to tie in sports and maximize GVB's sponsorship. Mr. Camacho shared that he will negotiate $5,000 sponsorship for both the Hightide conference and golf events and let the committee know if they agree.

Committee approved $5,000 sponsorship pending both events are secured for the amount identified.

Travel Motions

"Sado Island Toki Marathon Sister City Event" Niigata, Japan

Motion to approve travel for GVB Destination Specialist Sports & Events (1) Miss Guam and (1) Local celebrity runner to travel to Sado Island Niigata, Japan to continue the Friendship Sister Marathon Agreement and activities associated with the Sado-Shima Island Toki Marathon from April 19-23, 2019. Account number ESP001 (Estimated cost of travel: $5,896.00).

Cost Estimate:

Airfare:	Round-trip Airfare: $1000 x 3 pax	$3,000.00
Per Diem:	Tokyo Lodging: $82 x 4 nights x 3 pax	$984.00
	Tokyo M&IE: $101x 4 days x 3 pax	$1,212.00
Miss Guam Honorarium:	$100 x 2 day	$200.00
Misc. Expenses:	Excess baggage fees, Rental car and fuel charges	$500.00
	Total:	$5,896.00

Background: The Guam Visitors Bureau Sister-Race Agreement between Sado-Shima Island Marathon (Toki Bird) and the Guam Ko'ko Road Race (Ko'ko Bird) was initiated on April 7, 2013. The Guam Ko'ko Road Race and Sado Shima Toki Marathon agreement is now on its 6th year and the Bureau would like to continue to restructure the agreement now that the Bureau has made changes to the Guam Ko'ko' event. Its has been agreed that GVB will continue to honor this agreement to encourage better relations; enhance stronger sports tourism through the mutual promotion of both races. Please note that each year a 5-7 person delegation from Sado-Shima Island has been attending the Ko'ko' Road Race as part of the agreement.

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Issue: Board approval required for all travel.

Motion was approved by the committee unanimously.

"Toyohiragawa Marathon Sister City Event" Sapporo, Japan

Motion to approve travel for GVB Destination Specialist Sports & Events, GVB DM staff or designee, (1) Miss Guam and (1) Local Celebrity Runner to travel to Sapporo, Japan to participate in the activities associated with the Toyohiragawa Marathon from May 3-6, 2019. Account number ESP001 (Estimated cost of travel: $12,316.00).

Cost Estimate:

Airfare:	Round-trip Airfare: $1200 x 4 pax	$4,800.00
Per Diem:	Tokyo Lodging: $283 x 4 nights x 4 pax	$4,528.00
	Tokyo M&IE: $143 x 4 days x 4 pax	$2,288.00
Miss Guam Honorarium:	$100 x 2 day	$200.00
Misc. Expenses:	Excess baggage fees, Rental car and fuel charges	$500.00
	Total:	$12,316.00

Background: The Toyohiragawa/Guam Ko'ko' Road Race Sister Race Agreement was signed May 3, 2011 with the Guam Visitors Bureau and the Hokkaido Track and Field Association to encourage better relations, stronger sports tourism through the Toyohiragawa River Marathon and the Guam Koko Road Race. The sisterhood race agreement summarized the arrangements necessary for both race events', which includes commitment to attend the Toyohiragawa River Marathon and Guam Koko Road Race for both parties. The Bureau now must restructure the agreement to encourage better relations; enhance stronger sports tourism through the mutual promotion of both races. Please note that each year a 6-7 person delegation from Sapporo has been attending the Ko'ko' Road Race events as part of the agreement

Issue: Board approval required for all travel.

Motion was approved by the committee unanimously.

"SPORTECH 2019"

Motion to approve travel for GVB Destination Specialist to participate in SPORTEC EXPO, the largest exhibition of Sports and Fitness in Japan from May 21-26, 2019. (Estimated cost $3,425.00 from Account # AS-ESP001)

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Airfare:	Round-trip Airfare: $1000 x 1 pax	$1,000.00
Per Diem:	Tokyo Full Per Diem: $485 x 5 nights x 1 pax	$2,425.00
Misc. Expenses:		$0.00
	Total:	$3,425.00

Background:

SPORTEC is the largest and most comprehensive exhibition of the sports and fitness industry in Japan. Expectedly 800 exhibtiors and 50,000 visitors will be gathered from the global sports and fitness industry displaying events, activities and products. The Sports business in Japan has been one of the most worthy growth business investments.
SPORTEC provides businesses the opportunity to share products, events and grow your network within the Sporting Fitness industry in Japan. With that said, GVB Japan will be occupying a booth space at SPORTEC in order to promote Ko'ko' and all other Guam Sporting and signature events.
At which time GVB will meet with and introduce its new Japan Ko'ko' secretariat with JTB Sports Desk.

Issue: Board approval required for all travel.

Sports Committee Chair Mrs. Camacho along with Ms. Katarina Sgro recommended to bring another staff or person to assist Mr. Camacho. Ms. Sgro said that when she attended the event last year, the booth got extremely busy and would be quite difficult to execute especially since Japan no longer has staff to assist. Mr. Camacho shared that he appreciates the support and will identify staff from Japan marketing who can assist.

Motion was approved by the committee unanimously.

OLD BUSINESS

Mr. Camacho shared the 2019 event calendar and told members he will share the final document when it is ready. Mr. McDonald said he wanted the calendar emailed to him.

NEW BUSINESS

None.

ANNOUNCEMENT(S)

None.

ADJOURNMENT

- Meeting was adjourned at 3:35PM

Summarized and Submitted by:

Miranda C. Munoz

Miranda Munoz
Administrative Assistant

Reviewed by:

Kraig Camacho
Community Development Officer

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Exhibit "A"

GUAM VISITORS BUREAU
DESTINATION DEVELOPMENT & MANAGEMENT PROGRAM
APPLICATION FORM

ORGANIZATION

Sports/Cultural Team/Organization: INSTITUTE FOR AIKIDO AND INTERNATIONAL CULTURE AS DBA GUAM AIKIKAI

Mailing Address: P.O. BOX 26575 BARRIGADA, GUAM 96921

Contact Person: MUTSUKO MINEGISHI Title: FOUNDER & CHIEF INSTRUCTOR

Telephone: 646-6001 Mobile: 689-5887 Fax: _____

Email Address: guamaikikai@gmail.com

Website Address: guamaikikai.org.

GENERAL BACKGROUND (Maximum One Page)

1. DESCRIPTION OF ORGANIZATION: Provide a brief history on development and accomplishments of the organization and/or individual.

2. QUALIFICATIONS AND EXPERTISE: Provide a detailed listing describing the qualifications, expertise, role and responsibility of your organization and/or each sports and cultural ambassador participating in the overseas event or activity.

ORGANIZATION STATUS

a. Sports Related Travel [X] Cultural Related Travel [X]
b. Date Filed: ~~MARCH 20, 2019~~

Have you received funding assistance from the Guam Visitors Bureau in prior years?

[ ] *Yes* [X] *No*

(Please indicate the supported project name, amount and date below?)

Project Name: GUAM AIKIKAI YOUTH TO HOKKAIDO FOR AIKIDO AND CULTURAL EXCHANGE
Amount: $ 32800 (AIR FARE NOT INCLUDED)
Date: JULY 1-15, 2019

PROPOSED OVERSEAS EVENT/ACTVITIY

Name of Proposed Sports or Cultural event/activity being attended: GUAM AIKIKAI YOUTH TO HOKKAIDO

Proposed Location: HOKKAIDO, JAPAN

Proposed Travel Date (s): JULY 1-15, 2019 Amount Requested: $ 5000

Please provide (3) airfare price quotations and attach price quotations as gathered by each respective airline and/or travel agency:

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Price quote #1: 983.15
Vendor name: UNITED AND ALL NIPPON AIRWAYS
Vendor Contact information:

Price quote #2: 908.00
Vendor name: UNITED AND ANA
Vendor Contact information:

Price quote #3: 1730.00
Vendor name: UNITED AND ANA
Vendor Contact information:

Please provide a detailed listing of each Sports or Cultural Ambassadors expected to travel to participate in the overseas event/activity: (Please include each sports or cultural ambassadors role or responsibility as part of the team or group)

PARTICIPANTS' LIST ATTATCHED

This application is submitted for consideration under the Guam Visitors Bureau Destination Development & Management Program for the following niche market area (check only one):

- [X] Cultural Tourism
- [X] Sports Tourism

PROJECT DESCRIPTION/HISTORY (Maximum Four Pages)

1. DESCRIPTION OF THE EVENT BEING ATTENDED: Provide an overview of the proposed event you will attend. Provide the purpose for attending the requested event?

2. GOALS AND OBJECTIVES: Describe the goals and objectives for your group/team or as an individual participating at the proposed event. What will your participation accomplish? How will the project meet the objectives of the Program? How will this project contribute positively to Guam's image and the overall awareness of Guam?

3. COMMUNITY SUPPORT AND INVOLVEMENT: As a condition of this award. Are you and all those listed to receive funding support prepared to complete community service hours as a condition for receiving public funds: Yes [X] No [ ]

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GUAM AIKIDO ASSOCIATION
Mutsuko Minegishi, 7th dan from Aikikai
Mailing: P.O. Box 26575, GMF, Barrigada, Guam 96921, USA
Fax: 646-6001 Cell (671) 689-5887
E-MAIL: guamaikikai@gmail.com- www.guamaikikai.org

Project Description/History (maximum Four Pages)

1. **Description of the Event being attended.**

This event is the third time to take Guam Aikikai youth to Japan for two weeks. In the countries where there are multiple Aikido clubs near by, there are many exchange programs such as demonstrations and joint seminars. However, Guam Aikikai is a single club on Guam, and the students always practice among their own peer members. They need some more exposure to other students in order to evaluate their level of achievements and the quality of the techniques.

The participants will have 11 sessions of Aikido within twelve days of stay in Hokkaido. There are three different clubs in three locations; Sapporo, Shirataki and Engaru. These are all clubs of the Sapporo International Aikido Association lead by Mr. Tatsunori Imamura, 7th degree blackbelt. He and his students are our counterparts on the Hokkaido side, and they have made all the necessary arrangements for this trip.

The 20 participants for this trip consist of diverse ethnic background since Guam is a community with the people with multiple ethnicity. Our visit will be a great opportunity for them to experience to practice and to tour with the people with different ethnic background.

Guam Aikikai has had close relationship with the friends in Hokkaido. We have exchanged visits several times.
Guam is already well known to them, and they are looking forward to coming to attend the 20th anniversary of Guam Aikikai which will be held from October 25 to 27 this year.

Our trip this time will strengthen the tighter ties with very many people who are involved in this project from the planning stage.

2. Goals and Objectives:

This event has three objectives. One is to hold Aikido exchange training sessions. Because there is no competitions nor taunaments in Aikido, we simply practice together in order to develop mental and physical strength, self-discipline, self-awareness, endurance, power for

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life, etc. Leaning techniques is not the goal itself, but the process of learning has a great value. Rather than fighting against each other, Aikido deepens strong sense of friendship because the partners help each other to deepen stronger friendly and cooperative relationships and partnerships.

There will be 11 sessions of practice. Eight of them will be in Sapporo, and one in Shirataki and two in Engaru.

The second objective is to visit the area and the land which was cultivated by the Founder Morihei Ueshiba. In the 19th century, the Japanese government encouraged young people to cultivate Hokkaido which was all deep forests. The founder took 70 some young men from his village, 1000 miles away, in order to have their own farm land in the cold and unknown place in Hokkaido. He was successful in his endeavor and became a mayor of the city he had built. There is a museum in Shirataki about him. Learning about the founder of Aikido is very important for his students.

The third objective is to expose our youth to the landscape of the vast and cultivated land of Hokkaido. They will visit a ranch and experience milking cows, horseback riding, woodwork crafts, long distance train rides, visiting a zoo and aquarium, boat riding on a big lake, etc. Everything will be their first experience, and this event will enrich the life of the youngsters.

3. All the participating youth and adult members have been involved in the community service for many years. Guam Aikikai holds seminars and workshops at various schools and some institutions such as Island Girl Power and Sanctuary, etc. on violence against women and children. This is a very important community service for Guam Aikikai to share the principles and techniques of Aikido to prevent violence.
Aikido is often misunderstood as a violent martial art. On the contrary, Aikido is a martial art to make the students peace loving and gentle hearted to strengthen the self esteem and to help others.

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Participants							
First	Last	Sex	Date of Birth	age	Aikido Grade	E-mail	Phone
Kenny	Rekdahl	M	8/8/76	42	3 dan	kenrekdahl@hotmail.com	689-6724
Rhonda	Rekdahl	F	6/12/76	42	2 kyu	rcrekdahl@gmail.com	687-6722
Kai	Rekdahl	M	11/22/99	19	2 dan	kcr122300@gmail.com	687-6323
Sara	Rekdahl	F	8/18/04	14	Half Brown		
Samantha	Rekdahl	F	2/3/09	11	Full Yellow		
Ryan	Rekdahl	M	7/17/06	6	Full Yellow		
Tanya	Reyes	F	2/8/97	21	3 dan	sasharosetanyamarie@hotmail.com	480-8903
David	Marutani	M	10/21/74	43	4 kyu	dmarutani@yahoo.com	929-8879
Ryan	Marutani	M	4/25/06	42	Full Brown		
Kyle	Marutani	M	1/17/09	10	Half Green		
Brenton	Ishmael	M	4/25/05	14	Full Brown	ishmaelbrenton20@gmail.com	734-6357
						brentonipad@yahoo.com	
Ryan	Chan	M	4/25/06	13	Full Brown	richard@archwayinc.biz	888-6788
Ulan	Alamparo	M	10/12/01	16	Full Brown		
Agham	Alamparo	M	2/3/03	15	Half Brown	alonelamparo@yahoo.com	969-8474
Josiah	Jones	M	11/28/06	12	Full Brown	Janejones@triplejguam.com	632-0572
Devin	Centeno	M	3/31/04	14	Full Brown	Gstateworriorsnumber1@gmail.com	788-3302
						delf@guam.net	687-3926
Shotaro	Gonda	M	8/26/07	11	Full Green	gonda-t@spej.co.jp	727-2969
Mutsuko	Minegishi	F	7/28/1040	78	7 dan	guamaikikai@gmail.com	689-5887
Ryan	Harrison	M	7/8/75	43	2 kyu	rryanharrison@gmail.com	486-3841
Kalani	Heath	M	6/20/05	13	Full Yellow		

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RESUME

Name: Ms. Mutsuko Minegishi
Date of Birth: July 28, 1940
Nationality: Japanese
Permanent Address: 396-2 Hatakeyama, Kawamoto-machi, Osato-gun, Saitama-ken, Japan
Present Address: P.O.Box 26575 Barrigada, Guam 96921

Education:

1959/4-63/3	Yokohama National University, B.A. in Education	
1968/9-71/10	University of Kansas, M.A. in Linguistics	
1973/4-74/3	International Christian University, Tokyo Research Student in Teaching Japanese Language	
1979/9-81/9	University of Massachusetts, M.A. in Comparative Literature	

Teaching Experience:

1963/9-64/6	Maryland University, Extension Iwakuni Marine Corps Air Base, Japan	Instructor in Japanese
1964/4-65/3	Ikumo Junior High School Yamaguchi Prefecture, Japan	English Teacher
1965/4-68/3	Makado Elementary School Yokohama, Japan	Teacher
1970/9-71/6	University of Kansas	Teaching Assistant in Japanese
1971/10-72/8	Adam Mickiewicz University, Poland , invited as a guest lecturer in Japanese by the Ministry for Education of Poland	
1972/9-74/3	Tokyo YMCA & YMCA Hotel School	English Coordinator
1973/9-74/6	Stanford Center, Tokyo	Instructor in Japanese
1974/9-77/6	Amherst College & Smith College, USA	Fulbright Exchange Lecturer in Japanese
1977/9-82/6	Smith College, USA	Lecturer in Japanese
1986/9-87/6	International Christian University	Lecturer in Japanese
1986/9-87/6	Maryland University, Asian Extension	Lecturer in Japanese
1995/2-97/12	Northern Marianas College, Saipan	Instructor in Japanese

Other Professional Experience

1963/4-64/3	Marine Corps Exchange, Iwakuni, Japan	Newspaper Editor
1985/3-86/6	China Commodities Corporation	English Director
1986/12-88/2	Mrs. Fields' Cookies	General Manager, Japan
1989/4-92/10	Overseas Fisheries Corporation Foundation, dispatched to the Republic of Kiribati in the Central Pacific as the coordinator of a Japanese Government's ODA project.	
1992/11-94/11	Republic of Kiribati	Aikido Instructor
1994/11-2003/12	Saipan Aikido Association(Saipan Aikikai)	President/

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PROJECT IMPACT (Maximum One Page)

1. BENEFITS AND OUTCOMES: What do you expect to be the benefits and outcome of your participation overseas? Explain in detail.

Legal Assurances

In the event that a grant is awarded as a result of this application, *the following terms and conditions shall be complied with* as signified by the applicant's signature. This application shall become a part of the legally binding contract between the applicant and the Guam Visitors Bureau.

1. The **grant** cannot be assigned to a different group or individual or transferred *without prior written approval* of GVB.

2. The **grantee** shall submit up to date information regarding travel dates, times and locations of the event to take place for consideration and review by GVB. The grantee is requested to provide free admission to events for review.

3. The **grantee** shall submit the completed **Final Project Report** form summarizing the project and expenditures to GVB *within thirty (30) days of the project's completion.* The final 25% of the grant award will be made upon approval by GVB of the Final Project Report.

4. The **grantee** agrees to report all necessary information, provide all records as requested by the Guam Visitors Bureau.

5. The financial accounts shall be subject to audit by appropriate agencies of the Territory of Guam. The **grantee** shall be responsible for the safe keeping and identification of records maintained to account for funds awarded herein. Said records must be kept in the grantee's files for a period of three (3) years after completion of the project.

6. Credit is to be given to the **Guam Visitors Bureau, Government of Guam,** in all brochures, press releases, programs, publications, tickets, and other printed materials. When no printed matter is utilized, *verbal credit* shall be given prior to each performance or presentation.

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GUAM AIKIDO ASSOCIATION
Mutsuko Minegishi, 7th dan from Aikikai
Mailing: P.O. Box 26575, GMF, Barrigada, Guam 96921, USA
Tel: 646-6001 Cell (671) 689-5887
E-MAIL: guamaikikai@gmail.com- www.guamaikikai.org

Page 12: Benefits and outcomes:

1. The participants will meet many people who speak a different language. Although they will learn 100 basic expressions in Japanese prior to the departure, they will experience difficulties in communication. In our group, there is only one boy who speaks Japanese besides myself. The rest 18 are no way to communicate in Japanese. Most of the Japanese friends cannot speak English. However, Aikido practice uses a body language, and without the aural communication, we can communicate and understand each other quite well. Young participants will be able to overcome fear and uncertainty to contact with foreign adults. But, Aikido training with them will give them great opportunity to build their confidence and strength.
2. The Japanese culture and customs are different from the West. The participants will come across various strange and unfamiliar situations. Everything will be a very valuable experience.
3. Guam is a very small island. Hokkaido has a vast landscape. I am sure that many things may excite them. Long distance train ride, milking cows, walking long distance, etc. are not the activities Guam children are used to do.

By experiencing all these, children will become aware that there are different cultures and customs, food, and behaviors of the people, unique Japanese ways of hospitality for visitors. Every experience will be extremely valuable for the youth from Guam to break the rather relaxed manners of life.

Guam Aikikai emphasizes leadership training among the youth. As the students become more experienced and advanced in the daily practice, they learn how to lead the classes and share their experiences with their juniors and beginners. Because of the nature of Aikido being non-competitive, students learn how to help each other so that every one is equally treated. This trip will be a great opportunity for them to demonstrate how to relate with each other and how to help each other. They will learn how to act and behave as members of a group.

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CERTIFICATION (Unsigned proposals/applications will not be accepted.)
The information contained in this application and all attachments and supporting documents and materials, is true, correct and complete, to the best of my knowledge and belief; that it was provided in good faith, with the knowledge and intention that the Guam Visitors Bureau may rely upon said information in reaching decisions to grant our request.

Applicant Signature: Mutsuko Minegishi
Name (Please Print): MUTSUKO MINEGISHI
Fiscal Officer/Second Responsible: KENNY RECHDAHL, PRESIDENT, GUAM AIKIKAI
Contact with Organization: MUTSUKO MINEGISHI
Date of Application: MARCH 20, 2019

Certified By

MUTSUKO MINEGISHI
Print Name

CHIEF INSTRUCTOR
Title

Mutsuko Minegishi
Signature

MARCH 20, 2019
Date

****NOTE: Grant Applications submitted without the required documents by the grant deadline date will not be accepted.**

FOR GVB OFFICE USE ONLY

Date Received: _____ Received by: _____

Amount Requested: _____ Amount Recommended: _____

Funding Source: _____ Account No.: _____

Committee Approval Date: _____ Amount Approved: _____

Date Financial Report Due: _____ Date Financial Report Received: _____

By Cultural Heritage Officer/Community Development Officer: _____

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E-MAIL: guamaikikai@gmail.com- www.guamaikikai.org

2. Qualifications and Expertise:

1) **Mutsuko Minegishi:**
Founder and chief instructor of Guam Aikikai
She started Aikido in 1972 and has been continuously active for 47 years. She was promoted to the 7th degree black belt in 2009 from the Aikido World Headquarters in Japan as the first female in the world.
She is the honorary president for Aikido Federation of South Africa, the technical advisor for Inochikan Aikikai in Greece, Gric Aikikai in Croatia, Monaco Aikikai, Regional Aikido Federation in Russia. She has travelled and instructed in 41 countries. (resume is attached).

2) **Kenny Rekdahl: President of Guam Aikikai**
He is one of the initial members of Guam Aikikai. He started in 1999, and currently he holds a third degree blackbelt certified by the Aikido World Headquaters.

3) **Tanya Reyes: Secretary of Guam Aikikai**
She started Aikido when she was 7 years old. She is 22 now, and a UOG student. She hold a 3rd degree black belt certified by the Aikido World Headquarters. She is an assistant instructor for youth and children.

4) **Kai Rekdahl: Kenny Rekdahl's son, 19 years old and a UOG student, holding a second degree black belt certified by the Aikido World Headquarters. He is an assistant to Minegishi in the children's and youth's classes. Although young, he is a very responsible and dedicated student of Aikido.**

5) **Rhonda Rekdahl: She is a high school English teacher with four children. The whole family of six are practicing, and she is a strong leader to put the club together.**

6) **David Marutani: He is a 4th kyu, still a low level, but he is together with his two sons. He is a dentist.**

These adult members are participating to protect the youth members, and at the same time, they are all devoted Aikido students. They are going to represent adult members of Guam Aikikai to cooperate with the counterparts in Hokkaido. The list of the names of the counterparts is attached.

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		Chief Instructor
1999/10-Present	Guam Aikido Association (Guam Aikikai)	Master Instructor
2004-Present	Croatia Aikido Federation	Technical Advisor
2009-present	Aikido Federation of South Africa	Honorary President
2009-present	Monaco Aikido Federation	Technical Advisor
2010-present	Inochikan Dojo, Greece	Technical Advisor
2012-present	Interregional Aikikai Aikido Federation, Russia	Technical Advisor

Licenses and Qualifications:

1963	Teaching License for Elementary School	General Subjects
	Teaching License for Junior High School	English
	Teaching License for High School	English
1974	First Degree Black Belt in Aikido from Aikido Foundation	
1980	Second Degree Black Belt from Aikido Foundation	
1982	Third Degree Black Belt from Aikido Foundation	
1985	Forth Degree Black Belt from Aikido Foundation	
1990	Fifth Degree Black Belt from Aikido Foundation	
1998	Sixth Degree Black Belt from Aikido Foundation	
2010	Seventh Degree Black Belt from Aikido Foundation	

Awards

2009	Lifetime Achievement Award from the Governor of Guam
2012.9.29	Certificate of Special Congressional Recognition from the member of the Congress, Ms. Medline Boddallo
2012.9.28	Recognition from the speaker, Judith Won Pat, Chairperson, Committee of Rules, Rory Respicio, and Legislative Secretary, Tina Rose Muna Barnes
2016	Award from the Minister for Foreign Affairs of Japan

Present Status:

Chief Instructor, Guam Aikikai
Technical Advisor, Croatia Aikikai Aikido Federation
Technical Advisor, Monaco Aikido Federation
Honorary President: Aikido Federation of South Africa
Technical Advisor, Inochikan Dojo, Greece
Technical Advisor, Interregional Aikikai Aikido Federation, Russia
Technical Advisor, Kiribati Aikikai

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E-MAIL: guamaikikai@gmail.com- www.guamaikikai.org

1. Description of Organization

Guam Aikikai was founded in 1999 by Ms. Mutsuko Minegishi. It was certified to be a non-profit organization on February 25, 2004.

Since the foundation, 1450 persons have registered but current active members are around 85, 60 children and 25 adults. Classes are held four times per week for beginner children, four for advanced youth and four for adults.

There have been many visitors from various countries such as Sweden, Greece, Croatia, Russia, England, Switzerland, South Africa, Japan, Korea, Taiwan, Singapore, Thailand, USA. Because Minegishi has travelled to 41 countries in her 47 years in Aikido, she has made many friends all over the world.

Guam Aikikai's annual events are as follows:
Demonstrations at the Arts and Crafts Fair sponsored by the Japan Club of Guam
Demonstration and fundraising at the Japan Festival (Akimatsuri)
Demonstrations at three to four schools on the island
Demonstration once a year at a school sponsored by the Consulate of Japan
Seminars and workshops on Violence against women and children as the community service

Big events in 20 years:
2002: Guam Aikikai 3rd anniversary
2007: Guam Aikikai 8th anniversary
2009: Guam Aikikai 10th anniversary
2011: 5 children to Japan for exchange programs for two weeks
2014: Guam Aikikai 15th anniversary
2015: 10 youth to Japan for exchange programs for two weeks

The history of activities of Guam Aikikai is attached.

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Department of Revenue and Taxation

Government of Guam
P.O. Box 23607
G.M.F. 96921

Certificate of Tax Exemption

This is to certify that

INSTITUTE FOR AIKIDO AND INTERNATIONAL CULTURES

a Religious, Charitable, Scientific or Educational having fully complied with the necessary requirements set forth under section 26203 of the Business Privilege Tax Act of Guam, is hereby recognized as tax exempt, such exemption will continue indefinitely unless revoked on the basis of further information obtained by the Department or otherwise.

February 25, 2004
Date

Artemio B. Ilagan
ARTEMIO B. ILAGAN
Commissioner of Revenue and Taxation

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			Hokkaido		Guam Aikikai	2019	July1-15			
	Day		Transporta	Time	Schedule	Aikido	Hotels	Meals	Transpor	Sightseein
1	1-Jul		UA-151	7:15-10:10	GUM-KIX					
			NH-1713	13:55-15:45	KIX-CTS				1070	
			JR-Airport		Airport to Sapporo			D		
							Hoursex4	L: 1000		
2	2-Jul	T	Subway	morning	relax		18000	B		
				afternoon	sightseeing in city			L:1000		
			Tram	evening	Baseball					3000
								D:1500		
3	3-Jul	W	Subway	morning	University		House	B		
				afternoon	City sightseeing			L:1000		
			Subway	5:30-6:45	Joint Aikido	gym		D:1500		
				7:00-8:30						
4	4-Jul	Th		morning	relax		House	B		
			Bus	afternoon	Teizankei Tour				6000	1700
				evening	hotspring			L:1000		
								D:1500		
5	5-Jul	F	Bus	all day	Otaru Tour		Center	B	7500	
					amusement part					2000
				evening	House to Center			L:1000		
					Centerx3		20000	D		
6	6-Jul	Sat		9:30-12:00	Aikido	gym	Center	B		
				12:00-1:30	Lunch			L		
				1:30-4:00	Joint Aikido					

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				6:00	Barbecue party			D		
7	7-Jul	S		9:30-12:00	Joint Aikido	gym	Center	B		
				12:00-1:30	Lunch			L		
				1:30-4:00	Joint Aikido					
				6:00	dinner party			D		
8	8-Jul	M	Hier/Bus	morning	Center-Oodoori			B		
							Lodge		3350	
			Bus		Sapporo-Shirataki		22520			
					Morihei Hall			L:1000		
					Aikido Shrine					
				evening	Aikido	Shirataki		D		
9	9-Jul	T	Bus	morning	Gio Park		Lodge	B		5650
				afternoon	sightseeing			L		
				evening	Aikido	Shirataki		D		
10	10	W	bus	morning	Shirataki-Asahikawa		Lodge	B		
				afternoon	Asahidake Ropeway			L		2600
					Asahikawa Zoo			D		900
11	11	Th	bus	morning			Lodge	B		
				afternoon	insect hall, SL			L		
					Yamabiko waterfall					
					Yamabiko Hotspring					500
				evening	Aikido	Shirataki		D		

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12	12	F	bus	morning	Ranch		Northking	B		
				afternoon	Ganbo Rocks		14000	L		
					Family School					
					Chacha world					1500
				evening	Aikido	Engaru		D		
13	13	Sat					Noorthking			
			bus	morning	Saroma Lake			B	3500	
				afternoon				L:1000		
					Lavender park					1000
					Tokkari Center					1000
					Ryuuhyoo Hall					1000
								D		
					Aikido					
14	14	S	EX Daisetsu		Ikutahara-Asahikawa			B	8000	
			EX Lilack	Train	Asahikawa-Sapporo		Hotel	L:1000		
							7000	D:1500		
15	15	M	NH-1710		CTS-KIX			B:1000		
			UA-150		KIX-GUM			L:1000		
							81520	16000	29420	20850
										147790
			Miscellanious							12210
			Grand total							160000

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E-MAIL: guamaikikai@gmail.com- www.guamaikikai.org

Dear Sirs,
The following two participants are going to use the company's complement deals because Mr. Ryan Harrison is a pilot of the United Airlines and Kalani Heath is his family. Therefore, I do not have their tickets yet.
Ryan Chan has not been able to book the tickets because the route from Guam-Kix and Kix-Sapporo are fully booked. He is still trying to purchase his tickets.

Thank you,
Mutsuko Minegishi

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RGKDAHL

From: **Ken Rekdahl** kenrekdahl@hotmail.com
Subject: **Fw: Your United reservation for Sapporo, JP (CTS) is processing**
Date: **January 26, 2019 at 5:36 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com

Forwarding our reservation between Osaka and Sapporo

Kenny

From: United Airlines, Inc. <unitedairlines@united.com>
Sent: Friday, 25 January 2019 10:48 AM
To: kenrekdahl@hotmail.com
Subject: Your United reservation for Sapporo, JP (CTS) is processing

Add UnitedAirlines@news.united.com to your address book. See instructions.

UNITED

Friday, January 25, 2019

Thank you for choosing United

We're processing your reservation and will send you an eTicket Itinerary and Receipt email once completed. This process usually takes less than an hour, but in rare cases it could take longer. If you don't receive an eTicket Itinerary and Receipt email within 24 hours, please call the United Customer Contact Center

Confirmation number:

NVKZ27

Osaka, JP (KIX - Kansai)
to Sapporo, JP (CTS)

Manage reservation

Purchase summary

3 Adults (18-64)	$771.00
1 Child (12-14)	$257.00
2 Children (5-11)	$514.00
Taxes and fees	$188.00
Total	**$1,730.00**

Credit card payment: $1,730.00

Trip

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Trip summary

Tue, Jul 02, 2019

NH 1713 Operated By All Nippon Airways — Nonstop

1:50 pm
Osaka, JP (KIX - Kansai)

✈

3:50 pm
Sapporo, JP (CTS)

Duration: 2h
Economy (K)

Mon, Jul 15, 2019

NH 1710 Operated By ANA Wings — Nonstop

7:40 am
Sapporo, JP (CTS)

✈

9:50 am
Osaka, JP (KIX - Kansai)

Duration: 2h 10m
Economy (S)

Travelers

Kenneth Rekdahl	KIX to CTS CTS to KIX	Frequent flyer: Email address:	UA-*****717 kenrekdahl@hotmail.com
Rhonda Rekdahl	KIX to CTS CTS to KIX		
Kai Rekdahl	KIX to CTS CTS to KIX		
Sara Rekdahl	KIX to CTS CTS to KIX		
Samantha Rekdahl	KIX to CTS CTS to KIX		
Ryan Rekdahl	KIX to CTS CTS to KIX		

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From: **Ken Rekdahl** kenrekdahl@hotmail.com
Subject: **Fw: Your United reservation for Osaka, JP (KIX - Kansai) is processing**
Date: **January 26, 2019 at 5:34 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com

Sensei,

Attached is our reservation between GUam and Osaka

Kenny

From: United Airlines, Inc. <unitedairlines@united.com>
Sent: Friday, 25 January 2019 10:34 AM
To: kenrekdahl@hotmail.com
Subject: Your United reservation for Osaka, JP (KIX - Kansai) is processing

Add UnitedAirlines@news.united.com to your address book. See instructions.

UNITED

Friday, January 25, 2019

Thank you for choosing United

We're processing your reservation and will send you an eTicket Itinerary and Receipt email once completed. This process usually takes less than an hour, but in rare cases it could take longer. If you don't receive an eTicket Itinerary and Receipt email within 24 hours, please call the United Customer Contact Center

Confirmation number:

N9P1D1

Guam, GU, US (GUM)
to Osaka, JP (KIX - Kansai)

[redacted]

Purchase summary

2 Adults (18-64)	60,000 miles
1 Child (12-14)	30,000 miles
Taxes and fees	$148.20
Total	**90,000 miles + $148.20**

MileagePlus miles: 90,000 miles (Mr. Kenneth M. Rekdahl *****717)

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Credit card payment: $148.20 [redacted]

Trip summary

Sat, Jun 15, 2019

UA 151 — Nonstop

7:15 am Guam, GU, US (GUM) → **10:10 am** Osaka, JP (KIX - Kansai)

Duration: 3h 55m
United Economy (X)
Breakfast

Wi-Fi

Mon, Jul 15, 2019

UA 150 — Nonstop

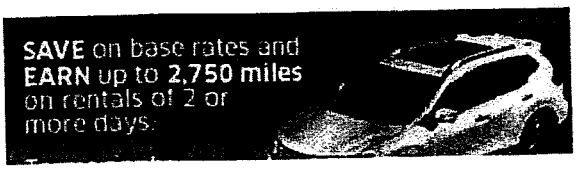
11:05 am Osaka, JP (KIX - Kansai) → **3:45 pm** Guam, GU, US (GUM)

Duration: 3h 40m
United Economy (X)
Snack

Wi-Fi

Travelers

Rhonda Rekdahl	GUM to KIX KIX to GUM	27D 28A	Email address:	kenrekdahl@hotmail.com
Kai Rekdahl	GUM to KIX KIX to GUM	27E 28B		
Sara Rekdahl	GUM to KIX KIX to GUM	27F 28C	Special meals request:	Child



Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

From: **Ken Rekdahl** kenrekdahl@hotmail.com
Subject: **Fw: Your United reservation for Osaka, JP (KIX - Kansai) is processing**
Date: **January 26, 2019 at 5:34 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com

Sensei,

Attached is our reservation between GUam and Osaka

Kenny

From: United Airlines, Inc. <unitedairlines@united.com>
Sent: Friday, 25 January 2019 10:34 AM
To: kenrekdahl@hotmail.com
Subject: Your United reservation for Osaka, JP (KIX - Kansai) is processing

Add UnitedAirlines@news.united.com to your address book. See instructions.

UNITED

Friday, January 25, 2019

Thank you for choosing United

We're processing your reservation and will send you an eTicket Itinerary and Receipt email once completed. This process usually takes less than an hour, but in rare cases it could take longer. If you don't receive an eTicket Itinerary and Receipt email within 24 hours, please call the United Customer Contact Center

Confirmation number:

Guam, GU, US (GUM)
to Osaka, JP (KIX - Kansai)

N9P1D1

Manage reservation

Purchase summary

2 Adults (18-64)	60,000 miles
1 Child (12-14)	30,000 miles
Taxes and fees	$148.20
Total	**90,000 miles + $148.20**

MileagePlus miles: 90,000 miles (Mr. Kenneth M. Rekdahl *****717)

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

Credit card payment: $148.20 [redacted]

Trip summary

Sat, Jun 15, 2019

UA 151 — Nonstop

7:15 am
Guam, GU, US (GUM)
Wi-Fi

✈

10:10 am
Osaka, JP (KIX - Kansai)

Duration: 3h 55m
United Economy (X)
Breakfast

Mon, Jul 15, 2019

UA 150 — Nonstop

11:05 am
Osaka, JP (KIX - Kansai)
Wi-Fi

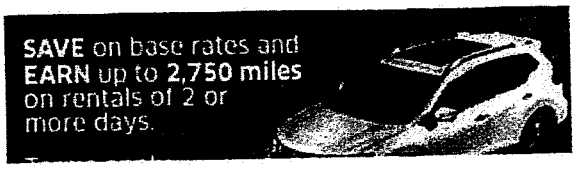
✈

3:45 pm
Guam, GU, US (GUM)

Duration: 3h 40m
United Economy (X)
Snack

Travelers

Rhonda Rekdahl	GUM to KIX KIX to GUM	27D 28A	Email address:	kenrekdahl@hotmail.com
Kai Rekdahl	GUM to KIX KIX to GUM	27E 28B		
Sara Rekdahl	GUM to KIX KIX to GUM	27F 28C	Special meals request:	Child



Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

From: **Ken Rekdahl** kenrekdahl@hotmail.com
Subject: **Fw: Your United reservation for Sapporo, JP (CTS) is processing**
Date: **January 26, 2019 at 5:36 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com

Forwarding our reservation between Osaka and Sapporo

Kenny

From: United Airlines, Inc. <unitedairlines@united.com>
Sent: Friday, 25 January 2019 10:48 AM
To: kenrekdahl@hotmail.com
Subject: Your United reservation for Sapporo, JP (CTS) is processing

Add UnitedAirlines@news.united.com to your address book. See instructions.

UNITED

Friday, January 25, 2019

Thank you for choosing United

We're processing your reservation and will send you an eTicket Itinerary and Receipt email once completed. This process usually takes less than an hour, but in rare cases it could take longer. If you don't receive an eTicket Itinerary and Receipt email within 24 hours, please call the United Customer Contact Center

Confirmation number:

NVKZ27

Osaka, JP (KIX - Kansai)
to Sapporo, JP (CTS)

Manage reservation

Purchase summary

3 Adults (18-64)	$771.00
1 Child (12-14)	$257.00
2 Children (5-11)	$514.00
Taxes and fees	$188.00
Total	**$1,730.00**

Credit card payment: $1,730.00

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

TANYA

From: J R sasharosetanyamarie@hotmail.com
Subject: Tanya's ticket
Date: January 24, 2019 at 4:33 PM
To: guamaikikai@gmail.com

Dear Sensei,

Here is my e-ticket for Trip.

Sincerely,
Tanya

DOCOMO LTE 4:28 PM 76%

35

Siri found 2 Events

From: Inc. United Airlines

To: SASHAROSETANYAMARIE@hotmail... Hide

eTicket Itinerary and Receipt for Confirmation A4XQT8

Receipt for confirmation number A4XQT8

UNITED

Issue Date: January 17, 2019 Confirmation: A4XQT8

TRAVELER INFORMATION

Traveler	eTicket Number	Frequent FlyerNumber	Seats
REYES/TANYAMARIETAPAR			27D/28D

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon 01JUL19	UA15	Q	GUAM (GUM) 7:15 AM	OSAKA JAPAN (KIX) 10:10 AM	737-700	Breakfast
Mon, 15JUL19	UA15	Q	OSAKA, JAPAN (KIX) 11:05 AM	GUAM (GUM) 3:50 PM	737-700	Snack

FARE INFORMATION

DOCOMO LTE 4:23 PM 78%

35

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

Siri found 2 Events

From: Inc. United Airlines

To: SASHAROSETANYAMARIE@hotmail... Hide

eTicket Itinerary and Receipt for Confirmation EGEE1X

Receipt for confirmation number EGEE1X

UNITED

Issue Date: January 19, 2019

Confirmation: EGEE1X

TRAVELER INFORMATION

Traveler	eTicket Number	Frequent FlyerNumber	Seats
REYES/TANYAMARIE TAPAR			10H/10K

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon, 01JUL19	NH171	K	OSAKA, JAPAN (KIX) 1:55 PM	SAPPORO, JAPAN (CTS) 3:45 PM	737-800	
Mon, 15JUL19	NH171	S	SAPPORO, JAPAN (CTS) 7:40 AM	OSAKA, JAPAN (KIX) 9:55 AM	737-800	

Flight operated by ALL NIPPON AIRWAYS CO LTD

FARE INFORMATION

Sent from my iPhone

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

MARUTANI

From: dmarutani@yahoo.com
Subject: Fwd: Your United reservation for Sapporo, JP (CTS) is processing
Date: January 29, 2019 at 2:49 PM
To: Mutsuko Minegishi guamaikikai@gmail.com

Here is our reservation

Sent from my iPhone

Begin forwarded message:

From: "United Airlines, Inc." <unitedairlines@united.com>
Date: January 15, 2019 at 9:08.01 AM GMT+10
To: dmarutani@yahoo.com
Subject: Your United reservation for Sapporo, JP (CTS) is processing

Add UnitedAirlines@news.united.com to your address book. See instructions.

UNITED

Monday, January 14, 2019

Thank you for choosing United

We're processing your reservation and will send you an eTicket Itinerary and Receipt email once completed. This process usually takes less than an hour, but in rare cases it could take longer. If you don't receive an eTicket Itinerary and Receipt email within 24 hours, please call the United Customer Contact Center

Confirmation number:

NMB1XW

Guam, GU, US (GUM)
to Sapporo, JP (CTS)

[redacted]

Purchase summary

1 Adult (18-64)	30,000 miles
1 Child (5-11)	30,000 miles
1 Child (12-14)	30,000 miles
Taxes and fees	$149.70
Total	**90,000 miles + $149.70**

MileagePlus miles: 90,000 miles (Mr. David Kazuto Marutani *****395)
Credit card payment: $149.70 [redacted]

Trip summary

Mon Jul 01, 2019

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

UA 151

9h 30m total

7:15 am
Guam, GU, US (GUM)

✈

10:10 am
Osaka, JP (KIX - Kansai)

Duration: 3h 55m
United Economy (X)
Breakfast

Wi-Fi

NON_PREFERRED_CABIN

3h 45m Layover

NH 1713 Operated By ANA Wings

1:55 pm
Osaka, JP (KIX - Kansai)

✈

3:45 pm
Sapporo, JP (CTS)

Duration: 1h 50m
Economy (X)

NON_PREFERRED_CABIN

Mon, Jul 15, 2019

NH 1710 Operated By All Nippon Airways

7h 10m total

7:40 am
Sapporo, JP (CTS)

✈

9:55 am
Osaka, JP (KIX - Kansai)

Duration: 2h 15m
Economy (X)

NON_PREFERRED_CABIN

1h 10m Layover

UA 150

11:05 am
Osaka, JP (KIX - Kansai)

✈

3:50 pm
Guam, GU, US (GUM)

Duration 3h 45m
United Economy (X)
Snack

Wi-Fi

NON_PREFERRED_CABIN

Travelers

David Marutani	GUM to KIX	8B Economy Plus®	Special meals request:	Kosher
			Frequent flyer:	UA-*****395
	KIX to CTS		Email address:	[redacted]
	CTS to KIX		Home phone:	+1 (671) 929-8879
	KIX to GUM	8B Economy Plus®		
Ryan Marutani	[redacted]	8A	Frequent flyer:	UA-*****951

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BRENTON

From: **Anthony Ishmael** ajishmael@gmail.com
Subject: **Brenton Anthony-Jon Cruz Ishmael : eTicket Itinerary and Receipt for Confirmation P3KEWK**
Date: **February 7, 2019 at 9:00 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com
Cc: brentonny@yahoo.com, **Brenton Ishmael** ishmaelbrenton20@gmail.com

Sensei,

Please see below Confirmation itinerary for Brenton.

Also:

United Airlines Confirmation : P3KEWK

All Nippon Airways Confirmation: K9GCS6

RETURN TICKET REQUIRES ITINERARY FOR RETURN BOARDING PASSES from Sapporo to Guam.

Upon checking in for July 1st departure we will be providing United Airlines authorization letter for Brenton to fly under your care due to his minor age.

Brenton is sitting next to you on united airlines, but on ANA he will need help to see his seating when in Japan.

Thank you for all you did for our son Brenton to make this important trip- please take care of him.

See our cell phone numbers below and our emails above for your convenience.

Have a good night,

Anthony(671-898-6287) and Brenda(671-688-2736)Ishmael

Begin forwarded message:

From: "United Airlines, Inc. " <unitedairlines@united.com>
Date: February 6, 2019 at 9:14:17 PM ChST
To: AJISHMAEL@GMAIL.COM
Subject: eTicket Itinerary and Receipt for Confirmation P3KEWK

Receipt for confirmation number P3KEWK

UNITED A STAR ALLIANCE MEMBER

Confirmation: P3KEWK
Check-In >

Issue Date: February 06, 2019

Traveler	eTicket Number	Frequent Flyer	Seats
ISHMAEL/BRENTONANTHONYJONCRUZ	0162437369972		---/---/---/---

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon, 01JUL19	UA151	H	GUAM (GUM) **7:15 AM**	OSAKA, JAPAN (KIX) **10:10 AM**	737-700	Breakfast
Mon, 01JUL19	NH1713	H	OSAKA, JAPAN (KIX) **1:50 PM**	SAPPORO, JAPAN (CTS) **3:50 PM**	737-800	
Flight operated by ALL NIPPON AIRWAYS CO LTD.						
Mon, 15JUL19	NH1710	H	SAPPORO, JAPAN (CTS) **7:40 AM**	OSAKA, JAPAN (KIX) **9:50 AM**	737-800	
Flight operated by ANA WINGS doing business as ALL NIPPON.						
Mon, 15JUL19	UA150	H	OSAKA, JAPAN (KIX) **11:05 AM**	GUAM (GUM) **3:45 PM**	737-700	Snack

FARE INFORMATION

Fare Breakdown

Airfare:	908.00U	**Form of Payment:** MASTERCARD

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

ULAN / AGHAM 1/28/19

From: **Alon Elamparo** alonelamparo@yahoo.com
Subject: **Fw: MileagePlus eTicket Itinerary and Receipt for Confirmation HCEWGK**
Date: **January 28, 2019 at 12:38 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com
Cc: **Lilibeth Elamparo** bethelamparo@yahoo.com, **Alon Elamparo** alonelamparo@yahoo.com

Sent from Yahoo Mail on Android

---- Forwarded Message -----
From: "United Airlines, Inc." <unitedairlines@united.com>
To: "ALONELAMPARO@YAHOO.COM" <ALONELAMPARO@YAHOO.COM>
Sent: Mon, Jan 28, 2019 at 12:00 PM
Subject: MileagePlus eTicket Itinerary and Receipt for Confirmation HCEWGK

UNITED | A STAR ALLIANCE MEMBER

Confirmation:
HCEWGK
Check-In >

Issue Date: January 28, 2019

TRAVELER INFORMATION

Traveler	eTicket Number	Frequent FlyerNumber	Seats
ELAMPARO/ULANSANTOS	0162435868735		28D/15B/27B
ELAMPARO/AGHAMSANTOS	0162435868752		28E/15C/27C

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon, 01JUL19	UA151	X	GUAM (GUM) **7:15 AM**	OSAKA, JAPAN (KIX) **10:10 AM**	737-700	Breakfast
Mon, 01JUL19	NH1713	X	OSAKA, JAPAN (KIX) **1:50 PM**	SAPPORO, JAPAN (CTS) **3:50 PM**	737-800	
Flight operated by ANA WINGS doing business as ALL NIPPON.						
Mon, 15JUL19	UA150	X	OSAKA, JAPAN (KIX) **11:05 AM**	GUAM (GUM) **3:45 PM**	737-700	Snack

FARE INFORMATION

Fare Breakdown

Airfare:	0.00USD
September 11th Security Fee:	5.6
U.S. Immigration User Fee:	7
Japan Passenger Security Service Charge:	2.8
TK:	9.2
Japan Passenger Service Facilities Charge:	25.1
Per Person Total:	49.70USD
eTicket Total:	99.40USD

MileagePlus Account Debited:
BR055036
Form of Payment:
MISC DOCUMENT

MileagePlus Miles Debited/ Award Used:
60000/S15K

The airfare you paid on this itinerary totals: 0.00 USD
The taxes, fees, and surcharges paid total: 99.40 USD

Award Rules: Additional charges may apply for changes in addition to any fare rules listed.
MP PAX AWARD/NONEND;VALID UA UAEX ONLY;NON-END/-TRAN/-REF/UA ONLY
All changes must be made prior to the departure date, or the ticket has no value.

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

JOSIAH R

From: **Jane Jones** janejones@triplejguam.com
Subject: **Fwd: MileagePlus eTicket Itinerary and Receipt for Confirmation G1EG63**
Date: **January 22, 2019 at 1:12 PM**
To: **Mutsuko Minegishi** guamaikikai@gmail.com

Dear Sensei,
Here is Josiah's reservation. However, the return flight is not available for mileage tickets, so we booked Josiah to return on July 14th accompanied by me (Jane Jones).
If seats become available we can switch the return date to July 15th.
Also we can change his reservation to pair with your reservation since he is 12 years old.
Thank you,
Jane Jones

Begin forwarded message

From: Jeff Jones
Subject: FW: MileagePlus eTicket Itinerary and Receipt for Confirmation G1EG63
Date: January 21, 2019 at 5:00:40 PM GMT+10
To: Jane Jones

Went ahead and booked Josiah's trip but had to put you with him for now. We can split the reservation later but I wanted to secure the seats. I have you coming back on the 14th instead of 15th since flights are full on 15th.

From: United Airlines, Inc. [mailto:unitedairlines@united.com]
Sent: Monday, January 21, 2019 4:58 PM
To: Jeff Jones <jeffjones@triplejguam.com>
Subject: MileagePlus eTicket Itinerary and Receipt for Confirmation G1EG63

Confirmation:
G1EG63
Check-In >

Issue Date: January 21, 2019

TRAVELER INFORMATION

Traveler	eTicket Number	Frequent FlyerNumber	Seats
JONES/REBECCAJANE	0162434828668	UA-XXXXX888 Premier 1K / *G	8E/---/--- /8E
JONES/JOSIAHROBERT	0162434828669		8F/---/--- /8F

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	AircraftMeal
Mon, 01JUL19	UA151	X	GUAM (GUM) **7:15 AM**	OSAKA, JAPAN (KIX) **10:10 AM**	737-700 Breakfast
Mon, 01JUL19	NH1713	X	OSAKA, JAPAN (KIX) **1:55 PM**	SAPPORO, JAPAN (CTS) **3:45 PM**	737-800
Flight operated by ANA WINGS doing business as ALL NIPPON.					
Sun, 14JUL19	NH1710	X	SAPPORO, JAPAN (CTS) **7:40 AM**	OSAKA, JAPAN (KIX) **9:55 AM**	737-800
Flight operated by ALL NIPPON AIRWAYS CO LTD.					
Sun, 14JUL19	UA150	X	OSAKA, JAPAN (KIX) **11:05 AM**	GUAM (GUM) **3:45 PM**	737-700 Snack

FARE INFORMATION

Fare Breakdown	MileagePlus Account Debited:	MileagePlus Miles Debited/ Award Used:
Airfare:	AJ532439	

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

DEVIN

From: **United Airlines, Inc.** unitedairlines@united.com
Subject: eTicket Itinerary and Receipt for Confirmation F60215
Date: February 16, 2019 at 10:04 AM
To: guamaikikai@gmail.com

Receipt for confirmation number F60215

UNITED | A STAR ALLIANCE MEMBER

Confirmation: F60215
Check-In >

Issue Date: January 30, 2019

Traveler	eTicket Number	Frequent Flyer	Seats
CENTENO/DEVINKYLEOREJUDOS	0162436267622	UA-XXXXX286	28A/9K/9A/27A

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon, 01JUL19	UA151	H	GUAM (GUM) **7:15 AM**	OSAKA, JAPAN (KIX) **10:10 AM**	737-700	Breakfast
Mon, 01JUL19	NH1713	H	OSAKA, JAPAN (KIX) **1:50 PM**	SAPPORO, JAPAN (CTS) **3:50 PM**	737-800	
Flight operated by ALL NIPPON AIRWAYS CO LTD.						
Mon, 15JUL19	NH1710	H	SAPPORO, JAPAN (CTS) **7:40 AM**	OSAKA, JAPAN (KIX) **9:50 AM**	737-800	
Flight operated by ANA WINGS doing business as ALL NIPPON.						
Mon, 15JUL19	UA150	H	OSAKA, JAPAN (KIX) **11:05 AM**	GUAM (GUM) **3:45 PM**	737-700	Snack

FARE INFORMATION

Fare Breakdown

Airfare:	908.00USD
September 11th Security Fee:	5.6
Guam Inspection Service Charges:	8.29
U.S. Immigration User Fee:	7
Japan Domestic Passenger Facility Charge:	12.8
Japan Passenger Security Service Charge:	2.84
Japan Passenger Service Facilities Charge:	24.97
TK:	9.15
U.S. Passenger Facility Charge:	4.5
Per Person Total:	983.15USD
eTicket Total:	**983.15USD**

Form of Payment:
MASTERCARD
Last Four Digits 4973

The airfare you paid on this itinerary totals: 908.00 USD

The taxes, fees, and surcharges paid total: 75.15 USD

Fare Rules:

Additional charges may apply for changes in addition to any fare rules listed.

NONREF/0VALUAFTDPT/CHGFEE
Cancel reservations before the scheduled departure time or TICKET HAS NO VALUE.

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

SHOTARO

Tadashi Gonda

差出人: "United Airlines, Inc." <unitedairlines@united.com>
日時: 2019年1月21日 15:24
宛先: <GONDA-T@SPEJ.CO.JP>
件名: MileagePlus eTicket Itinerary and Receipt for Confirmation GZ9D6K

United

Confirmation:
GZ9D6K
Check-In >

Issue Date: January 21, 2019

TRAVELER INFORMATION

Traveler	eTicket Number	Frequent FlyerNumber	Seats
GONDA/SHOTARO	0162434823843		---/---/---

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon, 01JUL19	UA151	X	GUAM (GUM) **7:15 AM**	OSAKA, JAPAN (KIX) **10:10 AM**	737-700	Breakfast
Mon, 01JUL19	NH1713	X	OSAKA, JAPAN (KIX) **1:55 PM**	SAPPORO, JAPAN (CTS) **3:45 PM**	737-800	
Flight operated by ANA WINGS doing business as ALL NIPPON						
Mon, 15JUL19	UA150	X	OSAKA, JAPAN (KIX) **11:05 AM**	GUAM (GUM) **3:45 PM**	737-700	Snack

FARE INFORMATION

Fare Breakdown

Airfare:	0.00U
September 11th Security Fee:	5.6
U.S. Immigration User Fee:	7
Japan Passenger Security Service Charge:	2.8
Japan Passenger Service Facilities Charge:	25.1
TK:	9.2
Per Person Total:	49.70U
eTicket Total:	49.70U

MileagePlus Account Debited: PG647790

Form of Payment: MASTERCARD Last Four Digits 9988

MileagePlus Miles Debited/ Award Used: 30000/S15K

The airfare you paid on this itinerary totals: 0.00 USD

The taxes, fees, and surcharges paid total: 49.70 USD

Award Rules: Additional charges may apply for changes in addition to any fare rules listed.
RWD/NONEND/-TRAN;VALID UA/NH;NOT VALID AFTER 1/20/2020
All changes must be made prior to the departure date, or the ticket has no value.

Note that the Legislature has taken steps to ensure that any protected personal identifying information has been redacted or excluded in whole or in part in order to protect the privacy of any individual(s) whose information has been included as part of this transmittal.

MINEGISHI

From: **United Airlines, Inc.** unitedairlines@united.com
Subject: MileagePlus eTicket Itinerary and Receipt for Confirmation MGDWH7
Date: January 14, 2019 at 10:54 AM
To: GUAMAIKIKAI@GMAIL.COM

UNITED | A STAR ALLIANCE MEMBER

Confirmation:
MGDWH7
Check-In >

Issue Date: January 14, 2019

Traveler	eTicket Number	Frequent Flyer	Seats
MINEGISHI/MUTSUKO	0162433678820	UA-XXXXX153	24C/---/---/24C

FLIGHT INFORMATION

Day, Date	Flight	Class	Departure City and Time	Arrival City and Time	Aircraft	Meal
Mon, 01JUL19	UA151	X	GUAM (GUM) **7:15 AM**	OSAKA, JAPAN (KIX) **10:10 AM**	737-700	Breakfast
Mon, 01JUL19	NH1713	X	OSAKA, JAPAN (KIX) **1:55 PM**	SAPPORO, JAPAN (CTS) **3:45 PM**	737-800	
Flight operated by ANA WINGS doing business as ALL NIPPON.						
Mon, 15JUL19	NH1710	X	SAPPORO, JAPAN (CTS) **7:40 AM**	OSAKA, JAPAN (KIX) **9:55 AM**	737-800	
Flight operated by ALL NIPPON AIRWAYS CO LTD.						
Mon, 15JUL19	UA150	X	OSAKA, JAPAN (KIX) **11:05 AM**	GUAM (GUM) **3:50 PM**	737-700	Snack

FARE INFORMATION

Fare Breakdown

Airfare:	0.00U S D
September 11th Security Fee:	5.60
U.S. Immigration User Fee:	7.00
Japan Passenger Security Service Charge:	2.90
TK:	9.20
Japan Passenger Service Facilities Charge:	25.20
Per Person Total:	49.90U S D
eTicket Total:	**49.90U** **S** **D**

MileagePlus Account Debited:
RL935153

MileagePlus Miles Debited/ Award Used:
30000/S15K-S15K

Form of Payment:
MASTERCARD
Last Four Digits 4310

The airfare you paid on this itinerary totals: 0.00 USD

The taxes, fees, and surcharges paid total: 49.90 USD

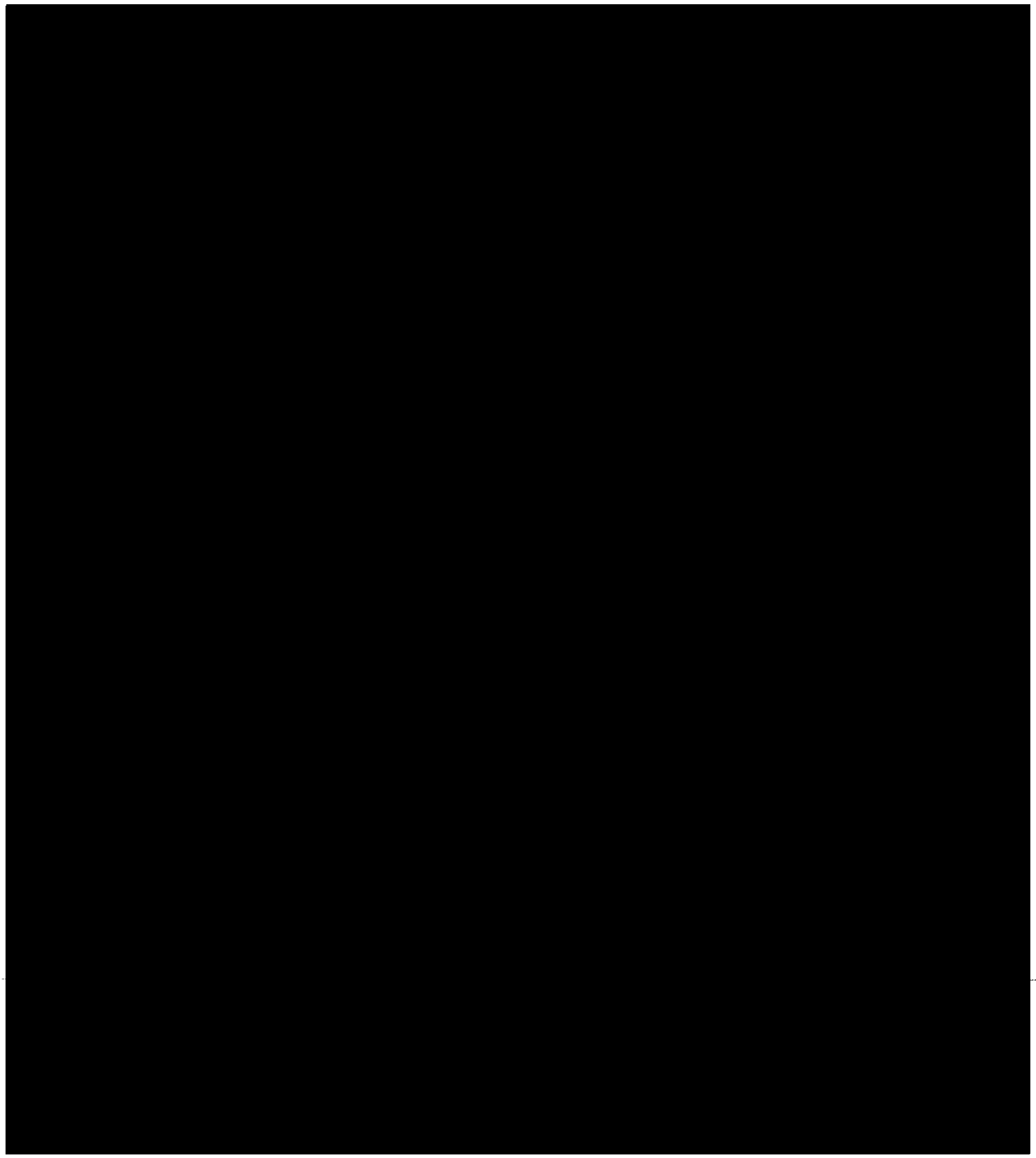
Award Rules: Additional charges may apply for changes in addition to any fare rules listed.
RWD/NONEND/-TRAN;VALID UA/NH;NOT VALID AFTER 1/13/2020
All changes must be made prior to the departure date, or the ticket has no value.

Baggage allowance and charges for this itinerary.

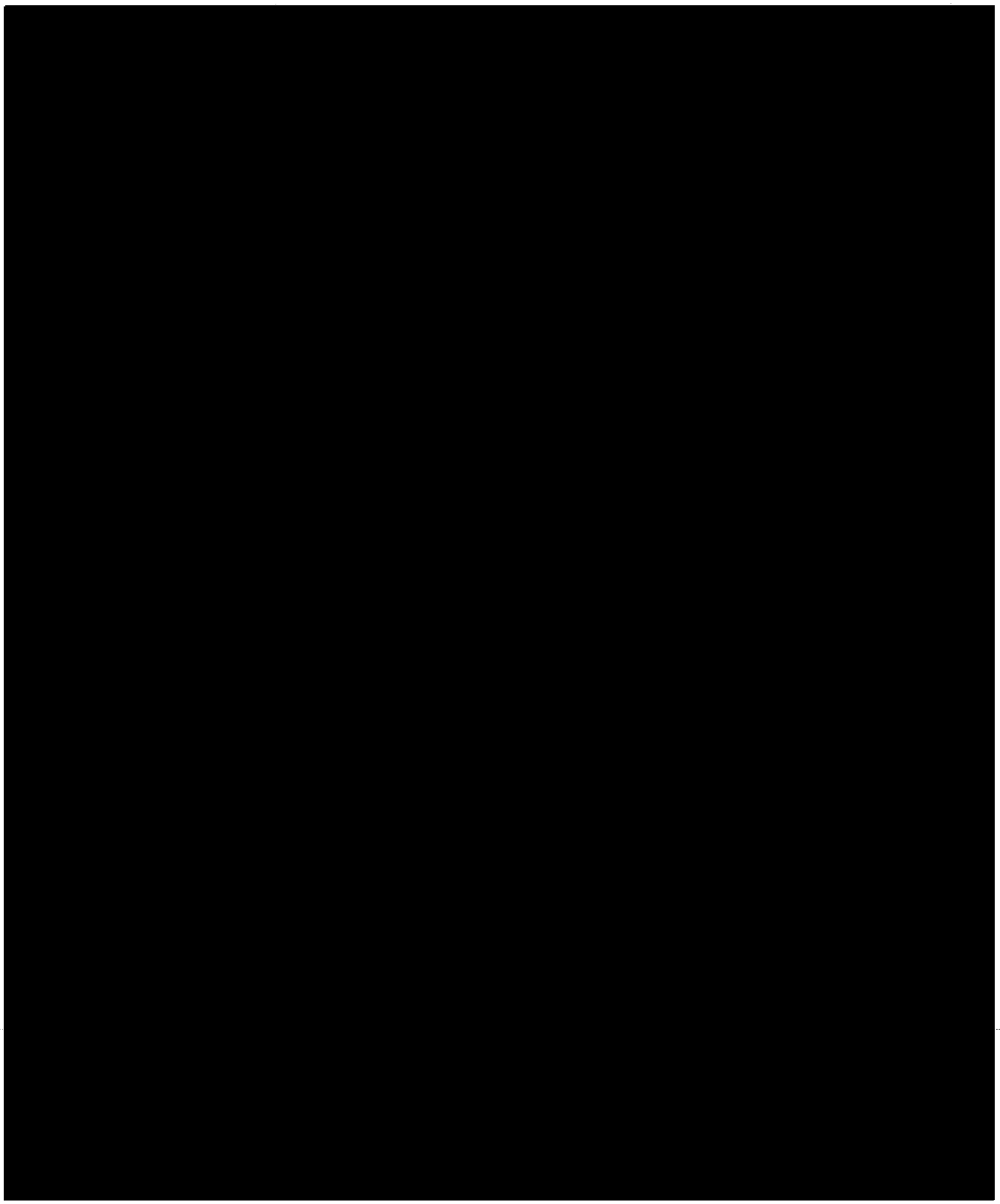
Baggage fees are per traveler

Origin and destination for checked baggage	1st bag	2nd bag	Max wt / dim per piece
7/1/2019 Guam (GUM) to Sapporo, Japan (CTS)	0.00 USD	40.00 USD	50.0lbs (23.0kg) - 62.0in (157.0cm)
7/15/2019 Sapporo, Japan (CTS) to Guam (GUM)	0.00 USD	40.00 USD	50.0lbs (23.0kg) - 62.0in (157.0cm)

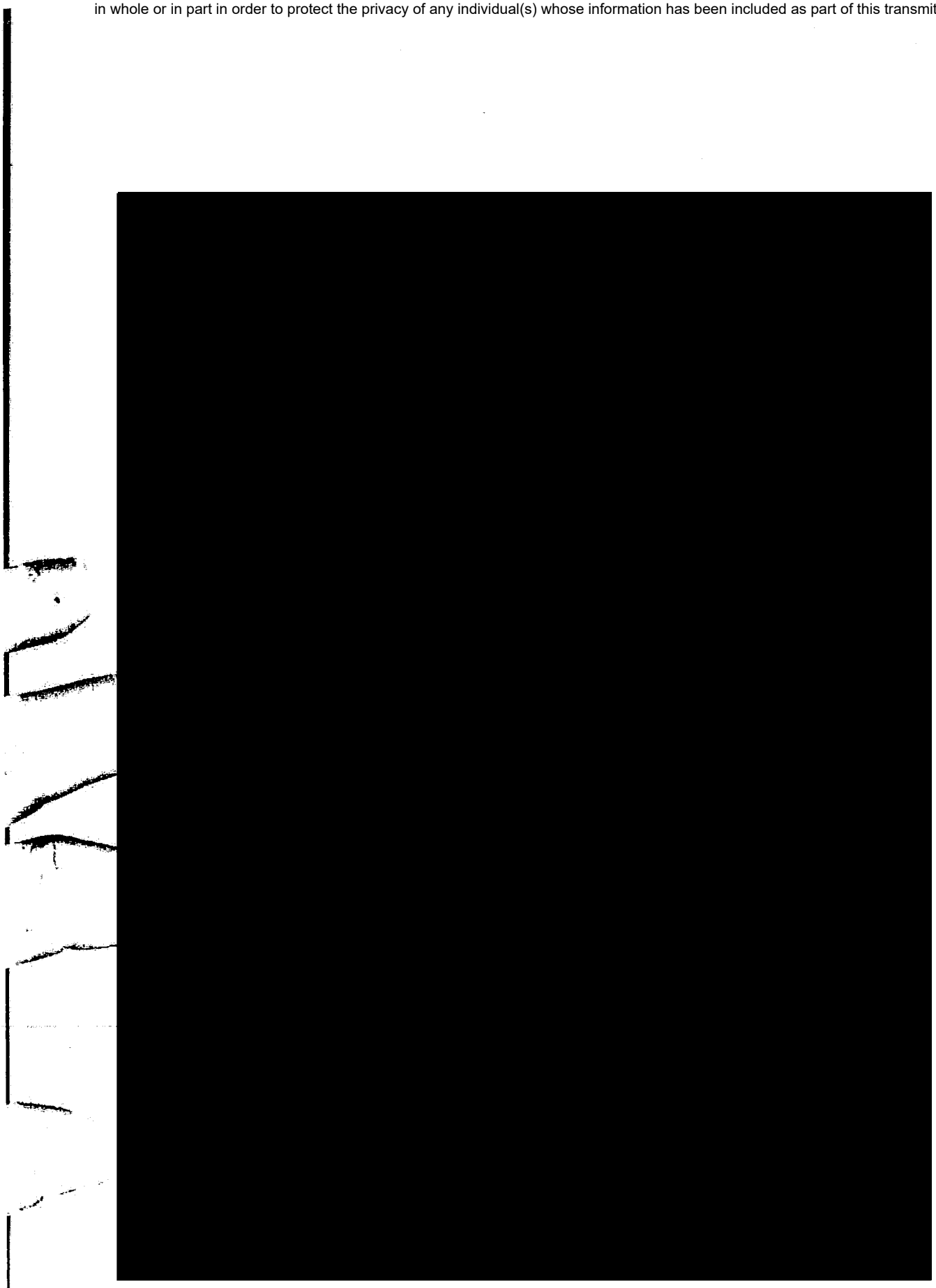
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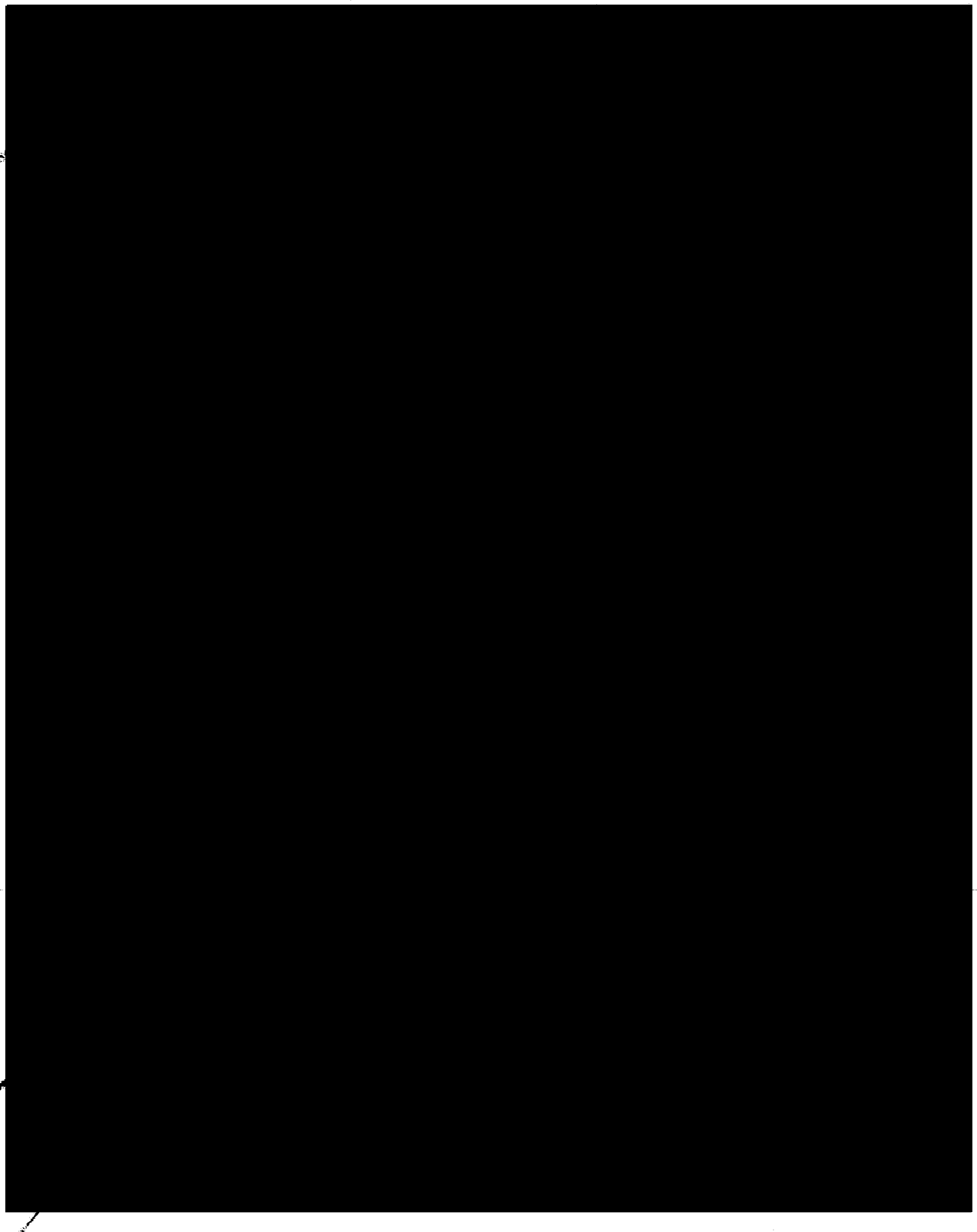
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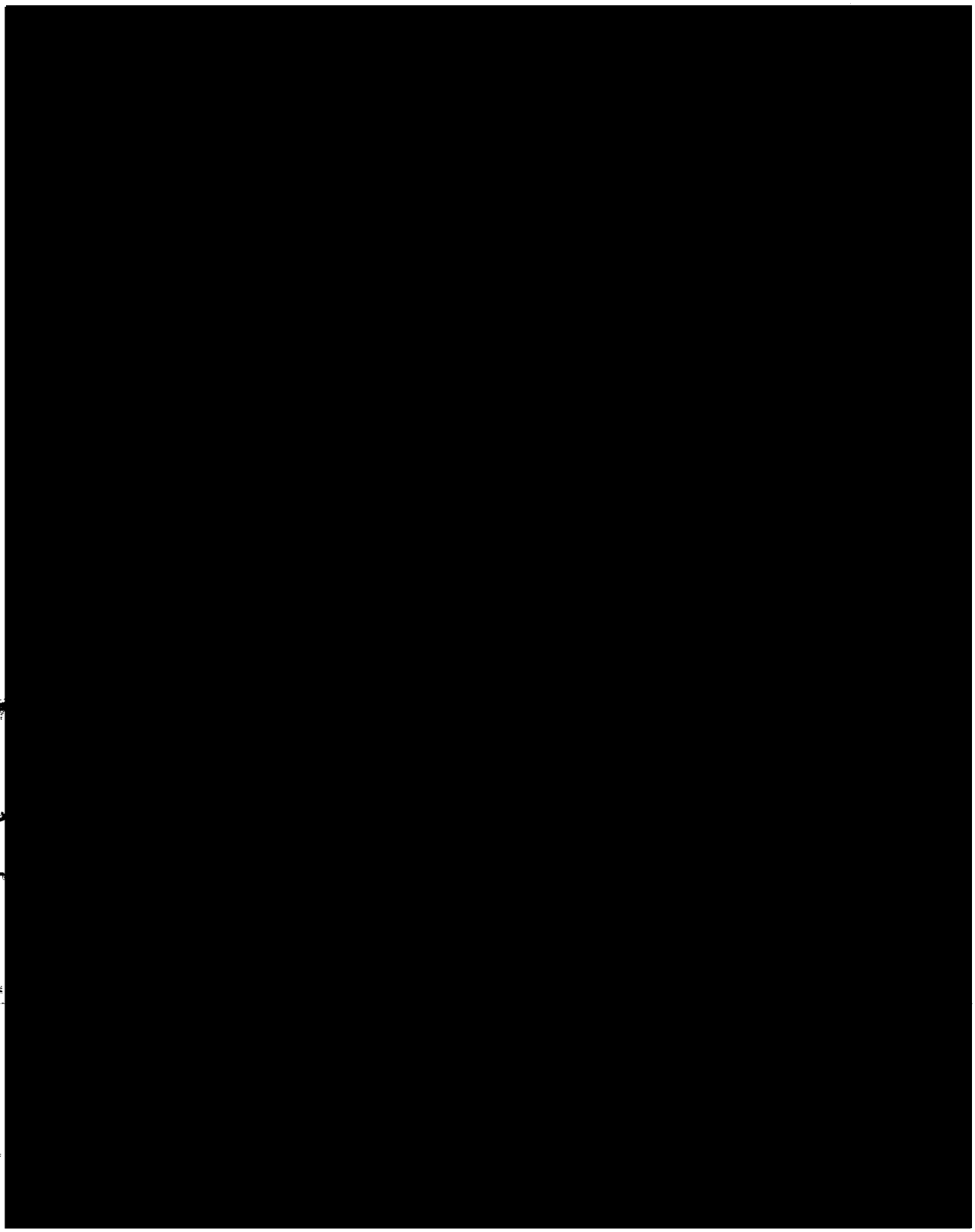
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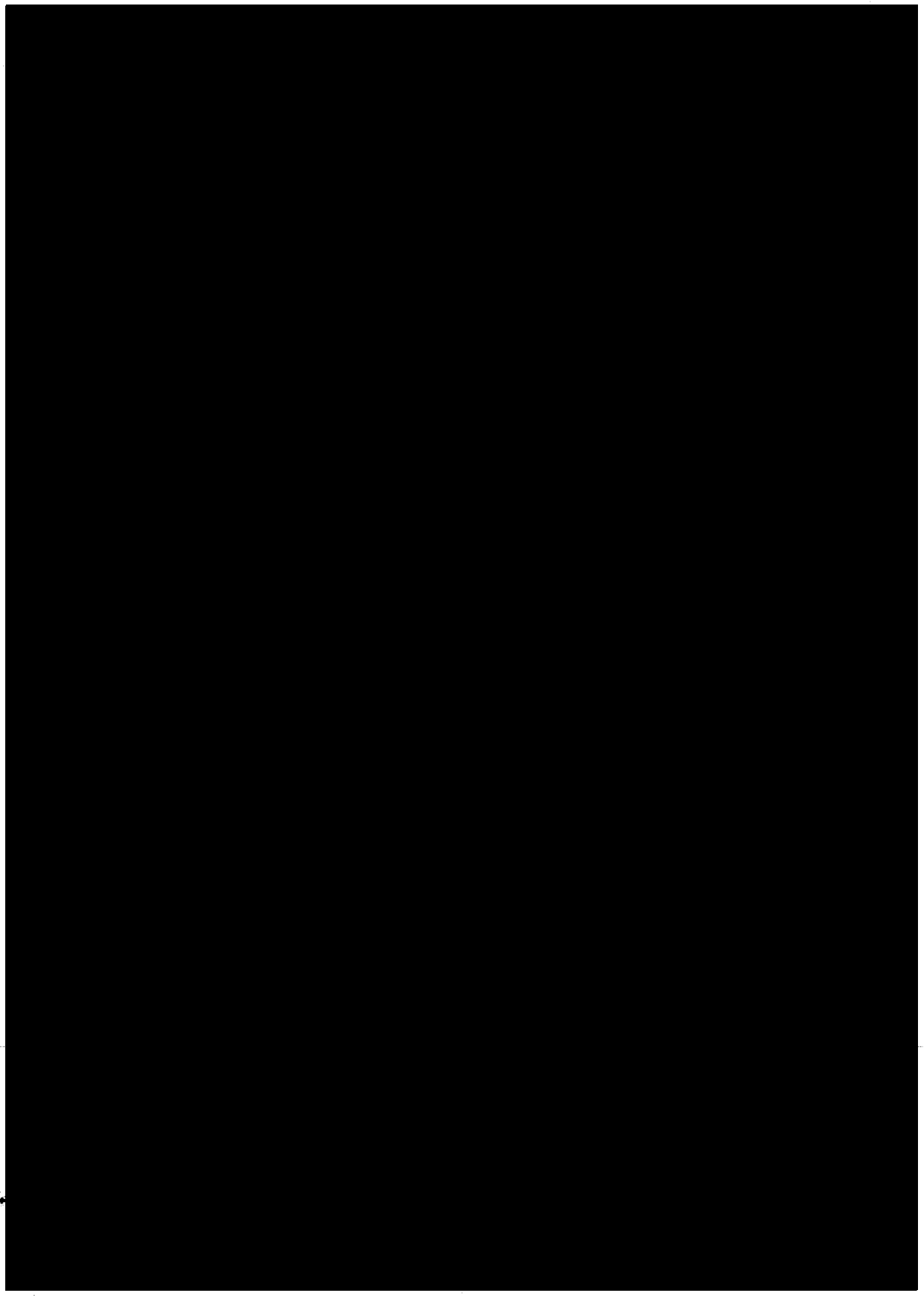
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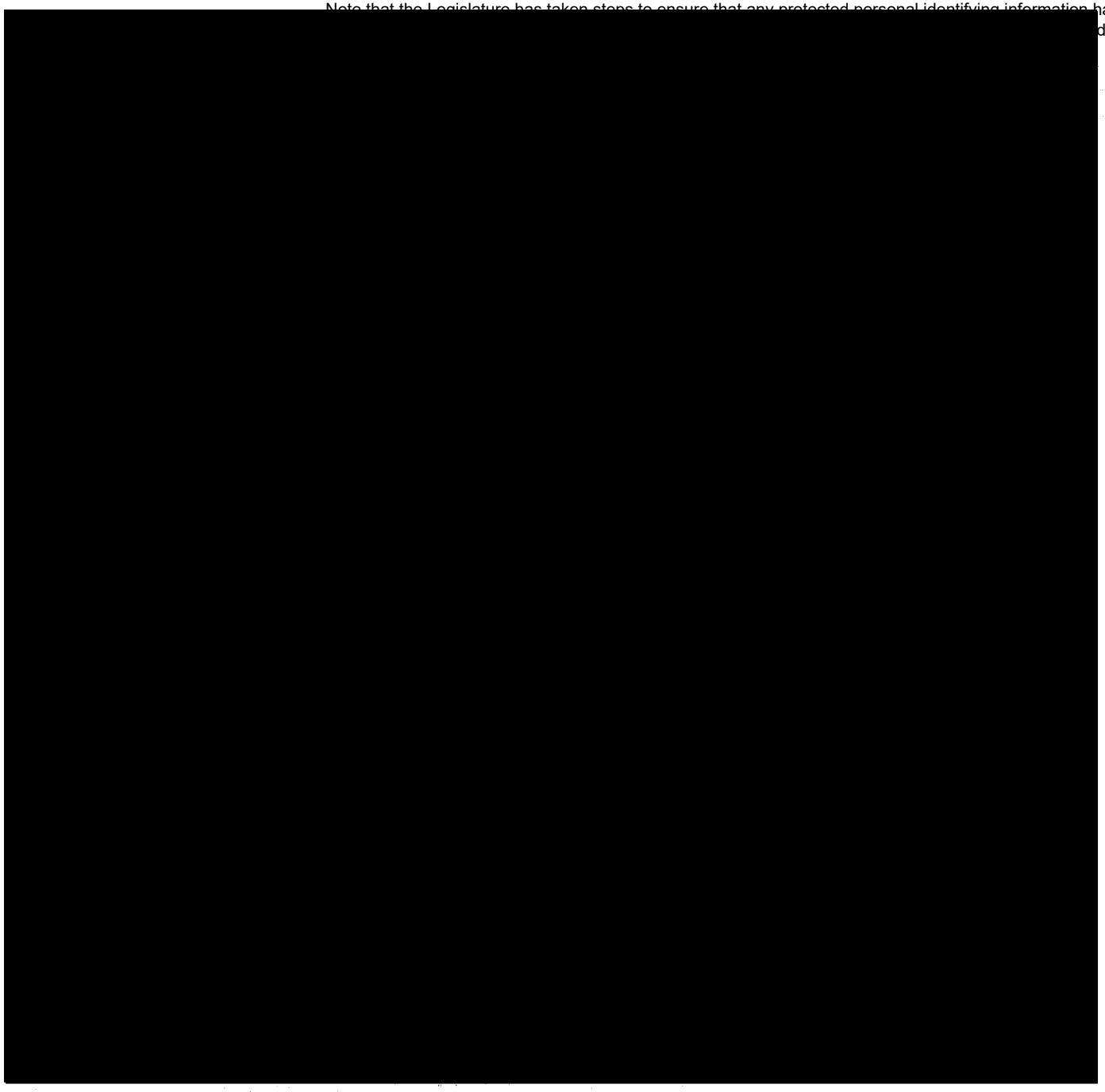
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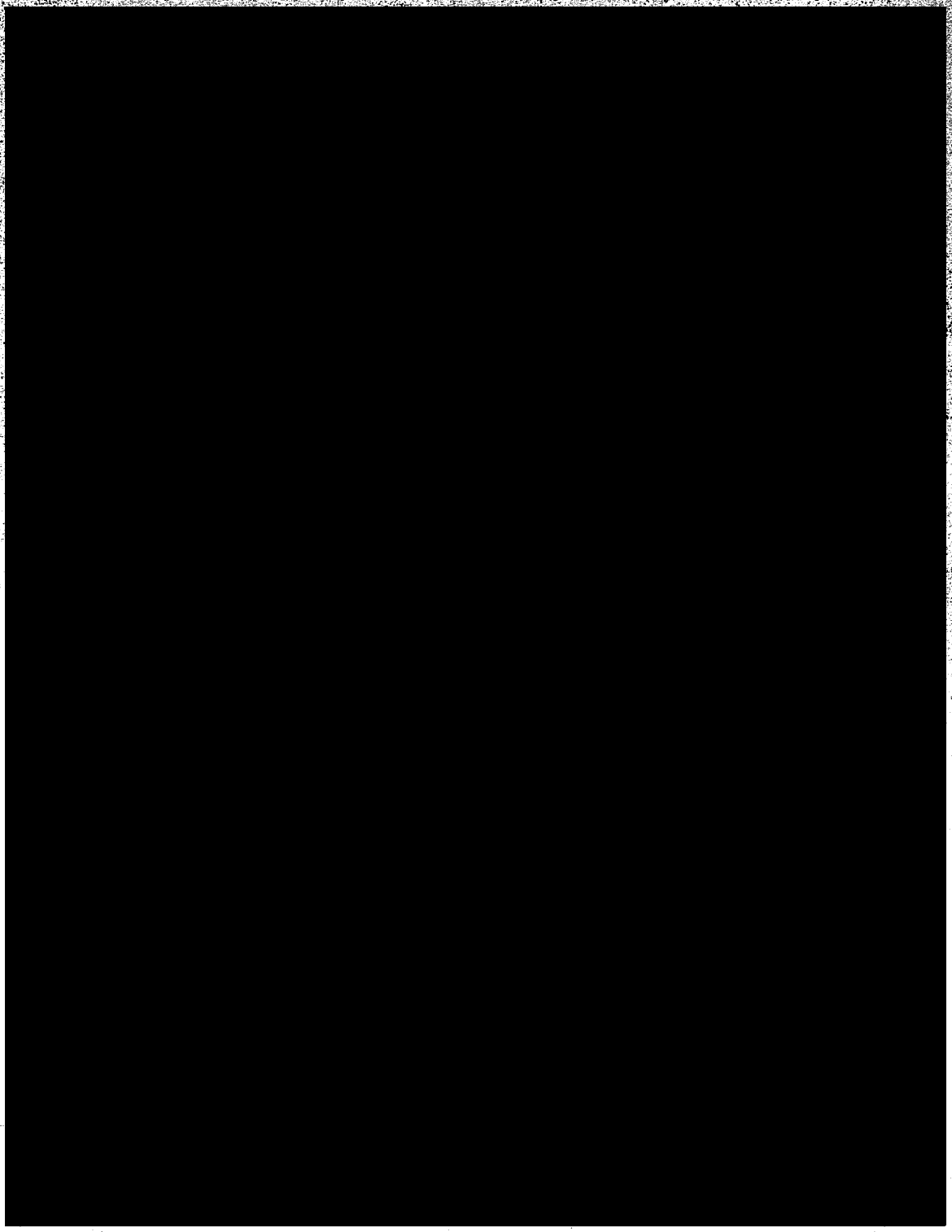
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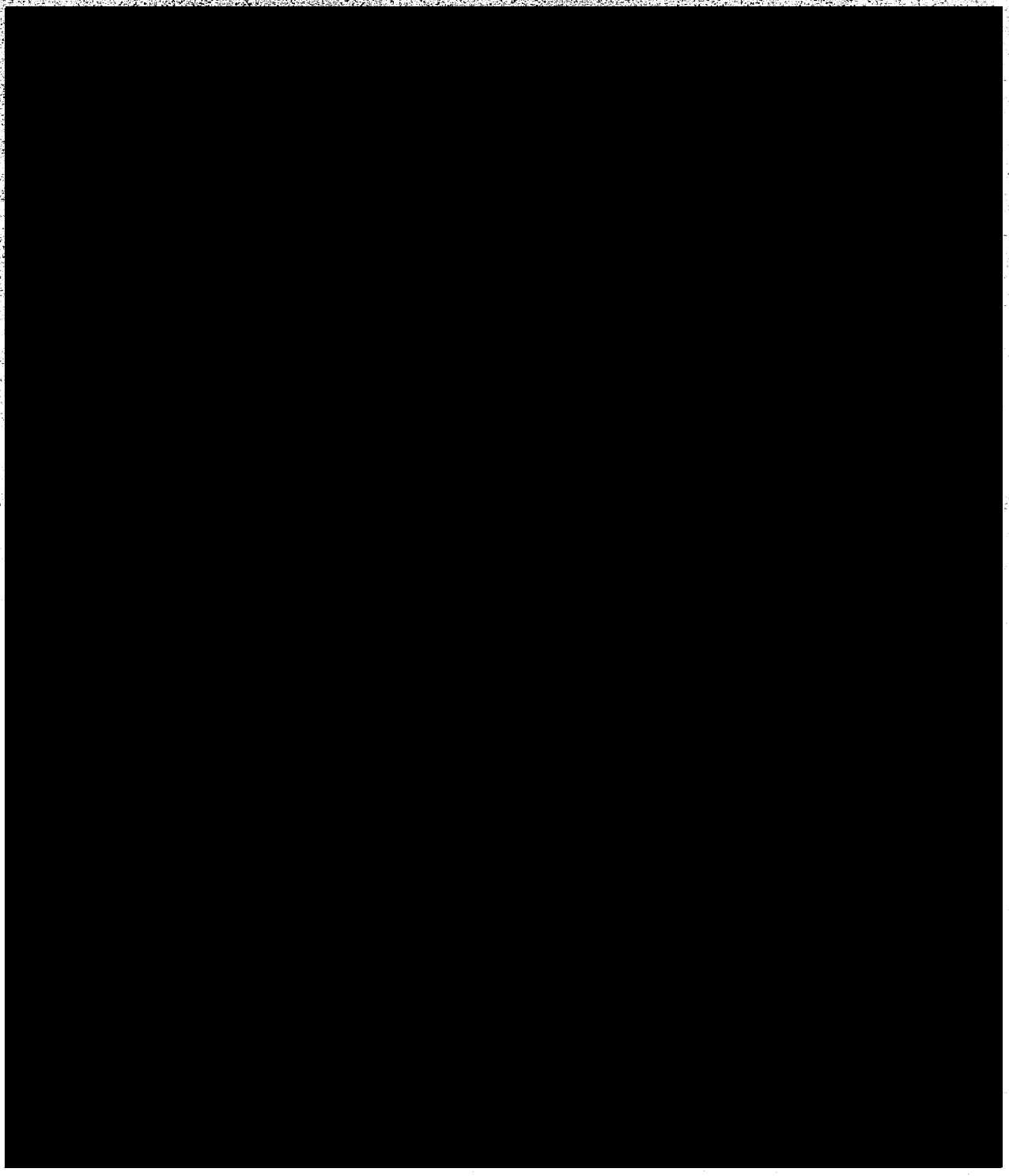
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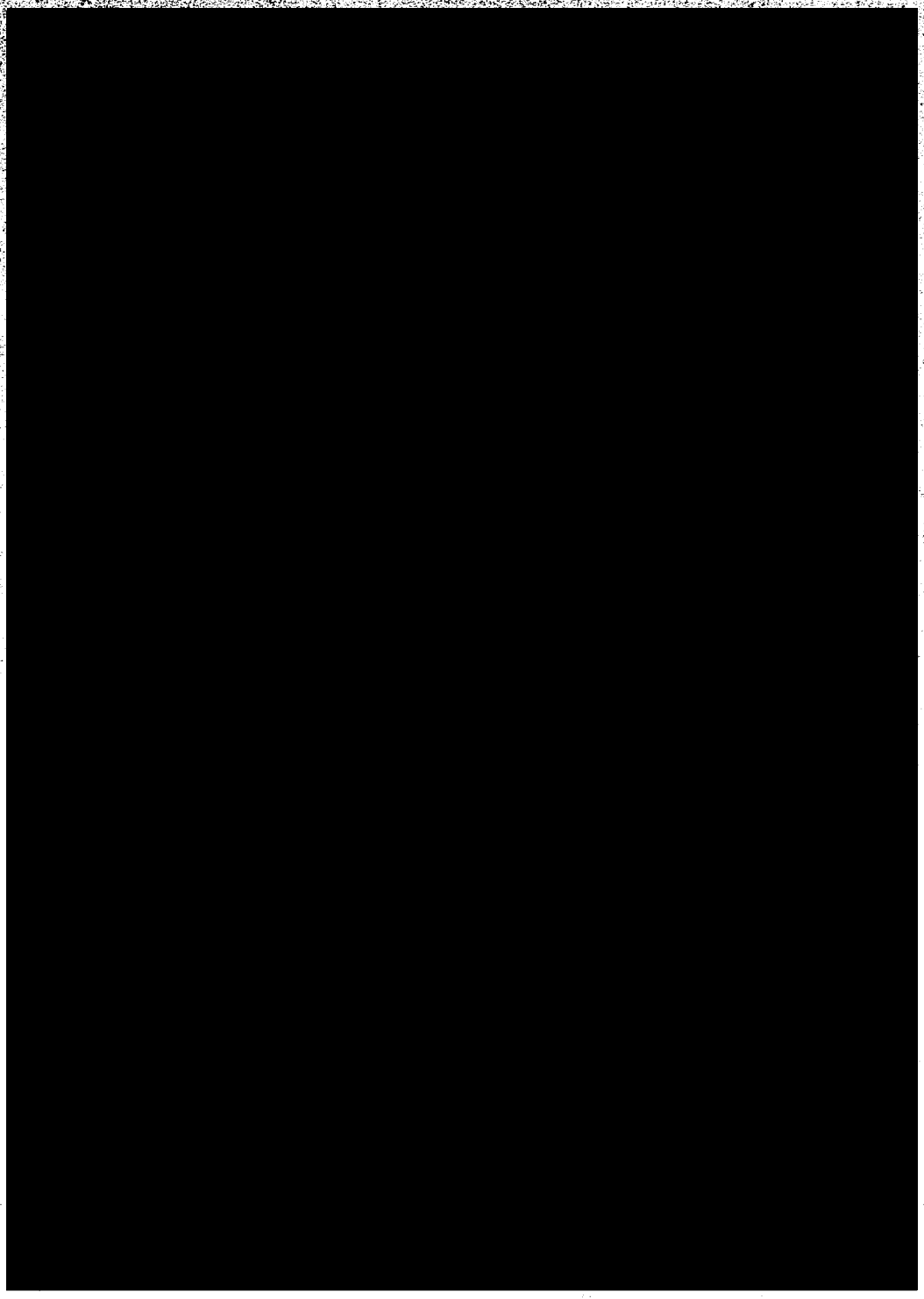
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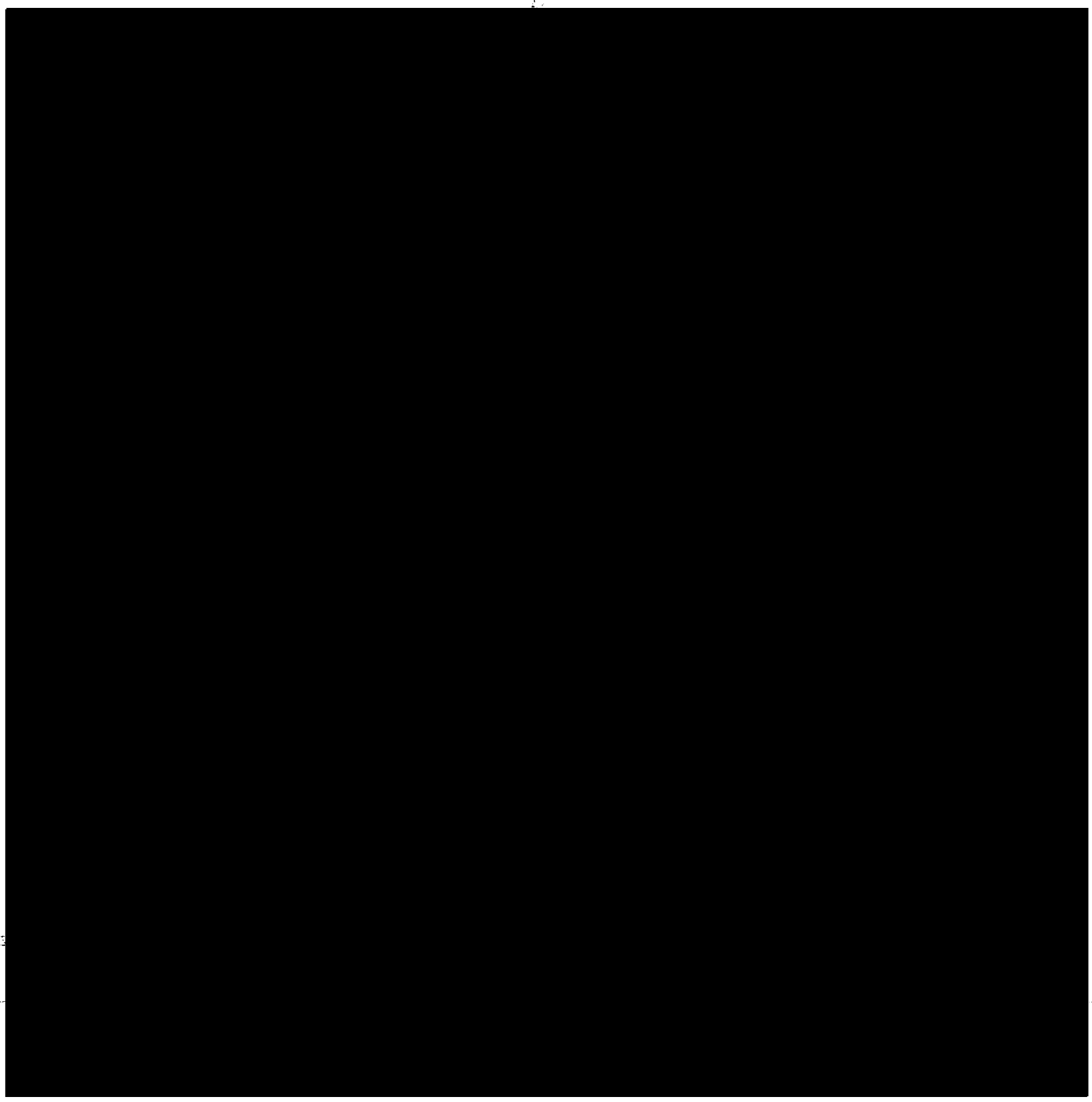
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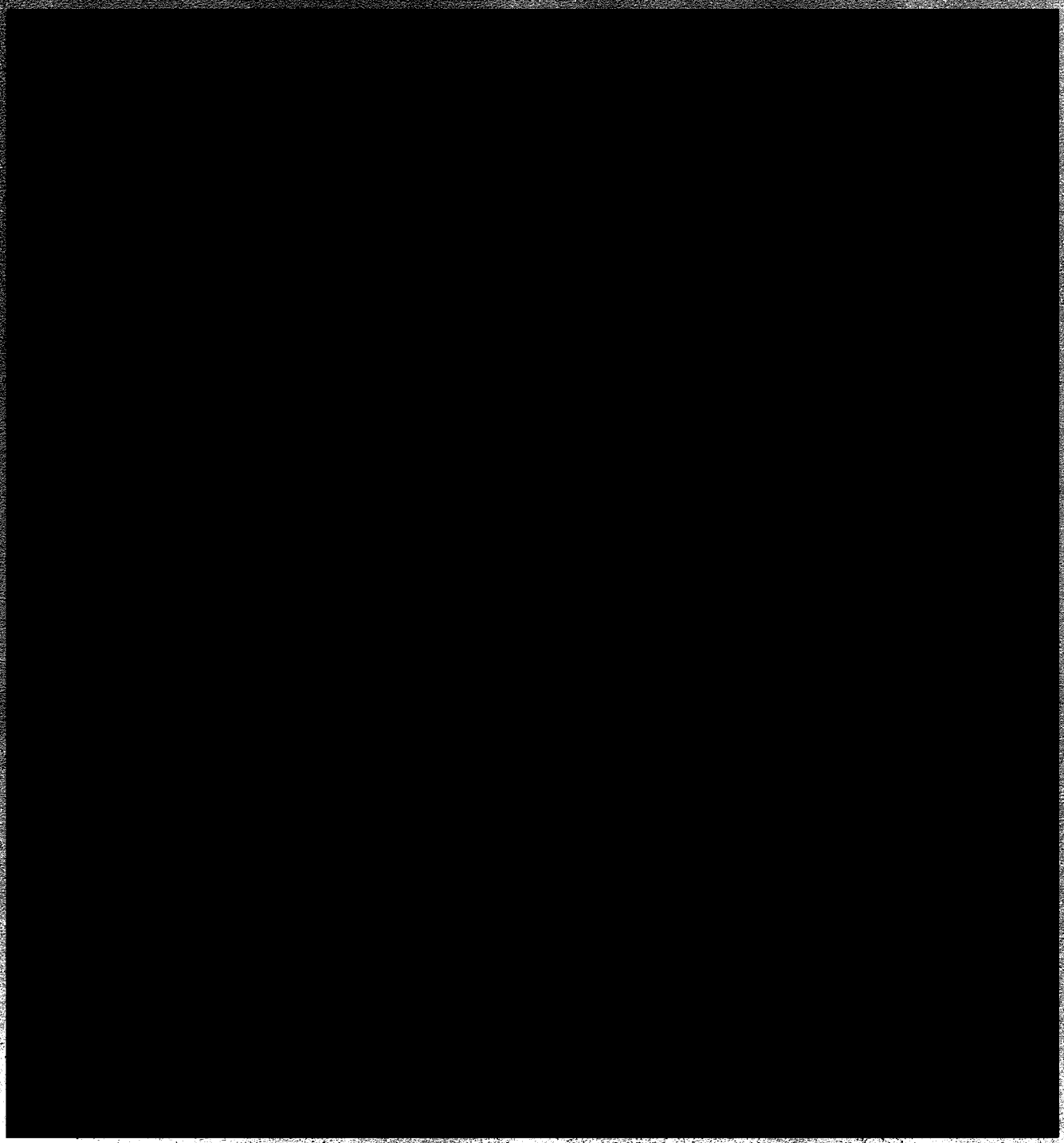
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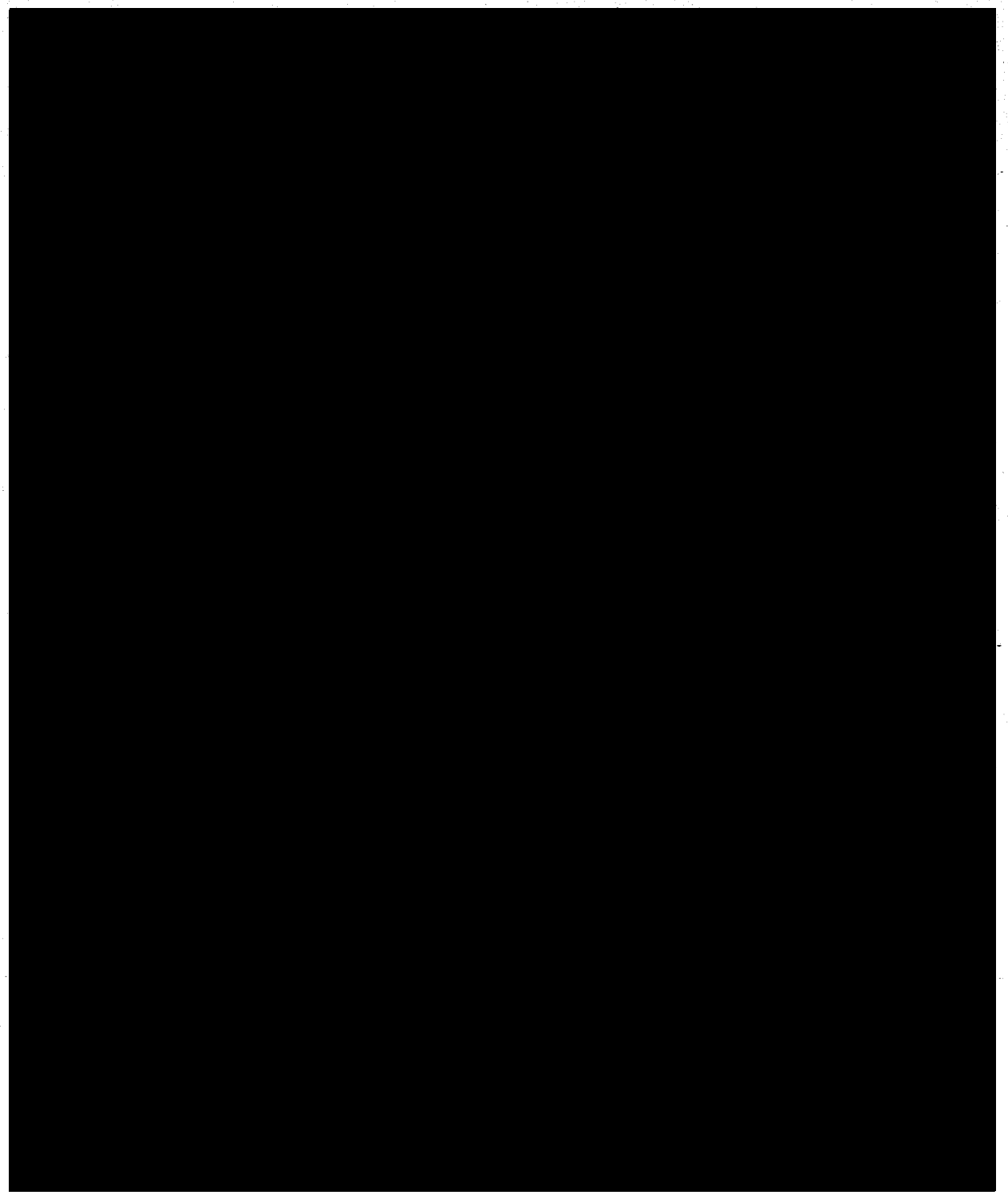
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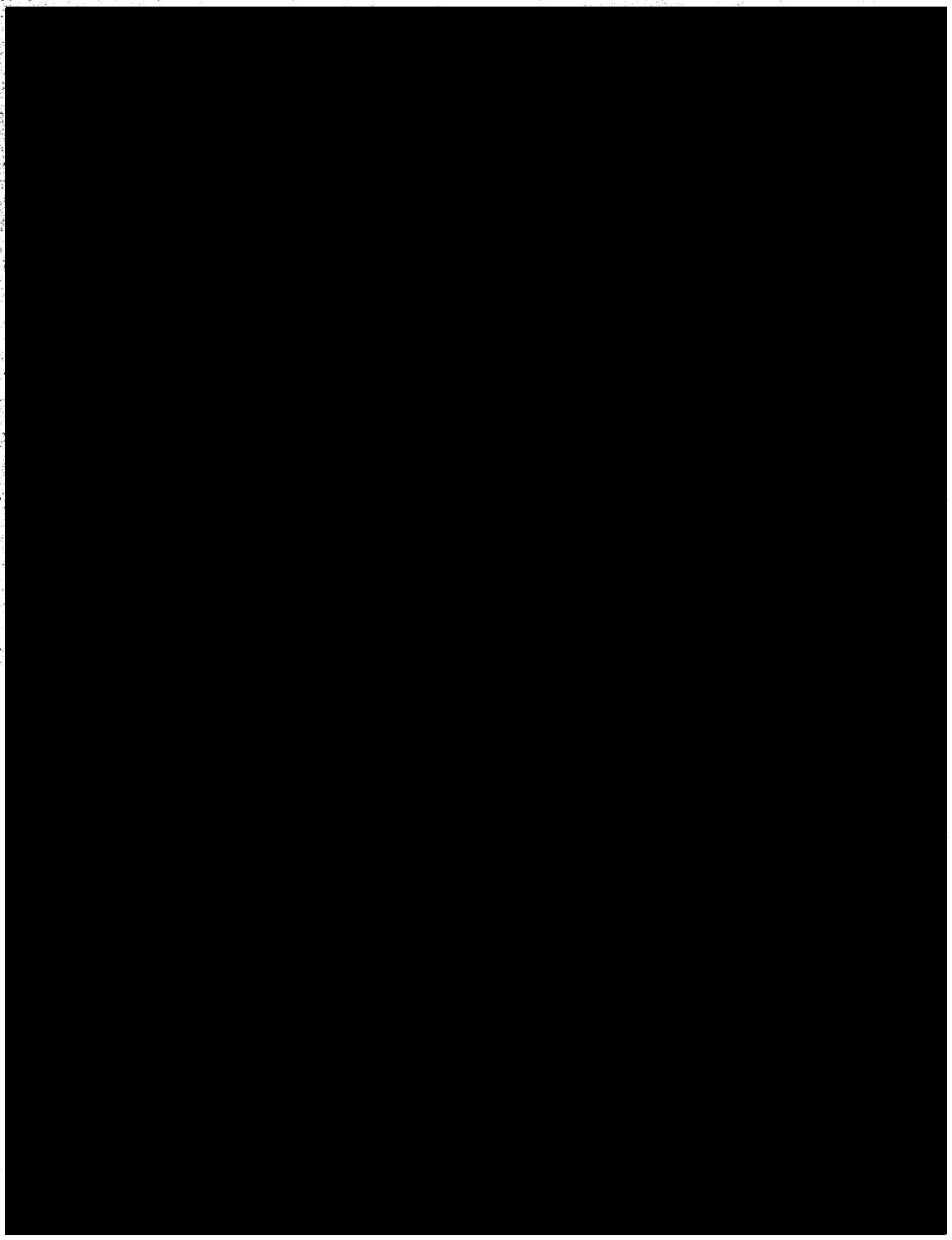
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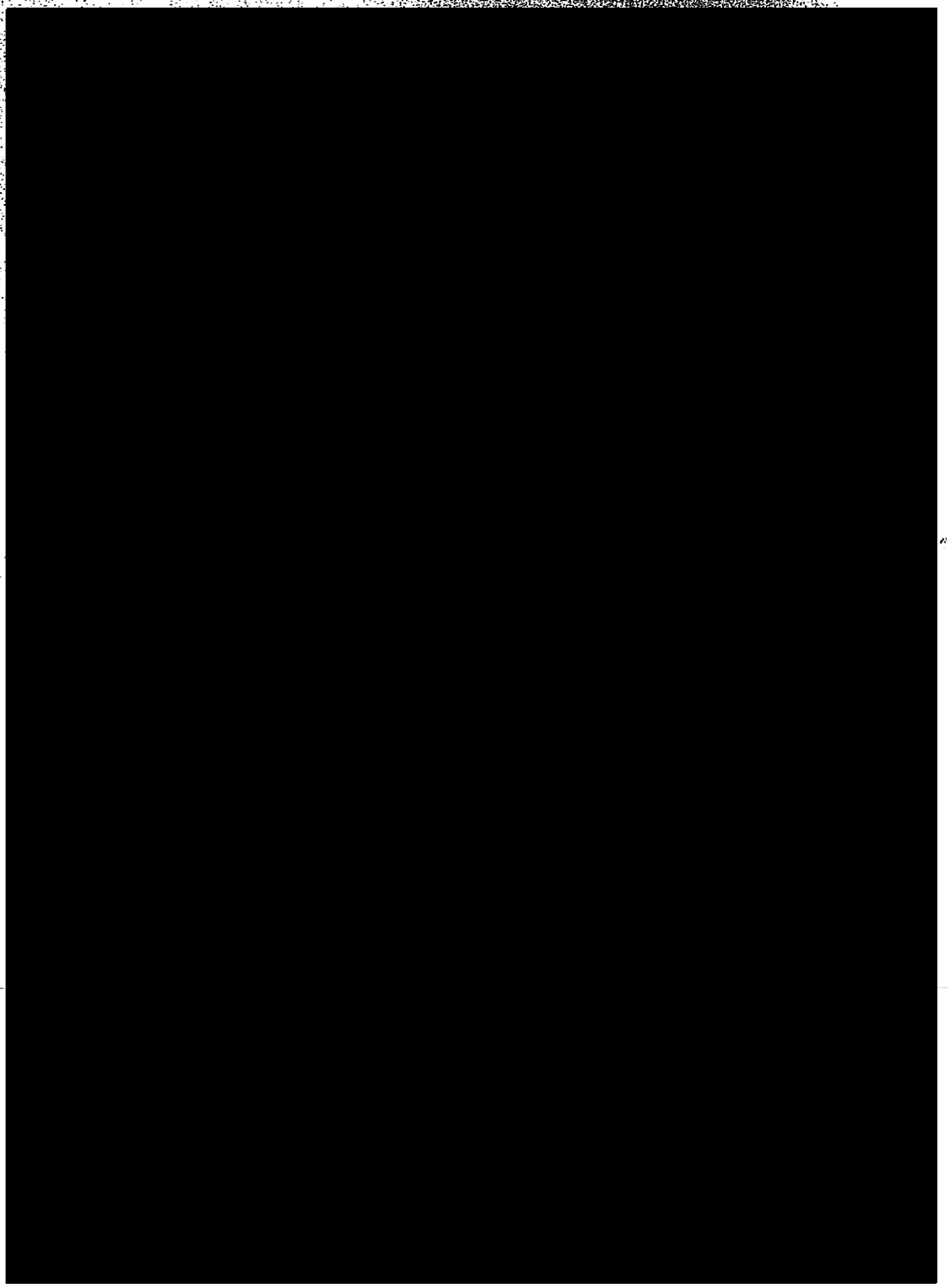
From: **Jane Jones** janejones@triplejguam.com
Subject: Re: passport
Date: March 18, 2019 at 12:24 PM
To: Aikido guamaikikai@gmail.com

[redacted]

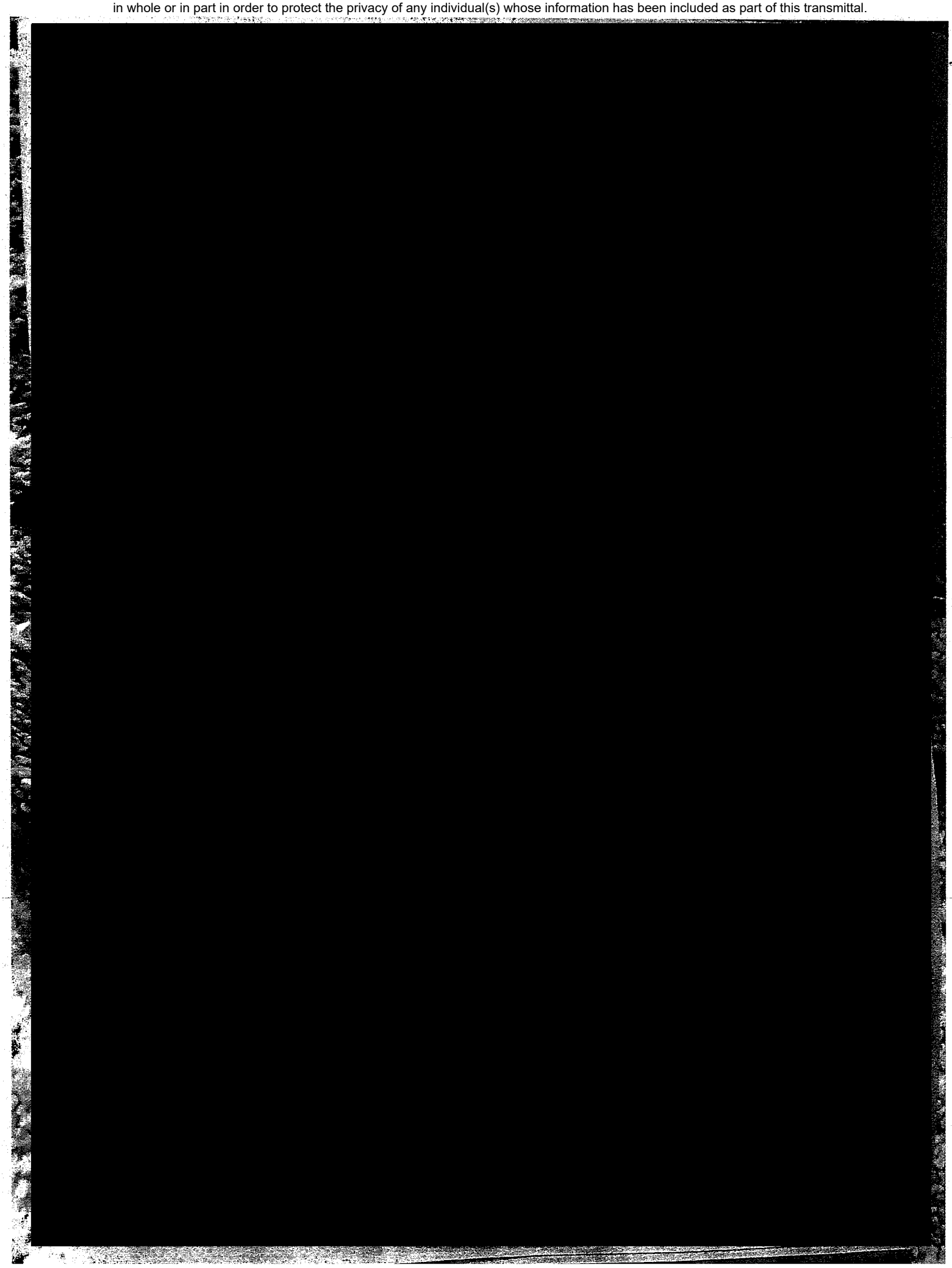
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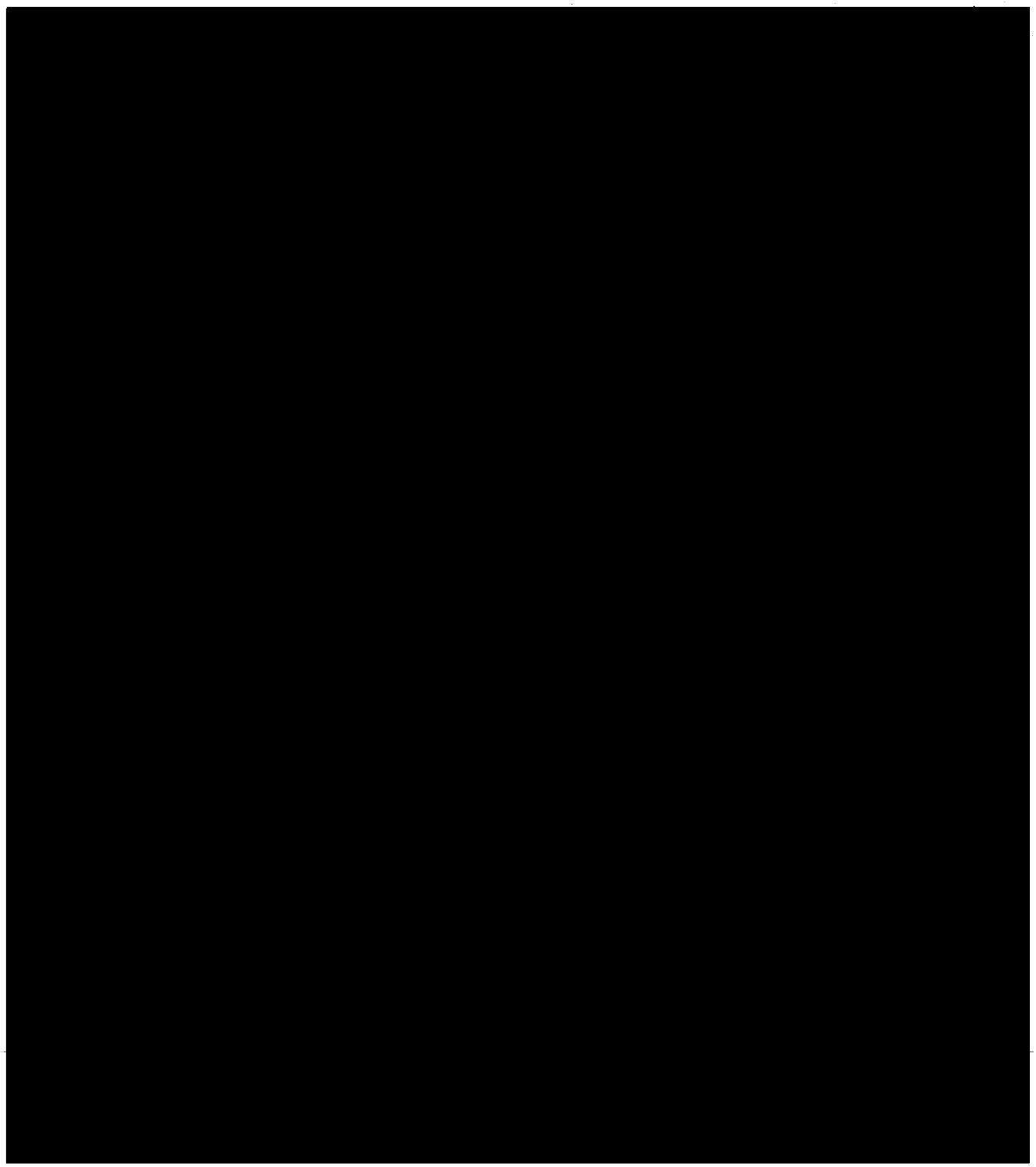
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Exhibit "B"

BOMBAY HOUSE PRODUCTIONS

INDIAN COMMUNITY OF GUAM

HOLI Festival 2019

GUAM'S FESTIVAL OF COLORS AND LOVE

SPONSORSHIP PROPOSAL

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HOLI Festival 2019

GUAM'S FESTIVAL OF COLORS AND LOVE

ABOUT FESTIVAL OF COLORS

In India, Holi announces the arrival of spring and the passing of winter. The festival breathes an atmosphere of social merriment. People bury their hatchets with a warm embrace and throw their worries to the wind. Every nook and corner presents a colorful sight. Young and old alike are covered with colors (red, green, yellow, blue, pink, orange, violet, and more).



MODERN ADAPTATION

Holi has long traditional links with several legends. According to one popular legend, the word Holi is derived from the demoness, Holika. She was the sister of Hiranya Kashipu (the name meaning love of gold and a soft bed), a demon king, who having defeated the gods, proclaimed his supremacy over everyone else in the Universe. Enraged over his son's ardent devotion to Lord Vishnu, Hiranya Kashipu decides to punish him. He takes the help of his sister, Holika, who is immune to any damage from fire. Holika carries the small boy Prahlad into the fire but a divine intervention destroys her and saves Prahlad from getting burned. Thus Holi is celebrated to mark the burning of the evil Holika. Her effigy is consumed in the fire!

Holi is celebrated with special importance in the North of India. It solemnizes the love of Radha and Krishna. The spraying of colored powders recalls the love sport of Lord Krishna and His devotees.

The color, noise and entertainment that accompanies the celebration of Holi bears witness to a feeling of oneness and sense of brotherhood. The festival brings home the lesson of spiritual and social harmony!

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HOLI Festival 2019

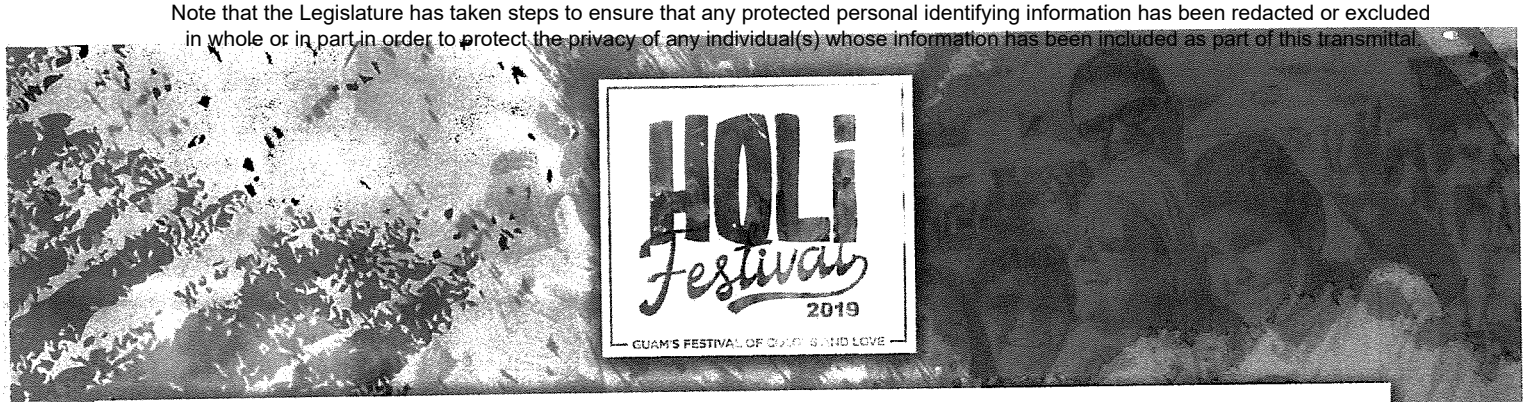
GUAM'S FESTIVAL OF COLORS AND LOVE

HOLI ("FESTIVAL OF COLORS AND LOVE")

a Hinduspring festival celebrated in the Indian subcontinent, also known as the "festival of colours" or the "festival of love".[7][1][8] The festival signifies the victory of good over evil, the arrival of spring, end of winter, and for many a festive day to meet others, play and laugh, forget and forgive, and repair broken relationships.



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[ ] TITLE SPONSORSHIP LEVEL ($25,000)

- Press release announcing title sponsorship
- Company logo incorporated into event for all advertising and promotional purposes: TV, Print, Radio, Outdoor, Social Media
- Title sponsorship mentions throughout event
- Company logo placement on digital screen at event
- Design & production of all title sponsorship marketing collaterals
- Banner placement around event
- Buzz Video Production with Boosting
- 75 Complimentary General Admission Tickets
- Press Conference Exposure
- Exclusive Meet & Greet VIP Pass

[ ] PRESENTER SPONSORSHIP LEVEL ($15,000)

- Press release announcing presenter sponsorship
- Company logo incorporated into event for all advertising and promotional purposes: TV, Print, Radio, Outdoor, Social Media
- Presenter sponsorship mentions throughout event
- Company logo placement on digital screen at event
- Design & production of all title sponsorship marketing collaterals
- Banner placement around event
- Buzz Video Production with Boosting
- 35 Complimentary General Admission Tickets
- Press Conference Exposure
- Exclusive Meet & Greet VIP Pass

[ ] GOLD SPONSORSHIP LEVEL ($10,000)

- Press release annoucing gold sponsorship
- Company logo incorporated into event for all advertising and promotional purposes: TV, Print, Radio, Outdoor, Social Media
- Gold sponsorship mentions throughout event
- Company logo placement on digital screen at event
- Design & production of all title sponsorship marketing collaterals
- Banner placement around event
- Buzz Video Production with Boosting
- 20 Complimentary General Admission Tickets
- Press Conference Exposure
- Exclusive Meet & Greet VIP Pass

[ ] BRONZE SPONSORSHIP LEVEL ($7,500)

- Press release annoucing bronze sponsorship
- Company logo incorporated into event for all advertising and promotional purposes: TV, Print, Radio, Outdoor, Social Media
- Bronze sponsorship mentions throughout event
- Company logo placement on digital screen at event
- Design & production of all title sponsorship marketing collaterals
- Banner placement around event
- Buzz Video Production with Boosting
- 10 Complimentary General Admission Tickets
- Press Conference Exposure
- Exclusive Meet & Greet VIP Pass

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HOLI Festival 2019

GUAM'S FESTIVAL OF COLORS AND LOVE

SPONSORSHIP FORM

Please make checks payable to Bombay House Productions

☐ TITLE SPONSORSHIP ☐ PRESENTER SPONSORSHIP ☐ GOLD SPONSORSHIP ☐ BRONZE SPONSORSHIP

NAME

COMPANY

CONTACT INFO

Home/Mobile Number

Office number

ADDRESS

Street Address

Street Address Line 2

City

State/Province

Postal/Zip Code

Printed Name & Signature

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Exhibit C

GUAM WOMEN'S CHAMBER OF COMMERCE

Buenas!

As we kick off the new year, the Guam Women's Chamber of Commerce invites you to be a sponsor in a series of exciting events aimed at growing Guam's economy through professional development, support for small business start-ups and increased access to a college education.

This sponsorship opportunity guarantees your company participation and acknowledgement throughout the year. The events GWCC has planned for 2019 include:

April: GWCC and Hightide present Fanachu Famalåo'an Women Rising with off-island experts in finance, product development and the growing cannabis industry.

September: with our 6th Annual Golf Tournament, GWCC and our generous sponsors will continue to raise thousands in scholarship dollars for UOG, GCC and Pacific Islands University students.

October: the Guam Women's Business Center Phase II launches to create space and resources for small business mentoring, knowledge sessions, workspace, and entrepreneur mastery.



In addition to these special events, there will be monthly opportunities for networking and continuing education. Partner with GWCC in 2019. Together, we can provide these valuable economic opportunities for Guam.

Attached you will find our 2019 Annual sponsorship package. Please review and we will be happy to meet with you to discuss how we can work together. You may contact our Executive Director, Eileen Igcasenza, at 487-7022 or email her at ed@guamwcc.com

Warm regards,

Lina S. L. Guerrero

Lina Leon Guerrero
President, Guam Women's Chamber of Commerce



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Fanachu Famalåo'an
'Women Rising'

GUAM WOMEN'S CHAMBER OF COMMERCE

The Guam Women's Chamber of Commerce is pleased to be partnering with The Bungalow PR to present Fanachu Famalao'an in collaboration with HIGHTIDE on **Friday, April 12, 2019** at the Dusit Thani Guam.

In our continued efforts to empower and advance women in business, leadership, professional and self-development, networking and mentoring, GWCC is excited to bring back this unique and elevated conference experience to our island.

HIGHTIDE is a one-day women's creative summit geared toward professionals, entrepreneurs, and the next generation of women who are set to make their mark. Attendees get access to a highly curated, impactful one-day program of workshops, mentor sessions, speakers and panels along with a style/beauty lounge and post-networking cocktail hour.

Speakers will include global marketing, product development and finance experts featured in the following media outlets:

NEW YORK · THE CUT · VICE · REFINERY29 · girlboss · Inc.

Our accomplished, dynamic group of speakers will share their global and national expertise with Guam, helping to inspire and elevate our women while we showcase our island to their world and followers. Speakers tentatively include:

JEN BILIK:
CEO, KNOCK KNOCK



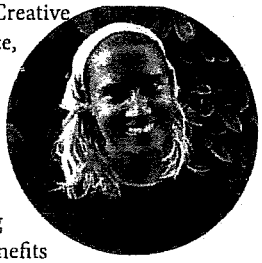
A product development expert who has developed exclusive products for retailers like Urban Outfitters and Target. Jen will conduct a business incubator session in which she will talk about how to create and market your products globally, covering copyright, sales, packaging, pricing, and retail contracts issues.

PACO DE LEON:
MONEY BOSS, THE HELL YEAH GROUP



A former wealth and financial manager, she saw the need for a consultant and financial firm that that would focus on helping entrepreneurs and creative. A finance guru, Paco now host workshops that enable creatives to master their finances so they can focus on what they do best – create!

MEGAN VILLA:
CANNABIS INDUSTRY EXPERT



The co-founder and Creative Director for Svn Space, a female-focused platform that focuses on harnessing hemp for everything from wellness to décor, in addition to educating consumers on the benefits and products associated with cannabis. Cannabis is one of the fastest growing industries. With medicinal marijuana already legal in Guam and local discussions of recreational marijuana on the horizon, Megan will help attendees lead the conversation.

Due to the extremely high demand for the event, this will be a special opportunity for our participating sponsors.

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GUAM WOMEN'S CHAMBER OF COMMERCE

GWCC Golf Tournament and Scholarships



The mission of the Guam Women's Chamber of Commerce (GWCC) is to advance women in business through advocacy, networking, mentorship and access to resources. Proceeds from GWCC's Annual Golf Tournament help GWCC promote women entrepreneurship, empowerment, education, training, and technical consulting for the 300+ women in business GWCC represents.

Proceeds also support GWCC's five higher education scholarships at the University of Guam, Guam Community College and Pacific Islands University. Over 15 scholarships totaling $23,500 were awarded over GWCC's first five years. Being a valued sponsor will increase access to formal education and bring Guam closer to being an island economy driven and influenced by the equal participation of women in business.





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GUAM WOMEN'S BUSINESS CENTER

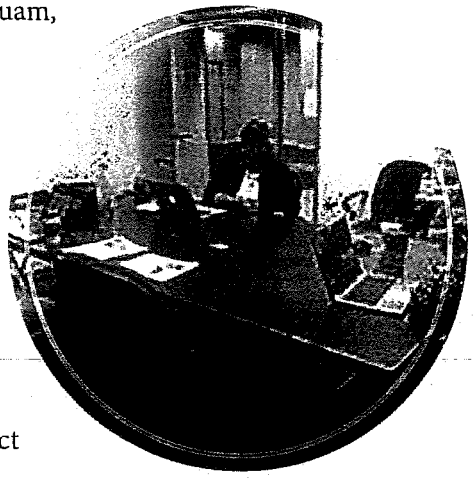
GUAM WOMEN'S CHAMBER OF COMMERCE

Guam Women's Business Center



The Guam Women's Business Center (GWBC) was created under the Guam Women's Chamber of Commerce with the purpose of supporting women in business by providing education, technical assistance, and a resource facility. The GWBC serves women entrepreneurs, both emerging and established, in the areas of finance, management, marketing and sustainable business practices.

The GWBC aims to maximize the quality of its programs through efficient utilization of its resources in coordination with those provided by strategic partnerships in the public, private, and academic sectors. Currently, the GWBC partners with the University of Guam, Small Business Development Center, Bank of Guam, and private small business owners.



The current GWBC space is in the Bank of Guam, Upper Tumon Branch. In 2019, we expanded from one room to an extended space that allows for small workshops, meeting rooms, individual work spaces, and even a children's area. Our Education Knowledge sessions, Mentoring, and Industry Advisor meetings may all take place at the GWBC.

If you would like to book space for a meeting, workspace, or small training (up to 15 people), please contact Eileen Igcasenza at ed@guamwcc.com.

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GUAM WOMEN'S CHAMBER OF COMMERCE

General Membership

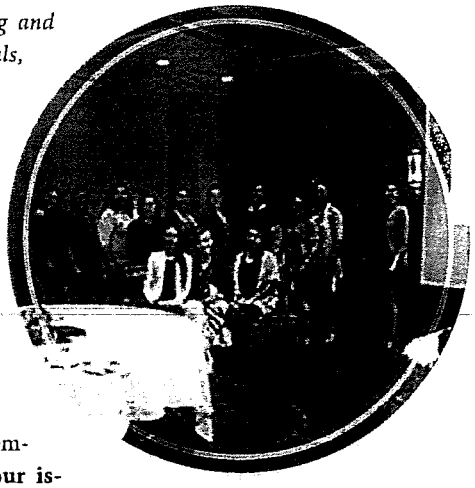
The Guam Women's Chamber of Commerce (GWCC) is a dynamic organization that is driven by its mission: **To advance women in business through advocacy, networking, mentorship and access to resources.** Our organization is more than 300 strong, representing women at all levels of business on Guam.



The organization holds meetings every two months that highlight speakers on topics relevant to our membership, activities and networking opportunities for our members.



In addition to General Membership meetings, the GWCC calendar is full of monthly activities or workshops worthwhile to our membership. Past workshops have included *Setting and Attaining your Financial Goals,* as well as *Building a Foundation of Success.*



Last year, the GWCC also hosted two very important events for the island community – the Guam Tax Plan and Economic Forum, as well as our Conversation with our Candidates, which allowed our members to ask questions of Guam's gubernatorial, delegate and senatorial candidates.

GWCC continues to evolve as does our membership, with the sole purpose of **building our island's economy with equal participation from women.**

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GUAM WOMEN'S CHAMBER OF COMMERCE

2019 Guam Women's Chamber of Commerce Sponsorship

Annual 3-in-1 Sponsorship Levels & Value	**Trendsetter** $7,500	**Visionary** $10,000	**Change Agent** $15,000
Women's Leadership Summit			
Tickets to Women's Leadership Summit	8 tickets	10 tickets	12 tickets
Speaker at Annual Women's Leadership Summit			●
Special social media mentions	●	●	●
Vendor booth at Women's Leadership Summit		●	●
Logo on all Women's Leadership Summit event materials			●
Name on all Women's Leadership Summit event materials	●	●	●
Women's Business Center			
Name on Women's Business Center	●	●	●
Name Featured at Women's Business Center			●
A customized professional development corporate training			●
Logo on all WBC event materials			●
Name on all WBC event materials	●	●	●
Golf Tournament			
Teams for Golf Tournament	2 (4 Players)	3 (6 Players)	4 (8 Players)
Hole Sponsor	●	●	●
Sign at Chosen Hole (Front or Back)			●
Marquee Position on all Advertising Materials			●
Logo on all Golf event materials			●
Name on all Golf event materials	●	●	●
GWCC Corporate Membership			
2019 Business Tier II Membership (dues for 4 reps included)	●	●	●
Guest speaker at one GWCC membership mtg.		●	●
Special mention on all media		●	●
Press Release	●	●	●
Social media posts with boosts	●	●	●
Logo in GWCC membership handbook			●
Name in GWCC membership handbook	●	●	●
Logo on all GWCC newsletters (minimum six per year)			●

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GUAM WOMEN'S CHAMBER OF COMMERCE

2019 Guam Women's Chamber of Commerce Sponsorship

Single Event Sponsorship Levels & Value	Trendsetter	Visionary	Change Agent
Women's Leadership Summit			
Single Event Sponsorship	$5,000	$7,500	$10,000
Tickets to Women's Leadership Summit	8 tickets	10 tickets	12 tickets
Speaker at Annual Women's Leadership Summit			●
Special social media mentions	●	●	●
Vendor booth at Women's Leadership Summit		●	●
Logo on all Women's Leadership Summit event materials			●
Name on all Women's Leadership Summit event materials	●	●	●
Women's Business Center			
Single Event Sponsorship	$2,500	$3,500	$5,000
Name on Women's Business Center	●	●	●
Name Featured at Women's Business Center			●
A customized professional development corporate training			●
Logo on all WBC event materials			●
Name on all WBC event materials	●	●	●
Golf Tournament			
Single Event Sponsorship	$1,000	$2,000	$3,000
Teams for Golf Tournament	2 Teams (4 Players)	3 Teams (6 Players)	4 Teams (8 Players)
Hole Sponsor	●	●	●
Sign at Chosen Hole (Front or Back)			●
Marquee Position on all Advertising Materials			●
Logo on all Golf event materials			●
Name on all Golf event materials	●	●	●

**Single Event Sponsorship does not include GWCC Membership Benefits*

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GUAM VISITORS BUREAU

PRESIDENT'S REPORT 04-11-2019

Doc. No. 35GL-19-0359.*

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RESEARCH

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March 2019

GUAM

March 1-31, 2019

Total: 146,332 (+6.2%)

% Market Mix	Origin	2018	2019	% to LY
49.9%	Japan	61,613	72,974	18.4%
37.0%	Korea	53,132	54,087	1.8%
1.3%	Taiwan	2,453	1,962	-20.0%
0.5%	China	1,174	697	-40.6%
6.5%	US/Hawaii	7,519	9,472	26.0%
0.9%	Philippines	1,955	1,365	-30.2%
0.3%	Hong Kong	573	416	-27.4%
0.4%	Russia	540	644	19.3%

Doc. No. 35GL-19-0359.*

Source: Guam Customs Declaration Forms. Processed by the Guam Visitors Bureau.

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Calendar Year to Date 2019

GUAM

January – March 1-31, 2019

Total: 431,083 (+7.8%)

% Market Mix	Origin	2018	2019	% to LY
44.0%	Japan	149,985	189,769	26.5%
42.4%	Korea	183,320	182,811	-0.3%
1.6%	Taiwan	7,400	6,958	-6.0%
1.1%	China	6,312	4,607	-27.0%
5.9%	US/Hawaii	22,822	25,266	10.7%
0.9%	Philippines	3,886	3,923	1.0%
0.4%	Hong Kong	1,388	1,615	16.4%
0.4%	Russia	1,460	1,801	23.4%

Doc. No. 35GL-19-0359.*

Source: Guam Customs Declaration Forms. Processed by the Guam Visitors Bureau.

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Fiscal Year to Date 2019

GUAM

October – March 1-31, 2019

Total: 831,692 (+7.1%)

% Market Mix	Origin	2018	2019	% to LY
42.1%	Japan	277,605	350,552	26.3%
43.9%	Korea	371,116	364,878	-1.7%
1.6%	Taiwan	13,358	13,246	-0.8%
1.0%	China	10,414	7,949	-23.7%
5.8%	US/Hawaii	41,514	47,864	15.3%
1.2%	Philippines	10,223	10,326	1.0%
0.4%	Hong Kong	3,492	3,643	4.3%
0.4%	Russia	2,612	3,502	34.1%

Doc. No. 35GL-19-0359.*

Source: Guam Customs Declaration Forms. Processed by the Guam Visitors Bureau.

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Golden Week Daily Seats

GUAM

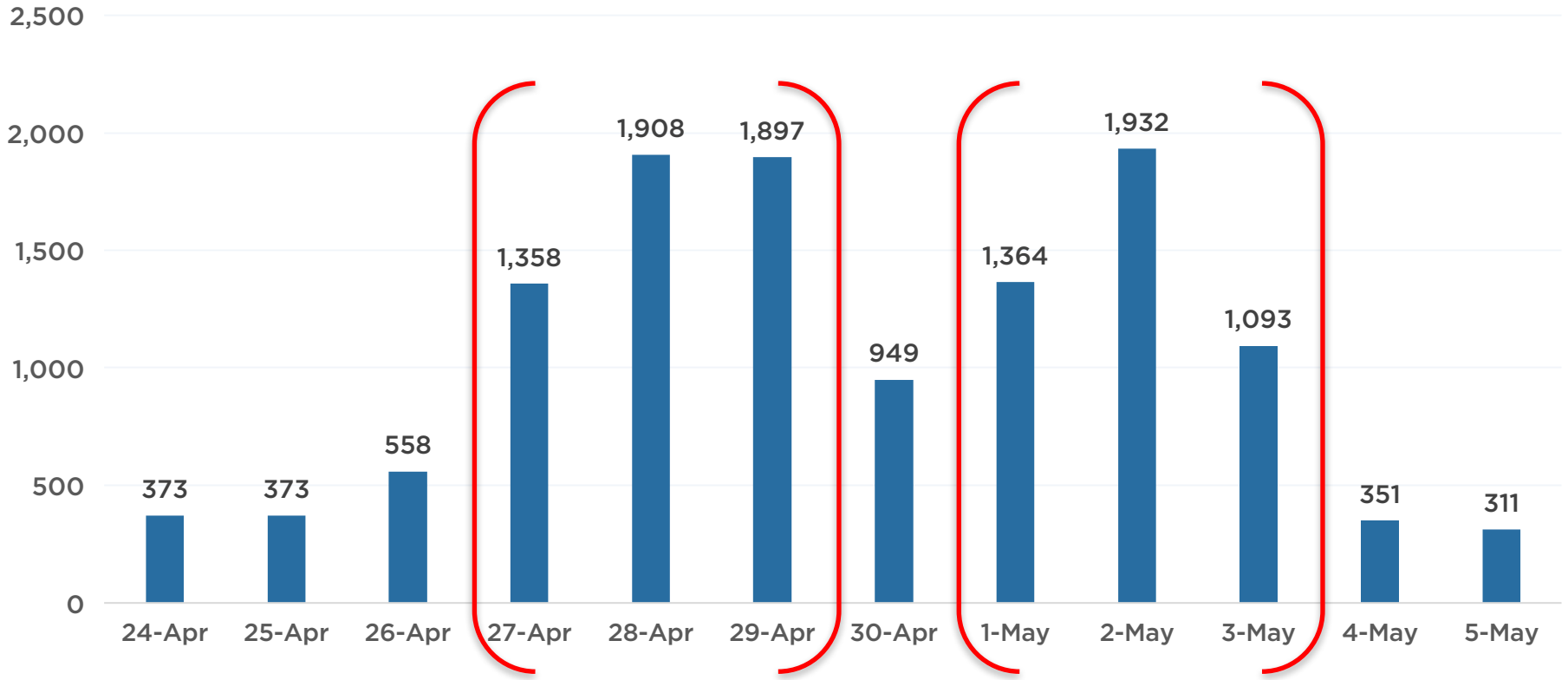
April 24, 2019 – May 5, 2019

68 Total Charter Flights

12,467 Total Charter Seats

95% Average Load Factor per Flight

11,844 Expected Total Visitor Arrivals



Based on JGTC Charter Flights

Doc. No. 35GL-19-0359.*

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MARKETING

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DESTINATION

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Visitor Safety & Satisfaction

Golden Week (April 24 – May 5)

GVB Support:

- Airport
  - Funding for (3) additional Airport Ambassadors from April – June.
  - Entertainment in the airport departure lobby and arrival lobby.
  - Refreshments in the USCPB area.

- Public Parks
  - Maintenance of Matapang, Paseo, Ft. Apugan and Inarajan restrooms.

- Safety
  - Meeting held with Public Safety Officials on 04/09/19 (GPD, GFD, Park Rangers and VSOs).
  - Planning to expand VSO coverage to Hågatña

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SI YU'OS MA'ÅSE'!

