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UFISINAN I MAGA'HÅGA
OFFICE OF THE GOVERNOR

LOURDES A. LEON GUERRERO
MAGA'HÅGA • GOVERNOR

JOSHUA F. TENORIO
SIGUNDO MAGA'LÅHI • LIEUTENANT GOVERNOR

May 7, 2019

Honorable Tina Muna Barnes
Speaker
I Mina'trentai Singko Na Liheslaturan Guahån
Guam Congress Building
163 Chalan Santo Papa
Hagatna, Guam 96932

35GL-19-0518
Speaker Tina Rose Muña Barnes
MAY 13 2019
Time 4:47 ( )AM (X)PM
Received By: Matt

2019 MAY 13 PM 4:59

RE: Board Appointment

Dear Madame Speaker:

By virtue of the authority vested in me pursuant to the Organic Act of Guam and the local laws applicable to the following position, I am pleased to transmit the following appointment and supporting documents for:

APPOINTEE:	Doyon Ahn Morato
POSITION:	Member, A.B. Won Pat International Airport Authority Board of Directors
TERM LENGTH:	**Three (3) Years from date of confirmation**

The appointment is subject to the consent of *I Liheslaturan Guåhan*. Please schedule a hearing at your earliest convenience.

Senseramente,

LOURDES A. LEON GUERRERO
I Maga'hågan Guåhan
Governor of Guam

cc: Lt. Governor of Guam

0518

RICARDO J. BORDALLO GOVERNOR'S COMPLEX • HAGÅTÑA, GUAM 96910
P.O. BOX 2950 • HAGÅTÑA, GUAM 96932
671.472.8931 • 671.472.8932/6

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UFISINAN I MAGA'HÅGA
OFFICE OF THE GOVERNOR

LOURDES A. LEON GUERRERO
MAGA'HÅGA • GOVERNOR

JOSHUA F. TENORIO
SIGUNDO MAGA'LÅHI • LIEUTENANT GOVERNOR

May 7, 2019

Doyon Ahn Morato
[redacted]

Dear Ms. Morato:

Pursuant to my authority under 12 GCA § 1106, I am appointing you to serve as a

MEMBER, A.B. WON PAT INTERNATIONAL AIPORT AUTHORITY
BOARD OF DIRECTORS
Term Length: Three (3) Years

Appointing you to this position comes with great responsibility because you will have a vital role to perform which will place many demands on your time and energy. Integrity and honesty are virtues that I prioritize for my Administration to exemplify, and I know that you will do the same while in service to the people of Guam. Your responsibilities shall be significant and consequential. I trust that you will fulfill your duties and set a standard for others to follow.

I appreciate your willingness to serve in this position, and I am confident that your time will be spent in a manner to improve the island of Guam.

This appointment is subject to the advice and consent of *I Liheslaturan Guåhan*. If you have any questions or concerns, please contact the Office of the Governor.

Senseramente,

LOURDES A. LEON GUERRERO
I Maga'hågan Guåhan
Governor of Guam

cc: Lt. Governor of Guam
Secretary, GIAA Board

RICARDO J. BORDALLO GOVERNOR'S COMPLEX · HAGÅTÑA, GUAM 96910
P.O. BOX 2950 · HAGÅTÑA, GUAM 96932
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LOURDES A. LEON GUERRERO
Governor

JOSHUA F. TENORIO
Lieutenant Governor

OFFICE OF THE GOVERNOR OF GUAM
Nomination and Appointment Information Sheet

The following information is required for submission to the
Speaker of *I Liheslaturan Guåhan* in accordance with Title 4, Guam Code Annotated Section 2103

NOMINEE INFORMATION

Last Name	***First Name***	***Middle Initial***
MORATO	DOYON	AHN

Mailing Address	***Apartment/Unit #***
[redacted]	

City	***State***	***Zip Code***
[redacted]	[redacted]	[redacted]

Phone	***E-mail Address***
[redacted]	[redacted]

Position to which Appointment is Made

Member, Board of Directors, A.B. Won Pat International Airport Authority

Are you a citizen of the United States? Yes ☑ No ☐

If no, are you authorized to work in the United States? Yes ☐ No ☐

EDUCATION

SCHOOL (Name, City and State)	***DATES OF ATTENDANCE***	***TYPE OF DEGREE***	***YEAR EARNED***
High School St. Johns High School Tumon, Guam		High School Diploma	1993
College Tufts University Massachusetts	1993-1997	Major: Art/Architectural History	1997
Graduate School			
Other Degree			

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EMPLOYMENT HISTORY

Name of Present/Last Employer and Mailing Address	*Position Title*
North Wind Group (Silver Mountain Construction) Guam	Operations Manager
	Dates Held 2019 - Present

Previous Employer and Mailing Address	*Position Title*
Zories Only Guam	Founder/CEO
	Dates Held 2009 - Present

Previous Employer and Mailing Address	*Position Title*
Tudor Construction Co., Inc. Guam	Business Development Manager/Consultant
	Dates Held 2008 - 2015

Previous Employer and Mailing Address	*Position Title*
Captain Real Estate Group Guam	Marketing Director
	Dates Held 2007 - 2008

Previous Employer and Mailing Address	*Position Title*
Glimpses Advertising Guam	Business Development Manager
	Dates Held 2006 - 2007

PRIOR GOVERNMENT OF GUAM SERVICE

Agency or Department Name		*Position Title*
None		
Address	***Phone No.***	***Dates Held***

Agency or Department Name		*Position Title*
Address	***Phone No.***	***Dates Held***

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PRIOR GOVERNMENT SERVICE (EXCLUDING GOVERNMENT OF GUAM)

Agency or Department Name	*Position Title*	
None		
Address	*Phone No.*	*Dates Held*

Agency or Department Name	*Position Title*	
Address	*Phone No.*	*Dates Held*

TRAINING

INSTITUTE/SEMINARS/ON-THE-JOB TRAINING	*DATE*

AWARDS

List all educational, professional, civic awards, and recognition for public service:
Zories Only - SBDC Doyon Morato - Guam Women's Chamber of Commerce

PROFESSIONAL INVOLVEMENT

List involvement on a local/national/international level. List organizations, activities participated in, and offices held:
Member, Guam Contractors Association, Small Business Committee Founding Charter Member, National Association of Women in Construction Guam Chapter Member, Guam Chamber of Commerce Member, SAME (Society of American Military Engineers) Guam Post Member, SBDC Women In Business Network

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COMMUNITY / CIVIC INVOLVEMENT

List organizations, activities participated in, and offices held:
Founding Board Member, Guam Women's Chamber of Commerce, 2013 - 2016 -Hightide Women's Summit, Chair 2016 -Education Committee, Chair 2013-2014 -Annual Golf Tournament, Co-chair/Committee 2013-2014 -Marketing and Design services Founding Board Member/Secretary, Guam Family Justice Center Alliance, 2015 - Present Charitable marketing/design services to various organizations including GMHVA, Guam

PUBLICATIONS AND PRESENTATIONS

List any published articles, papers delivered at professional meetings, etc.:
Presenter at: Guam Museum Foundation Guam Women's Chamber of Commerce University of Guam

MILITARY SERVICE (Please attach Form DD-214)

BRANCH	*DATES OF SERVICE*	*RANK AT DISCHARGE*	*TYPE OF DISCHARGE*
None			

OTHER INFORMATION

(1) Have you ever been found guilty of a felony in any court, whether within or without the United States?

Yes ☐ **No** ☑ **If so, please specify in detail:** _____

Address of the Court: _____

Date(s) of Conviction: _____

Specific Infraction Committed: _____

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(2) Have you ever been declared mentally incompetent by any court, whether within or without the United States?

Yes ☐ **No** ☑ **If so, please specify in detail the reasons and facts related to such declaration:**

_____

_____

_____

_____

_____

(3) Have you ever been found not guilty or not punishable in any criminal proceedings by reason of insanity?

Yes ☐ **No** ☑

(4) Have you ever been confined to a mental institution for any reason?

Yes ☐ **No** ☑ **If so, please specify in why the appointing authority believes you that you are not suffering from any mental illness or affliction:**

_____

_____

_____

_____

_____

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LOURDES A. LEON GUERRERO
Governor

JOSHUA F. TENORIO
Lieutenant Governor

OFFICE OF THE GOVERNOR OF GUAM

Statement of Financial Interests

(Required by 4 G.C.A. §13104.1)

TO: The Honorable Lourdes A. Leon Guerrero
Governor of Guam
Ricardo J. Bordallo Governor's Complex
Adelup, Guam 96910

FROM: Doyon Ahn Morato

☐ I have no financial interest in any business

☑ I do have interest(s) in the following business(es):

NAME AND ADDRESS OF BUSINESS INTEREST	TYPE AND AMOUNT OF INTEREST
Zories Only	Sole Proprietor
D-designs	Sole Proprietor

Signature

5/7/2019
Date

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AFFIDAVIT / DECLARATION UNDER PENALTY OF PERJURY

I, the undersigned, do hereby depose and say that: (1) I have read and reviewed the information contained in the attached Appointment/Nomination letter from the Governor of Guam; (2) that the matters contained in the Appointment/Nomination letter, together with all attachments thereto, are true and correct and that I am competent to testify to said matters; and (3) that this Declaration is made for the purpose of complying with the requirements of 4 G.C.A. Section 2103.5.

I declare under penalty of perjury under the laws of Guam (4 G.C.A. Section 4308) that the foregoing is true and correct.

Doyon Ahn Morato

Print Name and Signature

5/7/2019

Date

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Government of Guam
GUAM POLICE DEPARTMENT
RECORDS & IDENTIFICATION SECTION
P.O. Box 23909
Guam Main Facility, Guam 96921

May 2, 2019

SUBJECT: CRIMINAL HISTORY RECORD

NAME:	**Doyon Ahn MORATO**
DATE OF BIRTH: [redacted]	**FINGERPRINT#:** [redacted]
■	**The individual has no record of criminal conviction(s) in the Guam Police Department files that are subject to Guam law.**

******************NOTHING FOLLOWS*******************

THIS INFORMATION MAY BE LIMITED TO A LOCAL CRIMINAL OFFENSE ONLY AND IS NOT INTENDED FOR USE FOR ANY LOCAL, STATE, OR FEDERAL LAW ENFORCEMENT AGENCY.

By Direction: katm

STEPHEN C. IGNACIO
Chief of Police

The absence of an original GUAM POLICE seal invalidates this police clearance.
REVISED 04/26/19

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SUPERIOR COURT OF GUAM

Guam Judicial Center • 120 West O'Brien Drive • Hagatña, Guam 96910

Telephone (671) 475-3370/475-3449
Fax (671) 472-2856

DANIELLE T. ROSETE
Clerk of Court

Name: DOYON A. MORATO

SS#: ID# [redacted] Date of Birth: [redacted]

CERTIFICATE OF SEARCH

The undersigned Clerk hereby certifies the following results of a diligent search of the records of this Court:

Criminal Cases:			**Civil Cases:**		
A.	[X]	No Case Found	A.	[ ]	No Case Found
B.	1.	Criminal Case No.	B.	1.	Civil Case No.
	2.	Criminal Case No.		2.	Civil Case No.
	3.	Criminal Case No.		3.	Civil Case No.
	4.	Criminal Case No.		4.	Civil Case No.
	5.	Criminal Case No.		5.	Civil Case No.
	Criminal Record:	Page 1 of 1		Civil Record:	Page 1 of 1

Request for further information may be addressed at the Records Division of the Superior Court of Guam, Guam Judicial Center, 120 West O'Brien Drive, Hagatña, Guam. Hours of operation are Monday – Friday, 8:00 a.m. to 5:00 p.m. Closed Saturday, Sunday and local/federal holidays. Court Clearances are Non-Refundable.

Dated: 05/02/2019

DANIELLE T. ROSETE
Clerk of Court

BY: CARLENE C. SANTOS
Deputy Clerk

Prepared By: ICT

The absence of an original Court Seal invalidates this document

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Doyon Ahn Morato

[redacted]

SKILLS + EXPERTISE

- Business Development & Management
- Marketing and Design
- Event Coordination & Planning
- Networking and Presentation
- Local and Federal Government Bidding and Contracting Experience
- Fluent in Korean / Conversant in French
- Applications & Programs: Adobe Creative Suite, Microsoft Office

PROFESSIONAL EXPERIENCE

OPERATIONS MANAGER

North Wind Group - Silver Mountain Construction, Guam 2019 - Present

- Develop new and existing contacts, manage partner relationships, help identify leads and build business development opportunities.
- Manage local office and facilitate the growth of the company into the Pacific region.
- Provide support to corporate and regional offices for business and administrative needs, contract proposals, bidding process, partner and vendor sourcing.

FOUNDER and CEO

Zories Only, Guam 2009 - Present

- Organized and started a manufacturing company from concept to profitable.
- Set budgets and sales targets, manage sales, revenue, cash flow, billing and AR/AP.
- Source and procure quality products, negotiate pricing, develop shipping logistics, create inventory management and merchandising systems.
- Manage the design, manufacturing and delivery of products from concept to print.

D-Designs, Guam 2009 - 2019

- Provide expert marketing services and designs for corporate clients and businesses specializing in full service solutions to include corporate and brand identity, advertising and print collateral, website development, copy writing, motion graphics, video, social media and printing solutions.
- Design, edit and enhance applications, presentations and bids submitted to Government Agencies.
- Manage media buying and scheduling for clients; coordinate interviews and event coverage; draft press releases, radio and tv scripts.

BUSINESS DEVELOPMENT MANAGER & CONSULTANT

Tudor Construction Co., Inc., Guam 2008-2015

- Supported and facilitated business development opportunities with local, U.S. and Asian companies.
- Positioned the company for local and federal contracting opportunities by attaining and applying for certifications such as HUBZone and 8(a), and setting up necessary Federal accounts and registrations (SAM, SBA, DUNS, NAICS) to qualify for bids and contracts.
- Facilitated and supported the establishment, negotiation and coordination of Joint Ventures with Korean, Okinawan and U.S. companies and serving as liaison to Government of Guam agencies.
- Served as liaison between Metawater Co. (Okinawa) and the Government of Guam that led to a Trade Mission to Okinawa.
- Expanded the company's network through industry forums, conferences, workshops and networking events.

MARKETING DIRECTOR

Captain Real Estate Group, Guam 2007-2008

- Set up new brokerage firm's office and developed corporate identity and marketing collateral.
- Managed, coordinated and identified marketing and advertising needs for company's three divisions creating real estate presentation packets and implementing the company's first e-marketing system and monthly e-newsletter.

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- Assistant to President on major real estate deals and projects.
- Instrumental in the coordination and management of company's 4th Micronesia Real Estate Investment Conference and responsible for all media and vendor relations.
- Acquired Real Estate license and assisted with commercial Appraisal projects.

BUSINESS DEVELOPMENT MANAGER
Glimpses Advertising, Guam 2006-2007

- Developed creative strategies and marketing campaigns for one of the largest regional publishers to acquire new business and grow existing accounts.
- Managed accounts and worked directly with clients and vendors to ensure quality results, budget efficiency and deadline management.
- Served as project manager and creative director for competitive "Bid for Agency" and "Special Bids" that required coordination of all departments to ensure successful concept, creative and execution. New project acquisitions included Budweiser, Shell and Northwest Airlines (Delta).
- Started teaming initiatives between media outlets, customers and vendors. Built trust with interested parties, identified client needs and negotiated pricing and time-lines. Created new business leads and follow-on opportunities for vendors.

CORPORATE BRAND DESIGNER
Feit Electric, Los Angeles, California 2003-2006

- Responsible for innovative brand imaging and sales presentation materials that successfully contributed to opening new accounts and expanding product offerings in national retailers such as Home Depot, Lowe's and Costco.
- Created marketing collateral and sales literature for trade shows, store displays and publications.
- Increased sales by targeting the micro market of niche clients and developed private label offerings.
- Acquired private label contracts by targeting the market niche of client and strategically promoting product with effective design and copy points.

SENIOR ART DIRECTOR
INHOUSE Creative, Inc., Guam 2000-2003

- Provided creative direction and assistance in the development of high-impact, integrated campaigns on accounts such as the launch of 76 Gasoline and Circle K stations of South Pacific Petroleum Corporation, Coors Brewing Company, Continental Airlines and others.
- Designed and executed multiple projects simultaneously from concept to completion.
- Managed accounts, supervised and trained graphic designers.

COMMUNITY RELATIONS & ORGANIZATIONS

- **Guam Women's Chamber of Commerce,** Founding Board Member (2013-2016)
  - Event Chair and Co-Organizer, **'GWCC Hightide Women's Summit'** (2017)
  - Co-Chair, **GWCC Annual Golf Tournament** (2013 & 2014)
- **Guam Chamber of Commerce**
- **Guam Contractors Association,** Small Business Committee
- **National Association of Women in Construction Guam Chapter,** Founding Charter Member
- **SAME (Society of American Military Engineers) Guam Post**
- **Guam Family Justice Center Alliance,** Board Member and Secretary (2015-present)
- **SBDC Women in Business Network**

EDUCATION

- Tufts University, Massachusetts 1993-1997
  Art History/Architectural History
- St. John's High School, Guam 1989-1993
- New York University (Paris) 1996
  Studies: French, Art/Architectural History
- University of Paris 1996
  Studies: Architectural History