clerks@guamlegislature.org

From: Speaker's Office <speaker@guamlegislature.org>
Sent: Monday, December 14, 2020 8:49 AM
To: Clerks Office
Cc: Rennae Meno
Subject: M&C Fwd: Monthly Board of Directors Meeting Minutes for July 30 & Aug. 27, 2020
Attachments: SPEAKER - MONTHLY BOD MTG MINS. JULY 30, AUG 27, 2020.pdf; GIAA Regular Mtg - July 30, 2020 - Attachments.pdf; GIAA Regular Mtg - August 27, 2020 - Attachments.pdf

12/11/20	4:29 PM	12/11/20	Documents for Monthly Board of Directors Regular Meeting held on July 30 & August 27, 2020.*	A.B. Won Pat International Airport Authority	35GL-20-2509

Sinseru yan Minagåhet,

Office of the Speaker • Tina Rose Muña Barnes
Committee on Public Accountability, Human Resources & the Guam Buildup

35th Guam Legislature
I Mina'trentai Singko na Liheslaturan Guåhan

Guam Congress Building | 163 Chalan Santo Papa | Hagatna, GU 96910
T: (671) 477-2520/1
speaker@guamlegislature.org

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Gumai pribilehu yan konfedensia este siha na mensåhi. Solo espesiåtmente para hågu ma entensioña pat ma aturisa para unrisibi. Sen prubidu kumu ti un ma aturisa para manribisa, na'setbe, pat mandespåtcha. Yanggen lachi rinisibu-mu nu este na mensåhi , put fabot ago' guatu gi I numa'huyong gi as speaker@guamlegislature.org yan despues destrosa todu siha I kopian mensåhi. Si Yu'os ma'åse'.

---------- Forwarded message ---------
From: **GIAA Official** <official@guamairport.net>
Date: Fri, Dec 11, 2020 at 4:29 PM
Subject: Monthly Board of Directors Meeting Minutes for July 30 & Aug. 27, 2020
To: speaker@guamlegislature.org <speaker@guamlegislature.org>

Hafa Adai,

Please review attached Monthly Board of Directors Meeting Minutes for July 30 & August 27, 2020.

Thank you and Stay Safe!

Respectfully,
Teesha Unsiog

P.O. Box 8770, Tamuning, Guam 96931
355 Chalan Pasaheru, Tamuning, Guam 96913
TEL (671) 646-0300 FAX (671) 646-8823
www.guamairport.com

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Email: official@guamairport.net

December 11, 2020

VIA EMAIL: speaker@guamlegislature.org

The Honorable Tina Rose Muña-Barnes
Speaker
35th Guam Legislature
163 Chalan Santo Papa
Hagatna, Guam 96913

REFERENCE: MONTHLY BOARD OF DIRECTORS MEETING MINUTES FOR JULY 30, 2020 & AUGUST 27, 2020

Hafa Adai, Madam Speaker:

Transmitted herewith is the A.B. Won Pat International Airport Authority, Guam (GIAA) Board of Directors' meeting minutes held on Thursday, July 30, 2020, and Thursday, August 27, 2020.

Should you have any questions, please contact our office at 646-0300.

Sinseramente,

John M. Quinata
Executive Manager

Attachments

cc: GIAA Acct. / Admin

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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, July 30, 2020, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1 CALL TO ORDER AND ATTENDANCE

The July 30, 2020 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:02 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:	**Offices or positions:**
Brian J. Bamba	Chairman
Gurvinder Sobti	Vice Chairman
Donald I. Weakley	Board Secretary
Lucy M. Alcorn	
Zenon E. Belanger	
Doyon A. Morato	
Rosie R. Tainatongo*	

Directors Absent:

GIAA Officials:	
John M. Quinata	Executive Manager
Artemio Hernandez, Ph.D.	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Edward Muna	Operations Superintendent
Vince Naputi	Chief, Airport Police
Raymond Mantanona	Chief, ARFF
Ken McDonald	P&F Superintendent
Rolenda Faasuamalie	Airport Marketing
Henry Cruz	Supply Management Administrator
Anita Arriola, Esq.	GIAA Legal Counsel
Phillip Torres, Esq.	GIAA Conflicts Counsel
Frank R. Santos	GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Executive Manager Quinata announced his recommendation on amending the agenda based on a confirmation hearing for three (3) Board members. The proposed agenda would include the following changes: Proceed with agenda items two (2) to five (5); move to items seven (7) and eight (8); recess to prepare members for the confirmation hearing at 4:00 p.m.; return to regular session and proceed with agenda items six (6), followed by nine (9) to eleven (11).

Motion to approve the agenda as presented duly made by Director Alcorn, seconded by Vice Chairman Sobti; motion unanimously passed.

Resolution No. 20-56

The Board hereby amends the agenda to proceed with agenda items two (2) to five (5); move to items seven (7) and eight (8); recess to prepare members for the confirmation hearing at 4:00 p.m.; return to regular session and proceed with agenda items six (6), followed by nine (9) to eleven (11).

3. APPROVAL OF MINUTES

A June 26, 2020 - Regular Meeting

On motion duly made by Director Weakley, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 20-57

The Board hereby approves the minutes of the June 26, 2020 regular meeting, subject to corrections.

* At this time Director Tainatongo arrives at the meeting.

4. CORRESPONDENCE

There was no correspondence to report.

5. OLD BUSINESS

There was no Old Business to present.

6. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIP's and Regulatory updates. Included with the report was an update relative to COVID-19.

At this time Chairman Bamba announced that the Board will recess to participate in the Legislative Confirmation Hearing, on motion duly made by Director Tainatongo, seconded by Director Belanger, and unanimously approved. The Board recessed at 3:31 p.m.

The Board reconvened regular session at 4:44 p.m.

Executive Manager Quinata continued with the Executive Manager's report. Discussion ensued relative to resources available due to COVID-19.

Vice Chairman Sobti took this time to thank the Executive Manager for his dedication to the Airport during these unprecedented times.

Discussion followed relative to cargo operations for GIAA.

Executive Manager Quinata announced that a meeting is scheduled with the Airlines in order to get feedback relative to the draft FY2021 budget. Chairman Bamba added that the Board Finance Committee has met to discuss the draft budget, and will meet again after the meeting with the Airlines. The Board members will be briefed separately on the draft budget and Airlines feedback.

7. REPORT OF THE COMPTROLLER

Mr. John A. Rios, Comptroller reported on the revenues and expenses of the Authority as of **June 30, 2020**. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-33.5%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-27.1%** and **-49.6%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-9.4%**. Year-to-date Total Operating Revenues Actual of **$40.6M** is **-28.7%** below the budget estimate of **$57.0M**. Year-to-date Total Operating Expenses are below budget by **-18.5%**. Components of this line item include a **-5.9%** decrease in Personnel Service, a **-21.5%** decrease in Contractual Services, a **-68.6%** decrease in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **$7.5M** reflects a decrease of **-54.0%** over the year-to-date budgeted amount of **$16.4M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **2.29** versus the requirement of **1.25.**

Chairman Bamba requested that the Comptroller confirm the debt service coverage for the month of June.

Director Weakley inquired on the 15% reduction on expenses. The Comptroller replied that the reduction was only on contractual and equipment, GIAA could not provide reductions on Personnel.

Director Morato inquired if any tenants have inquired on further relief. Executive Manager Quinata, advised the Board that Airlines and Lotte Duty Free have inquired on the direction for the next three (3) months. Management is considering options and possibly looking at a month to month option, as opposed to the three (3) month relief. Discussion followed on areas where costs can be reduced, and ways to increase revenue.

Executive Manager Quinata announced that the Deputy Executive Manager will excuse himself from the Board meeting to attend a meeting at Civil Service Commission where he will represent the Airport.

8. NEW BUSINESS

A Project Contract Modifications

The next item on the agenda was change order no. 14 relative to the International Arrivals Corridor (IAC) project. The change order is in the amount of $1,465,000.00 for glazed aluminum curtain walls at the Airline Club and Sterile Corridor. Structural Engineers determined that additional seismic upgrades are required. Change order has been reviewed by Designer of Record and Construction Manager, who are recommending approval. Negotiations have reduced the change order amount from $1,565,296.00.

After further discussion, on motion duly made by Director Belanger, seconded by Director Morato, the following resolution was unanimously approved:

Resolution No. 20-58

The Board hereby approves Change Order No. 14 for the Terminal Building Structural Upgrade and Concourse Isolation Project in the amount of $1,465,000.00, as presented.

Director Belanger took this time to update the Board on recent meetings the Board CIP Committee has had. On July 27, 2020 the Committee met Black Construction to discuss the contract and will then meet with the Construction Management firm, KHLG in the hopes to get both firms working together. Black Construction is asking for more assistance with the PCAS. Director Belanger gave the Board a brief update on upcoming work to be done. Discussion followed relative to the idea of a Global agreement, with Director Belanger announcing that would mean one amount to cover everything, no more change orders.

In order to move forward, Director Belanger proposed a motion, stating, to be more effective and efficient, the Board CIP Committee proposes that the Board of Directors delegate the review and vetting of contract modifications for any Airport CIP project. Modifications include work orders, change orders, and supplemental agreements. This will assist the project team and contracting officer in facilitating these modifications. The CIP Committee's actions will be noted in a written synopsis to each Board member prior to a subsequent regular Board of Directors meeting.

This will be for all CIP projects. Discussion went back to the global agreement, with Director Belanger announcing that amount of the agreement may take up to two (2) weeks.

Director Alcorn inquired on the approval of change orders and if the Board will still approve. Director Belanger replied that work has been delayed due to change orders not being reviewed and approved in a timely manner. Legal Counsel inquired if that is the duties of the construction manager. Director Belanger replied that the current construction manager has been overwhelmed with all of the change orders. Discussion followed.

After further discussion, on motion duly made by Director Belanger, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 20-59

The Board hereby approves the delegation of the review and vetting of contract modifications for any Airport CIP project to the Board CIP Committee. Modifications include work orders, change orders, and supplemental agreements. The CIP Committee's actions will be noted in a written synopsis to each Board member prior to a subsequent regular Board of Directors meeting.

Chairman Bamba announced that he is very pleased with the CIP Committee being so engaged.

At this time Executive Manager Quinata announced that there was an additional item requiring Board action. Relative to the contract for the former legal counsel. Calvo Fisher & Jacobs (CFJ) contract expired on March 22, 2020. From March 22, 2020 until the time that the Airport officially hired Arriola Law Firm, CFJ was still providing services. Conflicts Counsel, Phillip Torres, Esq. presented a Settlement of Mutual Release, which is over the Executive Managers spending authority. The amount of CFJ's claim was $126,746.99, after negotiations, the amount of the Settlement and Mutual Release is $110,545.85.

Chairman Brian Bamba, Vice Chairman Sobti and Legal Counsel, Anita Arriola recused themselves due to conflicts of interest.

Director Donald Weakley presides over the meeting.

Executive Manager Quinata advised the Board that the actual amount that GIAA will end up paying is $91,000.00 due to Lotte Duty Free reimbursing $18,739.00.

Director Morato asked if Management was aware of the invoices when they were coming in during this time. Executive Manager Quinata replied yes.

After further discussion, on motion duly made by Director Morato, seconded by Acting Chairman Weakley, the following resolution was unanimously approved:

Resolution No. 20-60

The Board hereby approves Calvo Fisher & Jacob's Settlement and Mutual Release in the amount of $110,545.85.

Chairman Brian Bamba, Vice Chairman Sobti and Legal Counsel, Anita Arriola return to the conference room.

9. EXECUTIVE SESSION

Upon written recommendation of counsel, on motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, and unanimously approved, the Board recessed to convene into Executive Session at 6:01 p.m.

The Board convened into Executive Session at 6:06 p.m. to discuss personnel matters. Attending Executive Session were Directors Bamba, Sobti, Weakley, Alcorn, Belanger, Morato and Tainatongo, Executive Manager Quinata, and Legal Counsel, Anita Arriola.

Executive Session adjourned at 7:18 p.m., at which time the Board reconvened regular session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Chairman Bamba, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 7:18 p.m.

Dated this 16th, day of October, 2020.

Brian J. Bamba
Chairman

Attest:

Donald I. Weakley
Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

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BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, July 30, 2020
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice
First Notice:
Pacific Daily News – July 23, 2020
Notice to Media – July 23, 2020

Second Notice:
Pacific Daily News – July 28, 2020
Notice to Media – July 28, 2020

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
   - **A.** June 26, 2020 Regular Meeting
4. Correspondence
5. Old Business
6. New Business
   - **A.** Project Contract Modifications
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment

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A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Thursday, July 30, 2020
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	PRINT NAME	COMPANY/AGENCY
1.	FRANK SANTOS	TMG
2.	Phillip TORRES	TLG
3.	Henry C.	GIAA
4.	Artemio Hernandez	GIAA
5.	Jean Arriola	GIAA
6.	Emmma	GIAA
7.	Ken McDonald	GIAA
8.	Ray Mantanona	ARTF
9.	VINCE NAPUTI	GIAA
10.	VICTOR J. CRUZ	GIAA
11.	J. G. Jarellano	PWO
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GOOD: 3 Lines, 7 Consecutive Days.....$57.00
BETTER: 3 Lines, 10 Consecutive Days.....$73.00

AUTOMOTIVE PACKAGES
• Automotive • Trucks • Bikes • Boats • Motorcycles
Conditions/Restrictions: One vehicle per ad
Ad format: Make, Model, Year.
GOOD: 3 Lines, 7 Consecutive Days.....$58.00
BETTER: 3 Lines, 10 Consecutive Days.....$68.50
BEST: 4 Lines, 14 Consecutive Days.....$79.00

SUPER DEALS
Personal Items below $500 in total value
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BEST: 3 Lines, 14 Consecutive Days.....$40.00
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Ad format: Village, Date, Time
Garage Sale: Private residence
Rummage: School or Non-profit organization
GOOD: 3 Lines, 3 Consecutive Days.....$24.50
BETTER: 3 Lines, 7 Consecutive Days.....$33.00

PETS
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The Honorable **Lourdes A. Leon Guerrero** Governor
The Honorable **Joshua F. Tenorio** Lt.Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, July 30, 2020 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss personnel matters. In light of COVID19 public health emergency, GIAA will adhere to social distancing orders. For those who wish to participate telephonically, please call 642-4717 or email arios@guamairport.net for further information. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

(This ad paid for by GIAA)

GUAM CCU
Joseph T. Duenas
Chairman

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John M. Benavente, P.E.
General Manager

FINAL ADVERTISEMENT

INVITATION FOR BID

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GPA-048-20	07/30/2020	2:00 P.M.	Air Conditioning Units, Various Sizes (New)

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RAY CRUZ HADDOCK, ESQ.
PACIFIC LAW PROFESSIONALS, PLLC
277 Chalan Santo Papa
Hagåtña, Guam 96910
Telephone: 671-477-0000
Facsimile: 671-477-0001
mail@paclawpro.com
Attorneys for Petitioner

IN THE SUPERIOR COURT OF GUAM

IN THE MATTER OF THE ESTATE OF SALVATORE G.T. SGAMBELLURI, Deceased.

Probate Case No. PR0064-19

NOTICE OF CREDITORS

Notice is given by the undersigned, Ray Cruz Haddock, Administrator of the Estate of SALVATORE G.T. SGAMBELLURI, deceased, to the creditors of, and all persons having claims against the said estate or against said decedent, that within (60) days after the first publication of this notice, they either file their claims in the office of the Clerk of the Superior Court of Guam, or exhibit them with the necessary vouchers to the said Ray Cruz Haddock, at PACIFIC LAW PROFESSIONALS, PLLC 277 Chalan Santo Papa Hagatna, Guam 96910, the same being the place for the transaction of the business of said Estate.

Dated: July 15, 2020.

/s/ Ray Cruz Haddock
Administrator

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Conditions/Restrictions: *Roommate a person who shares a room or apartment with another or others.
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PRIVATE PARTY PLEASERS

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BETTER: 3 Lines, 10 Consecutive Days.....$43.50
BEST: 3 Lines, 14 Consecutive Days.....$54.00
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GOOD: 3 Lines, 7 Consecutive Days.....$59.00
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BEST: 3 Lines, 14 Consecutive Days.....$80.00
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• Fundraising • Rummage • Yard Sale
Conditions/Restrictions: 3 Consecutive Days
Ad format: Village, Date, Time
Garage Sale: Private residence
Rummage: School or Non-profit organization
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BETTER: 3 Lines, 7 Consecutive Days.....$33.00

PETS

GOOD: 3 Lines, 3 Consecutive Days.....$24.50
BETTER: 3 Lines, 10 Consecutive Days.....$33.00
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BOLT ACTION 243 Cal Ruger with Scope, Ammo & ***SOLD**SOLD**SOLD***
USED Aluminum Shutters, w/Rails, 8 Windows 4x4, 2 Windoes 3x3, 2 Doors ***SOLD**SOLD**SOLD***

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The Honorable **Lourdes A. Leon Guerrero** Governor
The Honorable **Joshua F. Tenorio** Lt.Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, July 30, 2020 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss personnel matters. In light of COVID19 public health emergency, GIAA will adhere to social distancing orders. For those who wish to participate telephonically, please call 642-4717 or email arios@guamairport.net for further information. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

(This ad paid for by GIAA)

GUAM CCU
Joseph T. Duenas
Chairman

GUAM POWER AUTHORITY

ATURIDÅT ILEKTRESEDÅT GUAHAN
P.O. BOX 2977
HAGÅTNA, GUAM U.S.A. 96932-2977
Telephone Nos. (671) 648-3054/55
or Facsimile (671) 648-3165

John M. Benavente, P.E.
General Manager

INVITATION FOR BID

This notice is paid for by the GUAM POWER AUTHORITY BOND AND CIP FUNDS
Public Law 26-12

BID NO.:	DUE DATE:	TIME:	DESCRIPTION:
GPA-047-20	08/12/2020	2:00 P.M.	Fault Recorders (Bond)
GPA-049-20	08/12/2020	2:30 P.M.	Generator Protection Relays (Bond)
GPA-063-20	08/13/2020	2:00 P.M.	New 2020 4x4 Small/Medium Trucks (CIP)

Bid packages may be picked up at the GPA Procurement Office, 1ST Floor, Gloria B. Nelson Public Service Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with GPA's Procurement Division to be able to participate in the bid. Please call our office at 1 (671) 648-3054 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's web site at http://guampowerauthority.com/gpa_authority/procurement/gpa_current_rfps.php#.

IN THE SUPERIOR COURT OF GUAM

IN THE MATTER OF THE ESTATE OF FE DE ROSAS CARAIG, Decedent(s).

Case No. PR0053-20.

NOTICE OF REMOTE HEARING FOR PETITION FOR LETTERS OF ADMIISTRATION AND FOR CONFIRMATION OF SALE OF ESTATE REAL PROPERTY

Petitioner, Christopher Lyndon O'Connor, has filed a Petition for Letters of Administration and for Confirmation of Sale of Estate Real Property. Please reference the Petition for further particulars. The petition will be heard by online remote appearance on **August 10, 2020** at **(9:00 a.m. (CST)** To attend or to participate in the hearing, go to https: //guamcourts-org.zoom.us/join and enter Meeting **ID: 886 2928 6773** and Password: **299792.**
You may also call in for the hearing; to do so, find your local number at https://guamcourts.zoom.us/u/kc5z1VgK7. For connectivity issues, you may also contact Kristina Blaz at 475-3250. If interested persons object to the Petition, they must tile their objections in advance of the hearing with the Clerk of Court.

Dated: July 15, 2020.

/s/ Brianne Marie G. Balbas
Courtroom/Chamber Clerk,
Superior Court of Guam

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Friday, June 26, 2020, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The June 26, 2020 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:04 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:	**Offices or positions:**
Brian J. Bamba (Via VTC)	Chairman
Gurvinder Sobti (Via VTC)	Vice Chairman
Donald I. Weakley	Board Secretary
Lucy M. Alcorn (Via VTC)	
Doyon A. Morato (Via VTC)	
Rosie R. Tainatongo	

Directors Absent:
Zenon E. Belanger (Excused)

GIAA Officials:	
John M. Quinata	Executive Manager, Acting
Jean M. Arriola	Airport Services Manager
Edward Muna	Air Terminal Manager, Acting
Vince Naputi	Chief, Airport Police
Raymond Mantanona	Chief, ARFF
Ken McDonald	P&F Superintendent
Antoniette Bautista	Accounting Supervisor
Victor Cruz	Engineering Supervisor
Rolenda Faasuamalie	Airport Marketing
Henry Cruz	Supply Management Administrator
Anita Arriola, Esq.	GIAA Legal Counsel
Phillip Torres, Esq.	GIAA Conflicts Counsel
Frank R. Santos	GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

Chairman Bamba took this time to introduce GIAA's new legal counsel, Arriola Law Firm. Present in the conference room was Attorney, Anita Arriola. Ms. Arriola announced that the firm was happy to be representing such a great agency, and went on to introduce Attorneys

Nicole Cruz, Jay Arriola, and William Brennan, appearing via Zoom video teleconference. Chairman Bamba announced that the three attorneys appearing via Zoom will exit the meeting and that he appreciated them calling in.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed.

3. APPROVAL OF MINUTES

A. June 2, 2020 - Regular Meeting
B. June 15, 2020 - Special Meeting
C. June 18, 2020 - Reconvened Meeting

On motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously passed via roll vote:

Resolution No. 20-48

The Board hereby approves the minutes of the June 2, 2020 regular meeting, June 15, 2020 special meeting and June 18, 2020 reconvened meeting, subject to corrections by legal counsel.

4. CORRESPONDENCE

A. Letter from GIAA Executive Manager - Resignation

Chairman Bamba announced thatExecutive Manager, Thomas C. Ada had submitted his resignation on June 22, 2020, as the Executive Manager, effective Tuesday, June 23, 2020.

The Board members expressed their gratitude to Mr. Ada and wished him well, with Chairman Bamba stating he will be missed, that Mr. Ada felt the Airport was in good hands.

5. OLD BUSINESS

A. Approval of Award for Legal Services - RFP No. RFP-003-FY20

The next item on the agenda was the award for Legal Services under RFP No. RFP-003-FY20.

Chairman Bamba announced that he would like to recuse himself from this portion of the meeting due to a previously declared conflict of interest with the firm to be discussed, and asked that Vice Chairman Sobti preside over the meeting.

Vice Chairman Sobti announced that he would also like to recuse himself from the next portion of the meeting due to a conflict of interest with the firm to be discussed and asked that Board Secretary, Donald Weakley preside over the meeting.

Legal Counsel, Anita Arriola, informed the Board that she will recuse herself from the next portion of the meeting due to conflict of interest and exited the Board conference room.

Chairman Bamba and Vice Chairman Sobti were placed in a waiting room.

Acting Chairman Donald Weakley now presides over the meeting. It was confirmed that with the recusals there remained a quorum of four (4) directors.

Mr. Henry Cruz, Supply Management Administrator presented the RFP. GIAA had previously awarded a contract to the highest ranked Offerer, Offerer 'A' for the referenced RFP, at the June 2, 2020 regular Board meeting. Mr. Cruz announced that further Board action is requested to approve the award for Legal Services to the second highest ranked Offerer, Offerer 'B'. Pursuant to the RFP, GIAA reserves the right to award to one or more firms, based on the qualification rankings. Background information on the referenced RFP was provided in the Board packets, including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Mr. Cruz also announced that terms and agreed pricing is also in the Board's packets for reference.

The term of the contract is for a period of two (2) years with additional three (3) one (1) year option years to be exercised at the sole discretion of GIAA, not to exceed a total contract period of five (5) years and subject to the availability of funding. The said contract will be funded under the Administration Division's O&M Budget.

Acting Chairman Weakley inquired on the rates for the firm's attorneys, and if they remain the same. Mr. Cruz replied that all attorneys' rates remain the same except for one, Attorney Janalynn C. Damian.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 20-49

The Board hereby approves the ranking results as presented and the contract award to Offeror 'B' for Legal Services - RFP No. RFP-003-FY20, as presented, subject to Management's negotiation of fair and reasonable fees, subject to review and approval by the Office of the Attorney General of Guam.

Offeror 'B' is Calvo Fisher & Jacob, LLC.

Chairman Bamba and Vice Chairman Sobti re-enter the meeting from the Zoom waiting room. Legal Counsel Anita Arriola returns to the Conference room.

6. NEW BUSINESS

A. Board Appointment and Compensation - Executive Manager

The first item discussed was the appointment of a new Executive Manager. Chairman Bamba announced that he would like to recommend the appointment of Mr. John M. Quinata to the position of Executive Manager of the A.B. Won Pat International Airport Authority, Guam.

After further discussion, on motion duly made by Chairman Bamba, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 20-50

The Board hereby approves the appointment of Mr. John M. Quinata to the position of Executive Manager of the A.B. Won Pat International Airport Authority, Guam.

The Board and Management congratulated Mr. Quinata.

Board action is also required for the compensation of the Executive Manager. Director Weakley announced that the recommended base salary for the Executive Manager is $154,979.00.

Director Alcorn inquired if the recommended base salary is the same as the former Executive Manager's salary. Director Weakley replied yes, the salary amount is the same.

After further discussion, on motion duly made by Director Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 20-51

The Board hereby approves the annual salary of $154,979.00 for Mr. John M. Quinata as the Executive Manager of the A.B. Won Pat International Airport Authority, Guam.

B. Approval of Compensation - Deputy Executive Manager

The next item for Board consideration is the compensation of the newly appointed Deputy Executive Manager, Mr. Artemio 'Ricky' Hernandez. Chairman Bamba asked that Executive Manager Quinata introduce Mr. Hernandez and provide justification for his annual salary recommendation. Executive Manager Quinata provided a brief summary of qualifications, experience and accomplishments, stating that Mr. Hernandez is the current Deputy Administrator at the Guam Economic Development Authority (GEDA), an instructor for Accounting and Public Administration at the University of Guam (UOG), a former Interim Deputy at Department of Public Works, and a former, and the longest serving Director of Finance and Budget at the Guam Legislature. He has a Bachelors and Masters degree in Accounting from UOG, and PHD in Business from Capella University. The Executive Manager added that Mr. Hernandez brings diversity and structure to the Airport team, and with his outstanding financial background, they will work hand in hand to bring GIAA in to the new

norm of conducting Airport business in the days to come. He went on to inform the Board that due to Mr. Hernandez's qualifications and experience, he is recommending the annual salary of $140,066.00. Effective date of employment will be July 6, 2020.

Chairman Bamba announced that he has a lot of respect for Mr. Hernandez and that he will be a great addition to the Airport Management team.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

Resolution No. 20-52

The Board hereby approves the annual salary of $140,066.00 for Mr. Artemio 'Ricky' Hernandez as the Deputy Executive Manager of the A.B. Won Pat International Airport Authority, Guam.

Mr. Hernandez thanked the Executive Manager for his trust and faith, and the Board for their confidence in him. He expressed his excitement in joining the Airport team and his willingness to assist in getting GIAA back to where it was in the early months of 2020. The Board and Management congratulated and welcomed Mr. Hernandez.

C. Approval of Board Resolution: GIAA's Bank Signatories

The next agenda item was a Board resolution to revise GIAA's Bank Signatories. The revisions are the inclusion of John M. Quinata, Executive Manager and Artemio R. A. Hernandez, Deputy Executive Manager.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Morato, the following resolution was unanimously approvedvia roll call vote:

Resolution No. 20-53

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. John M. Quinata, Executive Manager;
2. Artemio Hernandez, Deputy Executive Manager;
3. Brian J. Bamba, Chairman of the Board;
4. Gurvinder Sobti, Vice Chairman of the Board;
5. John A. Rios, Comptroller;
6. Jean M. Arriola, Airport Services Manager; and
7. Antoniette L. Bautista, General Accounting Supervisor

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, or the Comptroller.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

D. Approval of Award for Purchase and Delivery of Airfield Guidance Signs, Waterborne Traffic Paint and Reflective Traffic Beads – IFB No. GIAA-005-FY20

The next item on the agenda was the approval of Award for Purchase and Delivery of Airfield Guidance Signs, Waterborne Traffic Paint and Reflective Traffic Beadsunder IFB No. GIAA-005-FY20. Ms. Jean Arriola provided background information to the Board on the referenced IFB. Fourteen (14) firms/individuals purchased bid packages and four (4) firms submitted a bid before the submission deadline. The four (4) firms were evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud. The bid submittals are as follows:

BIDDER:	**Bid Item No. 1: Airfield Guidance Signs (Total Bid Price)**	**Bid Item No. 2: Waterborne Traffic Paint (Total Bid Price)**	**Bid Item No. 3: Reflective Traffic Beads (Total Bid Price)**
Pacific Rainbow Inc. dba Sherwin Williams Paint	No Bid	**$69,198.00**	**$53,298.00**
Pacific Industrial Coatings	No Bid	$92,900.00	$65,750.00
Full Circle, LLC	**$55,209.73**	$90,925.00	$67,872.75
CRW Trading, Inc.	$62,878.36	$100,961.00	$67,584.50

Management recommends that the Board approve the contract award based on the following:

Item & Description	**Awarded to:**	**Total Amount:**
Item 1: Airfield Guidance Signs	Full Circle, LLC	$55,209.73
Item 2: Waterborne Traffic Paint	Pacific Rainbow, Inc.	$69,198.00
Item 3: Reflective Traffic Beads	Pacific Rainbow, Inc.	$53,298.00
	Total Contract Award:	**$177,705.73**

Upon approval of award, purchase orders will be processed in conformance with the Guam Procurement Law and Regulations. The total contract award for the referenced IFB is $177,705.73. Funding for the awarded purchase orders is available under the Properties and Facilities O&M budget.

Ms. Arriola advised the Board that the contract for the referenced IFB is for an initial term of three (3) years. The contract includes two (2) one (1) year options to be exercised at the sole discretion of GIAA, not to exceed a total contract term of five (5) years. Funding for this contract is available under the Properties and Facilities O&M budget. Discussion ensued on details of the contract.

After further discussion, on motion duly made by Director Weakley, seconded by Director Belanger, the following resolution was unanimously approved via a roll call vote:

Resolution No. 20-54

The Board hereby approves the contract award for Purchase and Delivery of Airfield Guidance Signs, Waterborne Traffic Paint and Reflective Traffic Beadsunder IFB No. GIAA-005-FY20for a total contract award of $177,705.73, as presented, subject to review by legal counsel.

E. Ratification of Quarterly Travel

The quarterly travel report from January to March 2020 was presented to the Board for ratification.

After further discussion, on motion duly made by Director Weakley, seconded by Director Tainatongo, the following resolution was approved via roll call vote:

Resolution No. 20-55

The Board hereby ratifies the FY2020 3rd quarter travel report from January to March 2020, as presented.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIPs and Regulatory updates. Included with the report was an update relative to COVID-19. Brief discussion followed, with Chairman Bamba encouraging testing for those employees that in the front lines, and further asked that Management ensure that there is a response plan in place in the event that an employee tests positive for the virus.

At this time, Director Morato asked that the Board be notified once the second Legal firm, Calvo Fisher & Jacob, LLC's contract is approved by the Attorney General, in order for the Board to get an update on the litigation matters at the next regular Board meeting. Executive Manager replied, once the notification from the Attorney General's Office is received, Management will advise the Board.

8. REPORT OF THE COMPTROLLER

Ms. Antoniette Bautista, Accounting Supervisor reported on the revenues and expenses of the Authority as of **May 31, 2020**. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-27.9%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-4.2%** and **-41.0%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-7.1%**. Year-to-date Total Operating Revenues Actual of **$40.8M** is **-19.3%** below the budget estimate of **$50.6M**. Year-to-date Total Operating Expenses are below budget by **-18.1%**. Components of this line item include a **-5.4%** decrease in Personnel Service, a **-20.1%** decrease in Contractual Services, a **-70.8%** decrease in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **$11.6M** reflects a decrease of **-22.4%** over the year-to-date budgeted amount of **$14.9M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.24** versus the requirement of **1.25.**

Director Morato inquired on a timeline for the funding from the Cares Act. Ms. Bautista replied that it is currently being reviewed, but GIAA is hopeful it will be approved in June. Discussion followed on draw downs.

9. EXECUTIVE SESSION

There was no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Tainatongo, seconded by Director Weakley; motion unanimously passed. The meeting was adjourned at 4:14 p.m.

Dated this _____, day of _____, 2020.

Attest:

Brian J. Bamba
Chairman

Donald I. Weakley
Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

AIRLINE ISSUES

See attached Current Flight Operations and Detail of Suspended Air Services.Further to the information in the attached, United will re-introduce the following on September 8, 2020:

- Daily flight servicing MNL
- 2x daily NGO
- 7x weekly KIX
- 10x weekly NRT
- 4x weekly Koror
- 1x weekly Island Hopper

FACILITY UPDATES

Industry Tour

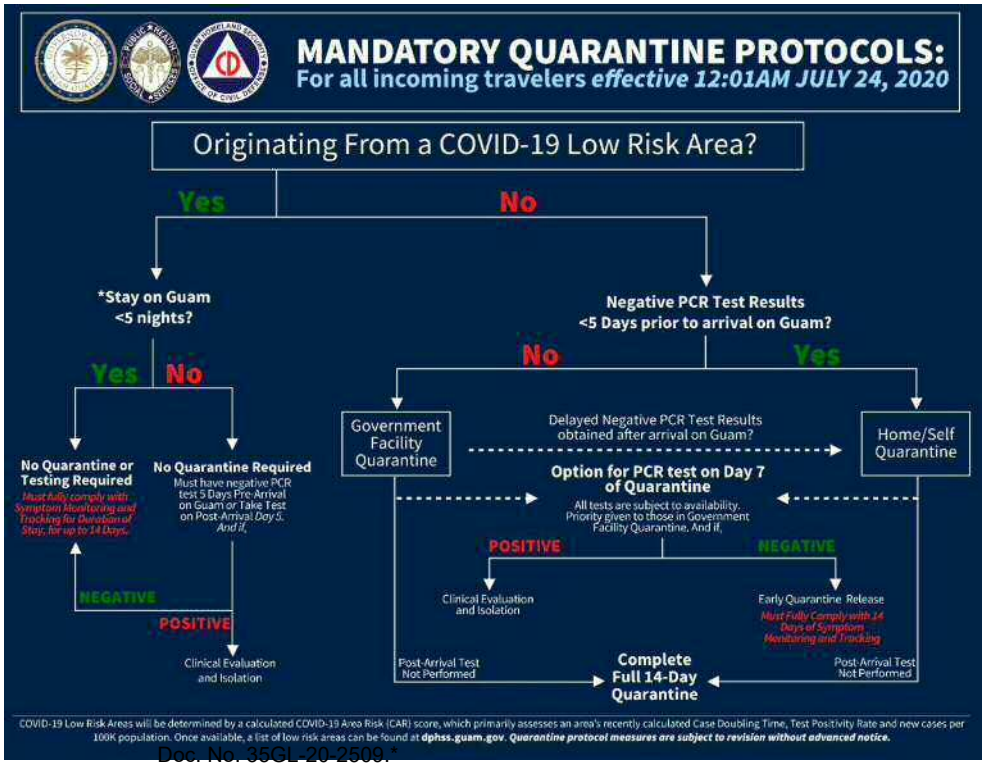
The Airport had showcased its preparedness to industry managers and stakeholders in the United Together for #GUAM event held Tuesday, July 22, 2020. GIAA Team members led tour groups through the full Arrival and Departure processes. Many positive comments have been relayed to airport management, among them, expressions of confidence in the measures and equipment we have put in place in the protection and prevention of viral infection.

"SAFE TRAVEL" Designation

With the implementation of new and enhanced safety measures, the Guam Airport is in receipt of the "Safe Travels" Stamp issued by the World Travel & Tourism Council (WTC). The Guam Airport has met the standard of global protocols that will rebuild trust & confidence with travelers. GVB is currently in pursuit of this designation for the island of Guam as a safe destination with the WTTC.

PCOR 3 &Entry Restrictions

Governor Lou Leon Guerrero declared Guam in PCOR 3 on July 20, 2020. New quarantine measures came into effect on July 24, 2020, following the declaration of PCOR 3. See chart for the new protocols in place:



FINANCIAL UPDATES

FY 2021 Budget Process

Airlines have been issued the proposed FY 2020 budget for review and comment. A meeting will be held to discuss the proposed budget on Friday, July 30, 2020 @ 10AM.

FY 2019 Citizen Centric Report

GIAA's Citizen Centric Report has been published,and attached for your reference. This report is required annually under PL 30-127 to be transmitted to the Office of Public Accountability (OPA) and the Guam Legislature, and uploaded onto the Airport's website after fiscal year audits are published by the OPA.

REGULATORY ISSUES

FAR Part 139 Full Scale Exercise/Drill

Preparation is underway for the Triennial Full-Scale Exercise as required by FAR Part 139 for all airport operators. For this exercise, all responding agencies will play/act their role in responding to an emergency at the Airport. Responders include GPD, GMH, GFD, Naval Hospital, DPHSS, PAG, American Red Cross, Mental Health, Federal firefighters, and other entities. A signatory airline will play the role of the aircraft operator in the scenario. Tentative dates are being discussed with participants, targeting the end of August or first week of September.

Announcements:

- The Island Pride Beautification Event led by the Lt. Governor, together with GVB's Give Us a Moment program, is scheduled for Saturday, August 1, 2020. Details below:


Islandwide Beautification Cleanup
Saturday
August 1, 2020
A.B. Won Pat International Airport Authority
Designated Cleanup Route: Inn on the Bay, Agat to Nimitz Beach Park
Meeting Place: Agat Mayor's Office
Show Time: 6:00 a.m.
Go Time: 6:30 a.m.
Please wear a safety vest and dress comfortably.
Agat
Ocean River
Nimitz Beach Park
Mount Carmel Catholic School
Oceanview Middle School
Togcha River
Agat Mayors Office
Salinas Beach
Inn on the Bay
Adtorm Island

GUAM AIRPORT FLIGHT ACTIVITY - AUGUST 2020

(as of July 29, 2020)

CURRENT

Airline	Route	Flight Number	ETA/ETD	Aircraft	Frequecy	Notes
United Airlines	GUM/HNL	UA200	0900	B777	Daily	
Schedule Issued July 22	HNL/GUM	UA201	2020	B777	Daily	
	GUM/NRT	UA196	1205	B737	Sat/Sun	Effective August 1 - 2
			1210	B737	M, T, W, TH,F, SUN	Effective August 3-9
			1210	B737	T,W,F,SAT, SUN	Effective August 11- 16
			1210	B737	Daily	Effective August 17
	NRT/GUM	UA197	2155	B737	M,T,W, TH,F, SUN	Effective August 3-9
			2155	B737	T,W,F,SAT,SUN	Effective August 11-16
			2155	B737	Daily	Effective August 17
	GUM/NRT	UA828	0700	B737	T	August 4 only
			0700	B737	T,F,SUN	Effective August 14-30
	NRT/GUM	UA827	1555	B737	T	August 4 only
			1555	B737	T,F,SUN	Effective August 14-30
	GUM/PNI	UA176	2135	B737	M	August 8 only
	GUM/SPN	UA174	0550	B737	M,TH,SAT	
	SPN/GUM	UA117	0810	B737	M,TH,SAT	
	GUM/ROR	UA157	2330	B737	TH	August 13 only
	ROR/GUM	UA158	0520	B737	F	August 14 only
	GUM/YAP	UA185	0030	B737	SUN	August 2& 23 only
	YAP/GUM	UA186	0425	B737	SUN	August 2 & 23 only
	GUM/TKK	UA155	0820	B737	M	August 24 only (island hopper)
	TKK/GUM	UA95*	0445	B737	SUN	August 2 & 9 only (island hopper)
	TKK/GUM	UA154	1800	B737	TUE	August 25 only
	GUM/LAX	UA2851	0545	B777	Daily	Effective August 2 - 31
	LAX/GUM	UA2852	0255	B777	Daily	Effective August 2 - 25
	GUM/LAX	UA2797	1100	B777	M,Th,SAT	Effective August 1- 28
	LAX/GUM	UA2765	1255	B777	T,TH,SAT	Effective August 1- 26
	GUM/MNL	UA2858	1855	B738	F	Effective August 1 -27
			1915	B738	W,SUN	Effective August 2-25
	MNL/GUM	UA2859	0340	B738	F	Effective August 1 -27
United Cargo Operations			0425	B738	W,SUN	Effective August 2-25
	GUM/SFO	UA2849	0530	B777	M,TH,F,SAT,SUN	Effective August 1-29
	SFO/GUM	UA2846	1540	B777	T,W,TH,F,SAT	Effective August 1-27
	GUM/SFO	UA2862	0600	B78Z	M	August 3 only
	SFO/GUM	UA2861	1540	B78Z	SUN	August 2 only
	GUM/HKG	UA2852	0445	B777	Daily	Effective August 3
	HKG/GUM	UA2851	0415	B777	Daily	
	GUM/PVG	UA2778	1505	B777	W,F,SUN	August 2 -27
	PVG/GUM	UA 2831	0235	B777	W,F,SUN	August 2-27
	GUM/SIN	UA 2861	1240	B78Z	SUN	August 2 only
	SIN/GUM	UA2862	0400	B78Z	SUN	August 2 only
	GUM/TPE	UA2847	1735	B777	W,TH,F,SAT,SUN	August 1 - 28
	TPE/GUM	UA 2848	0345	B777	w,TH,F,SAT,SUN	August 1-28
Phlippine Airlines	MNL/GUM	PR110	0445	A321- NEO	SUN	1 x weekly
Advisory of July 29	GUM/MNL	PR111	0645	A321- NEO	SUN	1x weekly
	MNL/HNL/MNL	PR100/101			TH	1x weekly
PAL Tech Stops	MNL/SFO/MNL	PR104/105			SAT/SUN	1x weekly
FEDEX	ANC/GUM/PVG					1 x weekly
UPS	HNL/GUM/HKG					1 weekly

SUSPENDED

Airline	Route				Frequency	Dates of Suspension
Korean Airlines	ICN/GUM/ICN	KE111/112	0100/0225	A333	Daily	Through August
	ICN/GUM/ICN	KE113/114	1515/1700	A333	Daily	
Jeju Airlines	ICN/GUM/ICN	7C3106/3105	0200/0305	B738	Daily	Through August
	PUS/GUM/PUS	7C3153/3154	0305/0405	B738	Daily	Through August
	ICN/Gum/ICN	7C3100/3109	1200/1300	B738	Daily	Through August
	KIX/GUM/KIX	7C3174/7C3173	1405/1550	B738	6x weekly	Through August
	KIX/GUM/KIX	7C3184/7C3183	1405/1550	B738	1x weekly	Through August
	NRT/GUM/NRT	7C31182/7C1189	1500/1610	B738	Daily	Through August
	ICN/GUM/ICN	7C3102/3101	1605/1710	B738	Daily	Through August
Japan Airlines	NRT/GUM/NRT	JL941/942	1415/1625	B777	Daily	Through September
Air Seoul	ICN/GUM/ICN	RS103/104	1510/1610	A321	Daily	Through August
China Airlines	TPE/GUM/TPE	CI026/025	1350/1520	B738	4x weekly	Through September
Jin Air	ICN/GUM/ICN	LJ641/642	1505/1615	B738	Daily	Through August
	PUS/GUM/PUS	LJ647/648	1300/1435	B738	Daily	
T'way Airlines	ICN/GUM/ICN	TW301/302		B737	Daily	Through August
	KIX/GUM/KIX	TW9311/9312				

A.B. WON PAT INTERNATIONAL AIRPORT GUAM

www.guamairport.com

FY 2019

CITIZEN CENTRIC REPORT

CITIZEN-CENTRIC REPORTING CCR AGA

OUR VALUES

Our Organization is founded on the values of Integrity and Commitment to Excellence. We value our people, customers, and our partners!

OUR MISSION

To ensure the safety and secuirty of the traveling public, maintain a superior and reliable level of airport services, and support the development of air services and facilities integral to Guam's economy.

VISION HULO'

Vision Hulo' is a set of inititives to create growth, development and opportunities for the Airport and Guam. Hulo' in Chamorro means "up", and with over $200M in projects, the only way is up!



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Page 3	Financial Position
Page 4	Way Forward

Agency Overview

The A.B. Won Pat International Airport Authority, Guam (GIAA) is a self-sustaining autonomous government agency, fully reliant on generating revenues for its operational requirements. The Authority, through its Board, Management and 203 full-time employees, are stewards of Guam's largest capital investment and government asset -the Guam International Airport. Airport operations contributes (directly, indirectly and induced) over $2.3 billion annually to Guam's economy.*

Guam's Only Commercial Airport

The Guam International Airport is the island's only commercial service airport, occupying over 1,800 acres of land.

In FY 2019, over 3.6 million passengers were processed, serviced by United Airlines, Air Busan, Air Seoul, Cebu Pacific, China Airlines, Japan Airlines, Jeju Air Jin Air, Korean Air, Philippine Airlines, T'Way Air, and Aerospace Concepts (business jet service). All-cargo operators include Asia Pacific Airlines, Federal Express and UPS. Star Marianas and Arctic Circle provide service to the CNMI from Guam, utilizing light aircraft on a scheduled and charter basis for passengers and cargo.

** 2015 Economic Contribution Study, Leigh Fisher*

Board, Management and Employees

The Board of Directors consists of seven members and are appointed by the Governor of Guam, and confirmed by the Guam Legislature. The Board sets policy encompassing corporate governance, corporate social responsibility, management initiatives, GIAA's capital improvement program and financial issues that include annual budgets, investment policy, and bond financing.

The Executive Manager and Deputy Executive Manager lead the day-to-day operations, overseeing eight divisions that include Administration, Property Management, Properties and Facilities, Accounting, Engineering, Operations, Airport Police and Aircraft Rescue and Firefighting (ARFF) divisions.

Management Initiatives

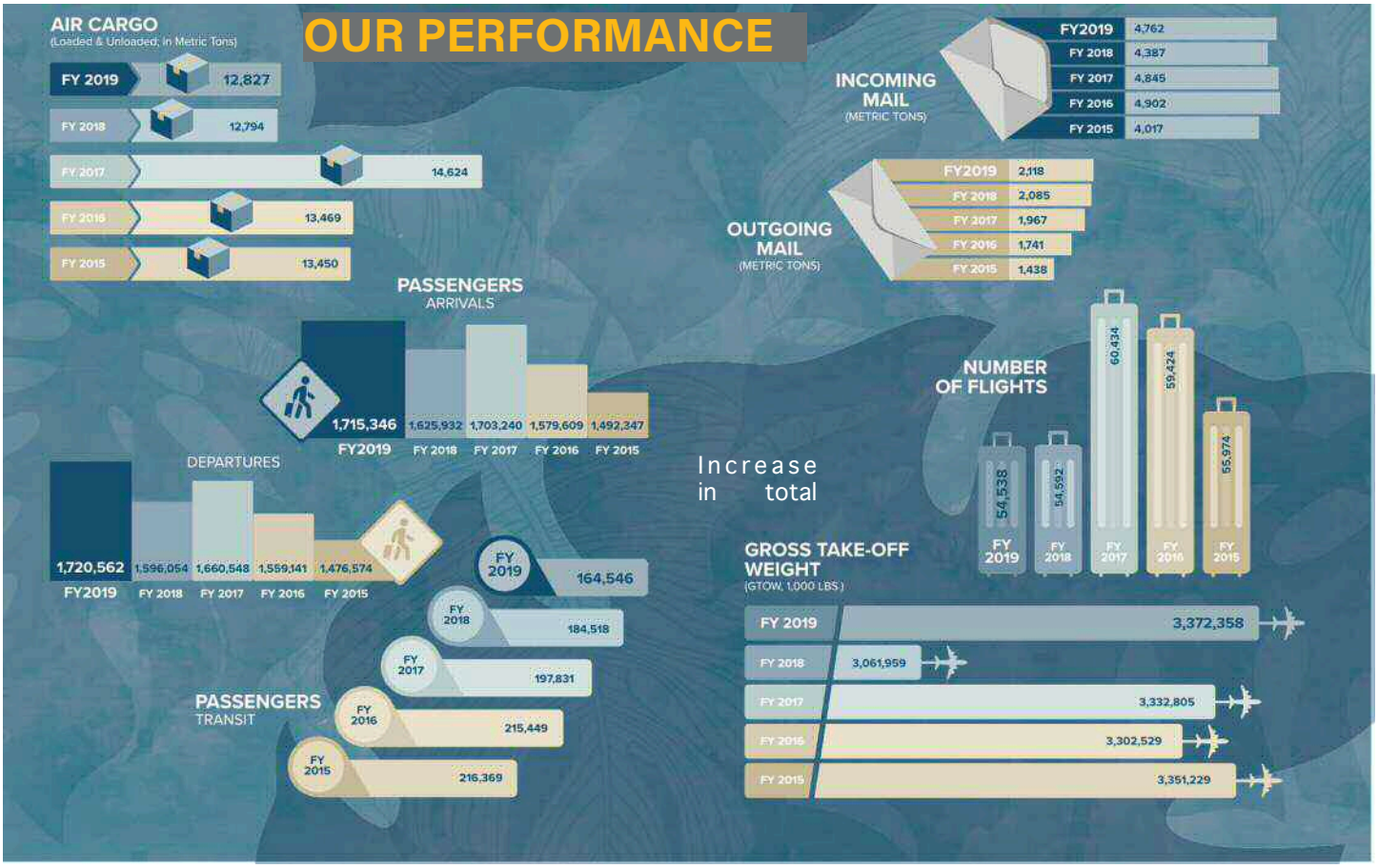
Management develops goals and objectives that drive strategic initiatives and formulation of the fiscal budget. These initiatives are based on key areas of Airport management:

- Customer Service
- Facilities and Access
- Economic Development
- Competitive Positioning
- Community Relations
- Governance and Organization

Regulatory Oversight

All aspects of airport operations must comply with rules, regulations and directives of the Federal Aviation Administration (FAA), the Transportation Security Administration (TSA), the US Customs and Border Protection (USCBP), bond covenants, and all applicable federal and local laws.

Doc. No. 35GL-20-2509.*



OPERATIONAL HIGHLIGHTS

5.7% Increase in total passenger movements from 3.4 million in FY 2018 to 3.6 million in FY 2019.

10% Increase in aircraft payload, from 3.06 million lbs. in FY 2018 to 3.37 million lbs. in FY 2019.

10th A ranking of 10th position in the "Top US Ports of Entry for International Arrivals". *National Travel and Tourism Office, US Dept. of Commerce (June 2019)

11.5% An 11.5% increase in capital improvement investment, as the International Arrivals Corridor and other projects move toward completion.



AIRPORT PROJECTS

Over $200 Million in projects are underway, focusing on increasing capacity, facilitating passenger processing, and enhancing safety and security. Highlighted below are prioritized capital improvement projects in FY 2019:

• INT'L ARRIVALS CORRIDOR & ADDED SCREENING LANES	$122M
• AIRCRAFT RESCUE AND FIREFIGHTING FACILITY	$23.4M
• RUNWAY 6L/24R REHABILITATION	$22.3M
• RESIDENTIAL SOUND SOLUTION PROGRAM	(70 HOMES)
• AIRPORT APRONS & TAXIWAY REHABILITATION	IN PROCUREMENT
• CARGO APRON/FUEL SYSTEM EXTENSION	IN PROCUREMENT

International Arrivals Corridor
This $122M project adds a 3rd floor and a sterile corridor for arriving passengers. In June 2019, Phase I was complete and opened for use.

Security Screening Checkpoint
This project increases screening capacity, adding two more lanes and queue space.

ARFF Facility
A $23.4M new state-of-the-art facility will be constructed to replace the current ARFF barn.

Runway 6L/24R Rehabilitation
Over 9,500 linear feet of the Airport's primary runway will be rehabilitated to maintain integrity and load factor of this important airport asset.

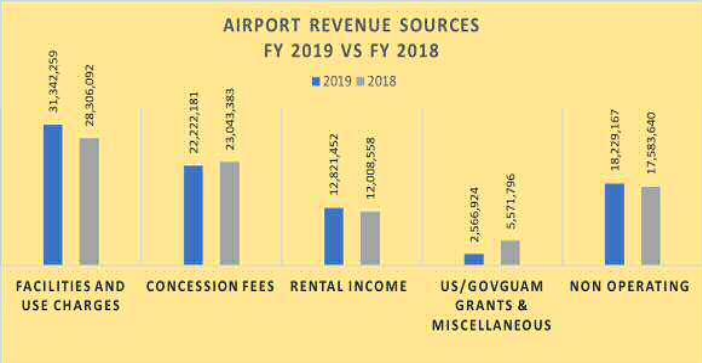
Residential Sound Solutions Program (RSSP)
A community partner-based program, the RSSP mitigates homes affected by airport noise measuring over 65 decibels. In FY 2019, 11 homes were mitigated and 70 homes preliminarily screened.

Doc. No. 35GL-20-2509.*

FY 2019 FINANCES

The audited FY 2019 Financial Statement was prepared by Independent Auditor Ernst & Young. The full report can be viewed at: https://www.guamairport.com/corporate/reports/financial-reports. Key information is extracted for reference:

$87.5 Million in Total Revenue



Operational Revenue of $69.3 Million

Operational revenues for FY 2019 remained flat year-over-year, which amounted to $69.3 Million. Operational revenues consist of facilities and use charges, concession fees, rental income, US and GovGuam operating grants, and miscellaneous revenues.

Aeronautical Revenue generated $35.6 Million and accounted for 51.3% of operational revenue. Non-aeronautical revenue, comprised of concession fees, lease of operating space from non-airline and other tenants, as well as rental and miscellaneous income from other sources, amounted to $33.7 Million.

Non-Operating Revenue of $18.2 Million

Non-operating revenue, comprised of interest income, passenger facility charges (PFCs), grants from the US government and other sources, increased 3.7% as a result of the increase in passenger activity in FY 2019. Total non-operating revenues amounted to $18.2M in FY 2019 vs. the $17.5M recorded the prior year.

Cost Per Enplaned Pax $18.15

The cost per enplaned passenger (CPE) for signatory airlines is developed to provide a competitive cost structure, while maintaining a superior and reliable level of services. A summary of the CPE for FY 2019 and FY 2018 is as follows:

COST PER ENPLANED PASSENGER				
	2019		2018	
Airport Revenues	Actual	% of Total	Actual	% of Total
Signatory Airline rentals and fees	$ 34,040,355	43.6%	$ 30,404,908	39.2%
Revenue from sources other than Signatory Airline rentals and fees	34,912,461	44.7%	38,525,895	49.7%
Passenger Facility Charge Revenue	7,362,377	9.4%	7,081,113	9.1%
Operating Grants	415,108	0.5%	424,467	0.5%
Interest Income not related to const	1,326,717	1.7%	1,060,981	1.4%
Airport Revenues	$ 78,057,017	100%	$ 77,497,364	100%
		%Change		%Change
Signatory Enplaned Passenger	1,875,879	6.2%	1,767,087	-3.5%
Signatory Airline cost per enplaned passenger	$ 18.15	5.5%	$ 17.21	1.9%

$84.3 Million in Total Expenses



Operational Expenses of $48.7M

Operational Expenses increased 5.5% year-over-year, equaling $48.7M for FY 2019 vs. $46.1M for FY 2018. Although the number of employees at the end of FY 2019 decreased by 6, from 209 to 203, personnel services expense increased mainly as a result of increased pension expense from $13.9M in FY 2018 to $18.9M in FY 2019. Contractual services decreased 7.7% for the same period to $25.5M vs. $27.7M for the prior year. Material and supplies expenses increased 4.1%, from $1.19M to $1.24M year-over-year. Depreciation and amortization expenses remained relatively flat.

Non-Operating Expenses of $7.6M

Non-operating expenses for FY 2019 continued to decrease as the Authority pays down its debt and liabilities without incurring additional debt. Total non-operating expenses reflect a 34.1% decrease equating to $7.6M in FY 2019 vs. the previous year of $11.5 M.

Debt Service Coverage @ 1.66

Under the Bond Indenture for the issuance of the 2013 General Revenue Bonds, the Authority is required to maintain a minimum debt service coverage of 1.25 in relation to net revenues vs. annual debt service. At the end of the fiscal year, the Airport was able to meet its financial obligations with a debt service coverage of 1.66.

Debt Service Coverage (DSC)	2019	2018
Net Revenues and Other Available Moneys	$ 39,724,544	$ 35,969,445
Total Annual Debt Service	$ 23,873,000	$ 23,873,500
Annual Debt Service Coverage	**1.66**	**1.51**

WAY FORWARD

MEETING STANDARDS OF "NEW NORMAL" TRAVEL ENVIRONMENT

As a key essential facility, we are focused on mitigating the affects of the Coronavirus Pandemic and regaining passenger traffic, with enhanced protective and preventive measures employed throughout the facility.



FY 2020 looked to be another record breaking year for the Authority, with airline partners increasing capacity and/or frequency and introducing new service in the last quarter of FY 2019. Many of the service enhancements were in place before Guam's economy and the rest of the world's global markets succumbed to the 2019 Novel Coronavirus (COVID-19) Pandemic. The impact of this deadly virus began to affect Guam's tourism driven economy in February 2020.

Currently, Guam, along with our key markets of Japan, Korea and Taiwan have in place entry restrictions and are still battling outbreaks of COVID-19, decreasing the demand, and ability to travel.

Notwithstanding the Pandemic Outbreak, the GIAA has undertaken facility and service enhancement measures to mitigate the exposure to viral infection. Transparent barriers have been installed at all passenger processing and service points, automated equipment has been installed to provide for touchless restroom service and 100% thermal screening is in place. GIAA has also enhanced cleaning and sanitation practices with frequent disinfection of all areas, and electrostatic cleaning after each flight arrives and departs, 24 hours a day.



OUTLOOK FOR FY 2020

GIAA will continue to develop programs and infrastructure that will create opportunities for our island and communities throughout the region. More capital improvement projects have been identified to enhance safety, security and efficiency of travel, and to generate or sustain air service to current or new markets. Other priorities include workforce development to increase capacity and enhance the Authority's labor force, while laying the foundation for succession planning.

GIAA will continue to exercise prudent financial mangement in carrying out its fiduciary responsibliities, while maintaining a safe and secure travel environment. We will continue to pay down debt and pursue revenue- generating opportunities to sustain a favorable operating environment and cost structure for our airline partners, tenants, stakeholders and prospective investors at the Guam International Airport.

Future Capital Improvement Projects

- PARKING FACILITIES (ADD CAPACITY TO PUBLIC AND GROUND TRANSPORT LOTS)
- INOFRMATION TECHNOLOGY UPGRADE FOR FACILITIES & SERVICES
- PASSENGER TERMINAL IMPROVEMENTS (CAPACITY &EFFICIENCY IMPROVEMENTS)
- REPLACEMENT OF CONVEYANCE SYSTEMS (TERMINAL FACIITY
- TIYAN PARKWAY PHASE II (IN COORDINATION WITH DPW)
- EXPANSION OF ROUTE 10A (IN COORDINATION WITH DPW)
- LANDSCAPING OF MAJOR THOROUGHFARE (ROUTE 10A)
- STORMWATER RUNOFF AND DRAINAGE IMPROVEMENTS
- GUAM SPACEPORT (IN COORDINATION WITH VIRGIN ORBIT)

CONTACT US!

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FOLLOW US!

Doc. No. 35GL-20-2509.*

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WE'RE ON IT 24/7

July 29, 2020

MEMORANDUM

To: Mr. Brian Bamba
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: **Operating Results – Revenues and Expenses as of June 30, 2020**

Attached herewith is GIAA's Operating Results Report for the month ending June 30, 2020. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended June 30, 2020.

The key operating results for 9 month(s) of FY2020 ending June 30, 2020 – (in $000's) are

CATEGORY	Actual FY20 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR-FY20	
		Budget FY20 Y-T-D	Actual FY20 Y-T-D	% Variance Budget vs. Actual Y-T-D Current Month	Actual/ Estimate	% Variance Budget vs. Actual/ Estimate
Total Signatory Revenues	$ 546.9	$ 25,730.1	$ 17,107.6	-33.5%	$ 18,475.4	-45.9%
Total Concession Revenues	$ 410.3	$ 13,876.5	$ 10,122.3	-27.1%	$ 10,974.2	-42.3%
Total PFC's	$ (128.7)	$ 5,849.1	$ 2,946.9	-49.6%	$ 3,032.5	-60.9%
Total Other Revenues	$ 938.6	$ 11,542.7	$ 10,458.3	-9.4%	$ 13,266.0	-14.0%
Total Operating Revenues	$ 1,767.1	$ 56,998.4	$ 40,635.1	-28.7%	$ 45,748.1	-40.1%
Total Operating Expenses	$ 3,329.1	$ 40,603.6	$ 33,093.5	-18.5%	$ 44,960.9	-14.3%
Net Revenues from Operations	$ (1,562.0)	$ 16,394.8	$ 7,541.6	-54.0%	$ 787.1	-96.7%
Non-Operating Expenses	$ 133.6	$ 800.0	$ 1,264.4	58.1%	$ 1,596.3	99.5%
Other Available Moneys/other sources of funds	$ 5,830.8	$ 5,069.1	$ 15,960.9	214.9%	$ 20,820.7	208.1%
Net Debt Service Coverage	**3.67**	**1.13**	**2.29**	**102.3%**	**1.57**	**28.3%**

Year-to-date Total Signatory Revenues for the month ending June 30, 2020 are below Budgeted revenues by **-33.5%.** Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-27.1%** below budget while Passenger Facility Charges are below the budget estimate by **-49.6%.**

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **-9.4%.**

Year-to-date Total Operating Revenues actual of **$40.6M** is **-28.7%** below the budget estimate of **$57.0M**.

Year-to-date Total Operating Expenses are below budget by **-18.5%.** Components of this line item include a **-5.9%** decrease in Personnel Service, a **-21.5%** decrease in Contractual Services, a **-68.6%** decrease in Materials & Supplies and a **100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **$7.5M** represents a **-54.0%** decrease over the year-to-date budgeted amount of **$16.4M**.

Finally, our year-to-date results for Debt Service Coverage is at **2.29** versus the requirement of **1.25.**

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS ($000's)
as of June 30, 2020

	CURRENT MONTH					YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2019	Budget FY2020	Actual FY2020	%Var Bud Vs Act'l	Budget Full Year	Actual FY2019	Budget FY2020	Actual FY2020	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	347.4	333.0	264.5	-20.6%	3,997.2	3,193.2	2,997.5	2,723.9	-9.1%	3,519.6	-11.9%
Departure Fees	673.0	606.2	17.0	-97.2%	7,385.1	6,107.8	5,574.5	3,260.9	-41.5%	3,342.6	-54.7%
Arrival Fees	673.3	589.5	12.1	-97.9%	7,320.2	6,188.7	5,525.9	3,110.2	-43.7%	3,184.5	-56.5%
Immigration Inspection Fees	232.7	213.9	1.8	-99.2%	2,642.6	2,177.1	2,002.5	1,130.5	-43.5%	1,145.4	-56.7%
Loading Bridge Use Fees	431.8	666.9	110.2	-83.5%	8,245.3	4,168.4	6,151.0	4,181.2	-32.0%	4,417.2	-46.4%
Apron Use Fees	96.6	110.3	43.8	-60.3%	1,413.5	963.1	1,072.6	818.1	-23.7%	869.1	-38.5%
Landing Fees	224.6	247.4	97.6	-60.5%	3,170.7	2,230.2	2,406.1	1,882.8	-21.7%	1,996.9	-37.0%
Total Signatory Revenue	**2,679.4**	**2,767.2**	**546.9**	**-80.2%**	**34,174.7**	**25,028.4**	**25,730.1**	**17,107.6**	**-33.5%**	**18,475.4**	**-45.9%**
Enplaned Signatory Pax	148,080	160,982	4,507	-97.2%	1,961,267	1,381,415	1,480,414	867,409	-41.4%	889,069	-54.7%
Cost per Enplaned Pax	**$18.09**	**$17.19**	**$121.34**	**605.9%**	**$17.42**	**$18.12**	**$17.38**	**$19.72**	**13.5%**	**$20.78**	**19.3%**
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse (DFS)	1,090.9	1,377.9	370.9	-73.1%	14,528.0	9,819.3	10,393.1	7,874.8	-24.2%	8,987.6	-38.1%
In-flight Catering	64.1	73.8	19.3	-73.9%	908.0	670.4	673.7	489.6	-27.3%	547.2	-39.7%
Food & Beverage	92.4	88.8	6.3	-93.0%	1,042.7	780.2	774.8	576.4	-25.6%	588.7	-43.5%
Rental Cars	127.4	149.4	13.9	-90.7%	1,840.5	1,234.0	1,340.3	844.5	-37.0%	508.0	-72.4%
Other Concession Rev	37.7	76.0	0.0	-100.0%	694.9	560.7	694.6	337.0	-51.5%	342.7	-50.7%
Total Concession Revenues	**1,412.5**	**1,766.0**	**410.3**	**-76.8%**	**19,014.0**	**13,064.7**	**13,876.5**	**10,122.3**	**-27.1%**	**10,974.2**	**-42.3%**
Passenger Facility Charges	637.0	636.0	-128.7	-120.2%	7,749.0	5,435.7	5,849.1	2,946.9	-49.6%	3,032.5	-60.9%
Other Revenue	1,361.9	1,265.4	938.6	-25.8%	15,426.4	13,102.2	11,542.7	10,458.3	-9.4%	13,266.0	-14.0%
Total Operating Revenue	**6,090.8**	**6,434.6**	**1,767.1**	**-72.5%**	**76,364.0**	**56,630.9**	**56,998.4**	**40,635.1**	**-28.7%**	**45,748.0**	**-40.1%**
II. Operating Expenses:											
Personnel Services	1,528.0	2,560.6	1,757.6	-31.4%	22,191.8	15,184.9	17,070.7	16,067.9	-5.9%	21,191.9	-4.5%
Contractual Services	1,877.1	2,202.0	1,472.2	-33.1%	27,018.0	18,109.1	20,765.9	16,303.9	-21.5%	22,243.7	-17.7%
Materials & Supplies	118.9	174.8	99.3	-43.2%	2,765.7	692.9	2,300.0	721.6	-68.6%	1,412.5	-48.9%
Equipment/Furnishings	23.2	46.2	0.0	0.0%	517.8	43.4	467.1	0.0	-100.0%	112.8	-78.2%
Total Operating Expenses	**3,547.2**	**4,983.6**	**3,329.1**	**-33.2%**	**52,493.2**	**34,030.3**	**40,603.6**	**33,093.5**	**-18.5%**	**44,960.9**	**-14.3%**
Net income from Operations	**2,543.6**	**1,451.0**	**-1,562.0**	**-207.6%**	**23,870.8**	**22,600.6**	**16,394.8**	**7,541.6**	**-54.0%**	**787.1**	**-96.7%**

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS ($000's)
as of June 30, 2020

	CURRENT MONTH					YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2019	Budget FY2020	Actual FY2020	%Var Bud Vs Act'l	Budget Full Year	Actual FY2019	Budget FY2020	Actual FY2020	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/Emergency)	82.0	0.0	133.6	0.0%	800.0	993.4	800.0	1,264.4	58.1%	1,596.3	99.5%
Add: Interest on Investments	135.2	100.3	14.5	-85.5%	1,203.8	950.3	933.4	1,076.3	15.3%	1,238.3	2.9%
Net Revenues	2,596.7	1,551.3	-1,681.0	-208.4%	24,274.6	22,557.4	16,528.2	7,353.6	-55.5%	429.2	-98.2%
Add: Other Sources of Funds(Federal Reimb)	31.1	33.3	5,300.9	15802.7%	400.0	287.7	300.0	11,191.8	3630.6%	16,051.6	3912.9%
Add: Other Available Moneys	530.0	529.9	529.9	0.0%	6,358.8	4,770.1	4,769.1	4,769.1	0.0%	4,769.1	-25.0%
Net Revenues and Other Available Moneys	**3,157.8**	**2,114.6**	**4,149.8**	**96.2%**	**31,033.4**	**27,615.2**	**21,597.3**	**23,314.5**	**8.0%**	**21,249.9**	**-31.5%**
Debt Service payments	2,120.0	2,119.6	1,131.2	-46.6%	25,435.3	19,080.4	19,076.4	10,180.7	-46.6%	13,574.3	-46.6%
Debt Service Coverage	**1.49**	**1.00**	**3.67**	**267.7%**	**1.22**	**1.45**	**1.13**	**2.29**	**102.3%**	**1.57**	**28.3%**
Debt Service Requirement	**1.25**	**1.25**	**1.25**		**1.25**	**1.25**	**1.25**	**1.25**		**1.25**	

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WE'RE ON IT 24/7

PROJECT: TERMINAL BUILDING STRUCTURAL UPGRADE AND CONCONCOURSE ISOLATION

Project No: GIAA-FY14-01-1
AIP NO: 3-66-0001-97
Contract: GIAA-17-003 (C)

Change Order No.: 14

In connection with Contract No. GIAA-17-003(C), a construction contract between Black Construction Corporation (Contractor) and Antonio B. Won Pat International Airport Authority, Guam, (Owner), dated January 26, 2017 for the Terminal Building Structural Upgrade and Concourse Isolation Construction, the following Change Order is made in accordance with the Contract Document General Provision, Section 35, Paragraph 35.8:

1. **Description of Change Order No. 14:**

   a. PCO 124: Glazed Aluminum Curtain Walls at Airline Club and Sterile Corridor

   Concerns from BCC's aluminum framed-window subcontractor, PAMECO, due to changed conditions for the Glazed Aluminum Curtain Walls at the Airline Club and Sterile Corridor were addressed.

   Amount of Change Order: $ 1,465,000.00

2. **This Change Order No. 14 is only for the work defined above.**

3. **Conditions:**

   a. The aforementioned change order works affected thereby are subject to all contract requirements and covenants.

   b. The rights of A.B. Won Pat International Airport Authority, Guam, are not prejudiced.

   c. Duration of Change Order 14 shall be 0 Calendar Days.

   d. All claims against A.B. Won Pat International Airport Authority, Guam, which are incidental to, or as a consequence of the aforementioned change order works, are satisfied in their entirety.

4. Justification of Change Order Items:

- At the Airline Club, mullion and transom sizes and spacing given in the project drawings were inadequate to meet the specified design loads of the curtain wall. The solution approved was to greatly enlarge the aluminum member dimensions, modify the member spacing and provide internal steel reinforcement even larger than the original design of the mullion and transoms themselves.
- At the Sterile Corridor, the design of the gypsum board wall sections above the Sterile Corridor windows was inadequate to support the combined wind loads on the wall section and window. Therefore, the "storefront" windows had to be supported at both the top and bottom, as well as on sides by a structural column. BCC/PAMECO provided a design to include increased sized steel tube reinforcement, as a structural element within the aluminum mullions, to extend up to the roof above the windows. In order to maintain the mullion dimensions, it became necessary to add diagonal braces to the steel reinforcements, above the aluminum mullion termination, and within the exterior soffit space, up to the roof metal decking above.

5. Modification to the Contract:

a.	Original Contract Amount:	$ 96,932,000.00
b.	Previous Change Orders (CO#01 to #12):	$ 16,849,408.36
c.	Contract Amount prior to Change Order 14:	$113,781,408.36
d.	Amount of Change Order No. 14:	$ 1,465,000.00
e.	Current Revised Contract Amount:	$115,246,408.36
f.	Notice to Proceed Date:	March 01, 2017
g.	Original Contract Time:	927 Calendar Days
h.	Original Contract Completion Date:	September 13, 2019
i.	Change Order No.7 Contract Time Extension:	325 Calendar Days
j.	Contract Time Extension for Change Order No. 14:	- 0 - Calendar Days
Revised Contract Completion Date:		August 04, 2020

In witness thereof, the parties have signed this Change Order this _____ day of July 2020.

APPROVED:

A.B. WON PAT GUAM INTERNATIONAL AIRPORT AUTHORITY
(Contracting Officer)

By: _____
John M. Quinata
Executive Manager

Date: _____

CONTRACTOR:
BLACK CONSTRUCTION CORP.

By: _____
Leonard K. Kaae
Senior Vice President/General Manager

Date: _____

CERTIFIED FUNDS AVAILABLE:

_____
By: Antonniette Bautista
Certifying Officer, GIAA

Date: _____

Contractor's Request for Change Order No. 14
Review / Recommendations

for

A.B. WON PAT GUAM INTERNATIONAL AIRPORT AUTHORITY TERMINAL BUILDING STRUCTURAL UPGRADE AND CONCOURSE ISOLATION PROJECT

CLIENT PROJECT NO: GIAA-FY14-01-1
AIP NO: 3-66-0001-097
OFB NO: GIAA-C06-FY16
GIAA CONTRACT NO: GIAA-17-003 (C)

PROJECT CONSTRUCTION MANAGER: Kent Hsieh, KHLG & Associates

Submitted by:
Kent Hsieh, P.E.
Construction Manager

10 July 2020

A.B. Won Pat Guam International Airport Authority
P.O Box 8770
Tamuning, Guam 96931

Attention: Mr. John M. Quinata
Executive Manager

Through: Mr. Victor J. Cruz
Engineer Supervisor

Subject: Construction Manager Recommendation for Approval of **Change Order No. 14**
A.B. Won Pat Guam International Airport Authority
Terminal Building Structural Upgrade and Concourse Isolation Project
Project No.: GIAA-FY14-01-1
AIP No.: 3-66-0001-097; IFB No.: GIAA-C06-FY16
GIAA Contract No.: GIAA-17-003(C)

Dear Mr. Quinata,

We are endorsing our recommendation for the approval of **Change Order No. 14 (PCO 124)** in the amount of **One Million Four Hundred Sixty Five Thousand Dollars and No Cents ($1,465,000.00)** for the additional cost the Contractor will incur on the Project due to the following scope of services:

PCO 124 – Glazed Aluminum Curtain Walls at Airline Club and Sterile Corridor.

BCC's claim to change order #14 (PCO 124) is due to the following:

1. At the Sterile Corridor windows, the design of the gypsum board wall section is inadequate to support the combined wind loads on the wall section and windows. The Architectural and Structural drawings did not provide sufficient structural elements to support the top frame of most of the Sterile Corridor windows. The design load requirements would not be met. The revision would include increase in size of steel tube reinforcement within the aluminum mullions as well as a 4 ft. extension of the steel tube beyond the perimeter of the window openings and the addition of diagonal braces.
2. At the Airline club, evaluation of the structural analysis and design calculations by PAMECO's Guam based Structural Engineer indicated that the mullion and transom sizes and spacings indicated in the project drawings were inadequate to meet the design loads. Larger member sizes would be utilized with slight modification of the spacing of the structural members.

GIAA and the DOR directed BCC/PAMECO to proceed with the modification to the design to meet the performance requirements.

This work shall be invoiced for payment based on completed and accepted work in placed.

KHLG has completed price negotiation PCO 124 with BCC on February 25, 2020. The original change order cost proposal was $1,565,296.00. KHLG negotiated with BCC to lower the original cost. Based on our determination, we find the negotiated total amount of **$1,465,000.00** as fair and reasonable and in the best interest of GIAA.

Should you have any comments, questions and/or concerns, please do not hesitate to contact the undersigned.

KHLG & ASSOCIATES, INC.

Kent Hsieh, P.E.
Construction Manager
Email: kenth@khlgassociates.com

Enclosure:
1) BCC-KHLG (Batch #03) GIAA Pending PCO Negotiation Results for PCO 124
2) Contract Change Notice
3) BCC Letter no. 00726 dated September 20, 2019
4) BCC Proposal/Estimate for Contract Modifications
5) Letter of Justification for Change order
6) Price quotation from PAMECO and other Suppliers

Cc: Frank Santos, Transportation Management Group
Victor J. Cruz, GIAA Engineering

ARRIOLA
LAW FIRM

JOAQUIN C. ARRIOLA
ANITA P. ARRIOLA
JOAQUIN C. ARRIOLA, JR.

WWW.ARRIOLALAWFIRM.COM

WILLIAM BUCKY BRENNAN
NICOLE G. C RUZ
MARK E. COWAN, OF COUNSEL

July 22, 2020

VIA BOARD SECRETARY

Mr. Brian Bamba
Chairman
Members of the GIAA Board of Directors
A.B. Won Pat International Airport Guam
355 Chalan Pasaheru
Tamuning, Guam 96913

RE: ***Recommendation to go into Executive Session at Regular Board Meeting for July 30, 2020***

Dear Mr. Chairman and Members of the GIAA Board of Directors,

This is to recommend and advise, pursuant to 5 G.C.A. § 8111(c)(1), of the need to go into executive session at the regular board meeting for the GIAA Board of Directors on July 30, 2020.

This recommendation is subject to approval by an affirmative vote of a majority of the members of the GIAA Board of Directors.

Very truly yours,

ANITA P. ARRIOLA

cc: Mr. John M. Quinata
Executive Manager

Mr. Ricky Hernandez
Deputy Executive Manager

Email: aarriola@arriolafirm.com
259 MARTYR STREET, SUITE 201, HAGATNA, GUAM 96910
TEL: 671-477-9730/33 FAX: 671-477-9734 EMAIL: ATTORNEYS@ARRIOLAFIRM.COM

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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, August 27, 2020, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The August 27, 2020 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:05 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:	**Offices or positions:**
Brian J. Bamba (Via VTC)	Chairman
Gurvinder Sobti (Via VTC)	Vice Chairman
Donald I. Weakley	Board Secretary
Lucy M. Alcorn (Via VTC)	
Zenon E. Belanger	
Doyon A. Morato (Via VTC)	
Rosie R. Tainatongo (Via VTC)	

Directors Absent:

GIAA Officials:	
John M. Quinata	Executive Manager, Acting
Artemio R. Hernandez, Ph.D.	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Vince Naputi	Chief, Airport Police
Raymond Santos (Via VTC)	Acting Chief, ARFF
Joseph Javellana (Via VTC)	Program Coordinator IV
Rolenda Faasuamalie (Via VTC)	Airport Marketing
Anita Arriola, Esq. (Via VTC)	GIAA Legal Counsel
Frank R. Santos (Via VTC)	GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Belanger, seconded by Director Alcorn; motion unanimously passed.

3. APPROVAL OF MINUTES

A. July 30, 2020 - Regular Meeting

Chairman Bamba advised of a correction required on page four (4).

On motion duly made by Director Morato, seconded by Director Alcorn, the following resolution was unanimously passed via roll vote:

Resolution No. 20-61

The Board hereby approves the minutes of the July 30, 2020 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Quinata advised of correspondence received from the Airline Operator's Committee (AOC) which was provided in the Board's packet. The correspondence is in reference to the CARES Act and rent relief for Signatory Airlines. Executive Manager Quinata announced that Deputy Executive Manager Hernandez will cover this during the COVID 19 Rent Relief under Old Business.

5. OLD BUSINESS

A. COVID 19 Rent Relief

Deputy Executive Manager Hernandez advised the Board that a letter dated August 19, 2020 was received from AOC's Justin Marion, Chairman (United Airlines, Guam) and Robert Navarro, Vice Chairman (Japan Airlines, Guam). Said letter is in reference to Airport fees and rent relief. Inconsideration of the request, GIAA has drafted a rent relief package to present to Airport partners for the month of July.

Management is recommending a continuation of rent relief to MAG tenants for the month of July 2020 in the amount of $954K. In addition, Signatory airlines will be offered a 70% reduction in rental for the month of July, approximately $184,964.00in relief. Deputy Executive Manager Hernandez also advised that Management is requesting that the Board consider authorizing Management to negotiate with and provide tenants with rent relief for the upcoming months of August and September 2020.

Director Alcorn inquired if August and September there would be a cap for rent relief. The Deputy replied that it would ultimately be up to the Board however, the current amount approved for July is recommended. Director Morato added that she is in support of the relief, provided the Airport is still able to maintain Airport operations and safety. Brief discussion followed.

Vice Chairman Sobti inquired if the recommended amount of $954K for MAG tenants is what was approved for the months of April to June. Deputy Executive Manager replied yes, with the additional recommended amount of $184,964.00 for Signatory Airlines beginning in the month of July 2020.

After further discussion on motion duly made by Director Morato, seconded by Director Alcorn, the following resolution was unanimously passed via roll vote:

Resolution No. 20-62

The Board hereby approves the proposed COVID-19 Rent Relief package in an amount up to $954,000.00 for MAG tenants for the month of July 2020, and a 70% reduction in rental fees for Signatory Airlines in an amount up to $184,964.00 for the month of July 2020; the Board further authorizes Management to discuss with Signatory Airlines and MAG tenants to provide rent relief for the months of August and September 2020.

B. Contract Modifications – International Arrivals Corridor

The next item on the agenda was contract modifications for the Terminal Building Structural Upgrade and Concourse Isolation project. Mr. Frank Santos, GIAA Consultant presented three (3) modifications:

1. Change Order No. 15 to the Board. The referenced CO is in the amount of $1,170,678.00, with no changes to the duration of the contract. Change Order No. 15 consists of twenty-three (23) Proposed Change Orders (PCO's) that were negotiated by the Construction Manager.

2. A Work Order with E&A Engineers for Post Construction Award Services (PCAS) for the referenced project in the amount of $314,070.52 for the period of August 4, 2020 to October 2, 2020.

3. A proposed two (2) month extension with KHLG & Associates Inc. (KHLG), the Construction Management firm in the amount of $507,080.92.

Director Belanger informed the Board that referenced modifications were vetted at CIP Committee meeting recently held. Director Belanger announced that in the future he would like to see the original submission amounts for the PCO's before the negotiations are finalized. Mr. Santos acknowledged the request.

Chairman Bamba inquired on CO's and if there are any changes with regard to time delays. Mr. Santos replied that there are no changes to the contract at this time with regard to delays.

Chairman Bamba announced that he would like to see a downward trend with regard to amounts negotiated.

After further discussion, on motion duly made by Director Belanger, seconded by Director Weakley, the following resolution was unanimously approved via roll call vote:

Resolution No. 20-63

The Board hereby approves Change Order No. 15 for the Terminal Building Structural Upgrade and Concourse Isolation project in the amount of $1,170,678.00, as presented by Management; Work Order with E&A Engineers for Post Construction Award Services (PCAS) for the referenced project in the amount of $314,070.52 for the period of August 4, 2020 to October 2, 2020; and two (2) month extension with KHLG & Associates Inc. (KHLG), in the amount of $507,080.92, subject to downward negotiations.

6. NEW BUSINESS

A. Approval of GIAA Operating Budget FY2021

The first item discussed was the approval of GIAA's operating budget for fiscal year 2021. Deputy Executive Manager Hernandez gave a brief overview on a number of key points, stating that the unprecedented nature of operations of all airports in the nation reflect shared challenges at the GIAA in terms of trying to forecast the next fiscal year. The Deputy thanked the management team and division heads on their work to continue reducing costs to operate the Airport, without sacrificing safety and security. Three key points that Management would like to bring to the attention of the Board, (1) Operations and Maintenance expenditures: have been reduced by 20% as compared to the FY 20 budgeted levels, GIAA has done its due diligence by looking internally to reduce costs; (2) CIP reduced debt service: GIAA decided to use $8M of the approximately $10M in lower debt service toward reducing rates; and (3) CARES Act funds: GIAA through reductions in spending in FY20, is able to shift the use of an estimated $6 million in CARES Act funds to FY21, which reduces the reliance on increasing rates and fees.

Mr. John Rios, Comptroller went on to present the operating budget for FY 21. In summary, enplanements for FY20 experienced a significant drop, with 1.85M enplanements reported in FY19 and FY20 forecasted to end with 889K enplanements due to COVID 19; Airline projections for FY21 are forecasted at 1.14M enplanements. Operations and Maintenance expenditures were reduced from the approved $53.3M in FY20 to $42.8M in FY21. Total Airport revenues including Passenger Facility Charges and CARES Act funds are forecast to decrease from the approved $77.9M in FY20 to $63.6M in FY21, inclusive of $6M from CARES Act. The impact on Total Revenues continue to decline due to COVID 19.

Chairman Bamba inquired on the correlation between GIAA's forecasted enplanements and

GVB's forecasted passenger arrivals. Mr. Rios replied that there is a slight correlation. Letters were sent out in April to the Airlines requesting for projections for enplanements and other data for the end of this fiscal year and for next fiscal year. Brief discussion followed relative to CARES Act funding.

Chairman Bamba announced that he would like to continue to focus on initiatives regarding opportunities and challenges adapting to a new way of travel.

After further discussion, on motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

Resolution No. 20-64

The Board hereby approves the Operating Budget for FY21, as presented.

At this time, Executive Manager Quinata announced that there was a matter that requires Board action. The item is invoices from Torres Law Group for legal services incurred in July 2020. Executive Manager Quinata announced that the Conflicts Counsel threshold is $5k per month, the invoices exceeded the monthly threshold by $654.09. Chairman Bamba suggested the agenda be amended to include the referenced matter.

On motion duly made by Chairman Bamba, seconded by Director Alcorn, the following resolution was unanimously passed via roll vote:

Resolution No. 20-65

The Board hereby amends the agenda to include Legal Service invoices from Torres Law Group under New Business.

Vice Chairman Sobti announced that he would like to recuse himself from the next portion of the meeting due to a conflict of interest with the firm to be discussed.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote, with Vice Chairman Sobti recusing himself due to conflicts of interest:

Resolution No. 20-66

The Board hereby authorizes payment to Torres Law Group for legal services incurred in July 2020 in the amount of $5,654.09.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIPs and Regulatory updates. Included with the report was an update

relative to COVID-19. Brief discussion on employees who have tested positive and the operational status at the Airport.

8. REPORT OF THE COMPTROLLER

Mr. John Rios, Comptroller presented a brief month to month forecast for the Board's information, which included enplanement numbers and signatory revenues.

9. EXECUTIVE SESSION

There was no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Alcorn, seconded by Vice Chairman Sobti; motion unanimously passed. The meeting was adjourned at 4:42 p.m.

Dated this 16th, day of October, 2020.

Brian J. Bamba
Chairman

Attest:

Donald I. Weakley
Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

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ATURIDAT PUETTON BATKON AIREN GUAHAN ENTENASIONAT

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WE'RE ON IT 24/7

BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, August 27, 2020
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice
First Notice:
Guam Daily Post – August 20, 2020
Notice to Media – August 20, 2020

Second Notice:
Guam Daily Post – August 25, 2020
Notice to Media – August 25, 2020

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
   - **A.** July 30, 2020 Regular Meeting
4. Correspondence
5. Old Business
   - **A.** COVID 19 Rent Relief
   - **B.** Contract Modifications – International Arrivals Corridor
6. New Business
   - **A.** Approval of GIAA Operating Budget FY2021
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment

A.B. WON PAT INTERNATIONAL AIRPORT GUAM
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A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Thursday, August 27, 2020
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	PRINT NAME	COMPANY/AGENCY
1.	JM Arriola	GIAA
2.	VINCE NARAJA	GIAA
3.	ZOOM:	
4.	Tricia Granilo	AM Insurance
5.	Rolenda Faasuamalie	GIAA
6.	Raymond Santos	GIAA
7.	Joseph Javellana	GIAA
8.	Frank Santos	GIAA Consultant
9.	TELEPHONE:	
10.	Connie Garrido	SSFM
11.		
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19.		
20.		

CURRENCY EXCHANGE RATES
On Aug. 19, $1 was worth:

Keep posted and get more data and details online. Log on to see real time market data with our stock market tool at postguam.com/stock_market.

48.5620 PHP₱	105.5100 JPY¥	1,181.32 KRW₩	29.3810 TWD NT$	6.9201 CNY¥	1.3792 AUD A$	0.8377 EUR €

CNMI governor issues notice of intent to revoke casino developer's license

Gov. Ralph Torres of the Commonwealth of the Northern Mariana Islands on Wednesday sent a letter notifying the Saipan casino and resort developer of the CNMI government's intent to suspend or revoke its casino license.

The notice was issued a few days after Imperial Pacific International, which is listed on the Hong Kong stock exchange, notified the CNMI government it will not be able to pay the $15 million annual license fee and a $3 million contribution to the commonwealth's Community Benefit Fund.

Torres' letter states the license fee became due and payable by Aug. 12, and CNMI law requiring the payment is "unconditional."

IPI Chief Executive Officer Donald R. Browne has informed the CNMI government in writing: "In all likelihood, IPI will remain closed, and have no income for the next eight months."

He stated in a letter IPI had to furlough hundreds of its employees, requiring the casino operator to pay repatriation costs and three-fourths of the annual wages that its employees who hold the CNMI-Only Transitional Worker visa would have earned.

When IPI reopens, Browne wrote, it will incur significant reopening costs as it will have to bring back hundreds of workers. IPI will have no income until it reopens, he added.



UNDER CONSTRUCTION: *Imperial Pacific International's casino-hotel, which is still under construction on Beach Road in Garapan, Saipan, is pictured March 31.*
Bryan Manabat/For The Guam Daily Post

Even though IPI has closed the casino, Browne said it still has significant operating costs each month that it must pay. It must periodically turn on air-conditioning so that the furnishings do not get moldy and so the electrical gaming machines do not rust. IPI will maintain security even though there is no income to pay for this and other costs, Browne stated.

In November 2019, the FBI executed multiple search warrants in the CNMI's main island, Saipan, including at the offices and residence of Gov. Torres and certain offices for IPI and its consultant.

(Daily Post Staff)



PRESIDENTIAL SUITE: *Imperial Pacific International Holdings Chairwoman Cui Li Jie sits on a couch in the bedroom of one of the presidential suites she inspected in June, at the IPI hotel casino in Garapan, Saipan. Emmanuel T. Erediano/For the Guam Daily Post*

Guam Women's Chamber to feature personal finance speaker

The Guam Women's Chamber of Commerce on Wednesday announced the return of Paco De Leon, who was the featured speaker at the 2019 Hightide Women's Summit.

Those who attended the conference remember Paco for her blunt and hilarious attitude, while being clear about how members can gain control of our finances and thrive as women in business, according to the women's chamber.



Paco De Leon

If you did not get a chance to hear Paco speak, you will get that chance at GWCC's next general membership meeting on Aug. 27 at 11 a.m., the women's chamber stated.

This time, Paco will speak on how to absorb financial shocks during uncertain times.

Paco's work has been featured in The New York Times, The Cut, Business Insider, and Vice. She is also familiar with Guam.

To register, go to https://events.guampdn.com/e/virtual-general-membership-meeting. After Aug. 25, the registration fee will increase from $10 to $15 for members and $30 for non-members. Zoom meeting instructions will be posted on your ticket email. ***(Daily Post Staff)***

The Honorable
Lourdes A. Leon Guerrero
Governor

The Honorable
Joshua F. Tenorio
Lt. Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, August 27, 2020 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss personnel and pending litigation matters. In light of COVID19 public health emergency, GIAA will adhere to social distancing orders. For those who wish to participate telephonically, please call 642-4717 or email arios@guamairport.net for further information. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

(This ad paid for by GIAA)

SINDALUN GUAHAN SOFTBALL ASSOCIATION

Statement of Cash Receipts and Disbursements
Year ending December 31, 2019

Support and Revenues:		
Membership Dues	$ 420	
Miscellaneous fundraising functions, donations, and member contributions	$ 28,802.90	
Total Support and Revenues		$ 29,222.90
Expenditures:		
Miscellaneous Assoc. Functions	$ 28,935.36	
Total Expenditures		$ 28,935.36
Fund Balance December 31, 2018		$ 287.54

Prepared and Signed by Jesse B. Aguon – President, SGSA

DEPARTMENT OF ADMINISTRATION

DIPATTAMENTON ATMENESTRASION
GENERAL SERVICES AGENCY
(Ahensian Setbision Hinirat)

EDWARD M. BIRN
Director (Direktot)

EDITH C. PANGELINAN
Deputy Director (Sigundo Direktot)

148 Route 1 South Marine Corps Drive, Piti, GU 96915
Telephone (Telifon): (671) 475-1707/1729 • Fax (Faks): (671) 472-4217/1727
Email: gsaprocurement@gsadoa.guam.gov; Website: www.gsa.doa.guam.gov

LOURDES A. LEON GUERRERO
Governor (Maga'lahen)

JOSHUA F. TENORIO
Lt. Governor (Sigundo Maga'lahi)

General Services Agency (GSA) is in the process of updating the Sole Source Vendor Listing. Please inquire and pick up a list of the needed maintenance service and/or supplies from the General Services Agency or download a copy via our GSA website at www.gsadoa.guam.gov under RFI-20-001 (i.e., Maintenance for Surveillance Equipment such as CCTV's to include parts and supplies; Maintenance for iSeries communication equipment; Air-time Services parts and equipment for I-Connect base communication systems, must be compatible to an I-Connect Base Two-Way Radio communication radio network system; License Maintenance Service for GPD Law Enforcement Records Management System (LERMS); AGUPA System and PAGU Systems Maintenance and Support Services (DPHSS); PH/PRO Software Maintenance Technical Support (DPHSS); Sirus Software Maintenance Technical Support (DPHSS & OAG); Software Maintenance – Horizon (Guam Libraries); Software Maintenance for iSeries Host Based Systems (DRT); Transportation Services Para I Manamko (DPHSS); Website Maintenance (GBHWC); Annual Software Assurance Licenses (DLM); Annual Uniface Software Maintenance of GSA Procurement Module AS400/OnBase System (DOA); AMSS/Smartnet System – Two-Way Radio Communication System (GPD) first responders and department/agencies; Copier Equipment Maintenance; Technical Support Services for FIRM/AS400 (BASICS) DOA; etc.).

Vendors currently listed on the attached list of maintenance, services and supplies are the only (sole) vendors that can provide such services to the Government of Guam, as per our knowledge.

All interested vendors shall submit a Letter of Interest to GSA, to include a copy of current business license, company address, contact numbers, fax number, and email address, to the following address no later than **September 03, 2020**.

Department of Administration
General Services Agency
c/o Chief Procurement Officer
148 Route 1 Marine Corps Drive
Piti, Guam 96915

We look forward to your interest in doing business with the Government of Guam, Department of Administration, General Services Agency.

EQUAL OPPORTUNITY EMPLOYER

Doc. No. 35GL-20-2509.

Belarus protesters defy army, flood Minsk

MINSK (Reuters) – Tens of thousands of protesters demanding Belarusian leader Alexander Lukashenko step down defied a warning from the military on Sunday and flooded into Minsk, briefly gathering near the president's residence, before dispersing peacefully.

The veteran leader denounced the demonstrators as "rats" and was seen in state media footage wearing body armor and holding a rifle, projecting an unyielding image amid the huge nationwide demonstrations that erupted after a disputed election on Aug. 9.

The protests have provided the biggest challenge yet to Lukashenko's 26 years at the helm and tested the loyalty of his security forces.

Minsk's streets turned red and white as demonstrators carried flags symbolizing their opposition to Lukashenko and chanted for him to leave power and for new elections to be held.

The crowd marched toward Lukashenko's residence at the Independence Palace, on the northern edge of the capital, the majority gathering at some distance, while a smaller group approached to between 10 and 20 meters of the building, a Reuters witness said.



OPPOSITION RALLY: *People attend an opposition demonstration to protest against presidential election results in Minsk, Belarus, on Sunday. Reuters/Stringer*

Lukashenko, a former Soviet state farm boss, was shown in state media footage flying over the protests in a helicopter before landing at his residence and emerging in body armor with a rifle in his hand.

Some protesters milling below chanted "coward" as a helicopter was seen flying out of the residence, the Reuters witness said.

Later, a video circulated by state media showed Lukashenko walking over to riot police outside his residence and thanking them, eliciting an outburst of applause from security staff.

It was the first time in this month's demonstrations that protesters have neared the building's doors. The approach to the palace took place after a crowd estimated by a Reuters witness to number as many as 200,000 rallied in central Minsk for the second weekend in a row.

'They have scattered like rats'

The crowd began to disperse in early evening. Reuters witnessed no clashes with police.

"They have scattered like rats," Lukashenko could be heard saying in a video clip published by the Belta news agency as he flew overhead.

Belarus state television said 20,000 people took part in the protest.

Another hospital visit by Japan's Abe stokes health worries

TOKYO (Reuters) – Japanese Prime Minister Shinzo Abe visited a Tokyo hospital on Monday for a second time within days, stoking concern about his ability to stay on as leader due to health issues and fatigue from tackling the coronavirus pandemic.

Government spokesman Yoshihide Suga said Abe was at the hospital for the follow-up of a medical check a week ago when his examination lasted 7-1/2 hours, fueling worries about his health.

But major broadcaster Nippon TV said Abe was being treated for a chronic illness rather than a check-up, citing multiple unidentified government and ruling party sources. It added that Abe was scheduled to go to his office in the afternoon.

"I was informed that he's getting an additional exam after last week's exam," Suga, who is also the chief cabinet secretary and is seen as one of the main contenders for Abe's job, told a regular news conference.

"The premier himself said the other day that he wanted to return to work."

Abe is Japan's longest-serving prime minister, surpassing on Monday a record for longest consecutive tenure as premier that is now half a century old and set by his great-uncle Eisaku Sato.

That achievement added to speculation that Abe could resign after reaching the milestone.

In office since 2012 in his second stint as prime minister, Abe had resigned from his first term in 2007 because of struggles with ulcerative colitis, which he now keeps in check with medicine that was not previously available.

The Honorable
Lourdes A. Leon Guerrero
Governor

The Honorable
Joshua F. Tenorio
Lt. Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, August 27, 2020 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss personnel and pending litigation matters. In light of COVID19 public health emergency, GIAA will adhere to social distancing orders. For those who wish to participate telephonically, please call 642-4717 or email arios@guamairport.net for further information. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

(This ad paid for by GIAA)

GUAM ELECTION COMMISSION
Kumision Ileksion Guåhan
Your VOTE is your voice. √ BOTA ya un ma kuenta.

GUAM ELECTION COMMISSION MEETING

The Guam Election Commission has scheduled a meeting on **Saturday, August 29, 2020.**

Should there be any voter challenges, or administrative issues that require resolution, the Commission will convene at 11:00 a.m. and/or 3:00 p.m. on Saturday, August 29, 2020 at the GEC Conference Room, Hagåtña.

The public is invited. For individuals requiring special accommodations, auxiliary aids or services please contact the Guam Election Commission.

The Guam Election Commission will convene at **8:00 p.m., Saturday, August 29, 2020** for the purpose of tabulating the 2020 Primary Election results, at the Election Return Center, UOG Fieldhouse, Mangilao. For more information, you may call our office at (671) 477-9791, or send an email to vote@gec.guam.gov.

This advertisement is paid with government funds.

Some agreement, but issues remain as West African mediators meet Mali coup leaders

BAMAKO (Reuters) – Mediators from West Africa's regional bloc reached agreement on certain points in talks with Mali's military junta that are aimed at returning the country to civilian rule, the parties said on Sunday, adding that some outstanding issues remained.

The negotiations will continue on Monday, members of both delegations told journalists in Bamako.

Leaders of the military junta led by Col. Assimi Goita and mediators from West Africa's regional bloc led by Nigeria's former president, Goodluck Jonathan, met behind closed doors all day on Sunday.

"We have been able to agree on a number of points but not yet on all the discussions," Jonathan told reporters on Sunday night after negotiations that lasted around nine hours.

A spokesman for the military junta, Col. Ismael Wague, said: "We reached compromise on certain aspects and the negotiations will continue tomorrow."

Neither gave details on what issues they had reached agreement on, and what were the outstanding issues.

A senior officer close to the junta told Reuters earlier on Sunday that discussion during the morning session had focused on the bloc's sanctions on Mali following the military coup.

Other key issues would include the fate of deposed President Ibrahim Boubacar Keita, and details of Mali's transition to civilian rule.

French Radio RFI reported late on Sunday that the junta, known as the National Committee for the Salvation of the People, proposed a three-year transition led by a soldier and made up of mostly soldiers.

The report added that the junta was also ready to allow Keita to return to his home or leave the country.

Doc. No. 35GL-20-2509.*

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, July 30, 2020, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1 CALL TO ORDER AND ATTENDANCE

The July 30, 2020 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:02 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:	**Offices or positions:**
Brian J. Bamba	Chairman
Gurvinder Sobti	Vice Chairman
Donald I. Weakley	Board Secretary
Lucy M. Alcorn	
Zenon E. Belanger	
Doyon A. Morato	
Rosie R. Tainatongo*	

Directors Absent:

GIAA Officials:	
John M. Quinata	Executive Manager
Artemio Hernandez, Ph.D.	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Edward Muna	Operations Superintendent
Vince Naputi	Chief, Airport Police
Raymond Mantanona	Chief, ARFF
Ken McDonald	P&F Superintendent
Rolenda Faasuamalie	Airport Marketing
Henry Cruz	Supply Management Administrator
Anita Arriola, Esq.	GIAA Legal Counsel
Phillip Torres, Esq.	GIAA Conflicts Counsel
Frank R. Santos	GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Executive Manager Quinata announced his recommendation on amending the agenda based on a confirmation hearing for three (3) Board members. The proposed agenda would include the following changes: Proceed with agenda items two (2) to five (5); move to items seven (7) and eight (8); recess to prepare members for the confirmation hearing at 4:00 p.m.; return to regular session and proceed with agenda items six (6), followed by nine (9) to eleven (11).

Motion to approve the agenda as presented duly made by Director Alcorn, seconded by Vice Chairman Sobti; motion unanimously passed.

Resolution No. 20-56

The Board hereby amends the agenda to proceed with agenda items two (2) to five (5); move to items seven (7) and eight (8); recess to prepare members for the confirmation hearing at 4:00 p.m.; return to regular session and proceed with agenda items six (6), followed by nine (9) to eleven (11).

3. APPROVAL OF MINUTES

A June 26, 2020 - Regular Meeting

On motion duly made by Director Weakley, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 20-57

The Board hereby approves the minutes of the June 26, 2020 regular meeting, subject to corrections.

* At this time Director Tainatongo arrives at the meeting.

4. CORRESPONDENCE

There was no correspondence to report.

5. OLD BUSINESS

There was no Old Business to present.

6. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIP's and Regulatory updates. Included with the report was an update relative to COVID-19.

At this time Chairman Bamba announced that the Board will recess to participate in the Legislative Confirmation Hearing, on motion duly made by Director Tainatongo, seconded by Director Belanger, and unanimously approved. The Board recessed at 3:31 p.m.

The Board reconvened regular session at 4:44 p.m.

Executive Manager Quinata continued with the Executive Manager's report. Discussion ensued relative to resources available due to COVID-19.

Vice Chairman Sobti took this time to thank the Executive Manager for his dedication to the Airport during these unprecedented times.

Discussion followed relative to cargo operations for GIAA.

Executive Manager Quinata announced that a meeting is scheduled with the Airlines in order to get feedback relative to the draft FY2021 budget. Chairman Bamba added that the Board Finance Committee has met to discuss the draft budget, and will meet again after the meeting with the Airlines. The Board members will be briefed separately on the draft budget and Airlines feedback.

7. REPORT OF THE COMPTROLLER

Mr. John A. Rios, Comptroller reported on the revenues and expenses of the Authority as of **June 30, 2020**. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-33.5%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-27.1%** and **-49.6%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-9.4%**. Year-to-date Total Operating Revenues Actual of **$40.6M** is **-28.7%** below the budget estimate of **$57.0M**. Year-to-date Total Operating Expenses are below budget by **-18.5%**. Components of this line item include a **-5.9%** decrease in Personnel Service, a **-21.5%** decrease in Contractual Services, a **-68.6%** decrease in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **$7.5M** reflects a decrease of **-54.0%** over the year-to-date budgeted amount of **$16.4M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **2.29** versus the requirement of **1.25.**

Chairman Bamba requested that the Comptroller confirm the debt service coverage for the month of June.

Director Weakley inquired on the 15% reduction on expenses. The Comptroller replied that the reduction was only on contractual and equipment, GIAA could not provide reductions on Personnel.

Director Morato inquired if any tenants have inquired on further relief. Executive Manager Ada, advised the Board that Airlines and Lotte Duty Free have inquired on the direction for the next three (3) months. Management is considering options and possibly looking at a month to month option, as opposed to the three (3) month relief. Discussion followed on areas where costs can be reduced, and ways to increase revenue.

Executive Manager Quinata announced that the Deputy Executive Manager will excuse himself from the Board meeting to attend a meeting at Civil Service Commission where he will represent the Airport.

8. NEW BUSINESS

A Project Contract Modifications

The next item on the agenda was change order no. 14 relative to the International Arrivals Corridor (IAC) project. The change order is in the amount of $1,465,000.00 for glazed aluminum curtain walls at the Airline Club and Sterile Corridor. Structural Engineers determined that additional seismic upgrades are required. Change order has been reviewed by Designer of Record and Construction Manager, who are recommending approval. Negotiations have reduced the change order amount from $1,565,296.00.

After further discussion, on motion duly made by Director Belanger, seconded by Director Morato, the following resolution was unanimously approved:

Resolution No. 20-58

The Board hereby approves Change Order No. 14 for the Terminal Building Structural Upgrade and Concourse Isolation Project in the amount of $1,465,000.00, as presented.

Director Belanger took this time to update the Board on recent meetings the Board CIP Committee has had. On July 27, 2020 the Committee met Black Construction to discuss the contract and will then meet with the Construction Management firm, KHLG in the hopes to get both firms working together. Black Construction is asking for more assistance with the PCAS. Director Belanger gave the Board a brief update on upcoming work to be done. Discussion followed relative to the idea of a Global agreement, with Director Belanger announcing that would mean one amount to cover everything, no more change orders.

In order to move forward, Director Belanger proposed a motion, stating, to be more effective and efficient, the Board CIP Committee proposes that the Board of Directors delegate the review and vetting of contract modifications for any Airport CIP project. Modifications include work orders, change orders, and supplemental agreements. This will assist the project team and contracting officer in facilitating these modifications. The CIP Committee's actions will be noted in a written synopsis to each Board member prior to a subsequent regular Board of Directors meeting.

This will be for all CIP projects. Discussion went back to the global agreement, with Director Belanger announcing that amount of the agreement may take up to two (2) weeks.

Director Alcorn inquired on the approval of change orders and if the Board will still approve. Director Belanger replied that work has been delayed due to change orders not being reviewed and approved in a timely manner. Legal Counsel inquired if that is the duties of the construction manager. Director Belanger replied that the current construction manager has been overwhelmed with all of the change orders. Discussion followed.

After further discussion, on motion duly made by Director Belanger, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 20-59

The Board hereby approves the delegation of the review and vetting of contract modifications for any Airport CIP project to the Board CIP Committee. Modifications include work orders, change orders, and supplemental agreements. The CIP Committee's actions will be noted in a written synopsis to each Board member prior to a subsequent regular Board of Directors meeting.

Chairman Bamba announced that he is very pleased with the CIP Committee being so engaged.

At this time Executive Manager Quinata announced that there was an additional item requiring Board action. Relative to the contract for the former legal counsel. Calvo Fisher & Jacobs (CFJ) contract expired on March 22, 2020. From March 22, 2020 until the time that the Airport officially hired Arriola Law Firm, CFJ was still providing services. Conflicts Counsel, Phillip Torres, Esq. presented a Settlement of Mutual Release, which is over the Executive Managers spending authority. The amount of CFJ's claim was $126,746.99, after negotiations, the amount of the Settlement and Mutual Release is $110,545.85.

Chairman Brian Bamba, Vice Chairman Sobti and Legal Counsel, Anita Arriola recused themselves due to conflicts of interested.

Director Donald Weakley presides over the meeting.

Executive Manager Quinata advised the Board that the actual amount that GIAA will end up paying is $91,000.00 due to Lotte Duty Free reimbursing $18,739.00.

Director Morato asked if Management was aware of the invoices when they were coming in during this time. Executive Manager Quinata replied yes.

After further discussion, on motion duly made by Director Morato, seconded by Acting Chairman Weakley, the following resolution was unanimously approved:

Resolution No. 20-60

The Board hereby approves Calvo Fisher & Jacob's Settlement and Mutual Release in the amount of $110,545.85.

Chairman Brian Bamba, Vice Chairman Sobti and Legal Counsel, Anita Arriola return to the conference room.

9. EXECUTIVE SESSION

Upon written recommendation of counsel, on motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, and unanimously approved, the Board recessed to convene into Executive Session at 6:01 p.m.

The Board convened into Executive Session at 6:06 p.m. to discuss personnel matters. Attending Executive Session were Directors Bamba, Sobti, Weakley, Alcorn, Belanger, Morato and Tainatongo, Executive Manager Quinata, and Legal Counsel, Anita Arriola.

Executive Session adjourned at 7:18 p.m., at which time the Board reconvened regular session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Chairman Bamba, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 7:18 p.m.

Dated this _____, day of _____, 2020.

Attest:

Brian J. Bamba	Donald I. Weakley
Chairman	Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

AIRLINE OPERATORS COMMITTEE

August 19, 2020

Mr. John Quinata
Executive Manager
Guam International Airport Authority

Subject: In reference to CARES Act; Rent/lease & Airport Fees Relief Program for Signatory Airlines (AOC)

Dear Mr. John Quinata,

On March 27, 2020, the Coronavirus Aid, Relief & Economic Security Act (CARES Act Airport Grant) was enacted as public law granting the Guam International Airport Authority a 21 million dollar grant as a result of the corona virus impact in an effort to sustain airport operations.

We, the Airline Operators Committee, appreciate GIAA's effort in securing the grant in order to reduce various airport operational expenses through FY2020. The special consideration in allocating 6 million towards FY2021 Airport budget will benefit in offsetting and reducing the cost related particularly to the participating signatory airlines.

However, the coronavirus pandemic continues to have a serious financial impact to the airlines. The majority of the signatory airlines have suspended their scheduled flights through September 2020 with limited services. Many carriers have endured a substantial loss of revenue of more than 90%. The outlook towards flight resumption and recovery may not be reliable and its consequences might be devastating to our business survival.

During the initial coronavirus update meeting in March 2020, GIAA initially offered the carriers to waive airline operational fees like landing and other airport fees. However, the Airport Authority rescinded its offer to waive such fees since it did not comply with the FAA policy under the CARES act. It was later determined that the Airport, at their discretion, were able to offer such a relief program. Instead, the carriers were offered deferred payments of associated fees without relief or waivers.

The primary objective of the CARES act Airport Grant is to prevent, prepare for, and most importantly **respond** to the coronavirus impact, including support for continuing airport operations.

As noted in the PDN article published June 3, 2020, Guam Airport Authority allocated 3 million dollars for Rent Relief Program to six of its concessionaires, including Lotte Duty Free Guam and car rental services and offered substantial reduction of rental fees between 70%-80% covering initially from April, May, and June.

As attested and concurred by the participating signatory air carriers, which provides essential air services to Guam, we respectfully request full consideration in extending the same relief program offered to the concessionaries i.e. up to 80% reduction on rental cost.

In addition, we would greatly appreciate your utmost consideration that the reduction relief program be retroactive from April 2020 through FY2021 and/or until we recover from the coronavirus impact; not withstanding any adjustment according to the CARES Act Airport Grants as or obligated since the scope of the CARES act covers up to 4 years from enacted date i.e. March 27, 2020. We are seeking a relief program from the Airport Authority for consideration to offer/allocate to meet reduction cost for rental offices, storages, and lounges cost including airport fees ex. landing and operational fee except for PFC for the participating signatory airlines of Guam i.e. (Airline Operators Committee).

We appreciate your support and working together spirit as we all continue to navigate through the difficult and challenging environment as a result of the covid-19 pandemic.

Your prompt consideration on this matter will be greatly appreciated. Stay healthy and safe.

Sincerely,

Justin Marion
Chairman
AOC
General Manager
United Airlines, Guam

Robert Navarro
Vice Chairman
AOC
Station Manager
Japan Airlines, Guam

Guam Signatory Airlines:

- Mihee Kim, Station Manager, Korean Airlines
- Rebecca Luarca, Station Manager, Philippine Airlines
- Phillip Hwang, Station Manager, T'Way
- Sooyong Cha, Station Manager, Jeju Air
- Taeyang Kim, Station Manager, Air Busan
- Nancy Kwan, China Airlines
- Seungdeok Ko, Regional Manager, JINAIR

Cc: Mr. Brain J. Bamba, Chairman, GIAA Board of Directors
Mr. Artemio Hernandez, Deputy Executive Manager, GIAA
Mr. John Rios, Controller, GIAA
Ms. Jean Arriola, Manager Airport Services, GIAA

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WE'RE ON IT 24/7

PROJECT: TERMINAL BUILDING STRUCTURAL UPGRADE AND CONCOURSE ISOLATION

Project No.: GIAA-FY14-01-1
AIP No.: 3-66-0001-97
Contract: GIAA-17-003 (C)

Change Order No.: 15

In connection with Contract No. GIAA-17-003(C), a construction contract between Black Construction Corporation (Contractor) and Antonio B. Won Pat International Airport Authority, Guam, (Owner), dated January 26, 2017 for the Terminal Building Structural Upgrade and Concourse Isolation Construction, the following Change Order is made in accordance with the Contract Document General Provision, Section 35, Paragraph 35.8:

1. Description of Change Order No. 15:

a. PCO 026: Re-Detailing Effort Due To Revised Escalator Supports at Concourse Level, Framing Plan and Bolt Clarifications

i. The Contractor shall provide an additional W 16x31 steel section, 3/8"-thick, and 1/4"-thick steel plates to support the edge of slab as per DOR's response on RFI-0155R2.

ii. **Amount of PCO 026 R1 $ 18,370.00**

b. PCO 027: S.I.-0005 Changes To Pods 2, 5, 7 & 8 Requiring Add'l 34.6T Steel Supply & Install and Detailing Re-Work

i. The Contractor shall provide additional W 12x120, W 16x32, and W 18x76 (71 pieces of steel beams at various sizes) as per DOR's response on RFI-0155.

ii. **Amount of PCO 027 $ 485,000.00**

c. PCO 042: Additions to POD 2 Structural Steel

i. The Contractor shall provide two (2) additional W 16x31 members, added length of W 18x130, added lengths of L 6x6x5 1/16" to implement DOR's review comments to Transmittal No. 153 - Submittal No. 051200-002A-0 for POD 2 Structural Steel Grid Line W5.1 - W5.9/AC - AD, Concourse Level.

ii. **Amount of PCO 042 $ 9,260.00**

d. **PCO 051: Differing Site Cond. Main Roof - Planted Columns, Curbs, Shear Plates, Etc**.

i. The Contractor discovered differing site conditions during initial demolition for installation of base plates, columns, and anchor bolts for the Planted Columns - Sterile Corridor - Main Roof Level - Building 3. Due to differing conditions, the following actions were implemented:

Procurement of new, larger base plate/s and/or re-cutting of base plates on-hand for planted columns to fit existing conditions.
Creation of side plates to strengthen planted column connections.
Concrete chipping for exploration to connect planted columns to existing concrete beams.
Filling created void areas with grout.
Additional reinforcing bar insertions into existing concrete beams.
Adjustment of planted columns length to match existing conditions.
Drilling of extra holes and epoxy grout for anchor bolts for side plate connections.
Demolition of conflicting concrete curbs not indicated on as-built drawings to allow placement of base plates and planted columns.

ii. **Amount of PCO 051 $ 116,000.00**

e. PCO 053: POD's Perimeter Wall Treatment

i. The Contractor shall provide single sheet gypsum board to the inside portion of wall types D3A and D3B facing the curtain wall panel and paint to match interior field color for Drawing A8.2.3-2. For situation shown on Drawing A8.2.4-2, Type D3A wall with an added single sheet of gypsum board to the inside portion facing the curtain wall panel and paint to match the interior field color.

ii. **Amount of PCO 053 $ 65,000.00**

f. PCO 063: PCC Restoration at Airline Club, Grid E21/D

i. The Contractor dicovered that the PCC pavement restoration at the Airling Club,, GLE21/D would have a thickness of 12" or less. As per DOR advise, the depression surrounding the column area shall be filled with concrete and level with the surrounding existing pavement. Also, the PCC restoration will be implemented with the addition of #4 reinforcing bars at 12" O.C. as per directions from DOR.

ii. **Amount of PCO 063 $ 4,823.00**

g. PCO 075: POD 2 Site Work Changes

i. The Contractor shall provide the following actions:

Beam 2205: Beam was sloped 5 1/2" and shortened by 1" to fit between existing beam and new POD 2. Bottom flange was block-coped to fit connection, while existing beam had material lugs removed and cleaned, and 1/4" weld was made all around existing stiffener plate and shear plates on each side of beam.

Beam 2224: Beam was sloped 5 1/2" and shortened by 3/4" to fit between existing beam and new POD 2. Existing column had to be cleaned by removal of material lugs and gouges in column flanges were air-arc cleaned and weld filled before installing shear plate with 1/4" weld all around. Top and bottom flanges received CJP weld all around.

Beam 2183: Beam was shortened by 3/4" to fit between existing beam and new POD 2. Pre-cast clip removed and gouges in existing column welded and grind to finish before welding shear plate. Top and bottom flanges received CJP weld all around.

ii. **Amount of PCO 075 $ 7,150.00**

h. PCO 076: Brace Relocation, Modification and Gusset Plate Extension - E5.1 / B & C - Apron Level

i. The Contractor was directed to relocate the brace at Grid E5.1 / C & D to E5.1 / B & C, and to convert the X-Brace to an A-Brace as per responses to RFI - 197 and 212. Conduits affected were removed and abandoned as per GIAA. During seismic brace installation, it was discovered that the bottom gusset plate at column B along E5.1 would interfere with the anchor bolts of the column base plate. The approved solution was to fabricate a new 1" gusset plate in lieu of 2 ea 1/2" gusset plates intended to fit within the bolt patter. Lastly, it became evident that the retrofit T-assembly intended for the upper beam along E5.1 would not fit within the floor slab above. The new direction to install retrofit T-assembly under the beam was further complicated due to short web of the assembly, requiring fabrication of a new T-assembly with a web that allowed room to weld the retrofit.

ii. **Amount of PCO 076 $ 44,500.00**

i. PCO 082: EFC no. 169: Field Conditions –.BRB Gusset Plate at GL E6.9 / D.3 will Clash with Existing 8 x 8 HSS Support for Precast Column Cladding

i. The Contractor identified various conflicts during the preparation for the installation of the BRB gusset plate at GL E6.9/D.3 - Main Roof Level, that it would clash with the existing HSS support for pre-cast column cladding. DOR approved the Contractor's recommendations for resolve the conflicts with few notes.

ii. **Amount of PCO 082 $ 13,150.00**

j. PCO 101: Demo & New Construction GL D btw E10 & E12 - Apron Level

i. The Contractor requested site and utility information including issues for Structural, Architectural, Electrical, Mechanical, and Fire Protection concerning Accounting Office site resolution, in relation to the Apron Level BRB bracing along GL D between E10 and E12.

ii. **Amount of PCO 101 $ 115,000.00**

k. PCO 030: Retrofit Beams Along GL E4.1 & E6.9

iii. The Contractor shall provide T-assemblies where required to retrofit the existing beams. Unforeseen conditions of the existing beams incurred additional cost such as demolition of PC wall which encloses the beams, and removal of stud bolts. Retrofit works involve the installation of T-assemblies using metal straps/plate.

iv. **Amount of PCO 030 $ 230,000.00**

l. PCO 060: Add'l Two Column Pedestal Footings and Final Footing Elevation Adjustments at Airline Club

iii. The new steel column footings at GL E20/C and E21/C encountered an existing trench drain resulting for these to be founded deeper and provided with a 3'-0" max pedestal. The new steel column footing at E21/D would contact the footing of an existing retaining wall was founded deeper and was provided an additional 1'-0" max increase in thickness. The top of the footing was then epoxied to the retaining wall's footing.

iv. **Amount of PCO 060 $ 6,700.00**

m. PCO 061: Conflict of BRB Brace Gusset and Stepped Grade Beam Rebar at POD 2 Grid W5

iii. Conflict at Grid 5.9 in POD 2 between BRB Brace gusset plate and #8 rebar doweling from the GB - 2A grade beam. Directive from DOR was to bend to a straightened position the #8 rebar dowels in conflict with the gusset plate with additional splice welding required.

iv. **Amount of PCO 061 $ 1,800.00**

n. PCO 062: Anchor Bolt, BRB Brace Conflict Along GL W5.1 near GL AD

iii. Conflict at Grid 5.1 near GL AD between column anchor bolt and the BRB Brace. The Base Plate/Column could not be installed after the pour of the Grade Beam, as once the concrete is set the anchor bolt cannot be removed, due to contact with the crossing BRB. Solution to this conflict was to relocate the two bolts at the BRB Brace side

iv. **Amount of PCO 062 $ 1,150.00**

o. PCO 065: New Shear Wall Retrofit Plate - Apron Level - GL AC/W3

iii. The contractor provided an additional retrofit plate of the same width and thickness to the original plate since the designed retrofit plate for both sides of new Apron Level Shear Wall at Grid Line AC/W3 would be too short to make the 4'-0" dimension (below the Apron Floor Level.

iv. **Amount of PCO 065 $ 8,350.00**

p. PCO 066: Beam Connection to Existing Column at Sterile Corridor - W6/A.1

iii. The existing column at Sterile Corridor - GL W6/A.1 has a joint at exactly the same place where there is to be a connection to the new beam along A.1. Due to the irregular shape of the existing column, a significant portion of the upper part of the shear plate would have a gap and reduce the effective bearing area of the connection to the side of the existing column. As a solution, as approved by the DOR, the contractor coped the shear plate, and adjusted the bolt holes to form an acceptable connection.

iv. **Amount of PCO 066 $ 1,000.00**

q. PCO 067: Concrete Plank Over Trench Drain at Airline club

iii. Contractor requested to replace installation of 6" thick precast stair enclosure with 6" thick cast in-place concrete walls since installation of precast walls would be very difficult since the steel frames at the vicinity were already erected. In the same general vicinity, the DOR directed that the precast concrete planks for the trench drain shall be replaced with cast in-place with the same

iv. **Amount of PCO 067 $ 7,800.00**

r. PCO 068: Pre-Cast Concrete curb - Main Roof Level

iii. Concrete curb along Grid B between W3 and W4 have to be trimmed, demolished and reconstructed with its top surface flat due to the size of the new beam to be installed along that grid. Chipping/trimming the existing curb along GLW3 between A.11 & B, and GL B between W3 & W4 was required along with cutting existing rebar in both locations, followed by reconstruction of the curbs to provide a 6" clearance to new construction.

iv. **Amount of PCO 068 $ 8,500.00**

s. PCO 073: Precast Panels to be Extended 6" In Height at GFRC Eaves.

iii. The Contractor identified various inconsistencies on the termination details of precast panels as per Package 1, Drawings A9.54 and A12.34 as no defined heights were provided for precast panels. Also, the provided details on the mentioned sheets will create a

connection that will be difficult to seal. As per Architectural DOR's recommendation to RFI 0047, the Contractor was advised to use the Section 1 details per sheet A12.34 and extend the top of the precast panel 6" above the GFRC eave/ceiling.

iv. **Amount of PCO 073** **$ 12,150.00**

t. PCO 77: Elevator Fire Annunciator Panel Wall

iii. The Contractor received a request from the Customer for an additional work that calls for a construction of a panel wall for the elevator fire annunciator.

iv. **Amount of PCO 77** **$ 2,500.00**

u. PCO 79: Field Conditions – HSS Tube Hanger Conflict with Inverted T-Section Seismic Retrofit of Basement Archive Area Level – Beam Along GL A.2.

i. The contractor identified a conflict with the existing GSS Tube Hanger along GL A.2 between E17 and E18 during the installation of an inverted T-section (as part of the seismic retrofit of the Basement Archive Area - Apron Level). Directive from DOR was to provide (2) U-shaped 2" thick flat plates to collar around the Tube Hanger with (4) diagonal shaped plates to be welded from the T-Section to the U-shaped plates.

ii. **Amount of PCO 79** **$ 5,100.00**

v. PCO 109: Column Base Plate Conflict with Existing Beam and C-Channel

i. Contractor noted that the installation of the new column base plate at GL E17 and GL C - Main Roof Level - would conflict with an existing I-Beam and C-Channel at the same intersection. DOR approved the Contractor's recommendation to (a) cut/remove a portion of the existing C-Channel, (b) cut/remove portion of existing I-Neam, and (c) remove existing steel plate in order to achieve flatness of the base for the new base plate. However, the DOR advised to restrain the I-beam prior to cutting and to install a 3/8" thick gusset plate at the web and base plate of the new column to cathc the W8x31 beam.

ii. **Amount of PCO 109** **$ 2,800.00**

w. PCO 125: Column Retrofit at E6/AC

i. The Contractor identified an existing 3'-0" x 14" x 1 1/4 " thick plate welded on the upper portion of the column at E6/AC that interferes with the intended installation of the new, full height 2" thick retrofit plate. The DOR directed the contractor to provide a new 14.2" x 5'-0" x 2" thick weld plate below the existing plate, but also add a new 14.2" x 3'-0" x 1" thick plate above that plate, and on top of the existing 3'-0" x 14" x 1 1/4" plate, and bevel weld.

ii. **Amount of PCO 125** **$ 4,575.00**

Amount of Change Order: $ 1,170,678.00

2. This Change Order No. 15 is only for the work defined above.

3. Conditions:

a. The aforementioned change order works affected thereby are subject to all contract requirements and covenants.

b. The rights of A.B. Won Pat International Airport Authority, Guam, are not prejudiced.

c. Duration of Change Order 15 shall be 0 Calendar Days.

d. All claims against A.B. Won Pat International Airport Authority, Guam, which are incidental to, or as a consequence of the aforementioned change order works, are satisfied in their entirety.

4. Justification of Change Order Items:

See individual PCOs.

5. Modification to the Contract:

a.	Original Contract Amount:	$ 96,932,000.00
b.	Previous Change Orders (CO#01 to #14):	$ 18,314,408.36
c.	Contract Amount prior to Change Order 14:	$ 115,246,408.36
d.	Amount of Change Order No. 15:	$ 1,170,678.00
e.	Current Revised Contract Amount:	$ 116,417,086.36
f.	Notice to Proceed Date:	March 01, 2017
g.	Original Contract Time:	927 Calendar Days
h.	Original Contract Completion Date:	September 13, 2019
i.	Change Order No.7 Contract Time Extension:	325 Calendar Days
j.	Change Order No. 13 Contract Time Extension	60 Calendar Days
k.	Contract Time Extension for Change Order No. 15:	- 0 - Calendar Days
l.	Revised Contract Completion Date:	October 2, 2020

In witness thereof, the parties have signed this Change Order this _____ day of August 2020.

APPROVED:

A.B. WON PAT GUAM INTERNATIONAL AIRPORT AUTHORITY
(Contracting Officer)

By: _____
John M. Quinata
Executive Manager

Date: _____

BLACK CONSTRUCTION CORP.
(Contractor)

By: _____
Leonard K. Kaae
Senior Vice President /
General Manager

Date: _____

CERTIFIED FUNDS AVAILABLE:

By: _____
Antonniette Bautista
Certifying Officer, GIAA

Date: _____

Contractor's Request for Change Order No. 15

Review / Recommendations

for

A.B. WON PAT GUAM INTERNATIONAL AIRPORT AUTHORITY TERMINAL BUILDING STRUCTURAL UPGRADE AND CONCOURSE ISOLATION PROJECT

CLIENT PROJECT NO: GIAA-FY14-01-1
AIP NO: 3-66-0001-097
OFB NO: GIAA-C06-FY16
GIAA CONTRACT NO: GIAA-17-003 (C)

PROJECT CONSTRUCTION MANAGER: Kent Hsieh, KHLG & Associates

Submitted by:
Kent Hsieh, Construction Manager

24 August 2020

A.B. Won Pat Guam International Airport Authority
P.O Box 8770
Tamuning, Guam 96931

Attention: Mr. John M. Quinata
Executive Manager

Through: Mr. Victor C. Cruz
Engineer Supervisor

Subject: Construction Manager Recommendation for Approval of **Change Order No. 15**
A.B. Won Pat Guam International Airport Authority
Terminal Building Structural Upgrade and Concourse Isolation Project
Project No.: GIAA-FY14-01-1
AIP No.: 3-66-0001-097; IFB No.: GIAA-C06-FY16
GIAA Contract No.: GIAA-17-003(C)

Dear Mr. Quinata,

We are endorsing our recommendation for the approval of **Change Order No. 15** in the amount of **One Million One Hundred Seventy Thousand Six Hundred Seventy Eight Dollars and No Cents ($1,170,678.00)** for the additional cost the Contractor will incur on the Project associated with Change Order Work as shown in the enclosed Matrix Tabulations entitled as BCC-KHLG [BATCH #02] GIAA PENDING PCO NEGOTIATION RESULTS; Date of Negotiation: February 25, 2020 and BCC-KHLG [BATCH #03] GIAA PENDING PCO NEGOTIATION RESULTS; Date of Negotiation: March 3, 2020.

These works shall be invoiced for payment based on completed and accepted work in placed.

Briefly summarized, this proposed change order package consists of (23) Twenty Three EA individual PCO's numbers identified as follows:

PCO-026	PCO-053	PCO-065	PCO-075	PCO-101
PCO-027	PCO-060	PCO-066	PCO-076	PCO-109
PCO-030	PCO-061	PCO-067	PCO-077	PCO-125
PCO-042	PCO-062	PCO-068	PCO-079	
PCO-051	PCO-063	PCO-073	PCO-082	

KHLG has completed price negotiation on the above PCO's with BCC on 25 February 2020 and March 3, 2020, and based on our determination, finds the negotiated total amount of **$1,170,678.00** as fair and reasonable and in the best interest of GIAA.

This change order compensates BCC solely for direct costs incurred in performing changed work. This change order does not include any amounts for costs related to changes in sequence of work, delays, disruptions, rescheduling, extended overhaul and equipment, overtime, acceleration, accumulative

impact, and/or other impact costs which the Contractor could not determine at this time. BCC expressly reserves its right to seek a time extension and request any and other costs not compensated herein prior to final settlement of this project.

Should you have any comments, questions and/or concerns, please do not hesitate to contact the undersigned.

KHLG ASSOCIATES

Kent Hsieh, P.E.
Construction Manager
Email: kenth@khlgassociates.com

Enclosure: 1) BCC-KHLG [BATCH #02] GIAA PENDING PCO NEGOTIATION RESULTS;
Date of Negotiation: February 25, 2020
2) BCC-KHLG [BATCH #03] GIAA PENDING PCO NEGOTIATION RESULTS;
Date of Negotiation: March 3, 2020

Cc: Frank Santos, Transportation Management Group
Victor Cruz, GIAA Engineering

137 Murray Blvd, Suite 203
Hagatna, Guam 96910
Tel: +1 (671) 478-5454
www.KHLGAssociates.com

August 20, 2020

John M. Quinata
Executive Manager
A.B. Won Pat International Airport Authority
P.O. Box 8770
Tamuning, GU 96931

Re: Construction Management Services for
Terminal Building Structural Upgrade & Concourse Isolation
GIAA Project No. GIAA-FY14-01-2

Hafa Adai Mr. Quinata:

As the contract funds for the ongoing Construction Management Services contract between GIAA and **KHLG & Associates Inc. (KHLG)** are about to be exhausted, and based on our anticipated efforts, KHLG hereby proposes a Month-to-Month Fixed Fee in the amount of **$253,540.46** for your review and consideration.

The proposed Month-to-Month Fixed Fee will begin for the month of August 2020 and continue until such time a Contract Extension for the CM Services is executed.

We look forward to your review and approval so we may continue to manage the ongoing International Arrivals Corridor project.

Please contact me at your earliest convenience should you have any questions or require additional information.

Si Yu'us Ma'ase,

Kent C. Hsieh, P.E.
Principal

cc: Frank Santos, TMG
Victor Cruz, GIAA Engineering

A.B. WON PAT INTERNATIONAL AIRPORT GUAM
ATURIDAT PUETTON BATKON AIREN GUAHAN ENTENASIONAT
P.O. Box 8770
Tamuning, GU 96931
Tel (671) 646-0300
Fax (671) 646-8823
www.guamairport.com
WE'RE ON IT 24/7

WORK ORDER

TO:	TODAY'S DATE	WORK ORDER NO.	PAGE __ of
E&A Engineers P.O. Box 11649 Tamuning, Guam 96931	8/05/2020	E&A 2014-16	(Attach Scope of Work if necessary)

AMOUNT: $314,070.52 EFFECTIVE DATE OF WORK ORDER: COMPLETION DATE:	CONTRACT TITLE/NO. **Agreement No. GIAA-14-005(D)**

SUBJECT: Post Construction Award Services (PCAS), Terminal Building Structural Upgrade and Concourse Isolation, Project No. GIAA-FY14-01-1, August 4, 2020 to October 2, 2020.

SCOPE OF WORK (SOW): *(If SOW requires additional space, please identify number of pages attached on the top right corner of form.)*

See attached Scope of Work.

1. Work Order is issued pursuant to the cited Contract Title/No. stated above.
2. Performance shall be pursuant to terms of the Agreement, incorporated herein by reference.
3. Payment shall be made in accordance with the payment terms of the Agreement, after submission of an invoice and GIAA's acceptance of services as satisfactory.

ACCEPTED BY:	AUTHORIZED BY:
FIRM/COMPANY NAME E&A Engineers	By: JOHN QUINATA Executive Manager
By: Carlito P. Acabado	Date:
Principal (Print)	Certified Funds Available: By:
Signature:	JOHN A. RIOS Certifying Officer
Date: 8/05/2020	Date:

GIAA INTERNAL USE ONLY

DIVISION: Account #:	PROCUREMENT:
ACCOUNTING: Obligation of funds: Date:	Supply Management Administrator Print/Sign Name:
(Print Name/Initial) Authorized by: Date:	Initial: Date:
(Print Name/Initial'	

ADM210-14-002 Revised 2/09/2016

AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES
AIRPORTS COUNCIL INTERNATIONAL
NASAO National Association of State Aviation Officials
IACA THE INTERNATIONAL AIR CARGO ASSOCIATION

E&A ENGINEERS
P.O. BOX 11649, TAMUNING, GUAM 96931
180 East Marine Corps Drive
FIC Bldg, Unit 6
Dededo, Guam 96929

PROJECT NO. Post Construction Award Services (PCAS)
Terminal Building Structural Upgrade and Concourse Isolation, Project No.: GIAA-FY14-01-1 (2 months)
August 4, 2020 to October 2, 2020

ITEM	DESCRIPTION		HOURS	RATE		COST
0001A	Principal (RFI and Submittal Reviews)	44hrs/mo x 2 mos.	88	$ 247.79		$ 21,805.52
0001B	Project Engineer (RFI and Submittal Reviews)	160hrs/mo x 2 mos.	320	$ 114.63		$ 36,681.60
0001C	Architect (RFI and Submittal Reviews)	96 hrs/mo x 2 mos.	192	$ 170.00		$ 32,640.00
0001D	Architect - CADD Technician (Red Line Drawings)	160hrs/mo x 2 mos.	320	$ 77.71		$ 24,867.20
0001E	Civil (Meeting)	17hrs/mo x 2 mos.	34	$ 86.84		$ 2,952.56
0001G	Structural (RFI and Submittal Reviews)	80 hrs/mo x 2 mos	160	$ 251.40		$ 40,224.00
0001H	Structural - CADD Technician		-	$ 77.71		$ -
0001I	Mechanical - Air-Conditioning and Ventilation (RFI and Submittal Reviews)	35 hrs/mo x 2 mos	70	$ 149.84		$ 10,488.80
0001J	Mechanical - CADD Technician		-	$ 77.71		$ -
0001K	Plumbing and Fire Protection (RFI and Submittal Review)	40 hrs/mo x 2 mos	80	$ 149.84		$ 11,987.20
0001L	Plumbing and Fire Protection - CADD Technician		-	$ 77.71		$ -
0001M	Electrical (RFI and Submittal Review)	40 hrs/mo x 2 mos.	80	$ 179.47		$ 14,357.60
0001N	Electrical - CADD Technician		-	$ 77.71		$ -
0001O	Cost Engineer/Estimator		-	$ 114.63		$ -
0001P	Specification Writer		-	$ 86.84		$ -
0001Q	Administrative Assistance	80 hrs/mo x 2 mos	160	$ 88.26		$ 14,121.60
				SUBTOTAL ITEM 0001		210,126.08

0002	SITE SURVEILLANCE/FIELD SUPPORT		HOURS	RATE		COST
0002A	E&A Engineers (Prime)	60hrs/mo x 2 mos	120	$ 247.79		$ 29,734.80
0002B	Architect	32 hrs/mo x 2 mos	64	$ 170.00		$ 10,880.00
0002C	Civil Engineer		-	$ 86.84		$ -
0002D	Strutural Engineer	80 hrs/mo x 2 mos	160	$ 251.40		$ 40,224.00
0002E	Mechanical - Air-Conditioning and Ventilation	8 hrs/mo x 2 mos	16	$ 149.84		$ 2,397.44
0002G	Plumbing and Fire Protection	8 hrs/mo x 2 mos	16	$ 149.84		$ 2,397.44
0002F	Electrical Engineer	8 hrs/mo x 2 mos	16	$ 179.47		$ 2,871.52
0002H	Landscape Architect		-	-		$ -
				SUBTOTAL ITEM 0002		$ 88,505.20

0003	REPRODUCTION COSTS	UNITS	SIZE	UNIT PRICE	NO. OF UNITS	COST
0003A	Blueline Print	Each	30" x 42"	2.00	-	$ -
0003B	Blueline Print	Each	11" x 17"	0.50	-	$ -
0003C	Specifications	Each	8.5" x 11"	0.10	-	$ -
0003D	Cost Estimate	Each	8.5" x 11"	0.10	-	$ -
0003E	Design Analysis	Each	8.5" x 11"	0.10	-	$ -
0003F	Reports	Each	8.5" x 11"	0.10	-	$ -
0003G	Mylar	Each	30" x 42"	10.00	-	$ -
0003H	CD-ROM	Each	700 MB	2.00	-	$ -
0003J	Diskette	Each	1.44MB	1.00	-	$ -
				SUBTOTAL ITEM 0003		$ -

TOTAL COST (ITEM 0001+ITEM 0002+ITEM 0003+ITEM 0004)	$ 298,631.28
GRT (ITEMS 0001+ITEM 0002 MULTIPLIED BY 5.17%)	$ 15,439.24
TOTAL BASIC DESIGN SERVICES FEE	314,070.52

Signed:

CARLITO P. ACABADO, P.E.
Principal

Date: 5-Aug-20

A/E Services for Terminal Building Structural Upgrade and Concourse Isolation Design; PCAS (Post Construction Award Services)

SCOPE OF WORK --2 MONTHS CONSTRUCTION PERIOD
August 4, 2020 to October 2, 2020

1. Acceptance Testing of Critical Systems: Assist the GIAA/CM with the acceptance/approval of critical system test results for both the Concourse Isolation and the Structural retrofit from the Construction Contractor. Fee shall be time and materials.
2. Office Consultation and Submittal Review: All consultation related to the review, research, coordination and documentation and shall commence be charged for effort following the award of the contract for construction.
3. Field Consultation During Construction (FCDC): Site visits during construction for the purposes of observations or consultation and report.
4. Provide construction administrative services to include contractor's submittal reviews and approval for materials and shop drawings.
5. Work with Contractor to provide operational and maintenance support information (OMSI) for fire protection systems.
6. Provide as-built plans based on Contractor's redline mark-ups. PCAS will assist CM to get drawings up to date.
7. Conduct pre-final and final inspection for plumbing, fire sprinkler, and fire alarm system. Product data and Submittal Review (per submittal items identified in the design specifications and drawings).
8. Product date and Submittal Review (per submittal items identified in the design specifications and drawings).
9. Conduct Field Observations during Construction (budget an average of 2 per month in the first 4 months (1 per week) for the last 2 months of each phase. Conduct Field Observations during Construction at a frequency dictated by the fee proposal.
10. Review Contractor's Value Engineering proposals and change orders.
11. Witness testing of critical equipment.
12. Response to design related RFIs.
13. Assist CM and perform field consultation for construction related RFIs
14. Conduct Punchlist Inspections
15. Conduct Pre-Final Inspections
16. Conduct Final Inspections
17. Attend pre-construction and regular construction meetings
18. Review manufacturer's equipment and product data submittals
19. Review installation shop drawings
20. Review Test Reports and Close-out documents (As-built drawings, O&M Manuals).
21. Additional Work and Consultation: Services beyond the work groups shown above shall be provided on an hourly basis at the rates shown below for the duration of the Construction period. Change orders, value engineering and other consultation services not shown above shall be charged on a time and material basis at the rates shown below or via Fee proposals for specific scope.
22. Not Included in Scope of Work: Design of HVAC, interior design of concession/tenant areas, construction management services, LEED, and all other services are excluded.

23. Any items not listed above are specifically excluded from the PCAS Scope of Work. These items, if any, will be performed and invoiced as Time and Material at the proposed manhour rates indicated below:

Project Manager:	$247.79
Project Engineer:	$114.63
Structural Engineer:	$251.40
Architect:	$170.00
Civil Engineer:	$114.63
Mechanical Engineer:	$149.84
Electrical Engineer:	$179.47
Admin:	$ 88.26

24. Tenant Impact Mitigation.

A.B. Won Pat International Airport Authority, Guam
(GIAA)

Fiscal Year 2021 Budget



Brian J. Bamba
Chairman

John M. Quinata
Executive Manager

Doc. No. 35GL-20-2509.*

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➢Assumptions and Highlights

➢Enplaned Passengers for FY19 reported 1.85m, FY20 experienced a significant drop and is forecasted to end with 889k enplaned passengers; and airline projections for FY21 are forecasted at 1.14M passengers.

➢GGRF actuarial valuation report requires a 69 basis point increase in retirement contribution from 26.28% to 26.97%.

➢ Debt Service coverage in FY19 ended at 1.66x, tracking for FY20 is 1.48x and projected for FY21 at 1.77x. FY21 budget reflects a modest debt service restructure allowing for cash flow savings for capital projects. Budget reduces Airline requirement by decreasing Bond Restructuring from $10m to $2m.

➢ Operation & Maintenance expenditures was reduced from the approved $53.3m in FY2020 to $42.8m in FY2021. All vacancies are zero funded. The reduction considers Safety and Security of the Airport as a priority and the Covid 19 impact on Expenditures.

➢ Initiate only those capital projects federally funded or essential to the Airport primary functions. Ongoing projects include International Arrivals Corridor, Security Screening Checkpoint, ARFF Facility and the Rehabilitation of Runway 6L.

➢ Total Airport Revenues which include PFC and CARES act funds are forecast to decrease from the approved $77.9m in FY20 to $63.6m in FY21, this includes $6m from CARES act. The impact on Total Revenues continue to decline due to Covid 19.

➢FY21 Aeronautical Revenues are estimated at 36% of Total Airport Revenues and Non-Aeronautical revenues is at 46% of GIAA Total Airport Revenues.

➢Summary - FY 2021 Budget

➢Authority to continue and reassess and pursue revenue streams and promote air service development which may include new incentives and exploration of new markets.

➢Initiate only those capital projects federally funded or essential to the Airport primary functions.

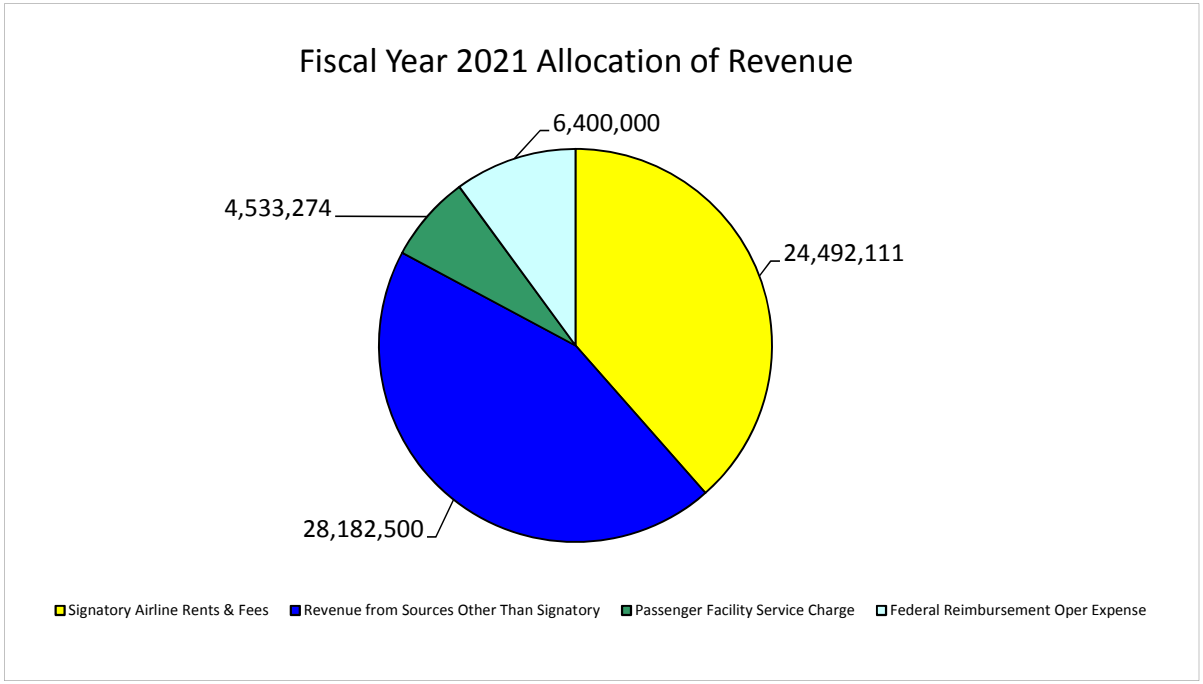
➢BOD and Management to continue monitoring and implementing cost cutting measures without compromising airport safety and security.

➢ An adjustment to rates & tariffs if any of the following occurs:

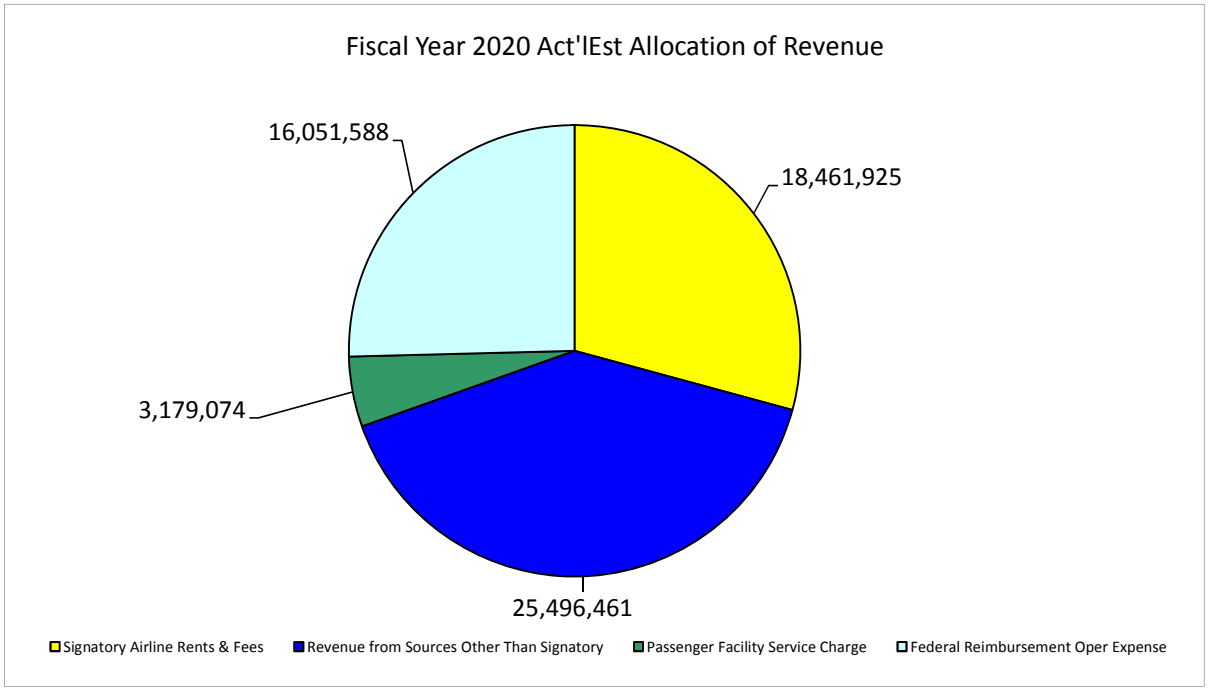
1) Landing Fees are projected to vary by more than 10% of projected total landing fees for the fiscal year (Section 7.11 Special Increases of Landing Fees - Signatory Airlines Agreement)

2) At any time during the fiscal year revenues are not sufficient to pay any reasonable expense or obligation of the airport (Section 7.12 Extraordinary Adjustments of Rents and Fees - Signatory Airlines Agreement)

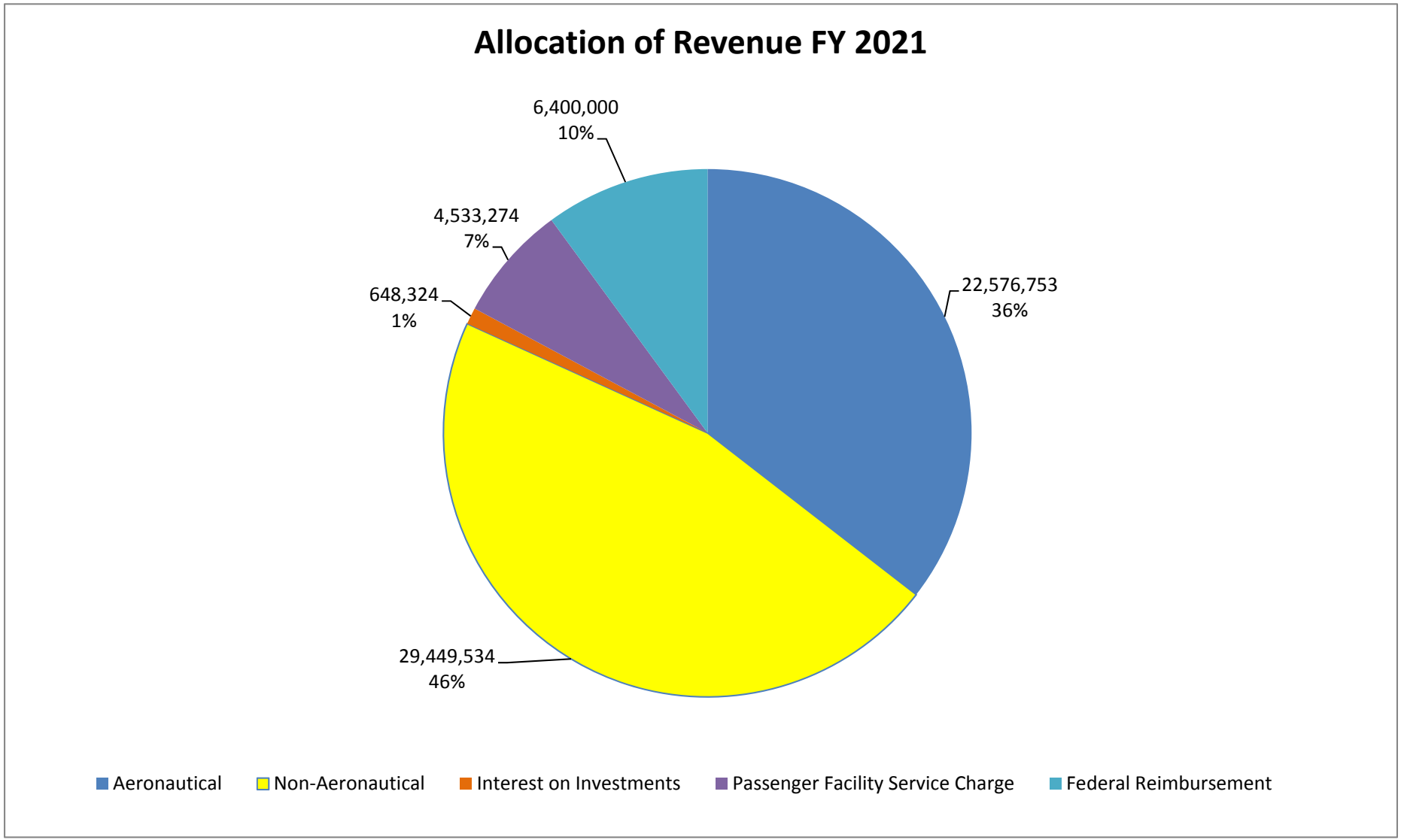
A.B. WON PAT INTERNATIONAL AIRPORT GUAM
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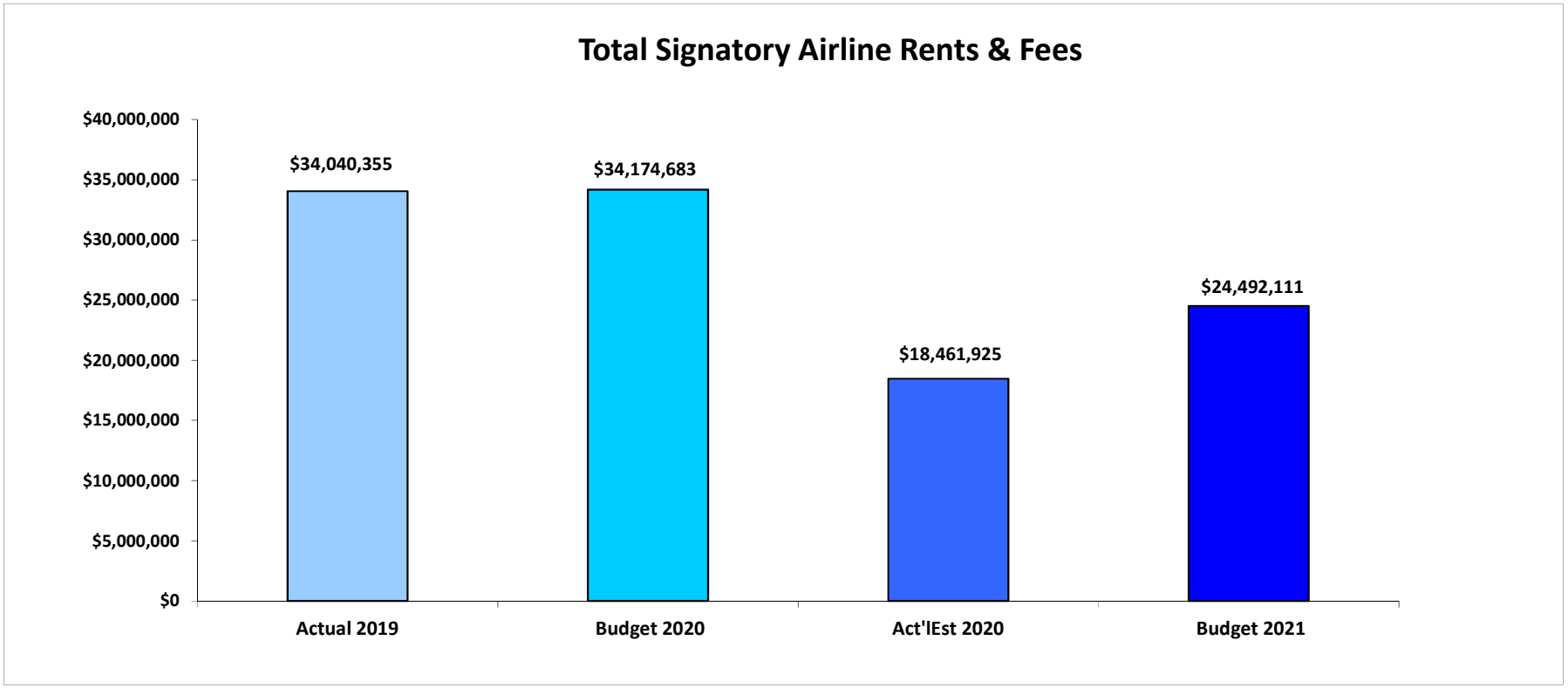


	Budget 2020	Budget 2021	% Inc(Dec)
Signatory Airline Rents & Fees	34,174,683	24,492,111	-28.33%
Revenue from Sources Other Than Signatory	35,644,200	28,182,500	-20.93%
Passenger Facility Service Charge	7,748,966	4,533,274	-41.50%
Federal Reimbursement Oper Expense	400,000	6,400,000	1500.00%
	77,967,849	63,607,885	-18.42%



	Act'lEst 2020	Budget 2021	% Inc(Dec)
Signatory Airline Rents & Fees	18,461,925	24,492,111	32.66%
Revenue from Sources Other Than Signatory	25,496,461	28,182,500	10.53%
Passenger Facility Service Charge	3,179,074	4,533,274	42.60%
Federal Reimbursement Oper Expense	16,051,588	6,400,000	-60.13%
	63,189,048	63,607,885	0.66%

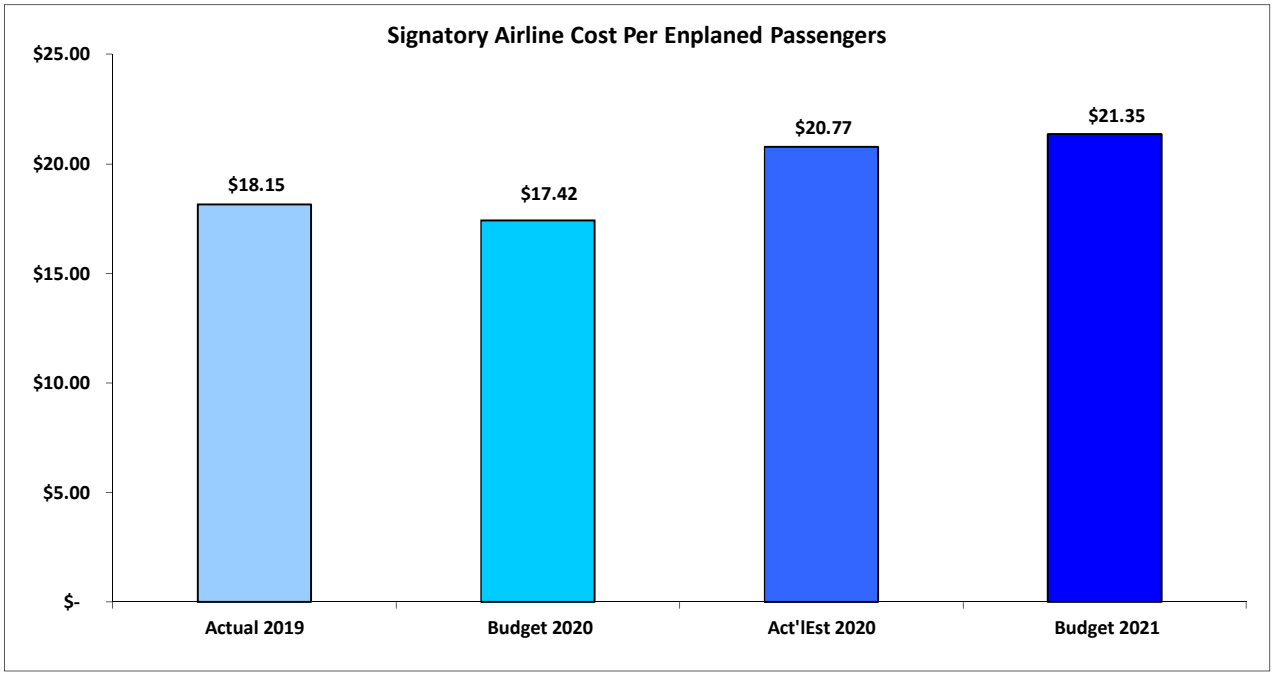

Allocation of Revenue FY 2021
6,400,000
10%
4,533,274
7%
648,324
1%
22,576,753
36%
29,449,534
46%
Aeronautical
Non-Aeronautical
Interest on Investments
Passenger Facility Service Charge
Federal Reimbursement



Signatory Airline Rents & Fees			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
34,040,355	34,174,683	18,461,925	24,492,111

Pecentage Growth/(Decline)			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
0.4%		-46.0%	

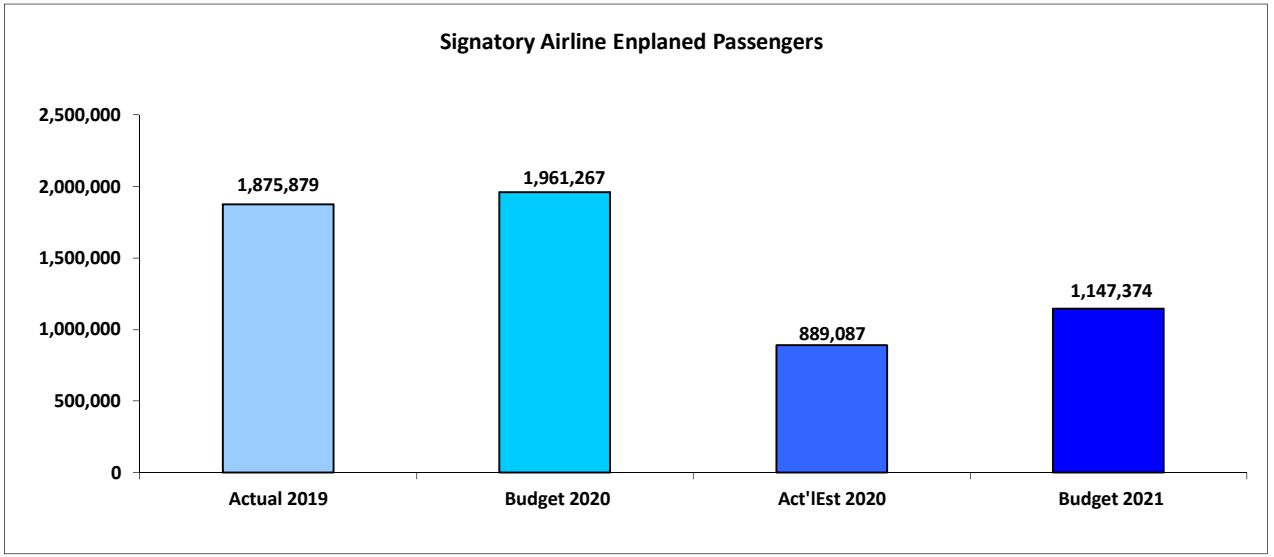
Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
-28.3%		32.7%	



Signatory Airline Cost Per Enplaned Passengers			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
$18.15	$17.42	$20.77	$21.35

% Increase/(Decrease) CPE Passengers			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
-4.0%		19.2%	

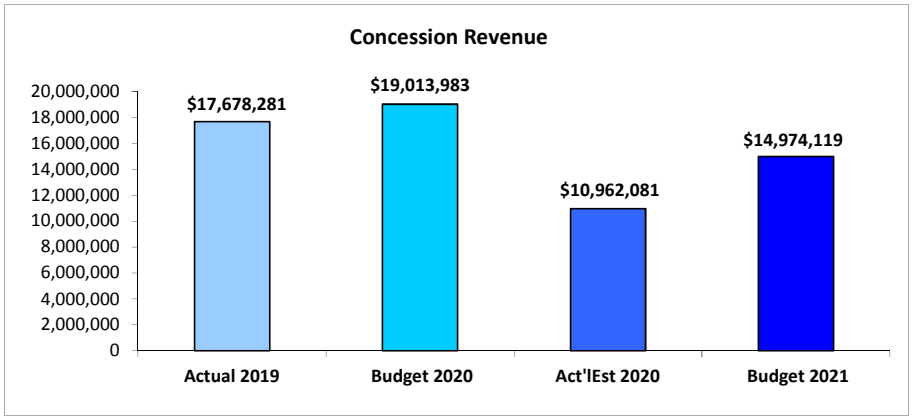
Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
22.5%		2.8%	



Signatory Airline Enplaned Passengers			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
1,875,879	1,961,267	889,087	1,147,374

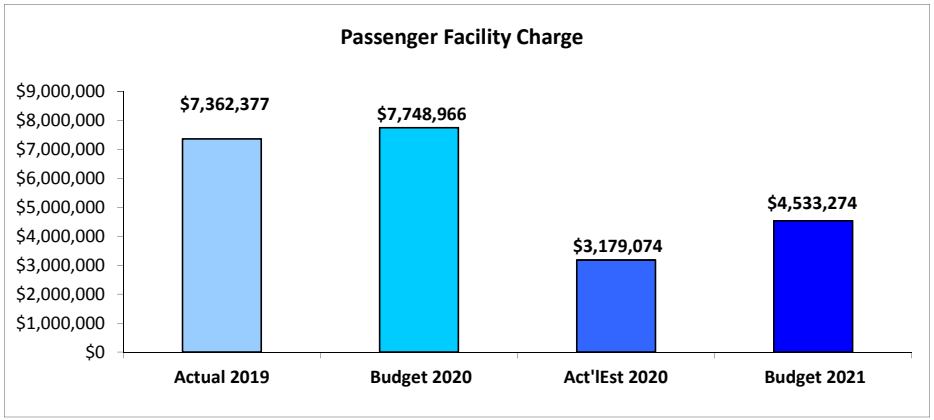
Percentage Growth/(Decline)			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
4.6%		-54.7%	

Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
-41.5%		29.1%	



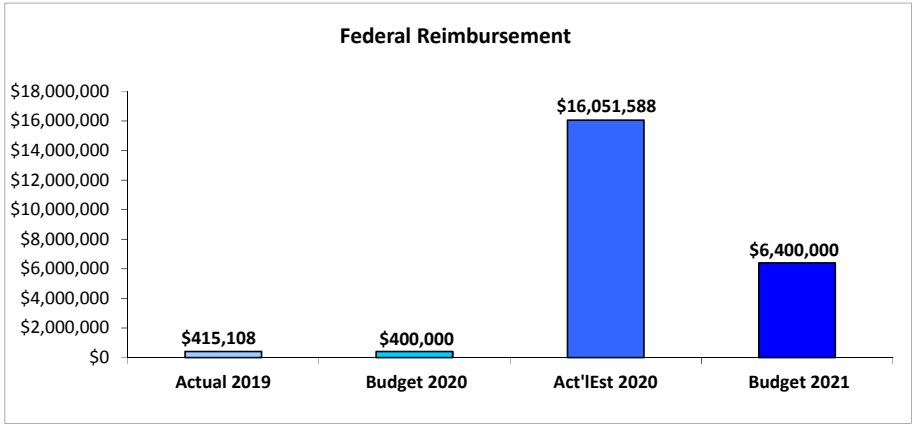
Concession Revenue			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
17,678,281	19,013,983	10,962,081	14,974,119

Pecentage Growth/(Decline)			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
-38.0%		-42.3%	
Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
-21.2%		36.6%	



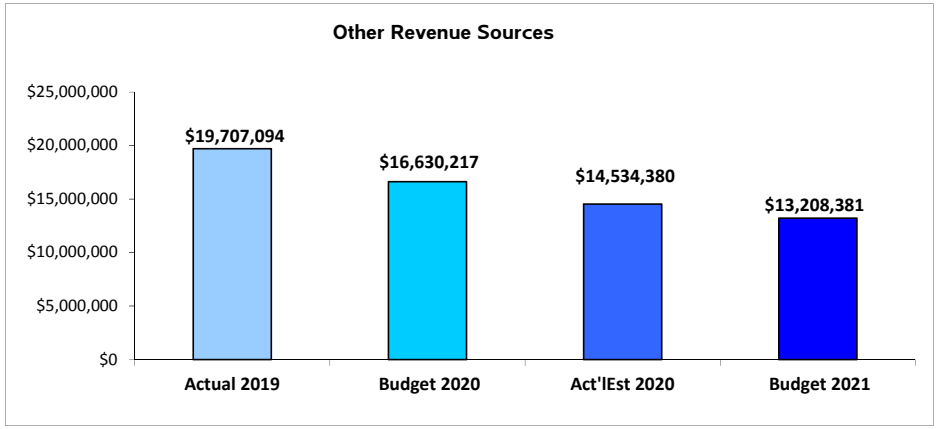
PFC Revenue			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
7,362,377	7,748,966	3,179,074	4,533,274

Pecentage Growth/(Decline)			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
5.3%		-59.0%	
Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
-41.5%		42.6%	



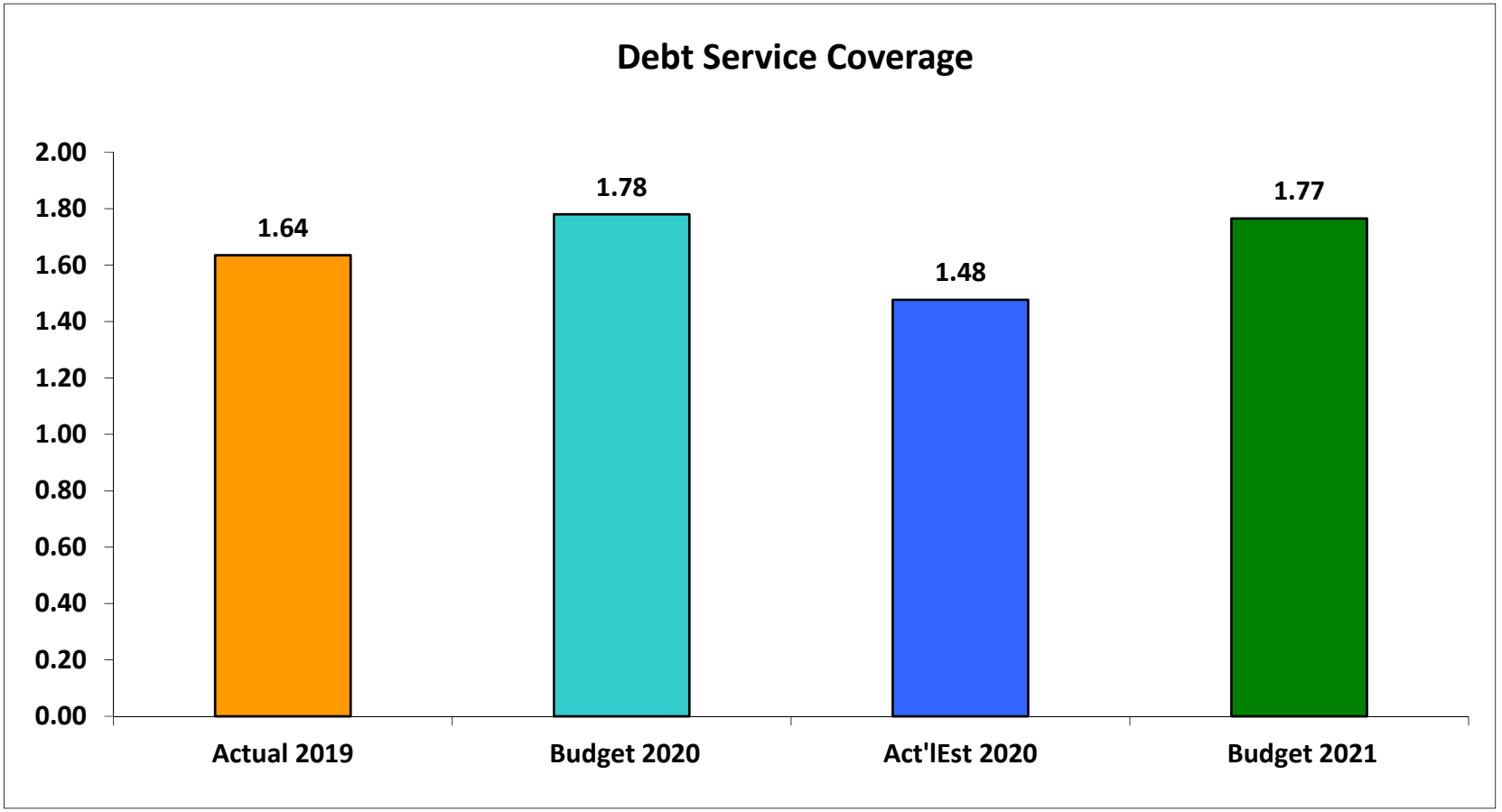
Federal Reimbursement			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
415,108	400,000	16,051,588	6,400,000

Pecentage Growth/(Decline)			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
3.8%		3913%	
Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
1500.0%		-60.1%	

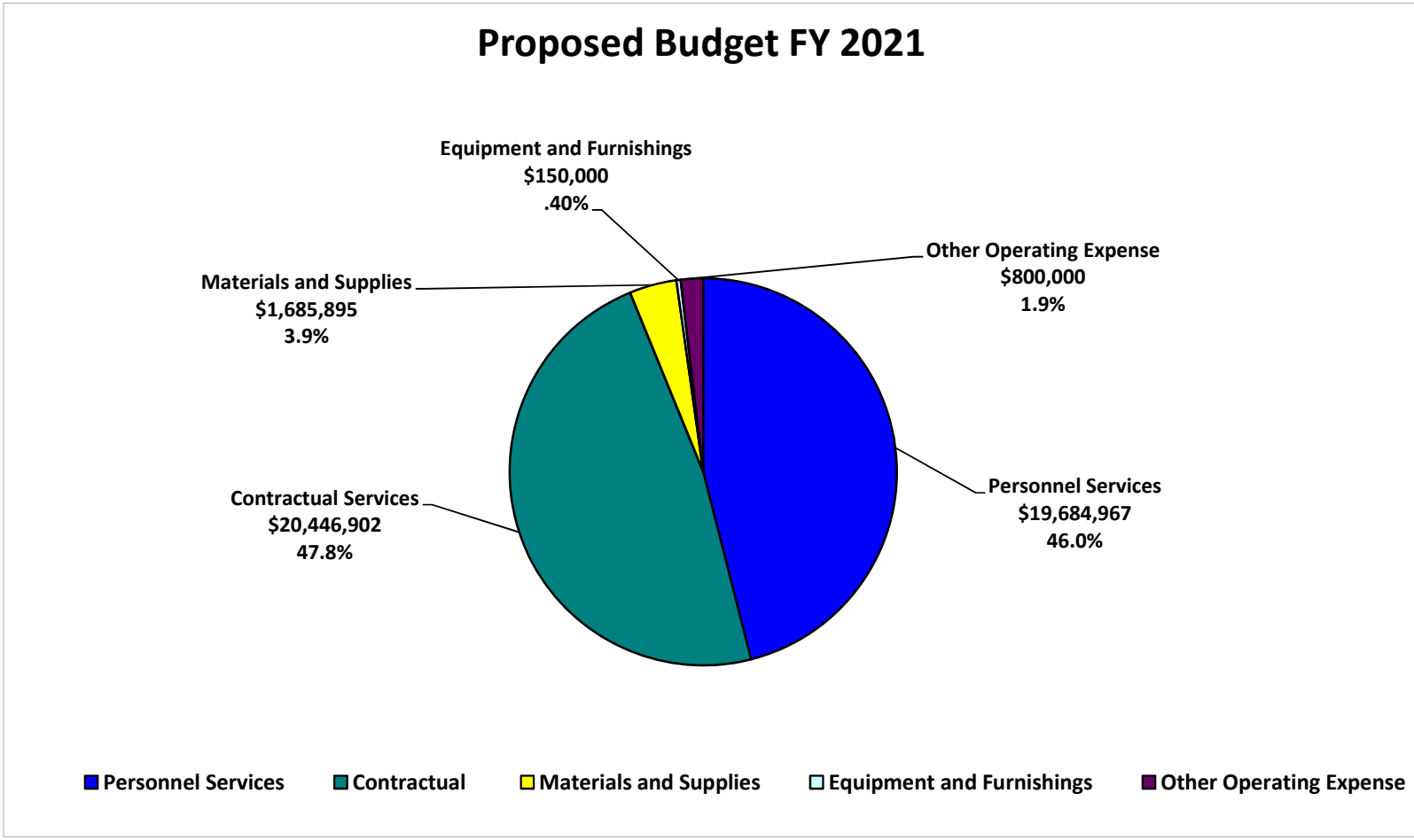


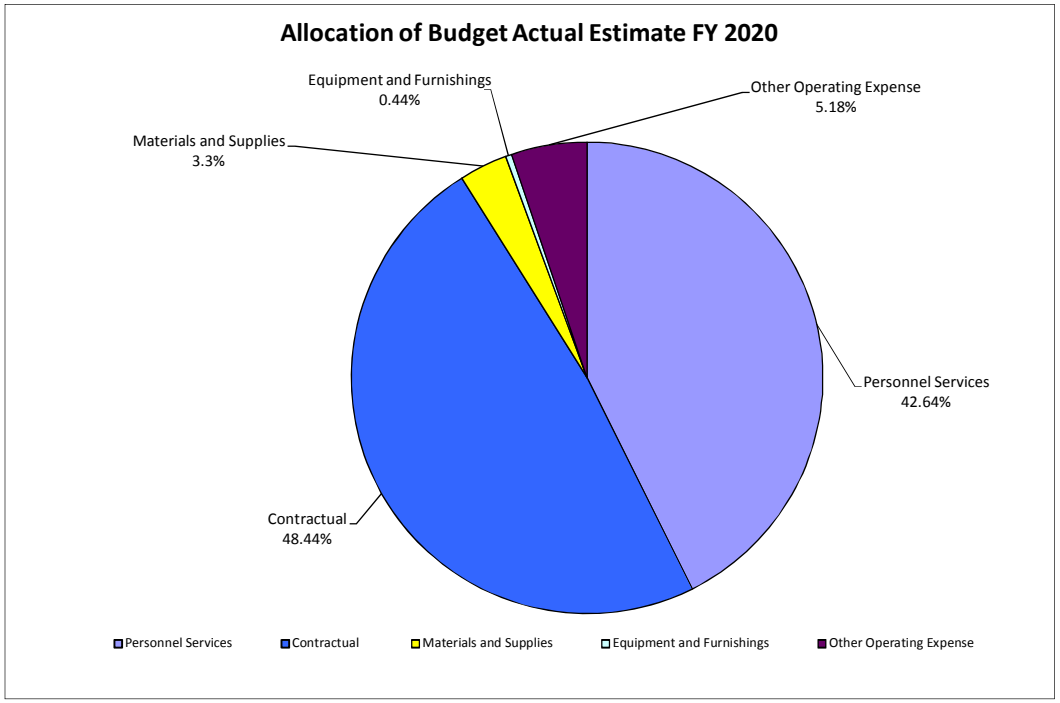
Total Other Revenue Sources			
Actual 2019	Budget 2020	Act'lEst 2020	Budget 2021
19,707,094	16,630,217	14,534,380	13,208,381

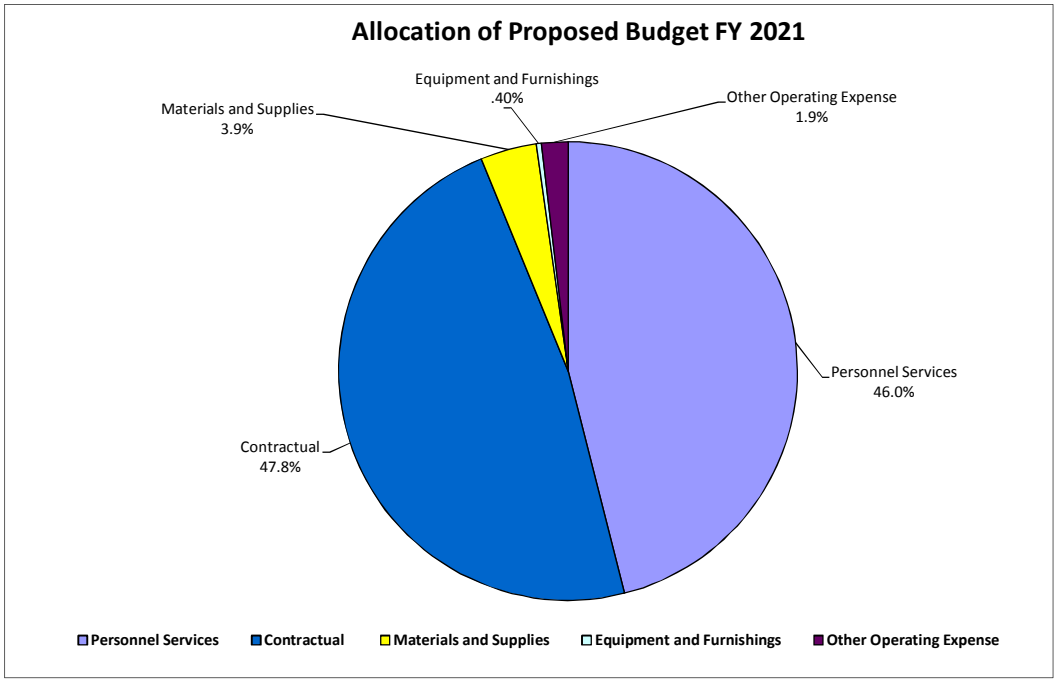
Pecentage Growth/(Decline)			
Actual 2019	Budget 2020	Budget 2020	Act'lEst 2020
-15.6%		-12.6%	
Budget 2020	Budget 2021	Act'lEst 2020	Budget 2021
-20.6%		-9.1%	


Debt Service Coverage
2.00
1.80
1.60
1.40
1.20
1.00
0.80
0.60
0.40
0.20
0.00
1.64
1.78
1.48
1.77
Actual 2019
Budget 2020
Act'lEst 2020
Budget 2021

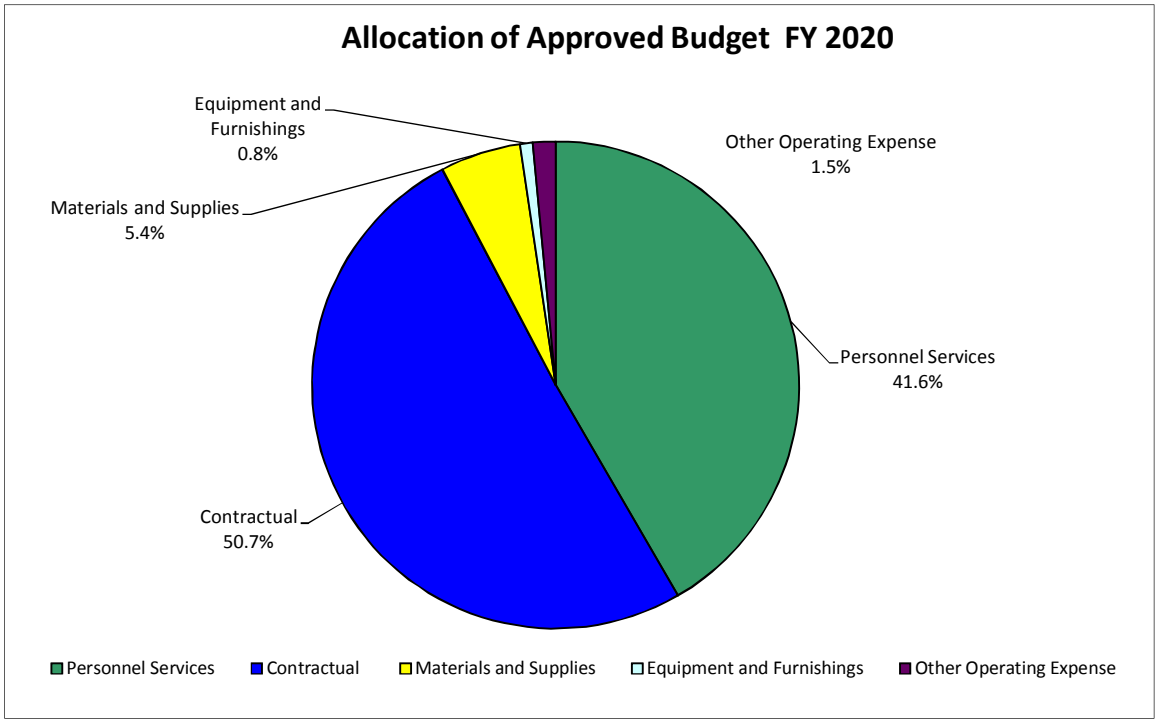
Proposed Budget FY 2021

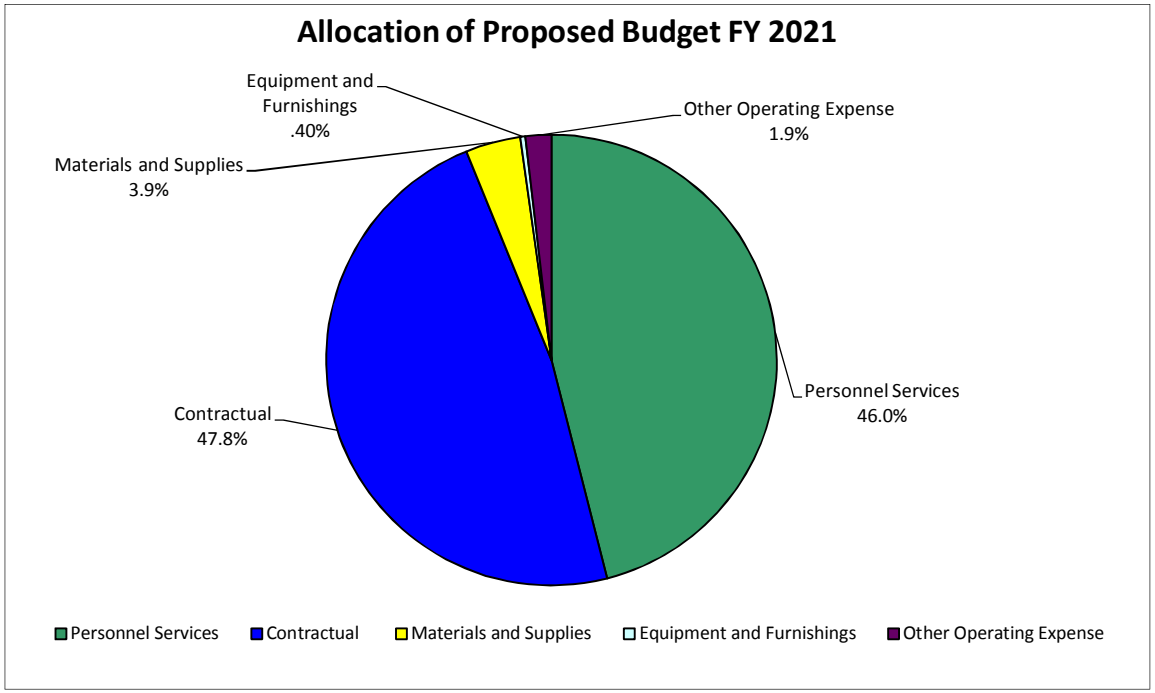






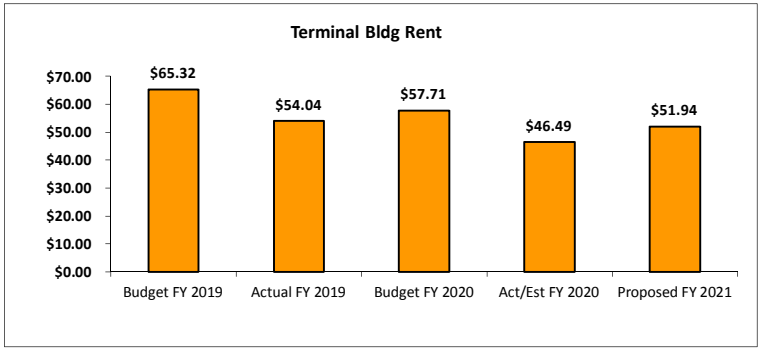
	Act'lEst 2020	Budget 2021	Increase / (Decrease)
Personnel Services	19,842,198	19,684,967	-157,231
Contractual	22,541,775	20,446,902	-2,094,873
Materials and Supplies	1,534,115	1,685,895	151,780
Equipment and Furnishings	205,788	150,000	-55,788
Other Operating Expense	2,411,347	800,000	-1,611,347
	46,535,223	**42,767,764**	**-3,767,459**

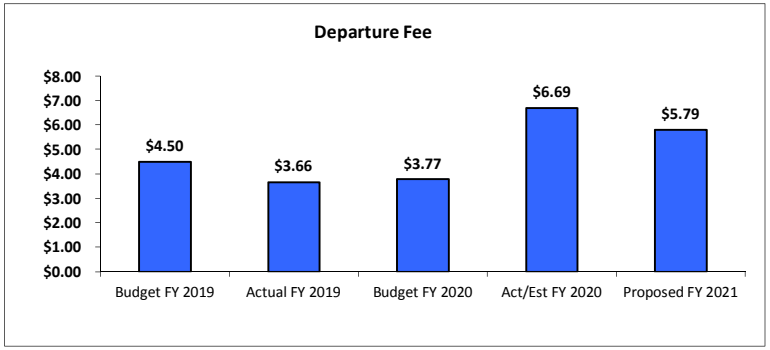


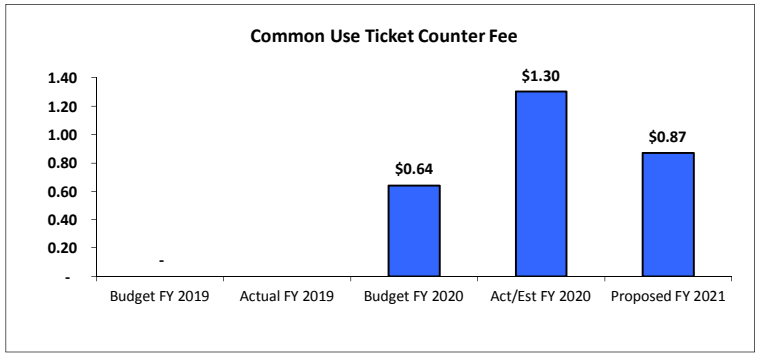


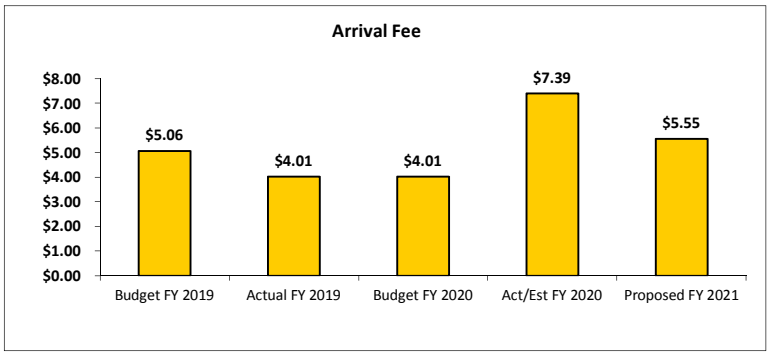
	Budget 2020	Budget 2021	Increase / (Decrease)	% Inc/(Dec)
Personnel Services	$22,191,786	$19,684,967	-$2,506,819	-11.3%
Contractual	$26,991,756	$20,446,902	-$6,544,854	-24.2%
Materials and Supplies	$2,863,939	$1,685,895	-$1,178,044	-41.1%
Equipment and Furnishings	$445,750	$150,000	-$295,750	-66.3%
Other Operating Expense	$800,000	$800,000	$0	0.0%
	$53,293,231	**$42,767,764**	**-$10,525,467**	**-19.8%**

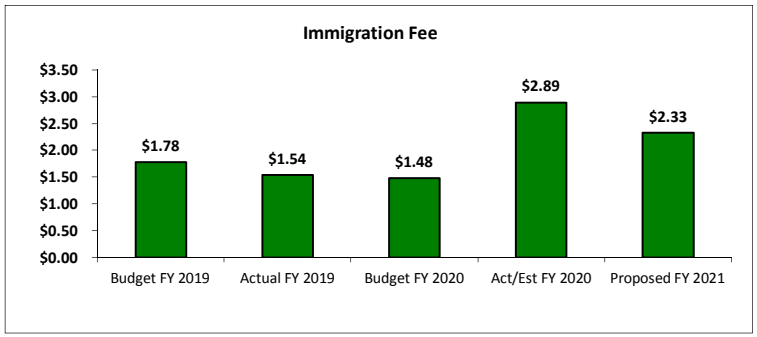
RATES UNDERPAYMENT (OVERPAYMENT)

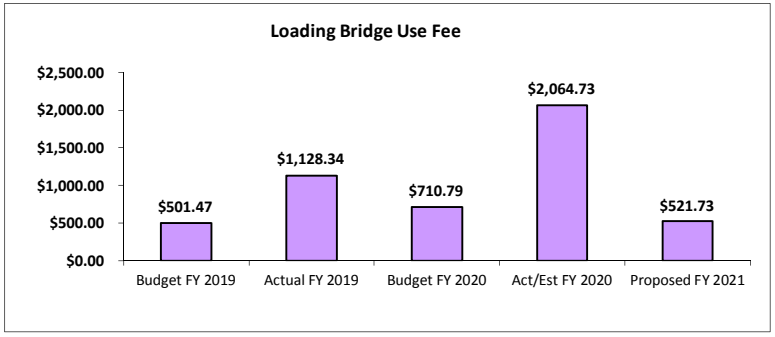


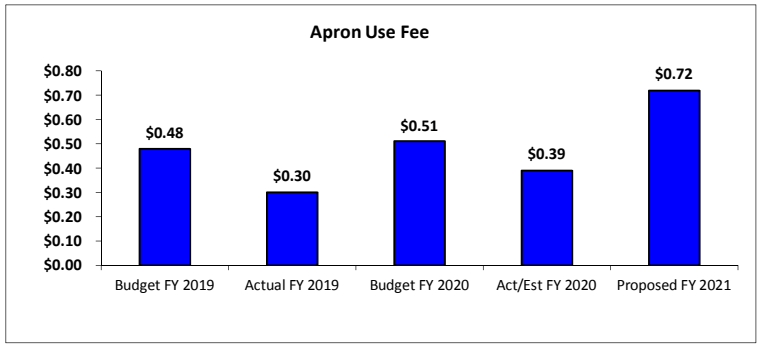


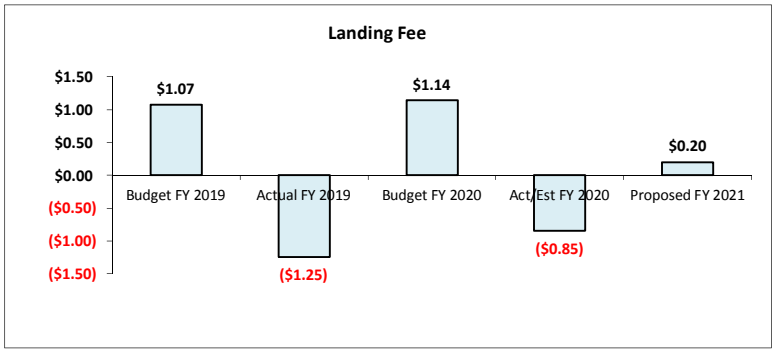












Doc. No. 35GL-20-2509.*


A.B. WON PAT
INTERNATIONAL
AIRPORT
GUAM
ATURIDAT PUETTON BATKON
AIREN GUAHAN ENTENASIONAT

RISK AND LOSS MANAGEMENT RESERVE
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit A

	Actuals 2019	Act'lEst 2020	Budget 2020	Budget 2021
By object type				
	0	0	0	0
	$0	**$0**	**$0**	**$0**
By cost center				
Terminal Building	$0	$0	$0	$0
Loading Bridges	0	$0	$0	$0
Airfield Area	0	$0	$0	$0
Apron Area	0	$0	0	0
Terminal Area	0	$0	$0	$0
Other Buildings and Areas	0	$0	$0	$0
	$0	**$0**	**$0**	**$0**

AMORTIZATION OF GIAA FUNDED ASSETS

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit B

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2020
By object type				
	0	0	0	0
	$0	**$0**	**$0**	**$0**
By cost center				
Terminal Building	$0	$0	$0	$0
Loading Bridges	$0	$0	$0	$0
Airfield Area	$0	$0	$0	$0
Apron Area	$0	$0	$0	$0
Terminal Area (a)	$0	$0	$0	$0
Other Buildings and Areas (a)	$0	$0	$0	$0
	$0	**$0**	**$0**	**$0**
Total to be included in airline rate base	**$0**	**$0**	**$0**	**$0**

(a) Not to be included in airline rate base

ANNUAL DEBT SERVICE
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit C

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Annual Debt Service				
General Revenue Bonds				
2013 Series A-Refunding	1,889,000	1,890,000	1,890,000	1,887,250
2013 Series B-Refunding	1,452,463	3,555,713	3,555,713	3,553,462
2013 Series C-Refunding	20,531,538	6,741,238	18,422,038	6,741,238
2020 Debt Restructure	-	-	(7,740,000)	-
2019 Series A - Refunding		869,049		983,650
2019 Series B - Refunding		518,262	-	588,562
Total Annual Debt Service	23,873,001	13,574,261	16,127,751	13,754,162
Annual Debt Service funding requirement				
(= 125% Annual Debt Service)	29,841,251	16,967,827	20,159,689	17,192,702
Allocated to Annual Debt Service				
Less:				
Passenger Facility Charge revenue	(7,362,377)	(3,179,074)	(7,748,966)	(4,533,274)
Net Annual Debt Service funding requirement	**22,478,874**	**13,788,753**	**12,410,723**	**12,659,428**
Summary by cost center				
Terminal Building				
Terminal Building	17,525,227	10,972,092	9,064,215	9,805,440
Loading Bridges	2,476,824	1,408,331	1,673,254	1,426,995
Airfield Area	208,889	118,775	141,117	120,350
Apron Area	1,253,332	712,649	846,707	722,093
Terminal Area	1,014,602	576,906	685,429	584,550
Other Buildings and Areas	-	-	-	-
	22,478,874	**13,788,753**	**12,410,723**	**12,659,428**

SUBORDINATE ANNUAL DEBT SERVICE
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit C (1)

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Annual Debt Service				
Subordinate Debt				
Energy Efficiency Loan	1,567,505	1,567,505	1,567,505	1,567,505
Cash-Fund Capital Projects	-	1,500,000	7,740,000	2,000,000
	-	-	-	-
	-	-	-	-
				-
Total Annual Debt Service	1,567,505	3,067,505	9,307,505	3,567,505
Annual Debt Service funding requirement				
(= 100% Annual Debt Service)	1,567,505	3,067,505	9,307,505	3,567,505
Allocated to Annual Debt Service				
Less:				
Passenger Facility Charge revenue	-	-	-	-
Net Annual Debt Service funding requirement	**1,567,505**	**3,067,505**	**9,307,505**	**3,567,505**
Summary by cost center				
Terminal Building				
Terminal Building	1,307,299	2,558,299	7,762,459	2,975,299
Loading Bridges	130,103	254,603	772,523	296,103
Airfield Area	10,973	21,473	65,153	24,973
Apron Area	65,835	128,835	390,915	149,835
Terminal Area	53,295	104,295	316,455	121,295
Other Buildings and Areas	-	-	-	-
	1,567,505	**3,067,505**	**9,307,505**	**3,567,505**

OPERATION AND MAINTENANCE EXPENSES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit D

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Personnel services	$ 18,131,871	19,842,198	22,191,786	19,684,967
Contractual services	$ 25,529,975	22,541,775	26,991,756	20,446,902
Materials and Supplies	$ 1,236,584	1,534,115	2,863,939	1,685,895
Equipment	$ -	205,788	445,750	150,000
Bad Debt	$ -	-	-	-
	44,898,430	44,123,876	52,493,231	41,967,764
Retirement supplemental (GIAA retirees)	$ (33,987)	834,655	800,000	800,000
Other Expenses	$ 127,000	1,576,692	-	-
	$ 44,991,443	**$ 46,535,223**	**$ 53,293,231**	**$ 42,767,764**

By cost center

Terminal Building	$ 23,567,475	$ 25,075,466	$ 29,673,487	$ 24,783,230
Loading Bridges	5,515,956	$ 3,973,828	4,079,343	$ 2,336,669
Airfield Area	5,863,025	$ 8,030,082	8,125,243	$ 6,539,599
Apron Area	307,728	$ 251,634	546,474	$ 399,643
Terminal Area	1,036,261	$ 946,409	1,527,647	$ 1,065,057
Other Buildings and Areas	8,700,999	$ 8,257,804	9,341,038	$ 7,643,567
	$ 44,991,443	**$ 46,535,223**	**$ 53,293,231**	**$ 42,767,764**

FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Signatory Airline Rents and Fees				
Terminal Building Rentals	$ 4,267,980	$ 3,170,935	$ 3,171,165	$ 2,853,791
Departure Fees	$ 8,314,209	$ 3,342,635	$ 7,385,149	$ 6,646,762
Common Use Ticket Counter Fes		$ 348,726	$ 826,084	$ 767,802
Arrival Fees	$ 8,500,350	$ 3,184,534	$ 7,320,167	$ 6,056,230
Immigration Inspection Fees	$ 2,985,322	$ 1,145,434	$ 2,642,599	$ 2,378,385
Loading Bridge Use Fees	$ 5,619,458	$ 4,407,248	$ 8,245,322	$ 4,084,275
Apron Use Fees	$ 1,304,381	$ 867,961	$ 1,413,507	$ 1,334,243
Landing Fees	$ 3,048,656	$ 1,994,452	$ 3,170,690	$ 370,623
Total Signatory Airline Rents & Fees	$ 34,040,355	$ 18,461,925	$ 34,174,683	$ 24,492,111
Signatory Airline enplaned passengers	1,875,879	889,087	1,961,267	1,147,374
Signatory Airline cost per enplaned passengers	**$ 18.15**	**$ 20.77**	**$ 17.42**	**$ 21.35**
Revenue from sources other than Signatory Airline Rents & Fees				
Terminal Building				
Concession Revenue				
General Merchandise	$ 13,340,866	$ 8,988,177	$ 14,527,976	$ 12,352,459
In-flight Catering	$ 890,493	$ 546,154	$ 907,961	$ 321,635
Food and Beverage	$ 1,084,172	$ 576,689	$ 1,042,678	$ 851,455
Rental Cars	$ 1,669,979	$ 509,676	$ 1,840,501	$ 942,989
Other Concession Revenue	$ 692,771	$ 341,386	$ 694,867	$ 505,581
	$ 17,678,281	$ 10,962,081	$ 19,013,983	$ 14,974,119

FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Rentals and other charges	5,017,342	4,769,139	4,969,637	3,966,309
	$ 22,695,623	$ 15,731,221	$ 23,983,620	$ 18,940,428
Terminal Area				
Public parking	253,295	$ 118,258	$ 258,227	$ 94,019
Ground transportation	$ 4,290,605	2,066,156	3,985,823	$ 2,481,877
	$ 4,543,900	$ 2,184,414	$ 4,244,050	$ 2,575,896
Airfield Area				
Non-Sig & commuter airline landing fees	480,841	$ 445,331	$ 520,251	$ 390,188
Apron Area				
Non-Sig & commuter airline parking fees	277,370	$ 390,423	$ 196,436	$ 311,031
Other Buildings and Area				
Tiyan Rental Revenue	2,693,736	2,737,939	2,759,538	2,735,127
Industrial Park Rental Revenue	489,883	495,614	489,883	513,893
Fuel System and Storage Revenues	272,211	217,073	317,748	228,139
System Rent	599,100	599,100	599,100	599,100
Cargo Building Revenue	282,766	284,979	283,334	285,802
Commuter Terminal Building Rentals and Fees	367,477	367,477	367,477	367,477
Other Revenues	183,020	103,776	234,100	209,561
	$ 4,888,194	$ 4,805,958	$ 5,051,180	$ 4,939,100

FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Miscellaneous Revenues	2,026,533	661,317	444,874	377,533
Interest Income	2,472,913	1,277,797	1,203,789	648,324
Total Revenue from Sources Other Than Signatory Airline Rents and Fees	$ 37,385,374	$ 25,496,461	$ 35,644,200	28,182,500
Total Airport revenues	$ 71,425,730	$ 43,958,387	$ 69,818,883	$ 52,674,611
Passenger Facility Service Charge	7,362,377	3,179,074	7,748,966	4,533,274
Federal reimbursement of operating expenses	415,108	16,051,588	400,000	6,400,000
Total Airport revenues including PFCs and interest on investments	**$ 79,203,214**	**$ 63,189,048**	**$ 77,967,849**	**$ 63,607,885**

A.B. Wonpat INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Proposed Rates and Fees

	Fiscal Year 2019		Fiscal Year 2020		FY 2021 RATES		
	Approved	Actual	Approved	Actual/Est	Sig	Non Sig/Others	CMGA (a)
Signatory Airline Rents and Fees							
Terminal Building Rentals	$65.32	$54.04	$57.71	$46.49	$51.94	$72.72	$72.72
Departure Fees	$4.50	$3.66	$3.77	$6.69	$5.79	$8.11	$2.03
Common Use Ticket Counter Fees			$0.64	$1.30	$0.87	$1.22	$0.31
Arrival Fees	$5.06	$4.01	$4.01	$7.39	$5.55	$7.77	$1.94
Immigration Inspection Fees	$1.78	$1.54	$1.48	$2.89	$2.33	$3.26	$0.82
Loading Bridge Use Fees	$501.47	$1,128.34	$710.79	$2,064.73	$521.73	$730.42	$0.00
Apron Use Fees	$0.48	$0.30	$0.51	$0.39	$0.72	$1.01	$0.25
Landing Fees	$1.07	-$1.25	$1.14	-$0.85	$0.20	$1.60	$14.00 (b)
Signatory Airline enplaned passengers	1,851,871	1,875,879	1,961,267	889,087	1,147,374		
Signatory Airline cost per enplaned passengers	$17.84	$18.15	$17.42	$20.77	$21.35		
Annual debt service coverage	**1.55**	**1.64**	**1.78**	**1.48**	**1.77**		
Debt service coverage requirement	**1.25**	**1.25**	**1.25**	**1.25**	**1.25**		
Capital Improvement Fund							
Capital Improvement Subaccount	**$2,822,540**	**$8,771,265**	**$6,037,374**	**$12,059**	**$3,518,454**		
Other Available Moneys Subaccount	**$2,822,539**	**$0**	**$0**	**$0**	**$0**		
			$6,037,374	**$12,059**	**$3,518,454**		

Note (s)

(a) CMGA = General Aviation customers.
(b) CMGA landing fee rate is per landing.

CALCULATION OF AIRLINE TERMINAL BUILDING RENTAL RATES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-1

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Operation and Maintenance Expenses	Exhibit D	$ 23,567,475	$ 25,075,466	$ 29,673,487	$ 24,783,230
Debt Service Fund Requirement	Exhibit C	17,525,227	10,972,092	9,064,215	9,805,440
Amortization Charges (a)	Exhibit B	-	-	-	-
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund	Exhibit C(1)	1,307,299	2,558,299	7,762,459	2,975,299
Operation and Maintenance Reserve Fund (b)		-	-	524,496	-
Risk and Loss Management Reserve	Exhibit A	-	-	-	-
Carryforward from prior year (c)		1,591,444	(5,009,897)	(3,766,217)	(32,193)
Terminal Building Requirement		$ 43,991,445	$ 33,595,960	$ 43,258,441	$ 37,531,777
Other available monies from prior year (d)	Exhibit F	(4,716,206)	(0)	(1,554,693)	0
Net Terminal Building Requirement		$ 39,275,238	$ 33,595,960	$ 41,703,748	$ 37,531,777
/Usable Space (square feet)	Table 2	726,725	722,634	722,634	722,629
= Terminal Building rental rate per square foot		**$ 54.04**	**$ 46.49**	**$ 57.71**	**$ 51.94**
Airline exclusive rentable space (square feet)		104,993	105,755	105,755	105,749
x Occupancy rate		52.0%	52.0%	52.0%	52.0%
= Airline exclusive rented space (square feet)		54,633	54,950	54,950	54,944
Airline rental revenue at assumed occupancy rate		$ 2,952,367	$ 2,554,626	$ 3,171,165	$ 2,853,791

CALCULATION OF AIRLINE TERMINAL BUILDING RENTAL RATES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-1

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Summary of total E-1 carryforwards					
Terminal building rentals		$ (1,315,613)	$ 229		
Departure fee		$ (1,420,056)	$ 9,222		
Arrival fee		$ (1,655,373)	$ 13,466		
Immigration fee		$ (618,856)	$ (55,110)		
Total (c)		$ (5,009,897)	$ (32,193)		

(a) Amortization of Authority funded assets.
(b) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).
(c) Sums of carryforwards reflected for Terminal Building Rate and fees on Exhibit E-2.
(d) Terminal Building portion of Other Available Moneys deposit from the prior fiscal year - Exhibit F (Application of Revenues).

CALCULATION OF AIRLINE DEPARTURE FEES, ARRIVAL FEES, AND IMMIGRATION FEES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-2

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Departure Fees					
Terminal Building rental rate per square foot	Exhibit E-1	**$ 54.04**	**$ 46.49**	**$ 57.71**	**$ 51.94**
Departure Facilities (square feet) (a)	Table 2	127,575	127,970	127,970	127,970
Departure Fee Requirement		$ 6,894,153	$ 5,949,325	$ 7,385,149	$6,646,762
Signatory Airline Enplaned Passenger		1,885,069	889,087	1,961,267	1,147,374
Departure Fee per Enplaned Passengers		**$ 3.66**	**$ 6.69**	**$ 3.77**	**$ 5.79**
Common-Use Ticket Counter Fees					
Terminal Building rental rate per square foot	Exhibit E-1		**$ 46.49**	**57.71**	**$51.94**
Common-Use Ticket Counters (square feet)			10101	10,101	10,101
Base Requirement			469,595	582,929	524,646
Amortization of Equipment/Services			243,156	243,156	243,156
Common-Use Ticket Counter Fee Requirement			712,751	826,084	767,802
Signatory Airline Common-Use Ticket Counter Passengers			547,883	1,291,166	880,577
Common-Use Ticket Counter Fee per passenger			**$ 1.30**	**$ 0.64**	**$ 0.87**

CALCULATION OF AIRLINE DEPARTURE FEES, ARRIVAL FEES, AND IMMIGRATION FEES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-2

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Arrival Fees					
Terminal Building rental rate per square foot	Exhibit E-1	**$ 54.04**	**$ 46.49**	**$ 57.71**	**$ 51.94**
Arrival Facilities (square feet) (a)	Table 2	126,665	126,844	126,844	116,601
Arrival Fee Requirement		$ 6,844,977	$ 5,896,978	$ 7,320,167	$ 6,056,230
Signatory Airline Arriving Passenger	Table 1	1,708,431	797,506	1,826,518	1,092,140
Arrival Fee per Arriving Passengers		**$ 4.01**	**$ 7.39**	**$ 4.01**	**$ 5.55**
Immigration Inspection Fees					
Terminal Building rental rate per square foot	Exhibit E-1	**$ 54.04**	**$ 46.49**	**$ 57.71**	**$ 51.94**
Immigration Inspection Facilities (square feet) (b)	Table 2	43,791	45,791	45,791	45,791
Immigration Inspection Fee Requirement		$ 2,366,466	$ 2,128,824	$ 2,642,599	$ 2,378,385
Signatory Airline international Arriving Passenger		1,533,319	736,705	1,788,665	1,021,539
Immigration Inspection Fee per international arriving passenger		**$ 1.54**	**$ 2.89**	**$ 1.48**	**$ 2.33**

CALCULATION OF AIRLINE LOADING BRIDGE USE FEES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-3

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Operation and Maintenance Expenses	Exhibit D	$ 5,515,956	$ 3,973,828	$ 4,079,343	$ 2,336,669
Debt Service Fund Requirement	Exhibit C	2,476,824	1,408,331	1,673,254	1,426,995
Amortization Charges	Exhibit B	-	-	-	-
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund	Exhibit C(1)	130,103	254,603	772,523	296,103
Operation and Maintenance Reserve Fund (c)		-	-	72,105	0
Risk and Loss Management Reserve	Exhibit A	-	-	-	-
Carry forward from prior year		$4,733,374	7,236,800	1,648,130	24,523
Loading Bridge Use Fee Requirement		$ 12,856,257	$ 12,873,561	$ 8,245,355	$ 4,084,289
Loading Bridge Uses	Table 1	11,394	6,235	11,600	7,828
Loading Bridge Use Fee per use		**$ 1,128.34**	**$ 2,064.73**	**$ 710.79**	**$ 521.73**

(a) In fiscal year 2009, cost is charged as capital cost
(b) Amortization of Authority funded assets
(c) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).

CALCULATION OF AIRLINE APRON USE FEES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-4

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Operation and Maintenance Expenses	Exhibit D	$ 307,728	$ 251,634	$ 546,474	$ 399,643
Debt Service Fund Requirement	Exhibit C	1,253,332	712,649	846,707	722,093
Amortization Charges	Exhibit B	-	-	-	-
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund		65,835	128,835	390,915	149,835
Operation and Maintenance Reserve Fund		-	-	9,659	-
Risk and Loss Management Reserve	Exhibit A	-	-	-	-
Carry forward from prior year		(701,712)	(379,199)	(386,285)	64,092
Apron Use Fee Requirement		$ 925,182	$ 713,919	$ 1,407,470	$ 1,335,663
Signatory Airline Gross Takeoff Weight (1,000 pound units)	Table 1	3,103,767	1,827,555	2,771,582	1,853,116
Apron Use Fee per 1,000-pound unit of Gross Takeoff Weight		**$ 0.30**	**$ 0.39**	**$ 0.51**	**$ 0.72**

Note(s):
(a) Amortization of Authority-funded assets
(b) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).

CALCULATION OF AIRLINE LANDING FEES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E-5

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Operation and Maintenance Expenses	Exhibit D	$ 44,991,443	$ 46,535,223	$ 53,293,231	$ 42,767,764
Net Annual Debt Service funding requirements	Exhibit C	22,478,874	13,788,753	12,410,723	12,659,428
Amortization Charges	Exhibit B	-	-	-	-
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund		1,567,505	3,067,505	9,307,505	3,567,505
Operation and Maintenance Reserve Fund		-	-	941,989	-
Risk and Loss Management Reserve	Exhibit A	-	-	-	-
Carry forward from prior year		596,047	-$6,923,174	(1,261,295)	88,960
Airport Requirement		$ 69,633,869	$ 56,468,306	$ 74,692,153	$ 59,083,658
Less:					
Signatory Airline rentals and fees	Exhibit E-1 - E-4	30,991,699	16,467,473	31,003,993	24,121,488
Sources other than Signatory Airline rentals and fees	Exhibit E	37,800,482	41,548,049	36,044,200	34,582,500
Other available moneys from prior year (c)	Exhibit F	4,716,206	0	1,554,693	(0)
		$ 73,508,388	$ 58,015,522	$ 68,602,886	$ 58,703,988
Airport Landing Fee Requirement		$ (3,874,518)	$ (1,547,216)	$ 6,089,266	$ 379,670
Signatory Airline Gross Takeoff Weight (1,000-pound units)	Table 1	3,103,767	1,827,555	2,771,582	1,853,116
Airline Landing Fee rate per 1,000-pound unit of Gross Takeoff Weight		**$ (1.25)**	**$ (0.85)**	**$ 2.20**	**$ 0.20**

Note(s):
(a) Amortization of Authority-funded assets
(b) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).
(c) Other Available Moneys deposit from the prior Fiscal Year

FORECAST APPLICATION OF AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit F

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Airport Revenues					
Signatory Airline rentals and fees	Exhibit E	$ 34,040,355	$ 18,461,925	$ 34,174,683	$ 24,492,111
Signatory Airline enplaned passengers	Exhibit E	1,875,879	889,087	1,961,267	1,147,374
Signatory Airline payments per enplaned passenger		**$ 18.15**	**$ 20.77**	**$ 17.42**	**$ 21.35**
Revenue from sources other than Signatory Airline rentals and fees					
Terminal building	Exhibit E	$ 22,695,623	$ 15,731,221	$ 23,983,620	$ 18,940,428
Terminal Area	Exhibit E	4,543,900	2,184,414	4,244,050	2,575,896
Airfield area	Exhibit E	480,841	445,331	520,251	390,188
Apron area	Exhibit E	277,370	390,423	196,436	311,031
Other buildings and areas	Exhibit E	4,888,194	4,805,958	5,051,180	4,939,100
Other revenues	Exhibit E	4,499,447	1,939,115	1,648,662	1,025,857
Total revenue from sources other than Signatory Airline rental and fees		$ 37,385,374	$ 25,496,461	$ 35,644,200	$ 28,182,500
Passenger Facility Charge revenue	Exhibit E	7,362,377	3,179,074	7,748,966	4,533,274
Federal reimbursement of operating expenses		415,108	16,051,588	400,000	6,400,000
Airport Revenues		**$ 79,203,214**	**$ 63,189,048**	**$ 77,967,849**	**$ 63,607,885**

FORECAST APPLICATION OF AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit F

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Application of Revenues					
Operation and Maintenance Fund	Exhibit D	$ 44,991,443	$ 46,535,223	$ 53,293,231	$ 42,767,764
Bond Fund (Annual Debt Service Without Coverage)					
Debt service funded by airline rentals and fees	Exhibit C	16,510,624	10,395,187	8,378,785	9,220,888
PFC revenue applied to debt service		7,362,377	3,179,074	7,748,966	4,533,274
		23,873,001	13,574,261	16,127,751	13,754,162
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund		1,567,505	3,067,505	1,567,505	3,567,505
Operation and Maintenance Reserve Fund		-	-	941,988	-
Risk and Loss Management Reserve	Exhibit A	-	-	-	-
Capital Improvement Fund					
Capital Improvement Subaccount		8,771,265	12,059	6,037,374	3,518,454
Other Available Moneys Subaccount		0	(0)	(0)	0
Total application of Revenues		**$ 79,203,214**	**$ 63,189,048**	**$ 77,967,849**	**$ 63,607,885**

FORECAST NET REVENUES AND ANNUAL DEBT SERVICE COVERAGE
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit G

	Reference	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Airport Revenues					
Airline and nonairline revenue	Exhibit E	$ 70,279,533	$ 43,958,387	$ 69,818,883	$ 52,674,611
PFC revenue	Exhibit E	7,362,377	3,179,074	$ 7,748,966	4,533,274
Operating Grants from US Government	Exhibit E	415,108	16,051,588	400,000	6,400,000
Total Airport Revenues		$ 78,057,017	$ 63,189,048	$ 77,967,849	$ 63,607,885
Less: Operations and Maintenance Expenses	Exhibit D	44,991,443	46,535,223	53,293,231	42,767,764
Net Revenues		$ 33,065,574	$ 16,653,825	$ 24,674,618	$ 20,840,121
Other Available Moneys from prior year (a:1)		5,968,250	3,393,565	4,031,938	3,438,540
Net Revenues and other Available Moneys		$ 39,033,824	$ 20,047,390	$ 28,706,556	$ 24,278,661
Rate Covenant					
Total Annual Debt Service	Exhibit C	23,873,001	13,574,261	16,127,751	13,754,162
Debt Service Coverage		**1.64**	**1.48**	**1.78**	**1.77**
Debt Service Requirement		**1.25**	**1.25**	**1.25**	**1.25**

(a) Per the Indenture, for purposes of calculating Debt Service coverage, this amount should be greater of:
1 Unencumbered amounts in the CIF up to a maximum of 25% times Annual Debt Service.
However, these capital funds cannot be use to demonstrate that current revenues are sufficient to pay current requirements.

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
DIVISIONAL BUDGET REQUEST-DETAIL
TOTAL AIRPORT

OPERATING EXPENSES	FY 20 ACT'L/EST	FY 20 ADJ BUD	FY 21 PROPOSED	% CHANGE BUD	% CHANGE ACT'L/EST	DISTRIBUTION TO COST CENTERS: Terminal Building 1	Loading Bridge 1	Airfield Area 2	Apron Area 3	Terminal Area 4	Other Bldgs. & Areas 5	Support Facilities 6	TOTAL
Personnel Services													
Salaries and Wages													
Regular	13,396,808	15,174,363	13,342,910	-12.1%	-0.4%	1,413,976		1,541,870	71,410	144,058	972,073	9,199,523	13,342,910
Overtime	387,761	293,471	270,939	-7.7%	-30.1%	87,047		66,704	4,001	3,675	64,568	44,944	270,939
Shift Differential	213,136	286,633	271,889	-5.1%	27.6%	71,952		107,420	1,832	7,893	32,401	50,391	271,889
Hazardous Pay	9,810	9,407	9,636	2.4%	-1.8%						9,636		9,636
EMT Pay													
Total Salaries and Wages	**14,007,515**	**15,763,874**	**13,895,374**	**-11.9%**	**-0.8%**	**1,572,975**		**1,715,994**	**77,243**	**155,626**	**1,078,678**	**9,294,858**	**13,895,374**
Employee Fringe Benefits													
Retirement Contributions	3,703,417	4,142,736	3,747,580	-9.5%	1.2%	362,065		413,000	17,847	36,375	251,958	2,666,335	3,747,580
Medicare	221,215	228,581	201,476	-11.9%	-8.9%	19,202		20,967	1,021	1,931	14,020	144,335	201,476
Retirement Death & Disability	55,782	62,246	53,352	-14.3%	-4.4%	7,867		3,794	741	2,327	4,415	34,208	53,352
Health Insurance	621,096	657,745	594,049	-9.7%	-4.4%	63,642		46,061	3,198	6,577	45,791	428,780.020	594,049
Life Insurance	47,775	50,777	45,004	-11.4%	-5.8%	4,818		3,901	589	895	3,365	31,436	45,004
Dental Insurance	51,545	49,834	53,441	7.2%	3.7%	5,904		4,007	328	539	3,924	38,739	53,441
Annual Leave Earned	1,133,853	1,235,993	1,094,691	-11.4%	-3.5%	97,808		101,716	3,206	5,419	80,495	806,047	1,094,691
Total Employee Fringe Benefits	**5,834,683**	**6,427,912**	**5,789,593**	**-9.9%**	**-0.8%**	**561,306**		**593,446**	**26,930**	**54,063**	**403,968**	**4,149,880**	**5,789,593**
Total Personnel Services	**19,842,198**	**22,191,786**	**19,684,967**	**-11.3%**	**-0.8%**	**2,134,281**		**2,309,441**	**104,173**	**209,689**	**1,482,646**	**13,444,737**	**19,684,967**
Contractual Services													
Repairs and Maintenance	7,779,581	9,644,443	6,451,030	-33.1%	-17.1%	4,126,903	1,300,000	382,350	39,700	191,847	278,810	131,420	6,451,030
Water & Sewer	512,697	500,000	515,135	3.0%	0.5%	451,355		11,175			52,605		515,135
Power	5,701,090	6,470,000	5,100,000	-21.2%	-10.5%	4,673,806		110,670		29,006	286,518		5,100,000
Telecommunications	206,189	274,590	212,090	-22.8%	2.9%	109,050		13,350		7,525	8,400	73,765	212,090
Postage	6,058	8,000	5,000	-37.5%	-17.5%							5,000	5,000
Printing	21,835	47,270	23,650	-50.0%	8.3%							23,650	23,650
Licenses, Dues & Subscriptions	42,506	90,140	66,640	-26.1%	56.8%							66,640	66,640
Insurance	859,230	860,000	818,300	-4.8%	-4.8%	736,975		51,615		14,855	14,855		818,300
Travel	103,679	325,762	185,000	-43.2%	78.4%							185,000	185,000
Equipment Rental	14,859	63,800	38,000	-40.4%	155.7%	3,000		1,300			30,700	3,000	38,000
Professional Services	4,479,613	5,331,851	4,587,122	-14.0%	2.4%	896,050		275,321		122,000	464,701	2,829,050	4,587,122
Advertising/Promotional Activities	656,740	1,039,000	584,500	-43.7%	-11.0%							584,500	584,500
Uniforms	91,304	137,700		-100.0%	-100.0%								
Miscellaneous Contractual Services													
Board Stipend	6,915	8,400	8,400		21.5%							8,400	8,400
Other	2,059,479	2,190,800	1,852,035	-15.5%	-10.1%	213,760		6,800	1,300		1,265,575	364,600	1,852,035
Total Contractual Services	**22,541,775**	**26,991,756**	**20,446,902**	**-24.2%**	**-9.3%**	**11,210,899**	**1,300,000**	**852,581**	**41,000**	**365,233**	**2,402,164**	**4,275,025**	**20,446,902**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
DIVISIONAL BUDGET REQUEST-DETAIL
TOTAL AIRPORT

OPERATING EXPENSES	FY 20 ACT'L/EST	FY 20 ADJ BUD	FY 21 PROPOSED	% CHANGE BUD	% CHANGE ACT'L/EST	DISTRIBUTION TO COST CENTERS: Terminal Building 1	Loading Bridge 1	Airfield Area 2	Apron Area 3	Terminal Area 4	Other Bldgs. & Areas 5	Support Facilities 6	TOTAL
Materials and Supplies													
Building Maint. Mat'l. & Supplies	28,376	24,200	23,500	-2.9%	-17.2%	10,000		3,250			10,250		23,500
Paving Maint. Mat'l. & Supplies	55,179	56,000	55,900	-0.2%	1.3%			43,500	12,400				55,900
Grnd Maint. & Horti. Supplies	13,734	5,000	1,000	-80.0%	-92.7%						1,000		1,000
Elect., Plumbing & Hardware	350,409	438,750	328,200	-25.2%	-6.3%	120,785		109,448	57,477	16,040	24,450		328,200
Equip. & Motor Veh. Parts/Supplies	211,081	685,969	337,805	-50.8%	60.0%	72,620		36,345	450		57,390	171,000	337,805
Chemicals and Paints	146,785	156,020	88,050	-43.6%	-40.0%	29,300		43,450	6,390	1,580	7,330		88,050
Cleaning & Janitorial Supplies	25,970	23,855	18,855	-21.0%	-27.4%	10,400					8,455		18,855
Fuel, Oil and Lubricants	174,458	239,500	215,245	-10.1%	23.4%	110,725		2,100			102,420		215,245
Small Tools	62,878	78,850	56,100	-28.9%	-10.8%	2,550		21,050			32,500		56,100
Signs													
Office Supplies	194,696	316,000	176,000	-44.3%	-9.6%	15,900						160,100	176,000
Security Supplies	93,142	129,300	110,000	-14.9%	18.1%						2,000	108,000	110,000
Misc. Materials & Supplies	177,407	710,495	275,240	-61.3%	55.1%	10,575		217,125	450		31,930	15,160	275,240
Total Materials and Supplies	**1,534,115**	**2,863,939**	**1,685,895**	**-41.1%**	**9.9%**	**382,855**		**476,268**	**77,167**	**17,620**	**277,725**	**454,260**	**1,685,895**
TOTAL OPERATING EXPENSES	**43,918,088**	**52,047,481**	**41,817,764**	**-19.7%**	**-4.8%**	**13,728,035**	**1,300,000**	**3,638,290**	**222,340**	**592,542**	**4,162,535**	**18,174,022**	**41,817,764**
Equipment and Furnishings													
Equipment	205,788	445,750	150,000	-66.3%	-27.1%	60,055					89,945		150,000
Furnishings													
Total Equipment and Furnishings:	**205,788**	**445,750**	**150,000**	**-66.3%**	**-27.1%**	**60,055**					**89,945**		**150,000**
Total Operating Expenses including Equipment/Furnishings	**44,123,876**	**52,493,231**	**41,967,764**	**-20.1%**	**-4.9%**	**13,788,090**	**1,300,000**	**3,638,290**	**222,340**	**592,542**	**4,252,480**	**18,174,022**	**41,967,764**
Typhoon	34,004												
Emergency	1,542,688												
Retirement supplemental (GIAA retirees)	834,655	800,000	800,000		-4.2%							800,000	800,000
Total Operating Expenses including Equipment/Furnishings	**46,535,223**	**53,293,231**	**42,767,764**	**-19.8%**	**-8.1%**	**13,788,090**	**1,300,000**	**3,638,290**	**222,340**	**592,542**	**4,252,480**	**18,974,022**	**42,767,764**
Total number of positions	**250**	**250**	**250**										
Total number of positions - LTA	**35**	**35**	**37**										

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CONSOLIDATED DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2021

OPERATING EXPENSES	BOARD	ADMIN	PMO	ACCTG	ENG	OPS	P&F	SEC POL	ARFF	TOTAL AIRPORT
Personnel Services										
Salaries and Wages										
Regular	38,881	2,371,733	720,744	849,222	740,920	1,312,435	2,079,861	3,043,218	2,185,896	13,342,910
Overtime						32,305	50,590	129,192	58,852	270,939
Shift Differential						43,068	35,181	85,730	107,910	271,889
Hazardous Pay								9,636		9,636
EMT Pay										
Total Salaries and Wages	**38,881**	**2,371,733**	**720,744**	**849,222**	**740,920**	**1,387,808**	**2,165,632**	**3,267,776**	**2,352,658**	**13,895,374**
Employee Fringe Benefits										
Retirement Contributions	10,486	639,656	194,385	229,036	199,826	374,292	584,071	881,317	634,511	3,747,580
Medicare	564	34,389	10,451	12,314	10,743	20,123	31,403	47,377	34,112	201,476
Retirement Death & Disability	-	5,928	-	1,482	2,470	1,482	5,928	30,134	5,928	53,352
Health Insurance	2,957	83,970	34,696	23,799	36,326	45,137	133,805	158,096	75,263	594,049
Life Insurance	186	6,324	1,860	2,224	1,860	3,720	6,696	15,810	6,324	45,004
Dental Insurance	260	8,173	2,353	2,885	2,673	4,078	11,796	13,815	7,408	53,441
Annual Leave Earned	2,983	219,597	69,600	77,651	68,054	95,908	198,827	208,077	153,994	1,094,691
Total Employee Fringe Benefits	**17,436**	**998,037**	**313,345**	**349,391**	**321,952**	**544,740**	**972,526**	**1,354,626**	**917,540**	**5,789,593**
Total Personnel Services	**56,317**	**3,369,770**	**1,034,089**	**1,198,613**	**1,062,872**	**1,932,548**	**3,138,158**	**4,622,402**	**3,270,198**	**19,684,967**
Contractual Services										
Repairs and Maintenance		441,500			336,795	119,920	5,547,815	5,000		6,451,030
Water & Sewer		515,135					515,135			
Power		5,100,000					5,100,000			
Telecommunications		185,000				26,400		690		212,090
Postage		5,000					5,000			
Printing		17,150			5,000	500		1,000		23,650
Licenses, Dues & Subscriptions		49,220		3,625	7,295			5,000	1,500	66,640
Insurance		818,300					818,300			
Travel		185,000					185,000			
Equipment Rental		3,000					5,000	30,000		38,000
Professional Services		3,008,500	305,800	223,800	773,701	275,321				4,587,122
Advertising/Promotional Activities	5,000	579,500					584,500			
Uniforms										
Miscellaneous Contractual Services										
Board Stipend	8,400					8,400				
Other		218,000	1,226,060	65,400	45,000	0	212,500	77,075	8,000	1,852,035
Total Contractual Services	**13,400**	**10,307,005**	**2,350,160**	**292,825**	**1,167,791**	**422,141**	**5,765,315**	**118,765**	**9,500**	**20,446,902**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CONSOLIDATED DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2021

OPERATING EXPENSES	BOARD	ADMIN	PMO	ACCTG	ENG	OPS	P&F	SEC POL	ARFF	TOTAL AIRPORT
Materials and Supplies										
Building Maint. Mat'l. & Supplies							23,500			23,500
Paving Maint. Mat'l. & Supplies							55,900			55,900
Grnd Maint. & Horti. Supplies							1,000			1,000
Elect., Plumbing & Hardware							328,200			328,200
Equip. & Motor Veh. Parts/Supplies		56,000			6,800	115,000	160,005			337,805
Chemicals and Paints							88,050			88,050
Cleaning & Janitorial Supplies							17,705	1,150		18,855
Fuel, Oil and Lubricants							199,245	16,000		215,245
Small Tools							36,100		20,000	56,100
Signs										
Office Supplies	1,000	123,900		6,500	13,600	4,000		27,000		176,000
Security Supplies								110,000		110,000
Misc. Materials & Supplies		6,560			1,280	2,500	32,050	12,200	220,650	275,240
Total Materials and Supplies	**1,000**	**186,460**		**6,500**	**21,680**	**121,500**	**941,755**	**166,350**	**240,650**	**1,685,895**
TOTAL OPERATING EXPENSES	**70,717**	**13,863,235**	**3,384,249**	**1,497,938**	**2,252,343**	**2,476,189**	**9,845,228**	**4,907,517**	**3,520,348**	**41,817,764**
Equipment and Furnishings										
Equipment							150,000			150,000
Furnishings										
Total Equipment and Furnishings:							**150,000**			**150,000**
Total Operating Expenses including Equipment/Furnishings	**70,717**	**13,863,235**	**3,384,249**	**1,497,938**	**2,252,343**	**2,476,189**	**9,995,228**	**4,907,517**	**3,520,348**	**41,967,764**
Retirement Supplemental (GIAA retirees)		800,000					800,000			
Total Operating Expense	**70,717**	**14,663,235**	**3,384,249**	**1,497,938**	**2,252,343**	**2,476,189**	**9,995,228**	**4,907,517**	**3,520,348**	**42,767,764**
Total number of positions - FTE	**1**	**44**	**11**	**13**	**16**	**23**	**48**	**53**	**41**	**250**
Total number of positions - LTA								**37**		**37**

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
BOARD
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	37,202	45,395	38,881	(6,514)	-14.3%	1,679	4.5%
Overtime							
Shift Differential							
Haz Pay							
EMT Pay							
Total Salaries and Wages	37,202	45,395	38,881	(6,514)	-14.3%	1,679	4.5%
Employee Fringe Benefits							
Retirement Contributions	10,672	11,930	10,486	(1,444)	-12.1%	(186)	-1.7%
Medicare	597	658	564	(94)	-14.3%	(33)	-5.6%
Retirement Death & Disabliltiy	-	-	-	-	-	-	-
Health Insurance	2,330	1,308	2,957	1,649	100.0%	627	26.9%
Life Insurance	191	186	186	0	100.0%	(5)	-2.7%
Dental Insurance	242	213	260	47	21.80%	18	7.5%
Annual Leave Earned	3,038	3,404	2,983	(421)	-12.4%	(55)	-1.8%
Total Employee Fringe Benefits	17,069	17,699	17,436	(263)	-1.5%	366	2.1%
TOTAL PERSONNEL SERVICES	**54,272**	**63,094**	**56,317**	**(6,777)**	**-10.7%**	**2,045**	**3.8%**
CONTRACTUAL SERVICES	10,849	19,875	13,400	(6,475.00)	(0.33)	2,551	23.5%
MATERIALS AND SUPPLIES	600	1,500	1,000	(500.00)	(0.33)	400	66.7%
EQUIPMENT AND FURNISHINGS							
TOTAL OPERATING BUDGET	**65,721**	**84,469**	**70,717**	**(13,752)**	**-16.3%**	**4,996**	**7.6%**
Typhoon							
Emergency	2,993					(2,993)	-100.0%
Retirement supplemental (GIAA retirees)							
TOTAL OPERATING BUDGET	**68,714**	**84,469**	**70,717**	**(13,752)**	**-16.3%**	**2,003**	**2.9%**
NUMBER OF POSITIONS	**1**	**1**	**1**	**0**	**0.0%**	**0**	**0.0%**

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
ADMINISTRATION DIVISION
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'l/EST 20 $	VARIANCE BUDGET 21 vs ACT'l/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	2,471,182	2,884,727	2,371,733	(512,994)	-17.8%	(99,450)	-4.0%
Overtime	3,383					(3,383)	-100.0%
Shift Differential	80					(80)	-100.0%
Haz Pay							
EMT Pay							
Total Salaries and Wages	**2,474,645**	**2,884,727**	**2,371,733**	**(512,994)**	**-17.8%**	**(102,912)**	**-4.2%**
Employee Fringe Benefits							
Retirement Contributions	669,980	758,110	639,656	(118,454)	-15.6%	(30,325)	-4.5%
Medicare	36,301	41,828	34,389	(7,439)	-17.8%	(1,912)	-5.3%
Retirement Death & Disability	6,630	7,657	5,928	(1,729)	-22.6%	(702)	-10.6%
Health Insurance	90,723	100,036	83,970	(16,066)	-16.1%	(6,753)	-7.4%
Life Insurance	7,184	7,719	6,324	(1,395)	-18.1%	(860)	-12.0%
Dental Insurance	8,396	8,245	8,173	(72)	-0.9%	(223)	-2.7%
Annual Leave Earned	230,308	250,514	219,597	(30,917)	-12.3%	(10,711)	-4.7%
Total Employee Fringe Benefits	**1,049,522**	**1,174,109**	**998,037**	**(176,072)**	**-15.0%**	**(51,485)**	**-4.9%**
TOTAL PERSONNEL SERVICES	**3,524,167**	**4,058,836**	**3,369,770**	**(689,066)**	**-17.0%**	**(154,397)**	**-4.4%**
CONTRACTUAL SERVICES	10,887,114	13,422,362	10,307,005	(3,115,357)	-23.2%	-580,109	-5.3%
MATERIALS AND SUPPLIES	213,769	287,860	186,460	(101,400)	-35.2%	-27,309	-12.8%
EQUIPMENT AND FURNISHINGS							
TOTAL OPERATING BUDGET	**14,625,050**	**17,769,058**	**13,863,235**	**(3,905,823)**	**-22.0%**	**(761,814)**	**-5.2%**
Typhoon	65					(65)	-100.0%
Emergency	350,516					(350,516)	-100.0%
Retirement supplemental (GIAA retirees)	834,655	800,000	800,000			(34,655)	-4.2%
TOTAL OPERATING BUDGET	**15,810,287**	**18,569,058**	**14,663,235**	**(3,905,823)**	**-21.0%**	**(1,147,051)**	**-7.3%**
NUMBER OF POSITIONS - FTE	**44**	**44**	**44**	**0**	**0.0%**	**0**	**0.0%**

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
PROPERTY MANAGEMENT DIVISION
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	660,810	773,120	720,744	(52,376)	-6.8%	59,934	9.1%
Overtime	162					(162)	-100.0%
Shift Differential	11					(11)	-100.0%
Haz Pay							
EMT Pay							
Total Salaries and Wages	**660,983**	**773,120**	**720,744**	**(52,376)**	**-6.8%**	**59,761**	**9.0%**
Employee Fringe Benefits							
Retirement Contributions	189,100	203,176	194,385	(8,791)	-4.3%	5,285	2.8%
Medicare	10,322	11,211	10,451	(760)	-6.8%	129	1.2%
Retirement Death & Disability	19					(19)	-100.0%
Health Insurance	32,651	23,635	34,696	11,061	46.8%	2,045	6.3%
Life Insurance	2,145	1,960	1,860	(100)	-5.1%	(285)	-13.3%
Dental Insurance	2,351	1,733	2,353	620	35.8%	2	0.1%
Annual Leave Earned	70,401	74,225	69,600	(4,625)	-6.2%	(801)	-1.1%
Total Employee Fringe Benefits	306,989	315,940	313,345	(2,595)	-0.8%	6,356	2.1%
TOTAL PERSONNEL SERVICES	**967,972**	**1,089,060**	**1,034,089**	**(54,971)**	**-5.0%**	**66,117**	**6.8%**
CONTRACTUAL SERVICES	2,255,395	2,429,860	2,350,160	(79,700)	-3.3%	94,765	4.2%
MATERIALS AND SUPPLIES	-	42,000	0	(42,000)	-100.0%	0	0.0%
EQUIPMENT AND FURNISHINGS							
TOTAL OPERATING BUDGET	**3,223,366**	**3,560,920**	**3,384,249**	**(176,671)**	**-5.0%**	**160,882**	**5.0%**
Typhoon Emergency	56,036					(56,036)	-100.0%
TOTAL OPERATING BUDGET	**3,279,402**	**3,560,920**	**3,384,249**	**(176,671)**	**-5.0%**	**104,846**	**3.2%**
NUMBER OF POSITIONS - FTE	**11**	**11**	**11**	**0**	**0.0%**	**0**	**0.0%**

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
ACCOUNTING DIVISION
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	847,191	960,584	849,222	(111,362)	-11.6%	2,031	0.2%
Overtime							
Shift Differential							
Haz Pay							
EMT Pay							
Total Salaries and Wages	**847,191**	**960,584**	**849,222**	**(111,362)**	**-11.6%**	**2,031**	**0.2%**
Employee Fringe Benefits							
Retirement Contributions	234,139	252,440	229,036	(23,404)	-9.3%	(5,103)	-2.2%
Medicare	13,173	13,929	12,314	(1,615)	-11.6%	(859)	-6.5%
Retirement Death & Disablitiy	1,196	990	1,482	492	49.7%	286	23.9%
Health Insurance	21,328	18,363	23,799	5,436	29.6%	2,471	11.6%
Life Insurance	2,192	2,317	2,224	(93)	-4.0%	32	1.5%
Dental Insurance	2,614	2,353	2,885	532	22.6%	271	10.4%
Annual Leave Earned	78,707	85,053	77,651	(7,402)	-8.7%	(1,056)	-1.3%
Total Employee Fringe Benefits	353,349	375,445	349,391	(26,054)	-6.9%	(3,958)	-1.1%
TOTAL PERSONNEL SERVICES	**1,200,540**	**1,336,029**	**1,198,613**	**(137,416)**	**-10.3%**	**(1,927)**	**-0.2%**
CONTRACTUAL SERVICES	238,306	350,950	292,825	(58,125)	-16.56%	54,519	22.9%
MATERIALS AND SUPPLIES	2,190	6,500	6,500	-	0.0%	4,310	196.7%
EQUIPMENT AND FURNISHINGS							
TOTAL OPERATING BUDGET	**1,441,037**	**1,693,479**	**1,497,938**	**(195,541)**	**-11.5%**	**56,901**	**3.9%**
Typhoon							
Emergency	78,497					(78,497)	-100.0%
TOTAL OPERATING BUDGET	**1,519,534**	**1,693,479**	**1,497,938**	**(195,541)**	**-11.5%**	**(21,596)**	**-1.4%**
NUMBER OF POSITIONS	**13**	**13**	**13**	**0**	**0.0%**	**0**	**0.0%**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
ENGINEERING DIVISION
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	751,793	1,018,377	740,920	(277,457)	-27.2%	(10,873)	-1.4%
Overtime	526					(526)	-100.0%
Shift Differential	184					(184)	-100.0%
Haz Pay							
EMT Pay							
Total Salaries and Wages	**752,503**	**1,018,377**	**740,920**	**(277,457)**	**-27.2%**	**(11,583)**	**-1.5%**
Employee Fringe Benefits							
Retirement Contributions	218,825	267,630	199,826	(67,805)	-25.3%	(18,999)	-8.7%
Medicare	12,745	14,767	10,743	(4,024)	-27.3%	(2,002)	-15.7%
Retirement Death & Disability	2,970	3,705	2,470	(1,235)	-33.3%	(500)	-16.8%
Health Insurance	30,839	28,897	36,326	7,429	25.7%	5,487	17.8%
Life Insurance	2,095	2,418	1,860	(558)	-23.1%	(235)	-11.2%
Dental Insurance	2,430	2,574	2,673	99	3.8%	243	10.0%
Annual Leave Earned	61,388	68,384	68,054	(330)	-0.5%	6,666	10.9%
Total Employee Fringe Benefits	**331,291**	**388,375**	**321,952**	**(66,424)**	**-17.1%**	**(9,339)**	**-2.8%**
TOTAL PERSONNEL SERVICES	**1,083,794**	**1,406,752**	**1,062,872**	**(343,880)**	**-24.4%**	**(20,922)**	**-1.9%**
CONTRACTUAL SERVICES	1,230,706	1,474,356	1,167,791	(306,565)	-20.8%	(62,915)	-5.1%
MATERIALS AND SUPPLIES	8,195	26,600	21,680	(4,920)	-18.5%	13,485	164.6%
EQUIPMENT AND FURNISHINGS							
TOTAL OPERATING BUDGET	**2,322,696**	**2,907,708**	**2,252,343**	**(655,365)**	**-22.5%**	**(70,352)**	**-3.0%**
Typhoon	2,188					(2,188)	-100.0%
Emergency	95,226					(95,226)	-100.0%
TOTAL OPERATING BUDGET	**2,420,110**	**2,907,708**	**2,252,343**	**(655,365)**	**-22.5%**	**(167,766)**	**-6.9%**
NUMBER OF POSITIONS	**16**	**16**	**16**	**0**	**0.0%**	**0**	**0.0%**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
OPERATIONS DIVISION
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	1,403,646	1,589,756	1,312,435	(277,321)	-17.4%	(91,211)	-6.5%
Overtime	17,130	35,739	32,305	(3,434)	-9.6%	15,175	88.6%
Shift Differential	38,540	47,653	43,068	(4,585)	-9.6%	4,528	11.7%
Haz Pay							
EMT Pay							
Total Salaries and Wages	**1,459,316**	**1,673,148**	**1,387,808**	**(285,340)**	**-17.05%**	**(71,508)**	**-4.9%**
Employee Fringe Benefits							
Retirement Contributions	383,110	439,703	374,292	(65,411)	-14.9%	(8,818)	-2.3%
Medicare	23,307	24,261	20,123	(4,138)	-17.1%	(3,184)	-13.7%
Retirement Death & Disability	1,829	1,482	1,482	-	0.0%	(347)	-19.0%
Health Insurance	54,190	62,585	45,137	(17,448)	-27.9%	(9,053)	-16.7%
Life Insurance	4,304	4,185	3,720	(465)	-11.1%	(584)	-13.6%
Dental Insurance	4,595	5,586	4,078	(1,508)	-27.0%	(517)	-11.3%
Annual Leave Earned	111,844	112,384	95,908	(16,476)	-14.7%	(15,936)	-14.2%
Total Employee Fringe Benefits	**583,179**	**650,186**	**544,740**	**(105,446)**	**-16.2%**	**(38,439)**	**-6.6%**
TOTAL PERSONNEL SERVICES	**2,042,495**	**2,323,334**	**1,932,548**	**(390,786)**	**-16.8%**	**(109,947)**	**-5.4%**
CONTRACTUAL SERVICES	416,180	510,380	422,141	(88,239)	-17.3%	5,961	1.4%
MATERIALS AND SUPPLIES	21,909	310,700	121,500	(189,200)	-60.9%	99,591	454.6%
EQUIPMENT AND FURNISHINGS	23,850	30,000	-	(30,000)	-100.0%	(23,850)	-100.0%
TOTAL OPERATING BUDGET	**2,504,434**	**3,174,414**	**2,476,189**	**(698,225)**	**-22.0%**	**(28,245)**	**-1.1%**
Typhoon	4,452					(4,452)	-100.0%
Emergency	127,682					(127,682)	-100.0%
TOTAL OPERATING BUDGET	**2,636,568**	**3,174,414**	**2,476,189**	**(698,225)**	**-22.0%**	**(160,379)**	**-6.1%**
NUMBER OF POSITIONS	**23**	**23**	**23**	**0**	**0.0%**	**0**	**0.0%**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
PROPERTIES AND FACILITIES DIVISION
FISCAL YEAR 2021

OPERATING EXPENSES	ACT'L/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	2,075,901	2,332,908	2,079,861	(253,047)	-10.8%	3,961	0.2%
Overtime	86,006	66,931	50,590	(16,341)	-24.4%	(35,416)	-41.2%
Shift Differential	17,456	41,667	35,181	(6,486)	-15.6%	17,725	101.5%
Haz Pay							
EMT Pay							
Total Salaries and Wages	**2,179,363**	**2,441,506**	**2,165,632**	**(275,874)**	**-11.3%**	**(13,730)**	**-0.6%**
Employee Fringe Benefits							
Retirement Contributions	584,598	641,627	584,071	(57,556)	-9.0%	(527)	-0.1%
Medicare	33,014	35,403	31,403	(4,000)	-11.3%	(1,611)	-4.9%
Retirement Death & Disability	6,501	7,904	5,928	(1,976)	-25.0%	(573)	-8.8%
Health Insurance	139,417	151,436	133,805	(17,631)	-11.6%	(5,612)	-4.0%
Life Insurance	7,760	8,184	6,696	(1,488)	-18.2%	(1,063)	-13.7%
Dental Insurance	9,748	9,637	11,796	2,159	22.4%	2,048	21.0%
Annual Leave Earned	197,855	212,502	198,827	(13,675)	-6.4%	971	0.5%
Total Employee Fringe Benefits	**978,893**	**1,066,693**	**972,526**	**(94,167)**	**-8.8%**	**(6,367)**	**-0.7%**
TOTAL PERSONNEL SERVICES	**3,158,256**	**3,508,199**	**3,138,158**	**-370,040**	**-10.5%**	**-20,098**	**-0.6%**
CONTRACTUAL SERVICES	7,362,288	8,507,898	5,765,315	(2,742,583)	-32.2%	(1,596,973)	-21.7%
MATERIALS AND SUPPLIES	996,884	1,569,429	941,755	(627,674)	-40.0%	-55,129	-5.5%
EQUIPMENT AND FURNISHINGS	181,938	315,750	150,000	(165,750)	-52.5%	(31,938)	-17.6%
TOTAL OPERATING BUDGET	**11,699,365**	**13,901,276**	**9,995,228**	**(3,906,048)**	**-28.1%**	**(1,704,138)**	**-14.6%**
Typhoon	4,592					(4,592)	-100.0%
Emergency	124,832					(124,832)	-100.0%
TOTAL OPERATING BUDGET	**11,828,790**	**13,901,276**	**9,995,228**	**(3,906,048)**	**-28.1%**	**(1,833,561)**	**-15.5%**
NUMBER OF POSITIONS	**48**	**48**	**48**	**0**	**0.0%**	**0**	**0.0%**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
AIRPORT POLICE
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL/EST FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	2,902,893	3,216,852	3,043,218	(173,634)	-5.4%	140,325	4.8%
Overtime	123,653	132,547	129,192	(3,355)	-2.5%	5,539	4.5%
Shift Differential	71,540	90,474	85,730	(4,744)	-5.2%	14,190	19.8%
Haz Pay	9,810	9,407	9,636	229	2.4%	(174)	-1.8%
EMT Pay							
Total Salaries and Wages	**3,107,896**	**3,449,280**	**3,267,776**	**(181,504)**	**-5.3%**	**159,880**	**5.1%**
Employee Fringe Benefits							
Retirement Contributions	818,677	906,458	881,317	(25,141)	-2.8%	62,640	7.7%
Medicare	52,247	50,017	47,377	(2,640)	-5.3%	(4,870)	-9.3%
Retirement Death & Disability	29,382	30,628	30,134	(494)	-1.6%	752	2.6%
Health Insurance	165,028	173,970	158,096	(15,874)	-9.1%	(6,932)	-4.2%
Life Insurance	14,815	16,182	15,810	(372)	-2.3%	995	6.7%
Dental Insurance	13,487	12,366	13,815	1,449	11.7%	328	2.4%
Annual Leave Earned	234,071	258,154	208,077	(50,077)	-19.4%	(25,994)	-11.1%
Total Employee Fringe Benefits	**1,327,707**	**1,447,775**	**1,354,626**	**(93,150)**	**-6.4%**	**26,919**	**2.0%**
TOTAL PERSONNEL SERVICES	**4,435,603**	**4,897,055**	**4,622,402**	**(274,653)**	**-5.6%**	**186,799**	**4.2%**
CONTRACTUAL SERVICES	109,450	232,475	118,765	(113,710)	-48.9%	9,315	8.5%
MATERIALS AND SUPPLIES	114,270	204,750	166,350	(38,400)	-18.8%	52,080	45.6%
EQUIPMENT AND FURNISHINGS		100,000	0	(100,000)	-100.0%	-1	100.0%
TOTAL OPERATING BUDGET	**4,659,323**	**5,434,280**	**4,907,517**	**(526,763)**	**-9.7%**	**248,194**	**5.3%**
Typhoon	9,480					(9,480)	100.0%
Emergency	471,519					(471,519)	100.0%
TOTAL OPERATING BUDGET	**5,140,322**	**5,434,280**	**4,907,517**	**(526,763)**	**-9.7%**	**(232,805)**	**-4.5%**
NUMBER OF POSITIONS	**53**	**53**	**53**	**0**	**0.0%**	**0**	**0.0%**
NUMBER OF POSITIONS - LTA	**35**	**35**	**37**	**2**	**5.7%**	**2**	**5.7%**

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
DIVISIONAL BUDGET REQUEST SUMMARY
AIRCRAFT RESCUE AND FIREFIGHTING
FISCAL YEAR 2021

OPERATING EXPENSES	ACTUAL FY 2020	APPROVED BUDGET FY 2020	PROPOSED BUDGET FY 2021	VARIANCE BUDGET 21 vs BUDGET 20 $	VARIANCE BUDGET 21 vs BUDGET 20 %	VARIANCE BUDGET 21 vs ACT'L/EST 20 $	VARIANCE BUDGET 21 vs ACT'L/EST 20 %
Personnel Services							
Salaries and Wages							
Regular	2,246,190	2,352,644	2,185,896	(166,748)	-7.1%	(60,294)	-2.7%
Overtime	156,901	58,254	58,852	598	1.0%	(98,049)	-62.5%
Shift Differential	85,325	106,839	107,910	1,071	1.0%	22,585	26.5%
Haz Pay							
EMT Pay							
Total Salaries and Wages	**2,488,416**	**2,517,737**	**2,352,658**	**(165,079)**	**-6.56%**	**(135,758)**	**-5.5%**
Employee Fringe Benefits							
Retirement Contributions	594,316	661,662	634,511	(27,151)	-4.10%	40,195	6.8%
Medicare	39,509	36,507	34,112	(2,395)	-6.56%	(5,397)	-13.7%
Retirement Death & Disability	7,255	9,880	5,928	(3,952)	-40.00%	(1,327)	-18.3%
Health Insurance	84,590	97,515	75,263	(22,252)	-22.82%	(9,327)	-11.0%
Life Insurance	7,089	7,626	6,324	(1,302)	-17.07%	(765)	-10.8%
Dental Insurance	7,682	7,127	7,408	282	3.95%	(274)	-3.6%
Annual Leave Earned	146,241	171,373	153,994	(17,379)	-10.14%	7,753	5.3%
Total Employee Fringe Benefits	**886,682**	**991,690**	**917,540**	**(74,150)**	**-7.48%**	**30,858**	**3.5%**
TOTAL PERSONNEL SERVICES	**3,375,098**	**3,509,427**	**3,270,198**	**(239,229)**	**-6.8%**	**(104,900)**	**-3.1%**
CONTRACTUAL SERVICES	31,487	43,600	9,500	(34,100)	-78.2%	-21,987	-69.8%
MATERIALS AND SUPPLIES	176,298	414,600	240,650	(173,950)	-42.0%	64,352	36.5%
EQUIPMENT AND FURNISHINGS							
TOTAL OPERATING BUDGET	**3,582,883**	**3,967,627**	**3,520,348**	**(447,279)**	**-11.3%**	**(62,535)**	**-1.7%**
Typhoon	13,227			-	-	(13,227)	-100.0%
Emergency	235,387					(235,387)	-100.0%
TOTAL OPERATING BUDGET	**3,831,497**	**3,967,627**	**3,520,348**	**(447,279)**	**-11.3%**	**(311,149)**	**-8.1%**
NUMBER OF POSITIONS	**41**	**41**	**41**	**0**	**0.0%**	**0**	**0.0%**

A.B. WON PAT GUAM INTERNATIONAL AIRPORT AUTHORITY
P.O. Box 8770
Tamuning, Guam 96931

CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEAR 2021

	PROJECT NAME	FUNDING SOURCE				DESCRIPTION & NEED
		BUDGET	CIF	FEDERAL	Cost Center	
1	CONCOURSE ISOLATION with SEISMIC UPGRADES, DESIGN/CONSTRUCT (Multi-Year Grant)	5,000,000	$ 300,000	$ 4,700,000	TB	Eliminate concourse commingling with new arrivals corridor with vertical circulations pod and seismic upgrades
2	APRON REHABILITATION, PH1	7,777,778	777,778	7,000,000	AP	Rehabilitation improvements to terminal aprons - phased
3	RUNWAY 6L/24R REHABILITATION PH2	4,444,445	444,445	4,000,000	AA	Phase 2 of the runway rehab project
	Totals:	**$ 17,222,223**	**$ 1,522,223**	**$ 15,700,000**		

Note: All projects are subject to funding availability and FAA issuance of grant agreements.

FORECAST AIRLINE ACTIVITIES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscals Years Ending September 30
Table 1

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Enplaned Passengers				
Signatory Airlines				
Originating passengers	1,720,562	788,519	1,835,118	1,095,724
Transit passengers	164,507	100,568	126,149	51,650
Total Sig Enplaned passengers	1,885,069	889,087	1,961,267	1,147,374
Non Signatory Airlines				
Originating passengers	4,785	4,020	3,739	5,441
Transit passengers	615	948	-	94
Total Non Sig Enplaned passengers	5,400	4,968	3,739	5,535
Airport total enplaned passengers				
Originating passengers	1,725,347	792,539	1,838,857	1,101,165
Transit passengers	165,122	101,516	126,149	51,744
Total enplaned passengers	1,890,469	894,054	1,965,006	1,152,909
Signatory Airline Common-Use Ticket Counter Passengers		547,883	1,291,166	880,577
Deplaned Passengers				
Signatory Airlines				
Terminating passengers	1,708,431	797,506	1,826,518	1,092,140
Transit passengers	162,593	-	126,149	-
Total Sig Deplaned passengers	1,871,024	797,506	1,952,667	1,092,140
Non Signatory Airlines				
Terminating passengers	6,915	3,096	3,908	4,428
Transit passengers	615	-	-	-
Total Non Sig Deplaned passengers	7,530	3,096	3,908	4,428
Airport total deplaned passengers				
Terminating passengers	1,715,346	800,602	1,830,426	1,096,568
Transit passengers	163,208	-	126,149	-
Total deplaned passengers	1,878,554	800,602	1,956,575	1,096,568

FORECAST AIRLINE ACTIVITIES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscals Years Ending September 30
Table 1

	Actual 2019	Act'lEst 2020	Budget 2020	Budget 2021
Landed Weight				
Signatory airlines	3,103,767	1,827,555	2,771,582	1,853,116
Non signatory airlines	170,427	181,452	168,277	126,208
Drop Ins	48,095	39,910	54,452	40,839
Commuter	50,069	26,509	52,119	39,090
Airport total landed weight	3,372,358	2,075,426	3,046,430	2,059,252
Loading Bridge Uses				
Signatory airlines	11,394	6,235	11,600	7,828
Non signatory airlines	71	62	59	44
Drop Ins	17	10	19	14
Commuter airlines	-	-	-	-
Airport total loading bridge uses	**11,482**	**6,307**	**11,678**	**7,886**
Aircraft Movement				
Signatory airlines	22,798	12,511	23,200	15,657
Non signatory airlines	8,736	6,375	8,723	6,542
Drop Ins	634	663	701	526
Commuter airlines	22,370	10,633	23,412	17,559
Airport total aircraft movements	54,538	30,181	56,037	40,284
Terminating Passengers - International				
Signatory airlines	1,605,724	736,705	1,788,665	1,021,539
Non signatory airlines	1,452	699	-	-
Drop Ins	1,508	670	3,641	2,731
Commuter airlines	-	-	-	-
	1,608,684	738,075	1,792,307	1,024,270

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
RENTABLE SPACE					
1 Airline Space					
a	Airline Exclusive Use Space				
5511	Ticket Counter				
	CAL				
	UA	2899	2899	2899	2899
	JAL				
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	AGI-Other				
	Common Use	9448	10101	10101	10101
		12347	13000	13000	13000
5512	Airline Ticket Office				
	CAL				
	UA	4627	4627	4627	4627
	JAL		950	950	
	Delta				
	KAL	744	775	775	744
	PAL	479			479
	Cape Air				
	Jin Air		386	386	386
	Jeju	718	1029	1029	
	Air Busan	543	543	543	543

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

			Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
		T'Way Air		524	524	
		AGI-Other				
		Unassigned	8223	5250	5250	5250
			15334	14084	14084	12029
			16086	16086	16086	16086
5513	Office Space					
		CAL				
		UA	675	**675**	**675**	675
		JAL	950			950
		Delta				
		KAL	769	744	744	769
		PAL		479	479	
		Cape Air				
		Jin Air	386			
		Jeju			1029	
		Air Busan				
		T'Way Air	524			524
		AGI-Other	1681	1856	1856	1856
		Palau Air				
		Freedom Air				
		PIA				
		Pacfic Flier				
		ANA				
		EVA				
		Asiana				
		Unassigned	437	4221	4221	4221
			5422	7975	7975	10024
			4670	4670	4670	4670

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
5519	Operations Space				
	CAL				
	UA	23005	23005	23005	23005
	JAL	1214	1214	1214	1214
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	Palau Air				
	Freedom Air				
	PIA				
	Pacfic Flier				
	ANA				
	EVA				
	Asiana				
	AGI-Other	2017	1877	1877	1877
	Unassigned	5682	8934	8934	8934
		31918	35030	35030	35030
		37136	37136	37136	37136
5517	Club Room				
	CAL				
	UA	5631	5631	5631	5631
	JAL	6355	6355	6355	6355

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	Other - LSG				
	Unassigned				
		11986	11986	11986	11986
		6768	6768	6768	6768
5520	System Coordination Space				
	CAL				
	UA				
	JAL				
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	AGI-Other				
	Unassigned	1138	746	746	746
		1138	746	746	746
		1138	1138	1138	1138

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
5521	Unenclosed Ramp Operations				
	CAL				
	UA	3975	3975	3975	3975
	JAL				
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	AGI-Other				
	Unassigned				
		3975	3975	3975	3975
		3975	3975	3975	3975
5514	Bag Service Office				
	CAL				
	UA	1139	1139	1139	1139
	JAL				
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	AGI-Other				

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

			Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
		Unassigned	139	139	139	139
			1278	1278	1278	1278
			1278	1278	1278	1278
5518	Meal Bank					
		CAL				
		UA				
		JAL				
		Delta				
		KAL				
		PAL				
		Cape Air				
		Jin Air				
		Jeju				
		Air Busan				
		T'Way Air				
		AGI-Other				
		Unassigned	365	328	328	328
			365	328	328	328
			365	365	365	365
5516	Employee & Passenger					
		CAL				
		UA				
		JAL				
		Delta				
		KAL				
		PAL				
		Cape Air				
		Jin Air				
		Jeju				
		Air Busan				

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
	T'Way Air				
	AGI-Other				
	Unassigned	758	758	758	758
		758	758	758	758
313125	Passenger Service Office				
	CAL				
	UA				
	JAL				
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				
	Jeju				
	Air Busan				
	T'Way Air				
	AGI-Other				
	Unassigned	1710	1710	1710	1710
		1710	1710	1710	1710
5515	Reservation Office				
	CAL				
	UA				
	JAL				
	Delta				
	KAL				
	PAL				
	Cape Air				
	Jin Air				

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
	Jeju				
	Air Busan				
	T'Way Air				
	AGI-Other				
	Unassigned				
	Total Airline Exclusive Space				
	CAL				
	UA	41951	41951	41951	41951
	JAL	8519	8519	8519	8519
	Delta				
	KAL	1513	1519	1519	1513
	PAL	479	479	479	479
	Cape Air				
	Jin Air	386	386	386	386
	Jeju	718	1029	1029	1029
	Air Busan	543	543	543	543
	T'Way Air	524	524	524	524
	AGI-Other	3698	3733	3733	3733
	Unassigned	27900	32187	32187	32187
		86231	**90870**	**90870**	**90864**
		86231	86231	86231	86231
b	Airline Joint Use Space				
	Departure Facilities				
	Departure Lounge	59025	59025	59025	59025
	Baggage Makeup	58672	58390	58390	58390
	Bus Gate	6453	5156	5156	5156
	Security (includes co and nw assigr	3425	5399	5399	5399
	Tour Group				

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

	Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
	127575	**127970**	**127970**	**127970**
	127575	127575	127575	127575
Other				
Unenclosed Ramp Operations	7865	7313	7313	7313
Bag Service	803			
Immigration Bypass	8712	6190	6190	6190
ATO Corridor	1382	1382	1382	1382
	18762	14885	14885	14885
Total Airline Joint Use Space	**146337**	**142855**	**142855**	**142855**
	146337	**146337**	**146337**	**146337**
Total Airline Space	**232568**	**233725**	**233725**	**233719**
2 Arrival Facilities				
Customs Hall	19405	19405	19405	9162
Customs Offices	8460	8460	8460	8460
Baggage Handling	25865	26019	26019	26019
Baggage Claim	55412	55437	55437	55437
Future Bag Claim	17523	17523	17523	17523
Total Arrival Facilities	**126665**	**126844**	**126844**	**116601**
	126665	**126665**	**126665**	**126665**
3 Immigration Inspection Facilities				
Immigration Hall	33788	36102	36102	36102
Immigration Offices	10003	9689	9689	9689
USDA Office				
Total Immigration Insp Facilities	**43791**	**45791**	**45791**	**45791**
	43,791	**43,791**	**43,791**	**43,791**

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

		Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
4 Concessions					
Food and Beverage		29325	27358	27358	27358
Merchandising		27317	25947	25947	25947
F & B Warehouse		6841	4003	4003	4003
Merchandise Warehouse		16372	16360	16360	16360
Car Rental		3042	1760	1760	1688
GBE					
Tour Group		3354	3931	3931	3931
Bank		240	165	165	165
Other		5926	1476	1476	1476
Unassigned				144	
Foreign Exchange		334	361	361	289
Total Concession Space		**92751**	**81361**	**81361**	**81361**
3699	7691	**85060**	**85060**	**85060**	**85060**
		495775	487721	487721	477472
		488084	**488084**	**488084**	**488084**
5 Unassigned Rentable Space					
Basement		1124	943	943	11187
Apron Level		11207	16807	16807	16807
Concourse		3521	7349	7349	7349
Other		5284			
Total Unassigned Space		**21136**	**25099**	**25099**	**35343**
	7691	**28827**	**28827**	**28827**	**28827**
TOTAL RENTABLE SPACE		**516911**	**512820**	**512820**	**512815**
		516911	**516911**	**516911**	**516911**

Area Summary (Terminal Building)
Guam International Airport Authority
Table 2

	Actual FY 2019	Act'l/Est FY 2020	Budget FY 2020	Budget FY 2021
NON-RENTABLE SPACE				
Public				
Ticketing Lobby	39871	39871	39871	39871
Central Lobby				
Concourse Circulation	81178	81178	81178	81178
Restrooms	17394	17394	17394	17394
Meter Lobby	5560	5560	5560	5560
Other Circulation	37892	37892	37892	37892
Arrivals Lobby	20986	20986	20986	20986
Well Wishers Lobby	6933	6933	6933	6933
Total Non-Rentable Space	**209814**	**209814**	**209814**	**209814**
	209814	**209814**	**209814**	**209814**
TOTAL USABLE SPACE	**726725**	**722634**	**722634**	**722629**
	726725	**726725**	**726725**	**726725**
GIAA Space				
Support (M&E)	28004	28004	28004	28004
Administration	31299	36395	36395	36395
Total GIAA Space	**59303**	**64399**	**64399**	**64399**
	59303	**59303**	**59303**	**59303**
TOTAL SPACE (TERMINAL BUILDING)	**786028**	**787033**	**787033**	**787028**
	786028	**786028**	**786028**	**786028**
Note (s):				
for calculation per sf (o&m)	640494	631764	631764	631765

ARTICLE 1
DEFINITIONS

1. **"Air Transportation"** shall mean the carriage for hire of persons, baggage, property, cargo, and mail by aircraft.

2. **"Aircraft Arrivals"** shall mean any aircraft arrivals at the Airport (including, without limitation, scheduled, charter, sightseeing, training, test, ferry, courtesy, and inspection flights, or any other flights) operated by an Air Transportation company. Aircraft Arrivals shall not include any flights by aircraft owned or operated by the U.S. Government, or any aircraft returning to the Airport as the result of an equipment failure, passenger emergency, meteorological, or other precautionary reason without first landing at another airport.

3. **"AIRLINE"** hereunder means the entity that has executed this Agreement and that is identified in the first paragraph of this Agreement. However, and notwithstanding anything to the contrary herein, for purposes of the enjoyment of the rights conferred on AIRLINE hereunder, it is agreed that any Airline Affiliate (as defined herein) of AIRLINE shall have the rights afforded AIRLINE hereunder, including the right to use the premises leased hereunder to AIRLINE, without payment of any additional charges or premiums, it being agreed that such Airline Affiliate shall be entitled to signatory rates and charges hereunder and that AIRLINE and any Airline Affiliates shall be counted as one airline for purposes of computing any shared use or joint use charges; provided, however, that AIRLINE shall be responsible for the actions (including the payment of any activity fees incurred by) any such Airline Affiliate while such Airline Affiliate operates at the Airport until AIRLINE gives the AUTHORITY ninety (90) days advance written notice that AIRLINE will no longer be responsible for the actions (or activity fees) of such Airline Affiliate, at which time such Airline Affiliate may enter into its own agreement with AUTHORITY.

4. **"Airline Affiliate"** shall mean any Air Transportation company, to the extent that such Air Transportation company (i) is a parent or subsidiary of AIRLINE, or (ii) shares flight codes or livery with AIRLINE at the Airport, or (iii) otherwise operates under AIRLINE's trade name at the Airport, provided that no major airline, as such term is defined by the FAA, shall be classified as an Affiliate of another major airline.

5. "**Airline Employees"** shall mean airline crew, and other airline employees traveling on a non-revenue basis, but shall not include dependents of airline employees.

6. **"Airport"** shall mean the Antonio B. Won Pat International Airport, Guam, as shown on Exhibits A and B attached hereto and made a part hereof, as the same may change from time to time, together with all related facilities owned or operated or acquired by AUTHORITY, as further defined in the Bond Indenture.

7. **"Airport Cost Centers"** shall mean direct cost areas to be used in accounting for Airport revenues and expenses and for calculating and adjusting rents and fees described herein, as shown on Exhibits A and B, as more particularly described below:

   A. **"Airfield Area"** shall mean those areas of civil cost responsibility of the Airport, as shown on Exhibits A and B, as they exist or as they may hereafter be expanded, modified, changed, or developed, that provide for the landing, takeoff, taxiing, parking (other than in the Apron Area), or other operations of aircraft. The Airfield Area includes the runways, taxiways, approach and clear zones, safety areas, infield areas, landing and navigational aids, and other facilities and land areas at the Airport required by or related to aircraft operations.

   B. **"Apron Area"** shall mean the areas of the Airport, as shown on Exhibits A and B, as they now exist or as they may hereafter be expanded, modified, changed or developed, that are dedicated to the parking, servicing, and ground handling of aircraft.

   C. **"Terminal Area"** shall mean the access roads, public and employee automobile parking areas, and other areas surrounding the Terminal Building as shown on Exhibits A and B, as such areas now exist or as they may hereafter be expanded, modified, changed, or developed.

   D. **"Terminal Building"** shall mean the terminal building serving the airlines together with the associated concourses, as shown on Exhibits A and B, as such areas now exist or as they may hereafter be expanded, modified, changed, or developed.

   E. **"Other Buildings and Areas"** shall mean those portions of the Airport not included in the preceding Airport Cost Centers, including the facilities, installations, and improvements thereon as such areas now exist or as they may hereafter be expanded, modified, changed, developed, or acquired.

8. **"Airport Purpose"** shall mean any action or undertaking by AUTHORITY reasonably relating to the operation, maintenance, expansion and development and preservation of the Airport for air commerce.

9. **"Airport Requirement"** shall mean all costs and expenses incidental to, necessary for, or arising out of the operation of the Airport, including but not limited to Operation and Maintenance Expenses, Annual Debt Service and coverage on Airport revenue bonds, repayment of loans, and the cost of defending, settling, or satisfying the results of any litigation or threatened litigation directly arising out of the operation and management of the Airport or any aspect thereof.

10. **"Airport Revenue"** shall mean Revenues as defined in the Bond Indenture.

11. **"Amortization Requirement"** shall mean the annual amount of amortization, based upon the Airport's Capital Improvements program and the Authority's calculation of the resulting annual amortization.

12. **"Annual Debt Service"** shall mean the aggregate Annual Debt Service as defined in the Bond Indenture.

13. **"Annual Budget"** shall mean the budget of AUTHORITY pertaining to the Airport for any Fiscal Year.

14. **"Apron Use Fee"** shall mean the fee charged to AIRLINE for each use by AIRLINE of the Apron Area by AIRLINE's aircraft.

15. **"Arrival Fee"** shall mean the fee charged to AIRLINE for each Arriving Passenger carried by AIRLINE.

16. **"Arrivals Facilities"** shall mean those Terminal Building facilities used for Arriving Passengers, including customs inspection, inbound baggage handling, baggage claim and certain other areas set forth on Exhibit C attached hereto and made a part hereof.

17. **"Arriving Passengers"** shall mean revenue and non-revenue passengers, excluding Airline Employees, arriving at the Airport and terminating their journeys in Guam.

18. **"Bond Funds"** shall mean those funds and accounts established by the Bond Indenture and described below in the order in which such funds and accounts are established by the Bond Indenture:

    A. **"Revenue Fund."** All revenues derived from operation of the Airport are deposited into the Revenue Fund. All moneys shall be used and applied in the priority indicated below. The Revenue Fund is more specifically described in Section 8.02.

    B. **"Operation and Maintenance Fund."** Amounts shall be paid out of the Operation and Maintenance Fund by AUTHORITY from time to time for necessary expenses related to the maintenance, operation, repair, and ordinary

replacement and reconstruction of the Airport. The Operation and Maintenance Fund is more specifically described in Section 8.02.

C. **"Bond Fund."** Amounts shall be paid out of the Bond Fund by AUTHORITY from time to time for the required interest and principal due on any Airport revenue bonds outstanding and payable from Airport Revenue. The Bond Fund is more specifically described in Section 8.02.

D. **"Bond Reserve Fund."** Amounts shall be paid out of the Bond Reserve Fund by AUTHORITY from time to time as necessary for the interest and principal due on any Airport revenue bonds outstanding and payable from Airport Revenue to the extent that other moneys are not available within the Bond Fund. The Bond Reserve Fund is more specifically described in Section 8.02.

E. **"Subordinate Securities Fund."** Amounts shall be paid out of the Subordinate Securities Fund by AUTHORITY from time to time for the required interest and principal due on any loans or interfund borrowings payable from Airport Revenue that are subordinate to Airport revenue bonds. The Subordinate Securities Fund is more specifically described in Section 8.02.

F. **"Operation and Maintenance Reserve Fund."** Amounts shall be paid out of the Operation and Maintenance Reserve Fund by AUTHORITY from time to time for necessary expenses related to the maintenance, operation, repair, and ordinary replacement and reconstruction of the Airport to the extent that other moneys are not available in the Operation and Maintenance Fund for such purposes. The Operation and Maintenance Reserve Fund is more specifically described in Section 8.02.

G. **"Renewal and Replacement Fund."** Amounts shall be paid out of the Renewal and Replacement Fund by AUTHORITY from time to time as necessary for the costs of unanticipated or emergency repairs, renewals, and replacement to the Airport. The Renewal and Replacement Fund is more specifically described in Section 8.02.

H. **"Capital Improvement Fund."** Amounts in the Capital Improvement Fund shall be available for any lawful purpose of AUTHORITY. The Capital Improvement Fund is more specifically described in Section 8.02.

19. **"Bond Indenture"** shall mean the 2003 Indenture relating to the Guam International Airport Authority 2003 General Revenue Bonds, together with any supplemental bond indenture and any future indentures or resolutions, authorizing the issuance of Bonds, other than Special Facility Bonds, payable from Airport Revenue.

20. **"Bonds"** shall mean any bond or bonds issued in accordance with the provisions of the Bond Indenture, other authorizing legislation enacted in accordance with the provisions of the Bond Indenture, other authorizing legislation enacted by the Territory as more specifically defined in such Bond Indenture, or such other authorizing legislation enacted by the Territory.

21. **"Capital Improvement"** shall mean any single item or a series of substantially similar items having an aggregate net cost in excess of one-hundred thousand dollars ($100,000) and a useful life in excess of five (5) years acquired, purchased, or constructed to improve, maintain, preserve, or develop the Airport.

22. **"Common Use Departure Fee"** shall mean the fee charged to Airline for each Enplaned Passenger carried by the Airline that utilizes the Common-Use Ticket Counter Space as designated in Exhibit C.

23. **"Common Use Ticket Counter Space"** shall mean the premises leased by the AUTHORITY to AIRLINE and one or more other airlines as more particularly set forth in Exhibit C.

24. **"Conditional Airline Use"** shall refer to space, designated in Section 4.02, that is initially assigned to AIRLINE as Exclusive Use Space, but that is subject to reassignment to other Signatory Airlines on the basis of actual usage that is consistently less than the average usage of comparable space at the Airport during the most recent six (6) months, as described more fully in Section 4.03.

25. **"Daily Flight Activity Report"** shall mean the daily report provided by AIRLINE to AUTHORITY, that shall include the following data in the format stated by AUTHORITY: flight number, aircraft type, seat capacity, originating daily passengers, terminating daily passengers and transit daily passengers as shown on Exhibit D attached hereto and made a part hereof.

26. **"Date of Beneficial Occupancy"** or "DBO" shall mean that date upon which a Capital Improvement is so substantially complete that it is usable by AIRLINE and the public without hazard or undue inconvenience, but in no event later than thirty (30) days after AUTHORITY notifies AIRLINE that the Capital Improvement has been certified by the project architect/engineer as available for public use and airline occupancy.

27. "**Departing Passengers"** shall mean revenue and non-revenue passengers, excluding Airline Employees, originating their journey in Guam.

28. "**Departure Facilities"** shall mean those Terminal Building facilities used for AIRLINE'S Enplaned Passengers including departure lounges, baggage make up, bus gate facilities, security and certain other areas as set forth in Exhibit C.

29. **"Departure Fee"**shall mean the fee charged to AIRLINE for each Departing Passenger carried by that AIRLINE.

30. "**Deplaned Passengers"** shall mean (1) Arriving Passengers, and (2) in-transit passengers arriving at and departing from the Airport on the same flight, or making a connection with another flight; and shall include revenue and non-revenue passengers, excluding Airline Employees.

31. **"Enplaned Passengers"** shall mean (1) Departing Passengers and (2) in-transit passengers arriving in and departing from the Airport on the same flight, or making a connection with another flight; and shall include revenue and non-revenue passengers, excluding Airline Employees.

32. **"Exclusive Use Space"** shall mean the premises leased by AUTHORITY to AIRLINE, as more fully set forth in Exhibit C.

33. **"Executive Manager"** shall mean the Executive Manager of AUTHORITY, designated as such by AUTHORITY.

34. **"FAA"** shall mean the Federal Aviation Administration of the U.S. Government or any federal agencies succeeding to its jurisdiction.

35. **"Fiscal Year"** shall mean the twelve (12) months commencing on October 1 of any calendar year and ending on September 30 of the next succeeding calendar year or any other 12-month period established by AUTHORITY.

36. **"Immigration Inspection Facilities"** shall mean those facilities operated by US immigration authorities, including passenger inspection areas and other office and support space.

37. **"Immigration Inspection Fee"** shall mean the fee charged by AUTHORITY to AIRLINE for each Deplaned Passenger of that AIRLINE, who uses Airport Immigration Inspection Facilities.

38. **"Joint Airline Use Formula"** shall mean the formula used to prorate the specified charge according to the ratio of the number of each Signatory Airline's Enplaned Passengers at the Airport during the most recent month for which such information is available to the total number of enplaning passengers of all Signatory Airline users of a facility or area at

the Airport during the same month. The Joint Airline Use Formula may also mean such other formula as may be agreed upon by Signatory Airlines who constitute sixty percent (60%) in number and who pay more than sixty percent of the twelve (12) month period for which such data are available.

39. **"Joint Airline Use Space"** shall mean the premises leased by AUTHORITY to AIRLINE and one or more other airlines, as more particularly set forth in Exhibit C.

40. **"Landing Fee"** shall mean the fee charged to AIRLINE for each AIRLINE Aircraft Arrival made at the Airport.

41. **"Laws"** shall mean any judicial decision, statute, constitution, ordinance, resolution, regulation, rule administrative order, or other requirement of any territorial, federal, or other government agency or authority having jurisdiction over the parties, in effect either at the time of execution of this Agreement or at any time

42. **"Loading Bridge Positions"** shall mean aircraft parking positions at which the passenger loading bridges owned by AUTHORITY are available and provided to Air Transportation companies for their use.

43. **"Loading Bridge Use"** shall mean each Aircraft Arrival which uses a Loading Bridge Position for enplaning and/or deplaning passengers or Airline Employees, excluding use by an aircraft returning to a gate as a result of an equipment failure, passenger emergency, meteorological or other precautionary reason without first landing at another airport.

44. **"Loading Bridge Use Fee"** shall mean the fee charged to AIRLINE for each Loading Bridge Use.

45. **"Maximum Certificated Gross Takeoff Weight"** shall mean the maximum certificated weight, in one thousand (1,000) pound units, that each aircraft operated by AIRLINE is certificated by either the FAA for U.S. or non-U.S. airlines or the government of the country of origin for non-U.S. airlines, as recited in AIRLINE's flight manual governing that aircraft type. Maximum Certificated Gross Takeoff Weight shall be rounded up to nearest 1,000-pound unit for all landing fee computations. For the purposes of this Agreement, widebody aircraft are those having a Maximum Certificated Gross Takeoff Weight in excess of two hundred and forty thousand (240,000) pounds.

46. **"Monthly Revenue Report"** shall mean the monthly report, provided by AIRLINE to AUTHORITY, that shall include the following data in the format stated by AUTHORITY, as shown at Exhibit E attached hereto and made a part hereof:

A. Passenger Data.

i. Deplaned Passengers

a. Arriving passengers: revenue, non-revenue and total categories displayed by domestic, international and total.

b. Inbound in-transit passengers: revenue, non-revenue and total categories displayed by thru, connecting and total

c. Total deplaned passengers.

ii. Enplaned Passengers

a. Departing Passengers: revenue, non-revenue and total catergories displayed by domestic, international and total.

b. Outbound in-transit passengers: revenue, non-revenue and total categories displayed by thru, connecting and total.

c. Total enplaned passengers.

d. Number of Departing Passengers using the Common Use Ticket Counters.

B. **Cargo/Mail Data**

i. Cargo (pounds): revenue, non-revenue and total categories displayed by deplaned, enplaned and total.

ii. Mail (pounds): revenue, non-revenue and total categories displayed by deplaned, enplaned and total.

C. **Aircraft Operations**.

i. Number of aircraft arrivals by aircraft type, and category of scheduled passenger, charter passenger, cargo, other and total.

ii. Aircraft Maximum Certificated Gross Takeoff Weight and Loading Bridge Use.

iii. For the prior month, the number, dates and times of all aircraft parked at the gate and remaining overnight.

47. **"Operation and Maintenance Expenses"** shall mean all reasonable and necessary current expenses of AUTHORITY, paid or accrued, for operating, maintaining, and repairing the Airport, as more specifically defined in the Bond Indenture.

48. **"Other Airlines"** shall mean, for purposes of allocating Loading Bridge Positions according to Section 4.03, the group of airlines operating scheduled flights at the Airport for more than one quarter of the Fiscal Year that includes, and is limited to, nonsignatory airlines operating scheduled flights at the Airport.

49. **"Passenger Facility Charge"** or "PFC" shall mean a charge authorized by Federal Aviation Regulations 14 CFR Part 158 and imposed by AUTHORITY on enplaned passengers (as defined in FAR 14 CFR Part 158) at the Airport, as same may be amended, modified, or supplemented from time to time.

50. **"Public Areas"** shall mean those Terminal Building areas not leased on an exclusive or joint use basis, or otherwise, to any person, company, or corporation and which are accessible to the general public. Such areas are shown in Exhibit C.

51. **"Policies and Procedures"** shall mean those policies and/or procedures promulgated by AUTHORITY from time to time, as the same may be amended, modified, or supplemented from time to time.

52. **"Rules and Regulations"** shall mean those rules and regulations promulgated by AUTHORITY pursuant to the Administrative Adjudication Act of Guam or operating directives issued by the Executive Manager for the orderly use of the Airport by both the airlines and other tenants and users of the Airport, including the Airport Tariff Schedule, as the same may be amended, modified, or supplemented from time to time.

53. **"Signatory Airlines"** shall mean those airlines providing Air Transportation to and from the Airport that have executed substantially similar agreements with AUTHORITY covering the use and occupancy of facilities at the Airport.

54. **"Special Facilities"** shall mean structures; hangars; aircraft overhaul, maintenance, or repair shops; heliports; hotels; storage facilities; garages; other facilities; and appurtenances, being a part of and located on the Airport, the cost of the construction or other acquisition of which Special Facilities is financed with the proceeds of Special Facilities Bonds issued pursuant to the Bond Indenture.

55. **"Terminal Building Requirement"** shall mean the total amounts summarized in Section 7.04.A, used to calculate the Terminal Building rental rate.

56. **"Total Takeoff Weight"** shall mean the sum of the Maximum Certificated Gross Takeoff Weight for all Signatory Airline Aircraft Arrivals over a stated period of time. Said sum shall be rounded up to the nearest one thousand (1,000) pound unit for all landing fee computations.

57. **"Transportation Security Administration"** or **"TSA"** Transportation Security Administration created under the Aviation and Transportation Security Act ("ATSA"), Public Law 107-71 of 2001, as amended, or any successor agency thereto.

58. **"Trustee"** shall mean the person, firm, or corporation designated by AUTHORITY to act in a fiduciary capacity with respect to the issuance of Bonds.

55. **"Usable Space"** shall mean the gross space in the Terminal Building at the Airport less mechanical and administration space, as more particularly set forth on Exhibit D.

Section 1.02. Cross-References.

All references to articles, sections, and exhibits in this Agreement pertain to material in this Agreement unless specifically noted otherwise.

Section 1.03. Construction of Certain Words.

Words used in this Agreement may be construed as follows:

1. **Number. Words used in the singular include the plural, and words used in the plural include the singular.**

2. **Tense. Words used in the present tense include the future as well as the present.**

3. **Gender. Words used in the masculine gender include the feminine gender, and words used in the feminine gender include the masculine gender.**

Source: Article 1 of Scheduled Airline Operating Agreement and Terminal Building Lease dated October 1, 2019

ARTICLE 7
ADJUSTMENT OF AIRLINE RENTS AND FEES

Section 7.01. Effective Date of Adjustments.

The Terminal Building rental rates, Departure Fee, Arrival Fee, Immigration Inspection Fee, Loading Bridge Use Fee, Apron Use Fee, and the Landing Fee rate shall be adjusted annually during the term of this Agreement as hereinafter set forth. Such adjustments shall be effective on the first day of the Fiscal Year for which they apply.

Section 7.02. AUTHORITY Records.

A. AUTHORITY has an Airport accounting system and shall maintain accounting records that document the following items for each Airport Cost Center:

1. Annual revenues.

2. Annual Operation and Maintenance Expenses, including administrative expenses.

3. Documented expenses of AUTHORITY incurred for the improvement, renovation, expansion, or enhancement of facilities in each Airport Cost Center.

B. AUTHORITY shall further maintain records evidencing the allocation of capital funds to each Airport Cost Center obtained from the proceeds of Bonds or other capital fund sources. Included in the allocation to each Airport Cost Center shall be its proportionate share of the expenses of any Bond issuance, capitalized interest, and funding of reserve funds, determined with reference to the allocation of costs funded through securities or other capital fund sources. All federal moneys received by AUTHORITY with respect to any project or improvement of the Airport shall be deposited in the appropriate fund or funds.

Section 7.03. Annual Budget.

Each year AUTHORITY shall adopt an Annual Budget for the Airport and establish Terminal Building rental rates, a Departure Fee, an Arrival Fee, an Immigration Inspection Fee, a Loading Bridge Use Fee, an Apron Use Fee and a Landing Fee rate. It is the intent of this Section 7.03 to provide a meaningful consultation process in which (1) AUTHORITY can review its Annual Budget with AIRLINE, and (2) AIRLINE will have an opportunity to comment on the Annual Budget prior to the Annual Budget being adopted by the AUTHORITY. AUTHORITY will give due consideration to AIRLINE input and comments on the Annual Budget received during the consultation process. The following is the Annual Budget review process:

A. On or before May 1 of each Fiscal Year, AIRLINE shall submit to the Executive Manager a written estimate of the Maximum Certificated Total Gross Takeoff Weight for AIRLINE for the succeeding Fiscal Year.

B. On or before July 1 of each Fiscal Year, AUTHORITY shall submit to AIRLINE its proposed Annual Budget for the succeeding Fiscal Year, including:

1. Estimated Operation and Maintenance Expenses.

2. Annual Debt Service, if any, and any fund deposits required pursuant to the Bond Indenture.

3. Amortization of AUTHORITY funded assets.

4. A statement of estimated revenue from all sources other than Signatory Airline Terminal Building rents, Enplanement Fees, Arrival Fees, immigration inspection Fees, Loading Bridge Use Fees, and Landing Fees for the succeeding Fiscal Year.

5. A schedule of the Capital Improvements to the Airport proposed to be undertaken by AUTHORITY during the succeeding Fiscal Year.

6. A preliminary calculation of the Terminal Building rental rates, Enplanement Fee, Arrival Fee, Immigration Inspection Fee, Loading Bridge Use Fee, Apron Use Fee, and the Landing Fee rate for the succeeding Fiscal Year, calculated in Accordance with Sections 7.04 through 7.10.

C. Within thirty (30) days after distribution of the report required under Section 7.03(B), the Executive Manager shall convene a meeting of the Signatory Airlines to discuss the Annual Budget.

If the Signatory Airlines request additional information concerning the Annual Budget, the Executive Manager shall convene a second meeting of the Signatory Airlines to discuss such additional information. Upon notice by the Executive Manager, the second meeting shall be held within thirty (30) days after the first meeting. At the second meeting, the Executive Manager shall respond to questions raised during the first meeting and provide the Signatory Airlines with the requested information concerning the Annual Budget. If, after the second meeting, the Signatory Airlines do not concur with said Annual Budget and so notify the Executive Manager within ten (10) days after the second meeting, the Executive Manager will at the request of the Signatory Airlines schedule a meeting between the Signatory Airlines and AUTHORITY.

If, for any reason, the Annual Budget has not been adopted as of the first day of any Fiscal Year, the rents and fees in effect during the preceding Fiscal Year shall continue in effect until the new Annual Budget has been adopted by AUTHORITY and AUTHORITY has calculated the rents and fees in accordance therewith. The new rents and fees shall then be made effective retroactive to the first day of such Fiscal Year, or upon agreement of Signatory Airlines and AUTHORITY the total amount of the uncollected rents and fees accrued since the beginning of the Fiscal Year may be combined with the rents and fees to be collected over the remainder of the Fiscal Year and the new rental rates and other charges adjusted accordingly.

The Executive Manager shall promptly furnish AIRLINE with a copy of a report containing such adopted Annual Budget together with the calculation of Terminal Building rental rates, the Enplanement Fee, the Arrival Fee, the Immigration Inspection Fee, the Loading Bridge Use Fee, the Apron Use Fee, and the Landing Fee rate that shall be effective from and after the beginning of the Fiscal Year for which the Annual Budget is adopted.

D. AUTHORITY retains the responsibility and expressly reserves the right to make all final decisions with respect to the Annual Budget, and any subsequent amendment thereof. Such decisions shall be consistent with and pursuant to the terms and conditions of this Agreement including Article 5 hereof.

Section 7.04. Calculation of Terminal Building Rental Rates.

Terminal Building rental rates shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be made in accordance with and pursuant to, and be consistent with, the terms of this Agreement.

A. Each year the Executive Manager shall calculate the Terminal Building Requirement for the succeeding Fiscal Year by totaling the following amounts, as set forth in AUTHORITY's Annual Budget:

1. The total of direct and allocated indirect estimated operation and Maintenance Expenses allocated to the Terminal Building

2. An amount 1.25 times the pro rata portion of Airport Annual Debt Service, if any, allocated to the Terminal Building, or such other amount as may be required by the Bond Indenture.

3. The pro rata portion of the annual requirement of any subordinate security or other loans allocated to the Terminal Building.

4. The pro rata portion of the estimated amount, if any, for other deposits required by the Bond Indenture or this Agreement and allocated to the Terminal Building.

5. The total amount or the pro rata portion of the annual amortization allocated to the Terminal Building of any Capital Improvements placed in service by AUTHORITY prior to or after the date of this Agreement and prior to the beginning of the Fiscal Year for which the rates and fees are being determined, which have been financed by AUTHORITY from its own resources. Such annual amortization is to be calculated and based on, the economic life for each capital item determined by AUTHORITY in accordance with generally accepted accounting principles at an interest rate equal to the average interest rate on outstanding AUTHORITY Bonds for the preceding calendar year or at such other rate as to which the Signatory Airlines and AUTHORITY may agree. In performing the calculations under this Section 7.04(A), no amortization charges shall be included on capital expenditures that have been financed with grants-in-aid or the proceeds of AUTHORITY Bonds or other securities, the debt service for which has been included elsewhere in this Section 7.04(A).

6. The estimated amount of any assessment, judgment, or charge (net of insurance proceeds) to become payable by AUTHORITY relating directly to the Airport or its operation and allocated to the Terminal Building.

7. Any estimated deficit or credit for the operation of the Terminal Building during the then-current Fiscal Year or any adjustment carried over from preceding Fiscal Years to reflect any difference between actual versus estimated expenses.

8. A credit equal to the allocated portion of the balance in the Other Available Moneys Coverage Subaccount.

B. The Terminal Building rental rate shall then be calculated by dividing the Net Terminal Building Requirement computed pursuant to Section 7.04(A) by the Usable Space.

This Terminal Building rental rate (as calculated above) shall be multiplied by the total square footage of Exclusive Use and Joint Airline Use Space (excluding Departure Facilities, Arrival Facilities and Immigration Inspection Facilities, the cost of which shall be recovered through the Enplanement Fee, Arrival Fee and Immigration Inspection Fee) leased by all airlines to determine the annual portion of the Terminal Building Requirement to be recovered through airline Terminal Building space rentals.

Section 7.05. Calculation of Enplanement Fee.

Enplanement Fees shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be made in accordance with and pursuant to, and be consistent with, the terms of this Agreement.

A. Each year the Executive Manager shall calculate the Enplanement Fee requirement for the succeeding Fiscal Year by multiplying the total square footage of the Departure Facilities (as set forth in Exhibit C) by the average annual Terminal Building rental rate calculated in Section 7.04 above.

B. The Enplanement Fee is calculated by dividing the Enplanement Fee requirement by the estimated number of Signatory Airline Enplaned Passengers at the Airport for the succeeding Fiscal Year as projected by the Executive Manager. The Executive Manager will give consideration to estimates of numbers of passengers provided by the Signatory Airlines. The Enplanement Fee is payable monthly in accordance with Sections 6.03 and 6.09 hereof.

Section 7.06. Calculation of Arrival Fee.

Arrival Fees shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be made in accordance with and pursuant to, and be consistent with, the terms of this Agreement.

A. Each year the Executive Manager shall calculate the Arrival Fee requirement for the succeeding Fiscal Year by multiplying the total square footage of the Arrivals Facilities (as set forth in Exhibit C) by the average annual Terminal Building rental rate calculated in Section 7.04 above.

B. The Arrival Fee is calculated by dividing the Arrival Fee requirement by the estimated number of Signatory Airline Arriving Passengers at the Airport for the succeeding Fiscal Year as projected by the Executive Manager. The Executive Manager will give consideration to estimates of numbers of passengers provided by the Signatory Airlines. The Arrival Fee is payable monthly in accordance with Sections 6.04 and 6.09 hereof.

Section 7.07. Calculation of Immigration Inspection Fee.

The Immigration Inspection Fee shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be made in accordance with and pursuant to, and be consistent with, the terms of this Agreement.

A. Each year, the Executive Manager shall calculate the Immigration Inspection Fee requirement for the succeeding Fiscal Year by multiplying the total square footage of the Immigration Inspection Facilities (as set forth in Exhibit C) by the average annual Terminal Building rental rate calculated in Section 7.04 above.

B. The Immigration Inspection Fee is calculated by dividing the Immigration Inspection Fee requirement by the estimated number of Signatory Airline international Deplaned Passengers at the Airport for the succeeding Fiscal Year as projected by the Executive Manager. The Executive Manager will give consideration to estimates of numbers of passengers provided by the Signatory Airlines. The Immigration Inspection Fee Requirement is payable monthly in accordance with Sections 6.05 and 6.09 hereof.

Section 7.08. Calculation of Loading Bridge Use Fee.

Loading Bridge Use Fees shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be made in accordance with and pursuant to, and be consistent with, the terms of this Agreement.

A. Each year the Executive Manager shall calculate the Loading Bridge Use Fee requirement for the succeeding Fiscal Year by totaling the following amounts, as set forth in AUTHORITY's Annual Budget:

1. The total of direct estimated Operation and Maintenance Expenses allocated to the Loading Bridges.

2. An amount 1.25 times the pro rata portion of Airport Annual Debt Service, if any, allocated to the Loading Bridges, or such other amount as may be required by the Bond Indenture.

3. The pro rata portion of the annual requirement of any subordinate security or other loans allocated to the Loading Bridges.

4. The pro rata portion of the estimated amount, if any, for other deposits required by the Bond Indenture or this Agreement and allocated to the Loading Bridges.

5. The total amount or the pro rata portion of the annual amortization allocated to the Loading Bridges, of any Capital Improvements placed in service by AUTHORITY prior to or after the date of this Agreement and prior to the beginning of the Fiscal Year for which the rates and charges are being determined, which have been financed by AUTHORITY from its own resources. Such annual amortization is to be calculated and based on the economic life for each capital item determined by AUTHORITY in accordance with generally accepted accounting principles at an interest rate equal to the average interest rate outstanding at an interest rate on outstanding AUTHORITY Bonds for the preceeding calendar year or at such other rate as to which the Signatory Airlines and AUTHORITY may agree. In performing the calculations under this Section 7.08 (A), no amortization charges shall be included on capital expenditures that have been financed with grants-in-aid or the proceeds of AUTHORITY Bonds or other securities, the debt service for which has been included elsewhere in this Section 7.08 (A).

6. The estimated amount of any assessment, judgment, or charge (net of insurance proceeds) to become payable by AUTHORITY relating directly to the Airport or its operation and allocated to the Loading Bridges.

B. The Loading Bridge Use Fee is calculated by dividing the Loading Bridge Use Fee requirement by the estimated number of Signatory Airline Loading Bridge Uses for the succeeding Fiscal Year as projected by the Executive Manager. The Loading Bridge Use Fee is payable monthly in accordance with Sections 6.05 and 6.09 hereof.

Section 7.09. Calculation of Apron Use Fee.

The Apron Use Fee shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be consistent with and pursuant to the terms and conditions of this Agreement.

A. Each year the Executive Manager shall calculate the Apron Area requirement for the succeeding Fiscal Year by totaling the following amounts, as set forth in AUTHORITY's Annual Budget:

1. The total of direct and allocated indirect estimated Operation and Maintenance Expenses allocated to the Apron Area.

2. An amount 1.25 times the pro rata portion of Airport Annual Debt Service, if any, allocated to the Apron Area, or such other amount as may be required by the Bond Indenture.

3. The pro rata portion of the annual requirement of any subordinate security or other loans of AUTHORITY allocated to the Apron Area.

4. The pro rata portion of the estimated amount, if any, for other deposits required by the Bond Indenture or this Agreement and allocated to the Apron Area.

5. The total amount or the pro rata portion of the annual amortization allocated to the Apron Area of any Capital Improvements placed in service by AUTHORITY prior to or after the date of this Agreement and prior to the beginning of the Fiscal Year for which the rates and charges are being determined, which have been financed by

AUTHORITY from its own resources. Such annual amortization is to be calculated and based on the economic life for each capital item determined by AUTHORITY in accordance with generally accepted accounting principles at an interest rate equal to the average interest rate on outstanding AUTHORITY Bonds for the preceding calendar year or at such other rate as to which the parties may agree. In performing the calculations under this Section 7.09 (A), no amortization charges shall be included on capital expenditures that have been financed with grants-in-aid or the proceeds of AUTHORITY Bonds or other securities, the debt service for which has been included elsewhere in this Section 7.09(A).

6. The estimated amount of any assessment, judgment, or charge (net of insurance proceeds) to become payable by AUTHORITY relating directly to the Airport or its operation and allocated to the Apron Area.

7. Any estimated deficit or credit for operation of the Apron Area during the then-current Fiscal Year or any adjustment carried over from the preceding Fiscal Years to reflect any difference between actual versus estimated expenses.

B. The Apron Use Fee is calculated by dividing the Apron Area requirement by the estimate of the Total Takeoff Weight of all Signatory Airline Aircraft Arrivals at the Airport for the succeeding Fiscal Year as projected by the Executive Manager based in part on the estimates provided by the Signatory Airlines. The Apron Use Fee is payable monthly in accordance with Sections 6.07 and 6.09 hereof.

Section 7.10. Calculation of Landing Fee Rate

The Landing Fee rate shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate, the estimate of the Executive Manager shall be used.

A. During the term of this Agreement, the Landing Fee rate shall be not less than zero cents ($0.00) per one-thousand (1,000) pounds of Maximum Certificated Gross Takeoff Weight.

B. Each year, the Executive Manager shall calculate the Airport Requirement for the succeeding Fiscal Year by totaling the following amounts, as set forth in AUTHORITY's Annual Budget:

1. The total of the direct and indirect estimated Operation and Maintenance Expenses of AUTHORITY.

2. An amount 1.25 times Airport Annual Debt Service, or such other amount as may be required by the Bond Indenture.

3. The estimated amount of the annual requirement of any subordinate security or other loans pertaining to the Airport.

4. The estimated amount, if any, for other deposits required by the Bond Indenture or this Agreement.

5. The annual amortization allocated to the Terminal Building, Apron Area, Airfield Area, and Loading Bridges of the total amount of any Capital Improvements placed in service by AUTHORITY prior to or after the effective date of this Agreement and prior to the beginning of the Fiscal Year for which rates and charges are being determined,which have been financed by AUTHORITY from its own resources. Such annual amortization is to be computed based on the economic life for each capital item determined by AUTHORITY in accordance with generally accepted accounting principles at an interest rate equal to the average interest rate on outstanding AUTHORITY Bonds for the preceding calendar year or at such other rate as to which the Signatory Airlines and AUTHORITY may agree. In performing the calculations under this Section 7.10(B), interest only will be charged for land acquisition, and no amortization charges shall be included on capital expenditures that have been financed with grants-in-aid or the proceeds of AUTHORITY Bonds or other securities, the debt service for which has been included elsewhere in this Section 7.10(B).

6. The estimated amount of any assessment, judgment, or charge (net of insurance proceeds) to become payable by AUTHORITY relating directly to the Airport or its operation.

C. The Landing Fee requirement for the succeeding Fiscal Year shall be calculated by subtracting the following Landing Fee credits from the Landing Fee requirement calculated pursuant to Section 7.10(B).

1. The revenue estimated to be derived by AUTHORITY in the succeeding Fiscal Year from Airport concessions, rents, fees, and charges from other than Signatory Airlines, service fees (excluding Passenger Facility Charges and FAA grants-in-aid), and use fees.

2. The unrestricted investment income estimated to be earned by AUTHORITY in the succeeding Fiscal Year from all funds and accounts except the Construction Fund and the Capital Improvement Fund.

3. The total of all Terminal Building rents, Arrival Fees, Immigration Inspection Fees, Loading Bridge Use Fees, and Apron Use Fees estimated to be paid by the Signatory Airlines during the succeeding Fiscal Year.

D. The Landing Fee rate for the succeeding Fiscal Year shall be calculated by dividing the Landing Fee requirement computed pursuant to Section 7.10(C) by the composite estimate of the total Maximum Gross Certificated Takeoff Weight of all Signatory Airline Aircraft Arrivals at the Airport for the succeeding Fiscal Year as projected by the Executive Manager based in part on the estimates provided by the Signatory Airlines pursuant to Section 7.03(A).

Section 7.11 Special Increases in Landing Fee Rate

If the total Landing Fee requirement during any Fiscal Year is reasonably expected to vary by more than ten percent (10%) from the projected total Landing Fees requirement for such Fiscal Year, the Landing Fee rate may, if deemed necessary by the Executive Manager after consultation with the Signatory Airlines, which consultation may be by telephone, be revised (increased or decreased) resulting in an adjusted Landing Fee effective April 1 of such Fiscal Year for the balance of such Fiscal Year by an amount equal to the difference between projected and revised total Landing Fee requirement divided by the estimated Total Takeoff Weight of all Signatory Airlines during the balance of such Fiscal Year. Such revision would occur no more than once in any Fiscal Year.

Section 7.12. Extraordinary Adjustments of Rents and Fees

Notwithstanding any other provisions hereof, if, at any time during any Fiscal Year hereof, the revenues of the Airport are not sufficient to pay, when due, all items included in the reports by AUTHORITY prepared pursuant to this Article 7, or to pay any reasonable obligation or expense or cost incidental or necessary to, or arising out of, the operation of the Airport, including, without limitation, emergency repairs or expenses, the reasonably necessary cost of defending, settling, or satisfying any litigation or threatened litigation that relates to the Airport, or any aspect thereof, or to compensate for the loss of revenue by reason of any labor dispute, AUTHORITY may, upon notice to and consultation with the Signatory Airlines, adjust (pursuant to Sections 7.04 through 7.10) Terminal Building rents, Enplanement Fees, Arrival Fees, Immigration Inspection Fees, Loading Bridge Use Fees,

Apron Use Fees, and the Landing Fee rate to such amounts as are sufficient to assure AUTHORITY that all such items, expenses, and costs shall be paid in full, solely from revenues of the Airport, provided AUTHORITY has used its commercially reasonable best efforts to reduce its operating costs and budget for the then-current Fiscal Year before adjusting such rents and fees.

Section 7.13. Calculation of Common Use Departure Fees

Common Use Departure Fees shall be adjusted annually in the following manner. Whenever the adjustment calculation involves an estimate or allocation, the estimate or allocation of the Executive Manager shall be used. Such estimate or allocation shall be made in accordance with and pursuant to, and be consistent with, the terms of this Agreement.

A. Common Use Departure Fee Requirement. Each year the Executive Manager shall calculate the Common Use Departure Fee Requirement for the succeeding Fiscal Year by multiplying the total square footage of the Common Use Ticket Counter Space (as set forth in Exhibit C) by the average annual Terminal Building rental rate calculated in Section 7.04.

B. Common Use Departure Fee. The Common Use Departure Fee is calculated by dividing the Common Use Departure Fee requirement by the estimated number of Total Signatory Airline Departing Passengers at the Airport for the succeeding Fiscal Year as projected by the Executive Manager that utilize the Common Use Ticket Counter Space. The Executive Manager will give consideration to estimates of numbers of passengers provided by the Signatory Airlines. The Common Use Departure Fee is payable monthly in accordance with Sections 6.03 and 6.09 hereof.

Source: Article 7 of Scheduled Airline Operating Agreement and Terminal Building Lease dated October 1, 2019



P.O. Box 8770 Tamuning, Guam 96931
Telephone: (671) 646.0300~2
Fax: (671) 646.8823
www.guamairport.com

HOLD For BOD apprvl

A.B. WON PAT
INTERNATIONAL AIRPORT AUTHORITY GUAM
AUG 04 2020
TIME: 0335
REC'D BY:

GUAM INTERNATIONAL AIRPORT AUTHORITY
JULY 2020 INVOICE

Client#	Inv#	In Reference To	Amount
30000.01	32998	GENERAL	$ 1,642.09
30000.215	32986	RFP NO.: GIAA-001-FY20; LEGAL SERVICES RFP REVIEW	$ 1,216.00
30000.221	32987	LSR NO.: GIAA-FY20-050; CALVO FISHER & JACOB, LLP - INVOICE PAYMENT	$ 2,796.00
		TOTAL DUE FOR JULY 2020	**$ 5,654.09**

Torres Law Group

130 Aspinall Avenue, Ste.2A
Hagatna, GU 96910

July 31, 2020

Invoice submitted to:
GUAM INTERNATIONAL AIRPORT AUTHORITY
P.O. BOX 8770
TAMUNING, GU 96931

In Reference To: GENERAL

Invoice#32998
PROFESSIONAL SERVICES

		Hours	Amount
07/28/20	[redacted]	9.15	[redacted]
Subtotal Professional Services:		**9.15**	[redacted]
[redacted]			
[redacted]			[redacted]
TOTAL CURRENT CHARGES			**$1,642.09**
[redacted]			[redacted]
[redacted]			[redacted]
[redacted]			[redacted]
BALANCE DUE			**$1,642.09**

GUAM [illegible] AUTHORITY
The undersigned acknowledged receipt of goods/services for
Contract/Purchase Order No. GIAA-FY_____

Authorized Signature/Date
APPROVED FOR PAYMENT

EXECUTIVE MANAGER

Interest of 1% per month (12% per annum) will be applied to balances not paid within 30 days. Should you have any questions or concerns regarding your bill, please do not hesitate to contact Marjorie L.G. at 477-9891 or at acctg @ tttguamlawyers.com.

Please specify the invoice number and client number when remitting payment.
PLEASE MAKE YOUR CHECK PAYABLE TO TORRES LAW GROUP.

30000.01

Torres Law Group

130 Aspinall Avenue, Ste.2A
Hagatna, GU 96910

July 31, 2020

Invoice submitted to:
GUAM INTERNATIONAL AIRPORT AUTHORITY
P.O. BOX 8770
TAMUNING, GU 96931

In Reference To: RFP NO.: GIAA-001-FY20; LEGAL SERVICES RFP REVIEW

Invoice#32986
PROFESSIONAL SERVICES

		Hours	Amount
07/01/20	[redacted]	0.35	[redacted]
07/02/20	[redacted]	0.95	[redacted]
07/06/20	[redacted]	3.30	[redacted]
07/10/20	[redacted]	0.30	[redacted]
07/13/20	[redacted]	1.30	[redacted]
07/14/20	[redacted]	0.20	[redacted]
Subtotal Professional Services:		**6.40**	**$1,216.00**
[redacted]			[redacted]
[redacted]			[redacted]

GUAM INTERNATIONAL AIRPORT AUTHORITY
ADMIN/SUPPORT
The undersigned acknowledged receipt of goods/services for Contract/Purchase Order No. GIAA-FY_____.

Authorized Signature/Date
APPROVED FOR PAYMENT

EXECUTIVE MANAGER

Interest of 1% per month (12% per annum) will be applied to balances not paid within 30 days. Should you have any questions or concerns regarding your bill, please do not hesitate to contact Marjorie L.G. at 477-9891 or at acctg @ tttguamlawyers.com.

Please specify the invoice number and client number when remitting payment.
PLEASE MAKE YOUR CHECK PAYABLE TO TORRES LAW GROUP.

30000.215

Torres Law Group

130 Aspinall Avenue, Ste.2A
Hagatna, GU 96910

July 31, 2020

Invoice submitted to:
GUAM INTERNATIONAL AIRPORT AUTHORITY
P.O. BOX 8770
TAMUNING, GU 96931

In Reference To: LSR NO.: GIAA-FY20-050; CALVO FISHER & JACOB, LLP
-INVOICE PAYMENT

Invoice#32987
PROFESSIONAL SERVICES

		Hours	Amount
07/09/20	[redacted]	0.30	[redacted]
07/13/20	[redacted]	0.15	[redacted]
07/14/20	[redacted]	5.25	[redacted]
	[redacted]	0.70	[redacted]
07/20/20	[redacted]	0.30	[redacted]
07/22/20	[redacted]	0.45	[redacted]
07/23/20	[redacted]	0.90	[redacted]
07/24/20	[redacted]	0.50	[redacted]

30000.221

		Hours	Amount
07/27/20	[redacted]	1.20	[redacted]
07/30/20	[redacted]	3.90	[redacted]
07/31/20	[redacted]	1.00	[redacted]
	Subtotal Professional Services:	14.65	[redacted]
	[redacted]		
	[redacted]		
	[redacted]		
	TOTAL CURRENT CHARGES		**$2,796.00**
	BALANCE DUE		**$2,796.00**

GUAM INTER[redacted]PORT AUTHORITY
ADMIN/SUPPORT
The undersigned acknowledged receipt of goods/services for
Contract/Purchase Order No. GIAA-FY[redacted]

Authorized Signature/Date
APPROVED FOR PAYMENT

EXECUTI[redacted]MANAGER

Interest of 1% per month (12% per annum) will be applied to balances not paid within 30 days. Should you have any questions or concerns regarding your bill, please do not hesitate to contact Marjorie L.G. at 477-9891 or at acctg @ tltguamlawyers.com.

Please specify the invoice number and client number when remitting payment.
PLEASE MAKE YOUR CHECK PAYABLE TO TORRES LAW GROUP.

EXECUTIVE MANAGER'S REPORT
GIAA BOARD OF DIRECTOR'S MEETING
August 27, 2020

AIRLINE ISSUES

United Airlines currently operates the following schedule:

- Daily Honolulu Flight
- 3x weekly Narita Flight
- 3x weekly Saipan Flight
- 1x monthly Island Hopper
- 1x monthly Koror
- Cargo Flights

Philippine Airlines currently operates:

- 1x weekly MNL Flight

Cargo Flight operations include:

- 1x weekly ANC/GUM/PVG (FedEx)Cargo Flight
- 1x weekly HNL/GUM/HKG (UPS) Cargo Flight

*Additional Charter and Special Cargo Flights also operate on an on- demand and as-approved basis.

Jin Air issued a proposed schedule on August 20, 2020:

- 1x weekly flight (codeshare with KAL) ICN/GUM/ICN beginning September 1

Japan Airlines cancelled its pilot training cycle for August 27-Septembe 7, 2020.

Scheduled Service suspended through August 2020

- Tway Airlines
- Jeju Airlines
- Air Seoul

Scheduled Service suspended through September 2020

- Japan Airlines
- China Airlines

FINANCIAL ISSUES

FY 2020 Financial Audit

Ernst & Young has begun its financial audit of GIAA's Fiscal Year 2020. The final audit is to be completed no later than January 31, 2021.

EXECUTIVE ORDER 2020-28 NEW PROCESSES AND FACILITY ISSUES

In accordance with Executive Order 2020-28 the following processes and facility issues came into effect on August 21, 2020 @ 12 noon:

Limited Entry into Terminal

Only employees on duty, active travelers, and persons delivering GIAA-authorized services to the Airport will be allowed entry into the terminal. Well-wishers, visitors, and other persons not conducting GIAA-authorized business at the terminal are restricted from entry.

100% Quarantine for All Arrivals

All arriving passengers are subject to a mandatory 14-day quarantine at the GovGuam designated facility. The only exception are those with pre- approved mission essential designation, transit passengers and unaccompanied minors.

Airport Services and Operational Hours

Airport Operations continue with existing flights provided by the current operators for passengers, cargo and charter flights. Food and Beverage operations are active during flight activity.

The GIAA Terminal Center, Airport Police Radio Dispatch Office and the Aircraft Rescue and Fire Fighting (ARFF) unit remain operational 24/7.

Other Airport offices conduct business through telework during normal business hours of 8-5, Monday – Friday. A press release was issued to advise of methods of communication and contact information during this PCOR 1 period.

Proposed Testing upon Arrival Plan

DPHSS is pursuing testing of all arriving persons to be conducted at the singular quarantine facility, as opposed to on Airport site. Updates will be provided as the planning progresses.

Announcements:

- Two GIAA Employees were confirmed with COVID-19 on August 13 and August 25, 2020, respectively. Employees, tenants and public notified for their awareness. GIAA is working closely with DPHSSS in contact tracing and identified areas have been fully sanitized and is ready to receive employees once PCOR 1 is lifted.